# **COVER SHEET**

SEC Registration Number  SEC Registration Number  (Company's Full Name)  4 t h F I r . E N Z O B I d g . 3 9 9 S e n .  Glusiness Address: No., Street City / Town / Province)  Ronna C. De Leon  Contact Person  PRELIMINARY INFORMATION STATEMENT  FORM TYPE  (last Friday of May)  1 2 3 1  Month Day  Fiscal Year  Not Applicable  OSecondary License Type, If Applicable  Dept Requiring this Doc  Amended Articles Number / Section  Total Amount of Borrowings  362  Total No. of Stockholders  To be accomplished by SEC Personnel concerned  File Number  LCU  STAMPS																			A						6 4		1	
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## **SECURITIES AND EXCHANGE COMMISSION**

## **SEC FORM 20-IS**

# INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE

1.

Check the appropriate box:

	<ul><li>[√] Preliminary Information Statement</li><li>[ ] Definitive Information Statement</li></ul>	
2.	Name of Registrant as specified in its charter: (formerly known as SOUTH CHINA	
3.	Province, country or their jurisdiction of incorpor	ation or organization: Not applicable
4.	SEC Identification Number: ASO92-6441	
5.	BIR Tax Identification Code: 001-945-016	
6.	Address of Principal Office: 4 <sup>th</sup> Floor ENZO Blo Postal Code:	-
7.	Registrant's telephone number, including area of	ode: <b>(632) 804-1978 / 804-1977</b>
8.	Date, time and place of the meeting of security	nolders:
	25 May 2018 at 2:00 p.m. West Room, Manila Golf & Country Club Harvard Road, Forbes Park, Makati City.	
9.	Approximate date on which the Information State holders: <b>04 May 2018</b>	atement is first to be sent or given to security
10.	Securities registered pursuant to Sections 8 ar RSA (information on numbers of shares and a registrants):	
	Title of Each Class	Number of Shares of Common Stock Outstanding or Amount of Debt Outstanding
	Common Shares	901,920,568
11.	Are any or all registrant's securities listed on a SYes: No: No:	stock Exchange?
	Name of Stock Exchange	Class of Securities Listed
	Philippine Stock Exchange	<u> </u>

## NOTICE OF ANNUAL STOCKHOLDERS' MEETING

## To all Stockholders:

Notice is hereby given that the 2018 Annual Meeting of the stockholders of SOCResources, Inc. shall be held on 25 May 2018 at 2:00 P.M. at the West Room of Manila Golf & Country Club, Harvard Road, Forbes Park, Makati City. The Agenda for said meeting is as follows:

- 1. Proof of notice and quorum;
- 2. Reading and approval of previous Minutes;
- 3. Report of Management;
- 4. Ratification of the acts of the Board of Directors and Officers;
- 5. Election of Directors;
- 6. Appointment of Auditors;
- 7. Other Matters: and
- 8. Adjournment.

For the purpose of the meeting, only stockholders of record at the close of business on 26 April 2018 shall be entitled to notice of and to vote at the meeting.

If you cannot attend the meeting but would like to be represented thereat, you may appoint a proxy in writing and file the same, together with the appropriate Board resolution for corporate stockholders and Special Power of Attorney for individual stockholders, with the Corporation on or before 17 May 2018. Said proxies shall be validated on 18 May 2018 at 10:00 a.m. at the Corporation's principal offices at 4th Floor Enzo Bldg. 399 Sen. Gil Puyat Avenue Makati, City.

On the day of the meeting, you or your proxy are hereby required to bring this Notice and any form of identification, e.g. driver's license, company ID, TIN card, etc., to facilitate registration.

Corporate Secretary

## **PROXY**

## KNOWN ALL MEN BY THESE PRESENTS:

_	ned, a common stockholde		nc., hereby nominates, cor	
and appoints		as PROXY to rep	present the undersigned, a	ınd vote
	number of common sl	hares owned by, and	or registered in the name	ie of the
undersigned in tl	ne books of the Corpora	ation for all matter	to be taken up at the	annua
stockholders' meet	ting of the Corporation and	d at any adjournment	thereof, as fully and for al	l intents
and purposes, as t	the undersigned might or	could do if present	and acting in person, and	l hereby
ratifies and confir	ms any and all actions ta	ken on matters whic	h may properly come bef	ore said
meeting or any adj	ournment thereof.			
notice delivered t		y, but shall not be e	awn by the undersigned's ffective in instances whe	
IN WITNESS WHEI	REOF, the undersigned has	s executed this Proxy	this day of	
			SIGNATURE OVER PRINTI	ED NAME
			ADDRESS	
			DATE	

## CERTIFICATION OF INDEPENDENT DIRECTORS

- I, Francisco M. Bayot, Jr., Filipino, of legal age and a resident of 94 11th Street, New Manila, Quezon City, after having been duly sworn to in accordance with law do hereby declare that:
  - 1. I am an Independent Director of SOCResources, Inc..
  - 2. I am affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service
Cebu Beacon Storage Corporation	President/Director	2015- present
Madrigal-Bayot Dev. Corp.	President/Director	2008- present
Madrigal Business Park Association, Inc.	President/Director	1994- present
Perop Realty, Inc.	President/Director	1993- present
Porep Realty, Inc.	President/Director	1993- present
Septimo Realty, Inc.	President/Director	1993- present
Susana Realty, Inc.	President/Director	1993- present
Madrigal Condominium Corp. I	President/Director	1992- present
Madrigal Condominium Corp. II	President/Director	1992- present
JM Investment Corp.	President/Director	1990- present
Josue Corp.	President/Director	1990- present
Alabang Commercial Corp.	Director	1990- present

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of SOCResources, Inc., as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations and other SEC issuances.
- 4. I am related to the following director/officer/substantial shareholder of (covered company and its subsidiaries and affiliates) other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (where applicable)

Name of Director/Officer/Substantial Shareholder	Company	Nature of Relationship
	Not applicable	

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding / I disclose that I am the subject of the following criminal/administrative investigation or proceeding (as the case may be):

Offense	Tribunal or Agency					
Charged/Investigated	Involved	Status				
Not applicable						

6. (For those in government service/affiliated with a government agency or GOCC) I have the required written permission or consent from the (head of agency/department) to be an independent director in SOCResources, Inc., pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVIII of the Revised Civil Service Rules.

## NOT APPLICABLE.

- I shall faithfully and diligently comply with my duties and responsibilities as Independent Director under the Securities and Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- 8. I shall inform the Corporate Secretary of SOCResources, Inc. of any changes in the abovementioned information within five days from its occurrence.

Done, this day of,	at Makati City.	
	Francisco M. Bayot, J.  APR 1 9 2018	and the same of th
SUBSCRIBED AND SWORN to before Makati, affiant who is personally known to me, a through competent evidence, exhibiting to	nd/or has satisfactorily proven to me his	identity
26 July 2016, valid until 25 July 2021 and issued	at DFA, Manila.	

Page No. 375; Book No. 375; Series No. 2018;

ATTY. VIRGILIO R. BATALLA

NOTARY PUBLIC FOR MAKATI OTT APPOINTMENT NO. M-88

UNTIL DECEMBER 3., 2018 - ROLL OF ATTY, NO. 48348

MCLE COMPLANCE NO. V- 0025676 /4-12-2018

IBP 0:R No. 702762-UF ITUME MEMBER JAN. 29, 2007

PTR NO. 6607615-JAN 03, 2018- MAXATI CITY

EXECUTIVE BLOG, CENTER MAXATI AVE., COR., JUPITER

## CERTIFICATION OF INDEPENDENT DIRECTORS

- I, Manuel G. Arteficio, Filipino, of legal age and a resident of Suite 201, Orient Mansion, 108 Tordesillas St., Salcedo Village, Makati City, after having been duly sworn to in accordance with law do hereby declare that:
  - 1. I am an Independent Director of SOCResources, Inc..
  - 2. I am affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service
Assissi Mining Corp.	President	1994- Present
Bonaventures Mining Corp.	President	1994- Present
Ignatius Mining Corp.	President	1994- Present
Egerton Gold Philippines, Inc.	President	2006- Present

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of SOCResources, Inc., as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations and other SEC issuances.
- 4. I am related to the following director/officer/substantial shareholder of (covered company and its subsidiaries and affiliates) other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (where applicable)

Name of Director/Officer/Substantial Shareholder	Company	Nature of Relationship
	Not applicable	

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding / I disclose that I am the subject of the following criminal/administrative investigation or proceeding (as the case may be):

Offense Charged/Investigated	Tribunal or Agency Involved	Status					
Not applicable							

6. (For those in government service/affiliated with a government agency or GOCC) I have the required written permission or consent from the (head of agency/department) to be an independent director in SOCResources, Inc.,

pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVIII of the Revised Civil Service Rules.

## NOT APPLICABLE.

- I shall faithfully and diligently comply with my duties and responsibilities as Independent Director under the Securities and Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- 8. I shall inform the Corporate Secretary of SOCResources, Inc. of any changes in the abovementioned information within five days from its occurrence.

Done, this \_\_\_ day of APR 1 9 2018, at Makati City.

Manuel G. Arteficio

APR 1 0 204

SUBSCRIBED AND SWORN to before me \_\_\_\_ day of \_\_\_\_ at the city of Makati, affiant who is personally known to me, and/or has satisfactorily proven to me his identity through competent evidence, exhibiting to me his Social Security System identification No. 03-1866028-4 issued at Makati City.

Doc. No. 16; Page No. 17; Book No. 2018; Series No. 2018;

ATTY. VIRGILIO R. BATALLA

NOTARY PUBLIC FOR MAKATI CITY APPOINTMENT NO. M-88

MOTIL DECEMBER 31 2018 - ROLL OF ATTY, NO. 48348
MCLE COMPLIANCE NO. V- D026676 /4-11-2018
IBP O.R NO.7057 2-LIFETIME MEMBER JAN. 29, 2007
PTR NO. 6607615- JAN 03, 2018- MAKATI CITY
EXECUTIVE BLDG. CENTER MAKATI AVE., COR., JUNIER

#### CERTIFICATION

I, Magilyn T. Loja, Filipino, of legal age and with office address at 4th Floor S&L Building, Dela Rosa corner Esteban Streets, Legaspi Village, Makati City, Metro Manila, after having been duly sworn to in accordance with law do hereby certify that:

- 1. I am the Corporate Secretary of **SOCResources**, **Inc.**, (the "Corporation", a corporation duly organized and existing under and by virtue of laws of the Philippines with principal office address at 4<sup>th</sup> Floor Enzo Building 399 Senator Gil Puyat Avenue, Makati City.
- To the best of my knowledge, none of the foregoing directors and key officers of the Corporation is currently employed in any government office of the Republic of the Philippines:

NAME	POSITION
Edgardo P. Reyes	Chairman/CEO
Wilfrido P. Reyes	President
Belen R. Castro	VicePresident - Treasurer
Manuel G. Arteficio	Independent Director
Francisco M. Bayot, Jr.	Independent Director
David R. Baladad	Vice President Operations
Zosimo L. Padro, Jr.	Vice President - Finance

APR 1 9 2018

IN WITNESS WHEREOF, I have hereunto set my hand this \_\_\_\_\_ of April 2018 in Makati City, Metro Manila.

Corporate Secretary

APR 1 9 2018

SUBSCRIBED AND SWORN to before me \_\_\_\_ day of April 2018 at the city of Makati, affiant who is personally known to me, and/or has satisfactorily proven to me her identity through competent evidence, exhibiting to me Driver's License No. N02-94237237 expiring on 6 May 2022.

Doc. No. 16; Page No. 27; Book No. 2018; Series No. 2018; ATTY. VIRGILIO R. BATALLA NOTARY PUBLIC FOR MAKATI CITY APPOINTMENT NO. M-28

UNTIL DECEMBER 31, 2018 + ROLL OF LITTL 110, 48348

MCLE COMPLIANCE NO. V-0025675 /4-11-2018

IBP O.R No. 765762-LIFETIME MEMBER JAN. 29, 2007

PTR NO. 6607619-JMN 08, 2011-HEBRATIONY

EXECUTIVE BLOG. CENTER MAKATIAVE., COR., JUPPLER

#### A. GENERAL INFORMATION

#### Item 1: DATE, TIME AND PLACE OF MEETING OF SECURITY HOLDERS

The annual stockholders' meeting shall be held on Friday, 25 May 2018 at 2:00 p.m. at the West Room, Manila Golf & Country Club, Harvard Road, Forbes Park, Makati City.

The Company's Principal Office is at 4th Floor ENZO Bldg. 399 Sen. Gil Puyat Avenue, Makati City.

May 04, 2018 (Friday) is the approximate date on which the Information Statement is first to be sent or given to security holders.

## WE ARE NOT ASKING YOU FOR A PROXY AND YOU ARE REQUESTED NOT TO SEND US A PROXY.

#### Item 2: DISSENTERS' RIGHT OF APPRAISAL

A stockholder may exercise the right of appraisal (i.e. the right to dissent and demand payment of the fair value of his shares) in the instances provided under the Corporation Code of the Philippines, as follows: 1) in case any amendment to the Articles of Incorporation has the effect of changing or restricting the rights of any stockholders or class of shares, or of authorizing preferences in any respect superior to those of outstanding shares of any class, or of extending or shortening the term of corporate existence; 2) in case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets; 3) in case of merger or consolidation; and 4) investment of corporate funds in another corporation or business. (Sections 81 and 42 of the Corporation Code) SOCResources, Inc. (SOCResources) adopts the procedure laid down in Section 82, Title X, of the Corporation Code for a valid exercise of appraisal right.

No corporate actions, however, will be taken up during the meeting involving any of the foregoing instances in which a stockholder may exercise the right of appraisal.

#### Item 3: INTEREST OF CERTAIN PERSONS IN OR OPPOSITION TO MATTERS TO BE ACTED UPON

- (a) No director, nominee for election as director, associate of the nominee or executive officer of the company at any time since the beginning of the last fiscal years has had any substantial interest, direct or indirect, by security holdings or otherwise, in any of the matters to be acted upon in the meeting, other than election to the office.
- (b) No director has informed the company that he intends to oppose any action to be taken by the company at the meeting.

## **B. CONTROL AND COMPENSATION INFORMATION**

## **Item 4: VOTING SECURITIES AND PRINCIPAL HOLDERS**

The Registrant has 901,920,568 unclassified common shares issued and outstanding (excluding treasury shares which total to 4,639,000) as of April 18, 2018. Total foreign equity ownership is 8,060,671 common shares representing 0.89% of the total issued and outstanding shares. Each common share shall be entitled to one vote with respect to all matters to be taken up during the annual stockholders' meeting.

Pursuant to the Corporation Code, each share being held by every stockholder is entitled to one vote for as many persons as there are directors or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares shall equal, or he may distribute them on the same principle among as many candidates he shall see fit; provided, that the total number of votes cast by him shall not exceed the number of shares owned by him multiplied by the number of directors to be elected.

# (1) Security Ownership of Certain Record and Beneficial Owners and Management As of April 18, 2018 (owning more than 5% of any class of voting securities)

Title of Class	Name & Address of Record Owner	Relationship with Issuer	Name of Beneficial Ownership & Relationship w/ Record Owner	Citizen ship	No. of Shares Held	Percent
Common	Belen R. Castro 4889 Pasay Road Dasmariñas Villa. Makati	Director	Belen R. Castro same person	Filipino	231,531,122	25.67%
Common	Edgardo P. Reyes 1371 Caballero St. Dasmariñas Vill. Makati	Director	Edgardo P. Reyes same person	Filipino	229,853,123	25.48%
Common	Wilfrido P. Reyes 1545 Mahogany St., Dasmariñas Vill. Makati	Director	Wilfrido P. Reyes same person	Filipino	226,853,123	25.15%
Common	PCD Nominee Corp. (Filipino) G/F MKSE Bldg., 6767 Ayala Ave., Makati	Stockholder	PCD Nominee Corp. (Filipino), depository agent	Filipino	161,207,829	17.87%

There are no beneficial owners of more than 5% under the PCD Nominee Corporation (Filipino), which owns 17.87% of the total shares of the Company.

## (2) Security Ownership of Management Directors as of April 18, 2018:

Title of Class	Name	No. of Shares Held	Nature of Beneficial Ownership	Citizenship	Percent of Class
Common	Belen R. Castro	231,531,122	Direct	Filipino	25.67%
Common	Edgardo P. Reyes	229,853,123	Direct	Filipino	25.48%
Common	Wilfrido P. Reyes	226,853,123	Direct	Filipino	25.15%
Common	Franciso M. Bayot, Jr.	400,000	Direct	Filipino	0.04%
Common	Manuel G. Arteficio	100,000	Direct	Filipino	0.01%
TOTAL	_	688,737,368			76.36%

#### **Executive Officers**

Title of Class	Name	No. of Shares Held	Nature of Beneficial Ownership	Citizenship	Percent of Class
Common	David R. Baladad	50,000	Direct, Record and Beneficial	Filipino	0.0055%
TOTAL		50,000	-		0.0055%

## **Directors and Officers as a Group**

Title	Name of	Amount of	Percent
of	Beneficial	Beneficial	of
Class	Owner	Ownership	Class
Common	Directors as a Group	688,737,368	76.36%
Common	Executive Officers as a Group	50,000	0.01%
TOTAL		688,787,368	76.37%

## (1) Voting Trust Holders of 5% or More

No person holding more than 5% of a class is under a voting trust or similar agreement.

The Company has no arrangements which may result in a change in control of the registrant.

## Item 5: DIRECTORS AND EXECUTIVE OFFICERS (Information for the last five years)

## (1) Directors and Executive Officers (Information for the last five years)

NAME	POSITION	BIRTHDATE
Edgardo P. Reyes	Chairman/CEO	December 2, 1945
Wilfrido P. Reyes	President	January 21, 1947
Belen R. Castro	VP & Treasurer	April 9, 1948
Manuel G. Arteficio	Independent Director	January 13, 1945
Francisco M. Bayot, Jr.	Independent Director	January 29, 1954
Magilyn T. Loja	Corporate Secretary	May 06, 1968
David R. Baladad	VP – Operations	September 13, 1956
Zosimo L. Padro, Jr.	VP – Finance	August 3, 1959

**EDGARDO P. REYES**, 72 years of age, Filipino, has been the CHAIRMAN of the Board of Directors of the Company since 1992.; PRESIDENT of International Pipe Industries Corp., Pipe Machinery Corp., Apo Pipe Industries Corp., Reyson Realty & Development Corp., Puyat Flooring Products Inc., Proleo Realty Inc., and BenePara Realty Inc.; SENIOR VICE PRESIDENT of PFM Agro-Industrial Development Corp. and Armorply Concrete Forming Systems Inc.; and, DIRECTOR of Surigao Development Corp., and Puyat Investment & Realty for the past five (5) years. Mr. Reyes is the brother of Mr. Wilfrido P. Reyes and Ms. Belen R. Castro.

WILFRIDO P. REYES, 71 years of age, Filipino, has been the PRESIDENT of the Company since 1992. CHAIRMAN/PRESIDENT of WPR Realty & Management Corp.; EXECUTIVE VICE PRESIDENT/DIRECTOR of Gonzalo Puyat & Sons Inc. and Purex Mineral Corp.; EVP/GENERAL MANAGER of Philippine Flour Mills and PFM-Agro

Development Corp.; SVP/DIRECTOR of Puyat Steel Corporation; DIRECTOR of Premiere Development Bank; TREASURER/DIRECTOR of Surigao Development Corp.; SECRETARY/DIRECTOR of Surigao Marine Products, Inc.; VP/GENERAL MANAGER of Reyson Realty & Development Corp.; PRESIDENT of Proleo Realty Inc., VP/TREASURER of Bell Telecommunication Philippines Inc.; TREASURER/DIRECTOR of International Pipe Industries Corp. and Apo Pipe Industries Corp; and, DIRECTOR of Pipe Machinery Corp. for the past five (5) years. Mr. Reyes is the brother of Mr. Edgardo P. Reyes and Ms. Belen R. Castro.

**BELEN R. CASTRO**, 70 years of age, Filipino, has been the VICE PRESIDENT, TREASURER & DIRECTOR of the Company since 1992 up to the present; DIRECTOR & ASST. TREASURER of Gonzalo Puyat & Sons, Inc.; She is the sister of Mr. Edgardo P. Reyes and Mr. Wilfrido P. Reyes.

MANUEL G. ARTEFICIO, 73 years of age, Filipino, has been an INDEPENDENT DIRECTOR of the Company since 2007. He has been PRESIDENT of San Manuel Mining Corp. from 1990 to 2016; Assissi Mining Corp., Bonaventures Mining Corp., Ignatius Mining Corp., all three from 1994 to present; he is also the PRESIDENT of Egerton Gold Phils., Inc. from 2006 to present.

FRANCISCO M. BAYOT, JR., 64 years of age, Filipino, has been an INDEPENDENT DIRECTOR of the Company since 2008.; He is the DIRECTOR of Alabang Commercial Corp. since 1990; PRESIDENT/DIRECTOR of Josue Corp since 1990; PRESIDENT/DIRECTOR of Madrigal Condominium Corp. I & Madrigal Condominium Corp. II since 1992; PRESIDENT/DIRECTOR of Susana Realty, Inc., Septimo Realty, Inc., Porep Realty Inc., and Perop Realty, Inc. since 1993; PRESIDENT/DIRECTOR of Madrigal Business Park Association, Inc. since 1994; PRESIDENT/DIRECTOR of Madrigal-Bayot Dev. Corp. since 2008; and PRESIDENT/DIRECTOR of Cebu Beacon Storage Corporation since 2015.

MAGILYN T. LOJA., 49 years of age, Filipino, has been the CORPORATE SECRETARY of the Company since 2010. She is a Senior Partner of the Esguerra & Blanco Law Offices. Atty. Loja obtained his Bachelor of Science in Business Administration and Accountancy and Bachelor of Laws from the University of the Philippines. Atty. Loja since 1996, and during the last five (5) years, has been engaged in the practice of law.

**DAVID R. BALADAD**, 61 years of age, Filipino, has been the VICE PRESIDENT FOR OPERATIONS of the Company since 1994. He obtained his Bachelor of Science in Geology in the University of the Philippines and he is also a licensed Geologist. Prior to joining the Company, Mr. Baladad was the Chief of the Oil and Gas Division of the former Office of Energy Affairs (now DOE) and a consultant to other local exploration companies. He has been directing the operating activities of the Company since 1994 and for the last five (5) years.

**ZOSIMO L. PADRO, JR.**, 58 years of age, Filipino, has been the VICE PRESIDENT FOR FINANCE of the Company since January 2010. He obtained his Bachelor of Science in Business Administration Major in Accounting from the University of Eastern Philippines and Bachelor of Laws from Jose Rizal College. Atty. Padro is also the Vice President for Finance of International Pipe Industries Corp. Atty. Padro since 1990, and during the last five (5) years, has been engaged in the practice of law. He is also a Certified Public Accountant.

## **Nomination of Directors& Independent Directors**

On the stockholders' annual meeting held last May 26, 2017, Mr. Francisco M. Bayot, Jr., an independent director has been designated as chairman of the Nomination & Remuneration Committee with Mr. Wilfrido P Reyes and Ms. Belen R. Castro as members for the ensuing year 2017 – 2018.

The Nomination committee reported that the following individuals have been nominated for election on 2017 Annual Stockholders' Meeting as members of the Board of Directors for the ensuing year 2016-2017:

- (1) Edgardo P. Reyes;
- (2) Wilfrido P. Reyes;
- (3) Belen R. Castro;
- (4) Manuel G. Arteficio &
- (5) Francisco M. Bayot, Jr.

The Nomination Committee reported that the following individuals have been nominated for election on 2018 Annual Stockholders' Meeting as members of the Board of Directors for the ensuing year 2018-2019:

- 1. Edgardo P. Reyes;
- 2. Wilfrido P. Reyes;
- 3. Belen R. Castro;
- 4. Manuel G. Arteficio; and

#### 5. Franciso M. Bayot, Jr.

Pursuant to SEC Memorandum Circular No. 9 in relation to Section 38 of the Securities Regulation Code (Republic Act No. 8799), and in order to enhance the effectiveness of independent directors and encourage the infusion of fresh ideas in the board of directors, the company adopted the following rules on the election of independent Directors effective January 02, 2012.

- 1. There shall be no limit in the number of covered companies that a person may be elected as Independent Director (ID), except in business conglomerate where an ID can be elected to only five (5) companies of the conglomerate. (i.e., parent company, subsidiary or affiliate);
- 2. IDs can serve as such for five (5) consecutive years, provided that service for a period of at least six (6) months shall be equivalent to one (1) year, regardless of the manner by which the ID position was relinquished or terminated:
- 3. After completion of the five-year service period, an ID shall be ineligible for election as such in the same company unless the ID has undergone "cooling off" period of two (2) years, provided, that during such period, the ID concerned has not engaged in any activity that under existing rules disqualifies a person from being elected as ID in the same company;
- 4. An ID re-elected as such in the same company after the "cooling off" period can serve for another five (5) consecutive years under the conditions mentioned in the paragraph 2 above;
- 5. After serving as ID for ten (10) years, the ID shall be perpetually barred from elected as such in the same company, without prejudice to being elected as ID in other companies outside of the business conglomerate, where applicable, under the same conditions provided for in this circular;
- 6. All previous terms prior to January 02, 2012 served by existing IDs shall not be included in the application of the term limits as provided by this circular.

Mr. Manuel G. Arteficio and Mr. Francisco M. Bayot, Jr. were elected Independent Directors during the 2017 Annual Stockholders' Meeting. The Nomination Committee reported Mr. Arteficio and Mr. Bayot as independent directors to be elected on the 2018 Annual Stockholders' Meeting, upon the recommendation of Mr. Aristeo G. Puyat and Ms. Remedios J. Manguiat who are not related to the nominees. Both Mr. Arteficio and Mr. Bayot are qualified to be nominated and elected as Independent Directors of the Company in accordance with the qualifications specified with SEC Circular No. 16 Series of 2002 and SEC Circular No. 16 Series of 2006.

SOCResources has adopted the provisions of Rule 38 of the SRC on nominations and election of independent directors. (Article III, Section 3 of the Amended By-Laws, as approved by the SEC on October 05, 2011)

Directors elected in the annual stockholders' meeting have a term of office of one (1) year and serve as such until their successors are elected and qualified in the succeeding annual meeting of stockholders.

No director has resigned or declined to stand for re-election to the board of directors since the date of the last annual meeting of security holders because of a disagreement with the company on any matter relating to the its operations, policies or practices. Furthermore, there is no director who has furnished the company with a letter describing such disagreement and requesting that the matter be disclosed.

## (2) Significant Employees

While all employees are expected to make a significant contribution to the Company, there is no one particular employee, not an executive officer, expected to make a significant contribution to the business of the Company on his own.

## (3) Family Relationships

Mr. Edgardo P. Reyes, Chairman and CEO; Mr. Wilfrido P. Reyes, President; and Ms. Belen R. Castro, Vice President, Treasurer and Director of the Company are brothers and sister. All other Directors and Executive Officers are not related to each other. Other than the ones disclosed, there are no other family relationships known to the registrant.

## (4) Involvement in Certain Legal Proceedings

None of the directors, nominees for election as a director, executive officers or control persons of the Company have been involved in any legal proceeding required to be disclosed under Part IV paragraph (A)(4) of SRC Rule 12 (Annex C, Amended), including without limitation being the subject of any:

(a) bankruptcy petition filed by or against any business of which such person was a general partner or executive officer either at the time of the bankruptcy or within two years prior to that time;

- (b) conviction by final judgment, including the nature of the offense, in a criminal proceeding, domestic or foreign, or being subject to a pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses;
- (c) order, judgment or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining barring, suspending or otherwise limiting his involvement in any type of business, securities commodities or banking activities; and
- (d) order or judgment of a domestic or foreign court of competent jurisdiction (in a civil action), the Commission or comparable foreign body, or a domestic or foreign Exchange or other organized trading

market or self-regulatory organization finding him/her to have violated a securities or commodities law or regulation, for the past five (5) years up to the latest date, that is material to the evaluation of the ability or integrity to hold the relevant position in the Company.

## (5) Certain Relationship and Related Transactions

Please refer to Note 18 of 2017 Audited Consolidated Financial Statements for details on related party transaction.

## INFORMATION REQUIRED BY PART I(C) OF "ANNEX C, AS AMENDED"

The following cases were filed by the Company regarding the Makati City's assessment of alleged deficiency business taxes:

## South China Resources, Inc. v. Office of the City Treasurer and/or Makati City

Civil Case No. 14-165

Regional Trial Court, Makati City, Branch 66

This is a petition under Section 195 of the Local Government Code (LGC) of 1991 assailing the : (a) City Treasurer of Makati's "Notice of Assessment No. 13-00381" dated 12 November 2013 issued against SOCResources, Inc. for the amount of ₱4,872,182.45, allegedly representing local business taxes deficiencies, fees and surcharges; and (b) the "Notice of Assessment for South China Resources, Inc. under Letter of Authority No. 2013-0502" dated 8 January 2014, which denied SOCResources, Inc.'s Protest dated 21 December 2013.

This case is currently pending trial before the Regional Trial Court (RTC), Makati City, Branch 66 after mediation proceedings before the Philippine Mediation Center and Judicial Dispute Resolution (JDR) hearings failed.

During the proceedings, we presented Ms. Ronna De Leon as our lone witness. Ms. De Leon testified, among others, that (a) SOCResources, Inc. is a holding company, engaged in the business of investing in transactions which earn passive income; and (b) the Makati Revenue Code imposes business taxes on holding companies; and (c) he was aware of the ruling of the Court of Tax Appeals in Michigan Holdings, Inc. v. The City Treasurer of Makati City, where it was ruled that the Makati City Treasurer's assessment of holding companies of local business taxes is invalid for being violative of the LGC and the National Internal Revenue Code.

Having submitted their formal offer of documentary evidence, the parties submitted their respective memoranda and the case was thereafter submitted for decision.

In a Decision dated 11 October 2017, the case was dismissed by the Regional Trial Court (RTC). SOCResources filed a Motion for Reconsideration dated 10 November 2017, which was denied by the RTC.

Thus, SOCResources filed a Petition for Review before the Court of Tax Appeals on 9 February 2018.

#### South China Resources, Inc. v. Office of the City Treasurer and/or Makati City

S.P. Proc. No. M-7835

Regional Trial Court, Makati City, Branch 147

This is a petition under Section 195 of the LGC of 1991, assailing: (a) the Billing Assessment dated 13 January 2015 issued by the Business Permits Office of the City of Makati against petitioner for the amount of ₱981,478.00, allegedly representing local business taxes and fees in connection with SOCResources, Inc.'s application for business permit renewal for 2015; and (b) respondent Treasurer's inaction on SOCResources, Inc.'s Letter Protest dated 25 February 2015.

In view of respondents' failure to file their answer within fifteen (15) days from service of the Summons on 17 August 2015, or until 1 September 2015, petitioner filed its "Motion to Declare Respondents in Default" dated 6 January 2016 (the "Motion"). Meanwhile, respondents filed their "Comment (to Plaintiff's Motion to Declare Respondents in Default)" dated 28 January 2016, stating that they failed to file their answer due to excusable negligence, consisting of heavy workload and manpower constraints in the Office of the City Attorney.

In its Order dated 21 March 2016, the court granted our Motion. Respondents filed their "Motion for Reconsideration (to Set Aside Order of Default and to Admit Attached Answer)" dated 6 May 2016. In its Order dated 30 June 2016, the court lifted the order of default against respondents and admitted their Answer.

The court-annexed mediation and JDR in this case were terminated both parties. In view thereof, the court issued the Order dated 7 December 2016, referring this case to the Office of the Clerk of Court for re-raffle. The case was re-raffled to the court a quo.

Thereafter, trial ensued and the case was submitted for decision. The RTC dismissed the case together with Civil Case No. 14-165. SOCResources filed its Motion for Reconsideration on 10 November 2017, which was denied by the RTC on 12 January 2018.

Thus, SOCResources filed a Petition for Review dated 12 February 2018 before the Court of Tax Appeals.

#### Item 6: COMPENSATION OF DIRECTORS AND EXECUTIVE OFFICERS

There are no bonuses, profit sharing or other compensation plan, contract or arrangement in which any director, nominee for election as a director, or executive officer of the registrant will participate.

The Company has no pension or retirement plan in which any such person will participate. There are no employment contract arrangements for this year.

The Aggregate compensation paid or accrued during the last two calendar years and to be paid in the ensuing calendar year to the Chief Executive Officer and four most highly compensated executive officers are as follows:

Name and Principal Position	Year	Salary (P)	Bonus (P)	Other Annual Compensation
Edgardo P. Reyes Chairman / CEO				
David R. Baladad VP-Operations				
Zosimo L. Padro VP-Finance				
Ronna C. De Leon Accounting Officer				
Aggregate compensation – CEO & all other officers and Directors as a group unnamed	2018 2017 2016	2,000,000(est.) 1,917,145 1,912,418	500,000(est.) 461,880 458,760	N/A N/A N/A

There are no Directors' per diem paid for the year 2017. Among the directors and officers of the company, only the four (4) stated above are being compensated.

#### **Item 7: INDEPENDENT PUBLIC ACCOUNTANTS**

#### Information on Independent Public Accountant

SyCip Gorres Velayo & Co. ("SGV") has acted as the Corporation's external auditors since the company's incorporation in November 1992 and has not resigned, been dismissed or nor has its services ceased since its appointment. The engagement partner who conducted the audit for calendar year 2017 is Mr. Kristopher S. Catalan and was appointed starting from the audit period of 31 December 2015. In accordance with the five-year rotation requirement of external auditors pursuant to SRC Rule 68 (3)(b)(ix), there is still no need to change the audit partner assigned to the Corporation at this time. Similarly, the two-year cooling off period for the re-engagement of the same audit partner assigned to the Corporation pursuant to the same rule finds no application at this time.

The company has had no material disagreement with SGV on any matter of accounting principle or practices or disclosures in the company's financial statements.

The Company, through its Audit Committee, recommends the re-appointment of Sycip Gorres Velayo & Co. as the Principal Accountant of the Corporation. The Company's Audit Committee is composed of Mr. Manuel G. Arteficio as Chairman, Mr. Edgardo P. Reyes, Member, and Mr. Wilfrido P. Reyes, Member.

Representatives of Sycip Gorres Velayo & Co. are expected to be present on the company's upcoming annual stockholders' meeting on May 25, 2018. They will be given the opportunity to make a statement if they desire to do so and are expected to respond to appropriate questions.

#### Item 8: COMPENSATION PLANS

No action is to be taken with respect to any plan pursuant to which cash or non-cash compensation may be paid or distributed.

## C. ISSUANCE AND EXCHANGE OF SECURITIES

### Item 9: AUTHORIZATION OR ISSUANCE OF SECURITIES OTHER THAN FOR EXCHANGE

There is no matter or action to be taken with respect to the authorization or issuance of any securities.

#### Item 10: MODIFICATION OR EXCHANGE OF SECURITIES

There are no actions to be taken with respect to the modification of any class of securities of the registrant, or the issuance or authorization for issuance of one class of securities of the registrant in exchange for outstanding securities of another class.

## **Item 11: FINANCIAL AND OTHER INFORMATION**

- (1) The Audited Consolidated Financial Statements of the Company are attached as **Annex A**.
- (2) The Management's Discussion & Analysis is incorporated in the Management Report.
- (3) There are no changes in and disagreements with independent accountants on accounting and financial disclosure and no change in the Company's independent accountants during the two most recent fiscal years or any subsequent interim period.
- (4) Representatives of the external auditor, Sycip Gorres Velayo & Co. are expected to be present at the Annual Stockholders' Meeting and they will have the opportunity to make a statement if they desire to do so and are expected to be available to respond to appropriate questions from the stockholders.

## Item 12: MERGERS, CONSOLIDATIONS, ACQUISITIONS AND SIMILAR MATTERS

This is not applicable to the group.

## **Item 13: ACQUISITION OR DISPOSITION OF PROPERTY**

There is no acquisition/disposition of property that is to be included in the agenda of the annual stockholders' meeting. There is no matter or action to be taken with respect to the acquisition/disposition of property by the company.

#### Item 14: RESTATEMENT OF ACCOUNTS

There are no actions to be taken with respect to the restatement of any asset, capital, or surplus account.

#### D. OTHER MATTERS

## **Item 15: Action with Respect to Reports**

The minutes of the Annual Stockholders' Meeting held last May 26, 2017 will be presented for approval by the stockholders. Such action on the part of the stockholders will not constitute approval or disapproval of the matters referred to in the said minutes since stockholder approval and action on those items were already obtained during the said meeting. These matters are listed below:

- 1. Minutes of the Annual Stockholders' Meeting held on May 27, 2016;
- 2. The Corporation's Annual Report which consists of the Chairman's Message and Management Report for the Preceding year;
- The Corporation's audited consolidated financial statements for the years ended December31, 2016 and 2015;
- 4. All acts and resolutions adopted by the board of directors and management from the 2016 Annual Stockholders' Meeting up to the date of the meeting;
- 5. Election of members of the board of directors for the period 2017-2018; and
- 6. Appointment of SGV as the Corporation's external auditors for 2017-2018

In addition to the approval of the minutes of the May 27, 2016 Annual Stockholders' Meeting, actions will be taken regarding the following matters:

- Annual Report and Audited Consolidated Financial Statements for the years ended December 31, 2017 and 2016;
- Ratification of all corporate acts and resolutions of the board of directors and management of the Corporation for the year 2017;
- 3. Approval of the Audited Consolidated Financial Statements for the years ended December 31, 2017; and
- 4. Approval of the appointment of SyCip Gorres Velayo & Co. as the company's external auditors for 2018-

## **Item 16: MATTERS NOT REQUIRED TO BE SUBMITTED**

There are no actions to be taken with respect to any matter which is not required to be submitted to a vote of security holders.

## Item 17: AMENDMENTS OF CHARTER, BY-LAWS AND OTHER DOCUMENTS

There are no actions to be taken with respect to any amendment of the charter, by-laws and other documents.

#### **Item 18: OTHER PROPOSED ACTION**

None.

#### **Item 19: VOTING PROCEDURES**

The approval of the minutes of the last stockholders meeting and the report of management, ratification of the acts and transactions of the Board of Directors, election of Directors and appointment of Independent Public Accountant will require approval of a majority of all the stockholders present or represented during the annual meeting. The vote required for the election of Directors shall be through cumulative voting. The voters will be counted by *viva voce* facilitated by the Corporate Secretary unless a request by a security holder is made that the election of directors be by ballot.

#### UNDERTAKING TO PROVIDE ANNUAL REPORT

THE COMPANY UNDERTAKES TO PROVIDE WITHOUT CHARGE A COPY OF ITS ANNUAL REPORT ON SEC FORM 17-A UPON WRITTEN REQUEST ADDRESSED TO:

ATTY. MAGILYN T. LOJA
CORPORATE SECRETARY
SOCRESOURCES, INC., 4<sup>TH</sup> FLOOR ENZO BLDG. 399 SEN. GIL PUYAT AVENUE MAKATI CITY 1200

#### UNDERTAKING TO PROVIDE 1ST QUARTER 2018 UNAUDITED FINANCIAL STATEMENTS

A COPY OF THE INTERIM UNAUDITED FINANCIAL STATEMENTS (IUFS) WITH MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE 1ST QUARTER OF 2018 WILL BE POSTED IN THE COMPANY'S WEBSITE AT LEAST FIVE (5) CALENDAR DAYS BEFORE THE SCHEDULED DATE OF ANNUAL STOCKHOLDERS' MEETING. UPON REQUEST BY ANY STOCKHOLDER, THE COMPANY SHALL PROVIDE A HARD COPY OF THE IUFS AS SOON AS AVAILABLE BUT NOT LATER THAN AT LEAST FIVE (5) CALENDAR DAYS BEFORE THE SCHEDULED DATE OF MEETING. IN THE CASE THAT THE REQUEST WAS MADE AT A LATER DATE, THE COMPANY SHALL ENDEAVOR TO PROVIDE SUCH REPORT AS SOON AS POSSIBLE.

## **SIGNATURE**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Makati on <u>April 19, 2</u>018.

Bv:

Corporate Secretary

#### MANAGEMENT REPORT

# Item1: CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

There are no changes in and disagreements with independent accountants on accounting and financial disclosure and no change in the Company's independent accountants during the two most recent fiscal years or any subsequent interim period.

#### Item 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

## **BUSINESS**

The Securities and Exchange Commission (SEC), on October 30, 2003, approved the amendment of the Company's Articles of Incorporation to change the primary purpose thereof to that of a holding company and to include its then primary purpose of oil exploration as among the secondary purposes of the Company.

On April 25, 2014, the Board of Directors approved the amendment in the Articles of Incorporation to change the name of South China Resources, Inc. to SOCResources, Inc. (SOC). The change was approved by the Philippine SEC on September 04, 2014.

SOC was incorporated and registered with the SEC on September 25, 1992 primarily to undertake oil and gas exploration, development and production and became one of the leading exploration companies upon its listing in 1994. Starting in 1995, SOC opted to strengthen its core business by diversifying then into other investments which after two decades the company has now turned out to be one of the strongest holding companies in the market having had investments in real estate, steel fabrication, banking, telecommunications and energy exploration. The company is debt free and has a robust balance sheet

The diversification process, brought on by the financial crisis of the 90's, honed through the years, and allowed SOC to invest in technology based and long-term ventures. This gave the company the means to weather the lows of the period. One of the first and significant investments was the acquisition and sale of Bell Telecommunications Philippines, Inc., the acquisition and subsequent sale of Filipinas Plaza along EDSA corner Chino Roces Avenue and minority equity in Premiere Development Bank.

The sale of previous possessions Filipinas Plaza and BellTel gave the company the influx of funds for re-investment and following the proven model of acquisition and sale of significant assets, SOC acquired position in AGP International Inc in December 2010 which in turn gained control of AG&P Manila. AG&P Manila is one of the oldest and largest steel fabrication companies in the country with the unchallenged capability in modular fabrication. AG&P was supposedly a long-term investment however management was able to identify an opportunity which allowed for a shorter turn-around time in recouping this investment. This allowed for recoup of the investment and make a good return in what would have taken the company more than several years at the very least following the usual course of investment and dividend sharing. On January 31, 2012, the company sold its AGP shares at a good profit.

Premier Bank on the other hand expanded to almost 40 branches after the company acquired its shares. It became one of the most stable small banks that it became an attractive target for acquisition by a much larger bank. The sale of this asset was concluded with the approval of the sale by the Monetary Board.

Following the successful sale of the Filipinas Plaza and in response to the growing need for affordable housing for Filipinos, SOC followed on through the real estate business by acquiring on May 26, 2010 a 2.4-hectare plot in Buli, Muntinlupa strategically located along the South Luzon Expressway.

The Board of Directors, in a special meeting held November 11, 2010, directed Management to cause the registration with the Securities and Exchange Commission of SOC Land Development Corporation (SOC Land) as a wholly-owned subsidiary of the issuer with an authorized capital stock of One Hundred Sixty Million Pesos (PHP 160,000,000.00), a subscribed capital stock of Forty Million Pesos (PHP 40,000,000.00) and a paid-up capital of Ten Million Pesos (PHP 10,000,000.00). The subsidiary will be the property development arm of the company, that will develop a 2.4-hectare

community, called Anuva Residences (the Project), situated near Sucat Interchange. It will have four (4) tandem buildings. The total estimated cost of the Project is ₱2.0 billion.

The first tandem building of ANUVA RESIDENCES, the "ANALA", projects a Fun Zone image showcasing the Wet and Dry Play Area for children. The building was completed and delivered last May 16, 2015 during the turnover ceremony held on the same day.

Amenities facing Anala including the wading pool, children's playground, al fresco area, cascading water, pond and Trellis Park have been finished as of end 2016 for the residents' use and enjoyment as well as the parking slots in the lower ground floor for the residents to use.

The second tandem building known as AZALEA is currently in a preselling stage focusing on the Green Urban Living image with amenities like the reflecting pool, adult and kiddie pool, cascades, picnic groves, clubhouse, garden party and BBQ area.

SOC Land's latest project is a horizontal residential development, ALTHEA RESIDENCES. It is situated in Brgy. Zapote, Biñan City, Laguna and featuring modern homes with tranquil vibe spread in 4.3 hectares of land. While a number of house and lot units have been completed, additional construction of other house and lot units is ongoing. The construction of amenities that started in 3<sup>rd</sup> quarter 2016 is expected to be completed sometime first half of 2017.

SOC has identified other areas for potential investment. To address a growing population, now estimated at 100 million Filipinos and increasing every year, the company looks at food production. The Company believes that a rising population coupled with rising incomes will drive greater food consumption. Opportunities have been identified to get in this value chain to grow a long-term business that will allow expansion laterally and vertically.

The Company entered into an agreement with the Palawan IP group Campong It Mapangarapan It Palawano (CAMPAL) of Rizal, Palawan to undertake agro-industrial development of their ancestral land. The National Commission for Indigenous Peoples (NCIP) handed over to the Company the Certificate of Pre-condition with FPIC (Free Prior Informed Consent) for the agreement last June 2016. The Company has completed project documentation with the LGUs (Local Government Units). SOC and CAMPAL have been conferring with the LGUs and the Palawan Council for Sustainable Development (PCSD) to secure the Strategic Environmental Plan (SEP) Clearance needed for the agro-industrial development. On March 8, 2018 the PCSD issued the SEP Clearance Certificate for the development of 3212 hectares of the IP area.

The country needs both conventional and renewable energy resources to address its power requirements. SOC is investigating conventional and renewable energy resources, that can provide for base load power that is sustainable for the long term and therefore provide for a steady income stream for the company.

Principal products or services and their distribution; competition in the industry; sourcing of raw materials and principal suppliers; dependence on one or few customers; transactions with and/or related parties; and patents, trademarks, licenses, franchises, concessions, royalty agreement, or labor contracts are not applicable with the registrant at this time.

The Company's subsidiary is SOC Land Development Corporation as of December 31, 2017.

The Company does not expect any significant changes in its number of employees. Presently, the Company has a total of six (6) officers and employees, all working full-time, one (1) Chairman, one (1) Vice-President for Operations, one (1) Vice-President for Finance, one (1) Chief Accountant, one (1) Accounting Assistant and one (1) Messenger. The Company has no Collective Bargaining Agreements (CBA).

## **External Audit Fees and Services**

In compliance with SEC Memo Circular No. 14 Series of 2004, External Audit Fees, year ended 2017 audit progress billing for SOCResources, Inc. and subsidiary, SOC Land Development amounted to P296,326 and ₱403,344 respectively. External Audit Fees, year ended 2016 audit for SOCResources, Inc. and subsidiary, SOC Land Development amounted to P381,260 and ₱486,339 respectively. No other services were provided and billed for by the external auditors for the last two (2) fiscal years.

The Company's Audit Committee is composed of Mr. Manuel G. Arteficio as Chairman, Mr. Edgardo P. Reyes, Member, and Mr. Wilfrido P. Reyes, Member.

## The Audit Committee's approval of policies and procedures for the above services:

The Audit Committee approves the terms of engagement and scope of services of the independent auditors as endorsed by Management. For non-audit services, Management is required to disclose to the Audit Committee any non-audit engagement for the appointed independent auditors to ensure that their independence will not be compromised.

## Item 3: RESULTS OF OPERATIONS & FINANCIAL POSITION

The Company's financial statements have been prepared in compliance with Philippine Financial Reporting Standards (PFRS).

# CONSOLIDATED RESULTS OF OPERATIONS 2017 VS 2016 (TENTATIVE)

(in Philippine pesos)

ACCOUNTS	December 31, 2017	December 31, 2016	% CHANGE
REVENUES	83,850,699	211,507,476	-60.36%
COST AND EXPENSES	106,670,361	184,369,488	-42.14%
INCOME (LOSS) BEFORE INCOME TAX	(22,819,662)	27,137,988	-184.09%
PROVISION FOR INCOME TAX (Current)	1,276,648	1,373,128	-7.03%
PROVISION FOR INCOME TAX (Deferred)	2,168,161		100.00%
NET INCOME/(LOSS)	(26,264,471)	25,764,860	-201.94%
NET GAINS(LOSSES) ON AFS FINANCIAL ASSETS	736,513	8,114,806	-90.92%
ACTUARIAL GAINS (LOSS)	(35,236)	195,764	-118.00%
TOTAL COMPREHENSIVE INCOME/(LOSS)	(25,563,194)	34,075,430	-175.02%

## 2017 VS 2016: RESULTS OF OPERATIONS

Revenue for the year ended 2017 consists of: (1) recognized sale on real estate for SOC Land amounting to ₱65M;(2) Interest Income on time deposits, savings account and installment sales of real estate amounting to ₱13.M;(3) Dividend Income from domestic shares of stocks amounting to ₱0.3M;(4) net foreign exchange gain amounting to ₱0.2M and (5) other income amounting to ₱5M. The decrease in the total cost and expenses is attributable to the decrease in the recognized cost of sales for real estate sales and the general and administrative expenses of the group.

# CONSOLIDATED RESULTS OF OPERATIONS 2016 VS 2015 (AUDITED)

(in Philippine pesos)

ACCOUNTS	December 31, 2016	December 31, 2015	% CHANGE
REVENUES	211,507,476	271,787,416	-22.18%
COST AND EXPENSES	184,369,488	291,884,108	-36.83%
INCOME (LOSS) BEFORE INCOME TAX	27,137,988	(20,096,692)	235.04%
PROVISION FOR INCOME TAX	1,373,128	1,213,840	13.12%
NET INCOME/(LOSS)	25,764,860	(21,310,532)	220.90%
NET GAINS(LOSSES) ON AFS FINANCIAL ASSETS	8,114,806	4,268,083	90.13%
ACTUARIAL GAINS ON DEFINED BENEFIT PLANS	195,764	78,566	12939
TOTAL COMPREHENSIVE INCOME/(LOSS)	34,075,430	(16,963,883)	300.87%

#### 2016 VS 2015: RESULTS OF OPERATIONS

Revenue for the year ended 2016 consists of: (1) recognized sale on real estate for SOC Land amounting to ₱157M;(2) Interest Income on time deposits, savings account and installment sales of real estate amounting to ₱13.21M;(3) Dividend Income from domestic shares of stocks amounting to ₱0.3M;(4) net foreign exchange gain amounting to ₱0.3M and (5) other income amounting to ₱40M.

The 36% decrease in the total cost and expenses is attributable to the 51% decrease in the sales and marketing cost of the subsidiary and 16% decrease in the general and administrative expenses of the group. The significant decrease in the cost and expenses has brought a positive after tax net income despite of the 22% decrease in the total revenue of the group. There has also been an outstanding gain on the market value of the AFS financial assets currently held by the company.

# CONSOLIDATED RESULTS OF OPERATIONS 2015 VS 2014 (AUDITED)

(in Philippine pesos)

ACCOUNTS	12/31/2015	12/31/2014	% CHANGE
REVENUES	271,787,416	163,823,447	65.90%
COSTS AND EXPENSES	291,884,108	199,154,261	46.56%
NET LOSS BEFORE INCOME TAX	(20,096,692)	(35,330,814)	19.34%
PROVISION FOR INCOME TAX	1,213,840	2,856,043	-57.50%
NET LOSS	(21,310,532)	(38,186,857)	44.19%
NET GAINS(LOSSES) ON AFS FINANCIAL ASSETS	4,268,083	(22,915,268)	118.63%
ACTUARIAL GAIN	78,566	12,939	507.20%
TOTAL COMPREHENSIVE LOSS	(16,963,883)	(61,089,186)	72.23%

## 2015 VS 2014: RESULTS OF OPERATIONS

Revenue for the year ended 2015 consists of: (1) recognized sale on real estate for SOC Land amounting to ₱250M;(2) Interest Income on time deposits and savings account amounting to ₱2.1M;(3) Dividend Income from domestic shares of stocks amounting to ₱0.3M;(4) net foreign exchange gain amounting to ₱0.3M and (5) other income amounting to ₱18.9M.

Total sales for 2015 by SOCLand, the subsidiary, amounted to ₱250.3M which is 99.72% of the total sales last year 2014. Other income consisting of late payment penalties, forfeited payments and interest earned on in house financing also increased by 195% as compared last year 2014.

The increase of 46.56% in the cost and expenses were attributed to the 94.6% increase in cost of real estate sold coupled with 27.8% increase in general and administrative expense. There has been a dropped of 37.1% in the sales and marketing expenses.

The 65.90% increase in the revenue for the two years under report has caused the decrease in the net loss before income tax of the group for the year 2015 as compared last year 2014. Increase in the market value of domestic stock holdings of the company and an actuarial gain lowered the total comprehensive loss on 2015 vis-à-vis 2014.

# CONSOLIDATED FINANCIAL POSITION 2017 VS 2016 (TENTATIVE)

(in Philippine pesos)

ACCOUNTS	December 31, 2017	December 31, 2016	% CHANGE
CURRENT ASSETS	1,580,418,340	1,583,484,810	-0.19%
NONCURRENT ASSETS	177,651,914	181,480,430	-2.11%
TOTAL ASSETS	1,758,070,254	1,764,965,240	-0.39%
CURRENT LIABILITIES	128,277,782	114,205,459	12.32%
NONCURRENT LIABILITIES	8,818,104	4,222,219	108.85%
TOTAL LIABILITIES	137,095,886	118,427,678	15.76%
EQUITY	1,620,974,368	1,646,537,562	-1.55%
TOTAL LIABILITIES AND EQUITY	1,758,070,254	1,764,965,240	-0.39%

#### 2017 VS 2016: FINANCIAL CONDITION

The net effect of the following has caused the slight dropped of 0.19% in the current assets of the group: (1) 4% increase in cash and cash equivalents due to interest income earned from investment in treasury bills and gain in redemption of UITF;(2) Receivables decreased by 24% due to the net effect of the collection of accounts pertaining to Anala, the first tandem building of SOCLand, which were turned over last May 2015 and the recognition of sales for those units of which 20% of the total contract price was collected;(3) Real Estate for sale increase by 1% due to the recognition of the cost of units sold; and (4) other current assets decreased due to the decrease in input vat recognized as current.

The increase in the current liabilities was due to the 42% increase in the customers' deposit for real estate sales.

Increase in noncurrent liabilities refers to the recognized retirement liability for the year 2017 and the deferred tax liabilities.

# CONSOLIDATED FINANCIAL POSITION 2016 VS 2015 (AUDITED)

(in Philippine pesos)

ACCOUNTS	December 31, 2016	December 31, 2015	% CHANGE
CURRENT ASSETS	1,583,484,810	1,642,002,434	-3.56%
NONCURRENT ASSETS	181,480,430	126,731,990	43.20%
TOTAL ASSETS	1,764,965,240	1,768,734,424	-0.21%
CURRENT LIABILITIES	114,205,459	152,415,502	-25.07%
NONCURRENT LIABILITIES	4,222,219	3,856,790	9.47%
TOTAL LIABILITIES	118,427,678	156,272,292	-24.22%
EQUITY	1,646,537,562	1,612,462,132	2.11%
TOTAL LIABILITIES AND EQUITY	1,764,965,240	1,768,734,424	-0.21%

## 2016 VS 2015: FINANCIAL CONDITION

The net effect of the following has caused the slight dropped of 3.56% in the current assets of the group: (1) 20% increase in cash and cash equivalents;(2) Receivables decreased by 57% due to the net effect of the collection of accounts pertaining to Anala, the first tandem building of SOCLand, which were turned over last May 2015 and the recognition of sales for those units of which 20% of the total contract price was collected;(3) Real Estate for sale

dropped by 3% due to the recognition of the cost of units sold; and (4) other current assets increased by 26% due to the creditable taxes remitted on fully paid units and refundable deposits for office rentals.

The decrease in the current liabilities was due to the payment made to contractors for Anala Building and Althea as well as offset of unit owners' deposit against receivable upon recognition of real estate sales.

Increase in noncurrent liabilities refers to the recognized retirement liability for the year 2016. The positive bottomline figure of the group has caused the increase in the total equity of the group.

# CONSOLIDATED FINANCIAL POSITION 2015 VS 2014 (AUDITED)

(in Philippine pesos)

ACCOUNTS	12/31/2015	12/31/2014	% CHANGE
CURRENT ASSETS	1,642,002,434	1,856,927,512	-11.57%
NONCURRENT ASSETS	126,731,990	102,554,105	23.58%
TOTAL ASSETS	1,768,734,424	1,959,481,617	-9.73%
CURRENT LIABILITIES	152,415,502	326,679,810	-53.34%
NONCURRENT LIABILITIES	3,856,790	3,428,292	12.50%
TOTAL LIABILITIES	156,272,292	330,108,102	-52.66%
EQUITY	1,612,462,132	1,629,373,515	-1.04%
TOTAL LIABILITIES AND EQUITY	1,768,734,424	1,959,481,617	-9.73%

## 2015 VS 2014: FINANCIAL CONDITION

The net effect of the following has caused the slight dropped of 11.57% in the current assets of the group: (1) 5.38% increase in cash and cash equivalents;(2) Receivables increased by 61.38% due to the net effect of the collection of accounts pertaining to Anala, the first tandem building of SOCLand, which were turned over last May 2015 and the recognition of sales for those units of which 20% of the total contract price was collected;(3) Real Estate for sale dropped by 18.61% due to the recognition of the cost of units sold; and (4) other current assets increased by 15.41% due to the creditable taxes remitted on fully paid units and refundable deposits for office rentals.

The decrease in the noncurrent assets was due to the reclassification of the 68% of the receivables to current assets.

The decrease in the current liabilities was due to the payment made to contractors for Anala Building and offset of unit owners' deposit against receivable upon recognition of real estate sales.

Increase in noncurrent liabilities refers to the recognized retirement liability for the year 2015. The negative bottomline figure of the group has caused the slight decrease in the total equity of the group.

## **KEY PERFORMANCE INDICATORS**

The following are the major financial ratios of the Company for the years ended December 31, 2017, 2016 and 2015:

Key Financial Ratios	December 31, 2017	December 31, 2016	December 31, 2015				
Revenue Growth							
(Total Revenues (current period) - Total Revenues (prior period))/Total Revenues (prior period)	-60.36%	-22.18%	65.90%				
Net income Growth/(Decline)							
Net Income (after tax) (current period)/ Net income (prior period, after tax)	-201.94%	220.90%	44.19%				
Solvency Ratio							
(After Tax Net Income+Depreciation)/Total Liabilities	-17.39%	24.02%	-12.14%				
EBITDA							
Income from operations plus depreciation and amortization	(P 23,842,405)	P28,450,135	(P18,965,657)				
Asset to Equity Ratio							
Total Assets/Total Equity	1.0846 x	1.0719 x	1.0969 x				
Return on Equity (ROE)							
Net income/ Equity	-1.62%	1.56%	-1.32%				
Return on assets (ROA)							
Net income/ Total Assets	-1.49%	1.46%	-1.20%				
Current/Liquidity ratio							
Current Assets/ Current Liabilities	12.32 x	13.87 x	10.77 x				
Debt to Equity Ratio							
Total Liabilities/ Equity	0.0846 x	0.0719 x	0.0969 x				

## 2017 VS 2016

The 0.19% decrease in current assets coupled with the 12% increase in current liabilities for the year ended 2017 has caused the current ratio to go down by 1.55 x as against year ended 2016.

A slight increase on the asset to equity ratio was due to the decrease in the total assets of the group particularly receivables and a decrease also on the equity.

The group was able to maintain its high debt to equity ratio. Increase on total liabilities was mostly driven by the recognition of deferred tax liabilities pertaining to difference between tax and book basis of accounting for real estate transactions, gain on repossession, unrealized foreign exchange gain and fair value changes of AFS financial assets

## 2016 VS 2015

The 25% decrease in the current liabilities of the group has caused the increase in current ratio and the decline in the debt to equity ratio of the group Y/Y 2016.

A slight decrease on the asset to equity ratio was due to the decrease in the real estate for sale brought about by the turnover of the units in Anala building.

An outstanding net income growth of 220% has caused to solvency ratio to inched up to 24.91%.

The increase in the EBITDA of the group was translated to the increase in the cash and cash equivalents.

#### 2015 VS 2014

The 53.3% decrease in the current liabilities of the group has caused the increase in current ratio and the decline in the debt to equity ratio of the group for the period 2015 vis-à-vis 2014.

A slight decrease on the asset to equity ratio was due to the decrease in the real estate for sale brought about by the turnover of the units in Anala building.

An outstanding revenue growth of 65.9% was caused by higher revenue recognized for sale of real estate and other income of the subsidiary

The increase in the EBITDA of the group was translated to the increase in the cash and cash equivalents.

The manner by which the Company calculates the foregoing indicators is as follows:

Key Financial Ratios	Formula		
Revenue growth	(Total Revenues (current period) - Total Revenues (prior period))/Total Revenues (prior period)		
Net income growth	Net Income (after tax) (current period)/ Net income (prior period, after tax)		
Solvency Ratio	(After Tax Net Income+Depreciation)/Total Liabilities		
EBITDA	Income from operations plus depreciation and amortization		
Asset to Equity Ratio	Total Assets/Total Equity		
Return on equity (ROE)	Net income/ Equity		
Return on assets (ROA)	Net income/ Total Assets		
Current/Liquidity ratio	Current Assets/ Current Liabilities		
Debt-to-equity ratio	Total Liabilities/ Equity		

#### PROSPECTS FOR THE FUTURE

The outlook for SOC in the coming years is quite optimistic. Even with the refocus in business interests, new opportunities seem to look very promising and are discussed below.

## (1) Prospects for SOC Land Development Corporation

SOC's investment into property development is seen as an important aspect in enhancing its shareholder value. In November 2010, SOC diversified its business and invested into real property development through SOC Land Development Corporation (SOC Land), a wholly-owned subsidiary with the primary purpose of SOC Land is to deal and engage in real estate business.

SOC Land is developing a 2.4-hectare community, called Anuva Residences (the Project), situated near Sucat Interchange and will have four (4) tandem buildings. The first tandem building, Anala, has been completed and delivered last May 16, 2015 during the turnover ceremony held on the same day.

The second tandem building known as AZALEA is currently in a preselling stage focusing on the Green Urban Living image with amenities like the reflecting pool, adult and kiddie pool, cascades, picnic groves, clubhouse, garden party and BBQ area.

SOC Land officially launched in Nov. 15, 2015, its latest horizontal residential development project, Althea Residences. It is situated in Brgy. Zapote, Biñan City, Laguna and will feature modern homes with a tranquil vibe spread in 4.3 hectares of land. Homeowners can choose from three housing options and the subdivision offers a variety of first class amenities. It is strategically located near schools, churches, commercial establishments and malls, hospitals and government offices.

## (2) Prospects for Agri-based businesses

The Company believes in the thesis that rising incomes in the Asian region will drive greater protein and food consumption. The Company entered into an agreement with the Campong It Mapangarapan It Palawano (CAMPAL) to undertake agro-industrial development for a gross area of 6000 hectares. The National Commission for Indigenous Peoples (NCIP) handed over to the Company the Certificate of Pre-condition for the agreement last June 2016. The Company is completing the requisite documents and permits from the LGUs (Local Government Units) and the Palawan Council for Sustainable Development (PCSD) prior to start of operations for agro-industrial development with coffee as the initial undertaking.

The Company entered into an agreement with the Palawan IP group Campong It Mapangarapan It Palawano (CAMPAL) of Rizal, Palawan to undertake agro-industrial development of their ancestral land. The National Commission for Indigenous Peoples (NCIP) handed over to the Company the Certificate of Pre-condition with FPIC (Free Prior Informed Consent) for the agreement last June 2016. The Company has completed project documentation with the LGUs (Local Government Units). SOC and CAMPAL have been conferring with the LGUs and the Palawan Council for Sustainable Development (PCSD) to secure the Strategic Environmental Plan (SEP) Clearance needed for the agro-industrial development. On March 8, 2018 the PCSD issued the SEP Clearance Certificate for the development of 3212 hectares of the IP area.

Coffee and coconut are envisioned to be the main crops of the area. Coffee is the second most traded commodity worldwide. The Philippines consumes about 170,000 metric tons of coffee (Phil. Coffee Board) and is a net importer of coffee. It imports almost 70% of its coffee needs at a cost of P7B.

Coconut, also called the "tree of life" is an established commercial plant wherein its derived products are used domestically and internationally.

The Company is also investigating the possibility into entering the dairy/livestock industry.

## (3) Prospects for Other Energy, Mineral and Other Resource Based Opportunities

The Company continues to review potential energy resources as it explores entry into opportunities in other conventional and renewable energy resources.

The global situation in recent years presents opportunities for the Company to seek entry into the mineral resource based sector.

## KEY VARIABLE AND OTHER QUALITATIVE AND QUANTITATIVE FACTORS

There are no material trends, events or uncertainties that are reasonably expected to occur in the next twelve months that will have a material favorable or unfavorable impact on the results of the Company's liquidity. Should there be material changes in working capital it would be advances from the management to support the Company's operation or a sale of non-current assets.

There are no significant elements of income or loss that did not arise from the Company's continuing operations. There are no events that will trigger direct or contingent financial obligation that is material to the Company, including any default or accumulation of an obligation.

There were no seasonal aspects that had a material effect on the financial condition or results of operations of the Company.

The Company has no plans of changing the number of employees for the next twelve months.

The material changes for this year in comparison with the prior year-end based on line items in the comparative financial statements as of December 31, 2017, 2016 and 2015 are summarized as follows:

ACCOUNTS	For the Period December 31			% CHANGE	
In Millions	2017	2016	2015	2017 vs 2016	2016 vs 2015
Statement of Financial Position					
Cash & Cash Equivalents	115.03	357.16	298.81	-67.79%	19.53%
Short-term Investments	255.82	-	•	100.00%	-100.00%
Receivables	57.48	75.64	177.27	-24.01%	-57.33%
Due from Related Parties	0.19	0.18	0.17	7.03%	7.56%
Prepayments & Other Current Assets	59.02	68.39	54.48	-13.70%	25.54%
Receivables - net of current portion	61.84	78.85	25.20	-21.57%	212.84%
Available for Sale (AFS) financial assets	53.45	40.86	32.75	30.80%	24.78%
Accounts Payable & other Liabilities	128.28	114.21	152.42	12.32%	-25.07%
Retirement benefit obligation	4.80	4.22	3.76	13.58%	12.37%
Deferred Tax Liability	4.02		0.10	100.00%	-100.00%
Retained Earnings - Unappropriated	116.81	143.07	362.31	-18.36%	-60.51%
Statement of Comprehensive Income					
REVENUES					
Real estate sales	64.93	156.77	250.26	-58.58%	-37.36%
Other income	5.39	40.87	16.0981	-86.82%	153.88%
COST AND EXPENSES					
Cost of real estate sales	33.41	113.66	195.97	-70.60%	-42.00%
Sales and marketing expenses	22.46	14.34	28.97	56.58%	-50.50%
General and Administrative Expenses	50.80	56.37	66.94	-9.88%	-15.79%
Provision for Income Tax	1.28	1.37	1.21	-7.03%	13.12%
Net Gains/(Losses) on AFS Financial Assets	0.74	8.11	4.27	-90.92%	90.13%

## Discussion for 2017 VS 2016

## Cash & Cash Equivalents

Collection of payments from the unit owners of Anala Building as well as reservation fees for the Althea, late payment penalties, forfeited payments, interest earned on in house financing, interest income from short term investments and dividend income has caused the increase of 4% in cash and cash equivalents. An amount of P252M was invested in treasury bills which has already earned an income of P3.3M for the year 2017.

### Receivables

The decrease on the receivable is due to the collection of sales on account.

#### Real Estate inventories

An addition of P25.6M for development cost incurred and repossessed inventory amounting to P18.5M with a recognition of P33.4M in cost of real estates caused the slight increase in real estate inventories.

## Prepayments & other Assets

Decrease is mainly due to the decrease in input VAT – current portion by P13.6M.

## Available for Sale Financial Assets

The decrease in the market value of domestic stock holdings of the company.

#### Accounts Payable & Other Liabilities

Increase was due to increase in customers' deposits.

### Retirement Benefit Obligation

The group recognized ₱0.54M benefit obligation for the retirement plan of the group under defined benefit plans for the year 2017. The group has unfunded, noncontributory defined benefit retirement plan which covers all of its regular employees. The benefits are based on years of service and compensation on the last years of employment. Normal retirement is the attainment of age 60 and completion of at least 5 years of service.

#### Other Income

This consists of forfeited buyer deposits, gain on repossession, penalty income and late charges.

## Sales and Marketing Expense

37% of the total sales and marketing expense pertains to the commissions and incentives amounting to ₱8.4M, 20% pertains to product presentation amounting to ₱4.5M and 32% makes up for the consultancy fees amounting to 7.3M.

### General and Administrative Expenses

The following expenses take the biggest share in the general and administrative expenses: Personnel Cost amounting to ₱14.3M (28%), Taxes and Licenses amounting to ₱4.8M (9%) and Travel and transportation amounting to ₱6.2M (12%).

#### Discussion for 2016 VS 2015

## Cash & Cash Equivalents

Collection of payments from the unit owners of Anala Building as well as reservation fees for the Althea, late payment penalties, forfeited payments, interest earned on in house financing, interest income from short term investments and dividend income has caused the 19.53% increase in the cash and cash equivalents for the year 2016 as against 2015.

#### Receivables

The decrease on the receivable is due to the collection of sales on account.

#### Real Estate inventories

Dropped by 2.62% due to the recognition of the cost of units sold on the Anala Building and Althea.

#### Prepayments & other Assets

Mainly due to decrease in Input VAT arising from the acquisition of its wholly owned subsidiaries of vatable goods and services for the Anuva Project.

### Available for Sale Financial Assets

The increase in the market value of domestic stock holdings of the company.

#### Property and Equipment

The decrease is due to depreciation.

### Accounts Payable & Other Liabilities

Decrease was due to payments to contractors (Anala Building and Althea) and offset of unit owner's deposit against receivable upon recognition of sales.

#### Retirement Benefit Obligation

The group recognized ₱0.38M benefit obligation for the retirement plan of the group under defined benefit plans for the year 2016. The group has unfunded, noncontributory defined benefit retirement plan which covers all of its regular employees. The benefits are based on years of service and compensation on the last years of employment. Normal retirement is the attainment of age 60 and completion of at least 5 years of service.

#### Unrealized Valuation on AFS

Pertains to the increase in market value of other domestic stock holdings of the company.

#### Interest Income

The amount of ₱8.8M representing 67% of the total interest income pertains to the interest earned from installment contract receivable.

#### Dividend Income

Dividend Income earned from equity securities amounted to ₱0. 3M in 2016.

#### Other Income

This consists of forfeited buyer deposits, gain on repossession, penalty income and late charges.

### Sales and Marketing Expense

34% of the total sales and marketing expense pertains to the commissions and incentives amounting to ₱4.8M, 30% pertains to product presentation amounting to ₱4.4M and 21% makes up for the consultancy fees amounting to ₱2.9M.

## General and Administrative Expenses

The following expenses take the biggest share in the general and administrative expenses: Personnel Cost amounting to ₱12.9M (23%), Taxes and Licenses amounting to ₱8.7M (15%) and Travel and transportation amounting to ₱8.3M (15%).

#### Discussion for 2015 VS 2014

#### Cash & Cash Equivalents

Collection of payments from the unit owners of Anala Building as well as reservation fees for the Althea, late payment penalties, forfeited payments, interest earned on in house financing, interest income from short term investments and dividend income has caused the 54.88% increase in the cash and cash equivalents for the year 2015 as against 2014.

#### Receivables

The increase on the receivable is due to the 100% completion of the Anala Condo Units – the first building on Anuva Projects for the year 2014. To that effect, the full balance of Installment Contract Receivable becomes due and demandable.

## Real Estate for Sale

Dropped by 18.61% due to the recognition of the cost of units sold on the Anala Building.

### Prepayments & other Assets

Mainly due to decrease in Input VAT arising from the acquisition of its wholly owned subsidiaries of vatable goods and services for the Anuva Project.

## Available for Sale Financial Assets

Recognition of provision on impairment in value of domestic holdings in Petron, Lepanto, Manila mining and Manila Water.

## Property and Equipment

In 2015, SOC Land recognized ₱4.6M leasehold improvement for their office.

## Accounts Payable & Other Liabilities

Decrease was due to payments to contractors for Anala Building and offset of unit owner's deposit against receivable upon recognition of sales.

#### Deferred tax Liabilties

Pertains to possible tax liabilities for retirement cost.

#### Common Stock

In 2015, 70,000 shares subscribed shares were fully paid and issued. Collection from such shares this year amounted to P52,500.

## Retirement Benefit Obligation

The group recognized ₱0.37M benefit obligation for the retirement plan of the group under defined benefit plans for the year 2015. The group has unfunded, noncontributory defined benefit retirement plan which covers all of its regular employees. The benefits are based on years of service and compensation on the last years of employment. Normal retirement is the attainment of age 60 and completion of at least 5 years of service.

#### Unrealized Valuation on AFS

Pertains to the increase in market value of other domestic stock holdings of the company.

#### Sale of Real Estate

Additional Sale of Real estate was recognized on revenue due to the completion of Anuva's first tandem building "Anala".

#### Interest Income

Due to the decreasing interest rates on short term investments.

#### Dividend Income

Dividend Income earned from equity securities amounted to ₱0.27M in 2015.

#### Other Income

This consists of late payment penalties, forfeited payments and interest earned on in house financing.

#### Cost of Real Estate Sold

Increase in these accounts is basically due to the recognition of the corresponding costs of real estate sold from buyers who have paid in full the TCP for their acquisition of condo units and/or the 20% down payment as of December 31, 2015.

## Sales and Marketing Expense

62% of the total sales and marketing expense pertains to the commissions and incentives amounting to ₱18M.

#### General and Administrative Expenses

The following are the major composition of general and administrative expense: (1) 19.74% Personnel Cost; (2) 11.71% Provision on impairment of AFS financial assets; (3) 9.23% travel and transportation; (4) 9.05% outside services and (5) 8.24% Rent and utilities.

## **RESULTS AND PLANS OF OPERATIONS**

#### Real Estate: SOC Land

SOC Land's vertical residential development project, ANUVA RESIDENCES located at Muntinlupa City has completed its first tandem building project known as ANALA. ANALA the first tandem building of ANUVA RESIDENCES project has sold 272 units as of March 2018 which corresponds to 53% of the total inventory. 231 units have been turned over to end users. Out of this, 126 units are occupied with more than 252 people currently residing in the building.

AZALEA the second tandem building of ANUVA RESIDENCES is still in a pre-selling stage which is focusing on the Green Urban Living image. Azalea has sold 50 units which correspond to 10% of the total inventory.

SOC Land's horizontal residential development project, ALTHEA RESIDENCES located at Biñan City Laguna has sold a total of 156 units, a combination of lots and house & lots which correspond to 73% of the total inventory. Thirty (30) units have already constructed, and sixteen (16) of this has been turned over to end users. Out of this, fourteen (14) units are occupied and already residing in the subdivision. In addition, there is one more unit that is being constructed and the target completion will be on May2018.

## Other Energy, Mineral and Resource Based Opportunities

The Company entered into an agreement with the Palawan IP group Campong It Mapangarapan It Palawano (CAMPAL) of Rizal, Palawan to undertake agro-industrial development of their ancestral land. The National Commission for Indigenous Peoples (NCIP) handed over to the Company the Certificate of Pre-condition with FPIC (Free Prior Informed Consent) for the agreement last June 2016. The Company has completed project documentation with the LGUs (Local Government Units). SOC and CAMPAL have been conferring with the LGUs and the Palawan

Council for Sustainable Development (PCSD) to secure the Strategic Environmental Plan (SEP) Clearance needed for the agro-industrial development. On March 8, 2018 the PCSD issued the SEP Clearance Certificate for the development of 3212 hectares of the IP area.

Coffee and coconut are envisioned to be the main crops of the area. Coffee is the second most traded commodity worldwide. The Philippines consumes about 170,000 metric tons of coffee (Phil. Coffee Board) and is a net importer of coffee. It imports almost 70% of its coffee needs at a cost of P7B.

Coconut, also called the "tree of life" is an established commercial plant wherein its derived products are used domestically and internationally.

The global situation in recent years presents opportunities for the Company to seek entry into mineral exploration and exploitation sector.

The Company is in a favorable situation wherein its current cash position allows it to review other businesses wherein it may invest.

Agri-Business	\$3MM
Other Energy, Mineral & Resources Based Opportunities	\$ 200K for Assessment Studies

## Item 5: MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

### (1) Market Information

The Principal Market where the Issuer's common equity is traded is in the Philippine Stock Exchange.

As of the first quarter ending March 31, 2018, the high, low and closing price is at ₱0.83, ₱0.81 and ₱0.81 respectively. As of the trading date April 18, 2018 the high, low and closing price is at ₱0.81, ₱0.81 and ₱0.81 respectively. The Corporation has no securities to be issued about an acquisition, business combination or other re-organization. Furthermore, the following are the high and low sales prices for each quarter within the last two years (2017 and 2016).

## **Stock Prices**

	-	•	
2017	High	Low	
First Quarter	0.86	0.86	
Second Quarter	0.91	0.88	
Third Quarter	0.92	0.92	
Fourth Quarter	0.81	0.80	

	-	·	
2016	High	Low	
First Quarter	0.80	0.76	
Second Quarter	0.93	0.89	
Third Quarter	1.00	0.94	
Fourth Quarter	0.83	0.83	

## (2) Holders

The number of shareholders of record as of April 18, 2018 was 362. Common shares issued as of April 18,2018 were 906,559,568. Total number of common shares outstanding as of April 18,2018 were 901,920,568.

## Top Twenty (20) Stockholders

As of April 18, 2018

NO.	HOLDER NAME	TOTAL SHARES	% OWNED	
1	CASTRO, BELEN R.	231,531,122	25.6709	%
2	REYES, EDGARDO P.	229,853,123	25.4849	%
3	REYES, WILFRIDO P.	226,853,123	25.1522	%
4	PCD NOMINEE CORP. (FILIPINO)	171,790,734	19.0472	%
5	PCD NOMINEE CORP. (NON-FILIPINO)	7,564,266	0.8387	%
6	R. COYIUTO SECURITIES, INC.	1,825,000	0.2023	%
7	DE VILLA, LUISMI GALA	808,000	0.0896	%
8	ESCALER, MICHAEL	630,000	0.0699	%
9	PEREZ, MA. GEORGINA V.	610,000	0.0676	%
10	MANGUIAT, REMEDIOS J.	580,000	0.0643	%
11	MANDARIN SECURITIES CORP.	561,000	0.0622	%
12	CRUZ, BENITO T. DELA	520,000	0.0577	%
13	CABANES, LORETO	500,000	0.0554	%
	CHUA, ROJAS	500,000	0.0554	%
	ESTRADA, JOSEPH	500,000	0.0554	%
	LAYOSA, EDNA L.	500,000	0.0554	%
	MERCADO, TERESITA P.	500,000	0.0554	%
	MITRA, RAMON	500,000	0.0554	%
	OSMENA, RAMON	500,000	0.0554	%
14	F. YAP SECURITIES, INC.	440,000	0.0488	%
15	HIGHLAND SECURITIES PHILS.	430,000	0.0477	%
	WEALTH SECURITIES, INC.	430,000	0.0477	%
16	LUYS SECURITIES CO., INC.	410,000	0.0455	%
17	BAYOT, FRANCISCO, JR.	400,000	0.0443	%
	BONDOC, MARGARITA P.	400,000	0.0443	%
	DE LA PAZ, WENCESLAO, R.	400,000	0.0443	%
	DEE, ANTHONY	400,000	0.0443	%
l	ORTIGAS, FRANCISCO III	400,000	0.0443	%
l	PURA TRADING CORP.	400,000	0.0443	%
	PUYAT REYES, MA. CONSUELO	400,000	0.0443	%
	PUYAT, ARISTEO G.	400,000	0.0443	%
	PUYAT, JOSE G. JR.	400,000	0.0443	%
	SANTOS, CRISANTO	400,000	0.0443	%
18	MARK SECURITIES CORP.	360,000	0.0399	%
19	MARAMBA, FELIX K. JR.	340,000	0.0377	%
20	FIDELITY SECURITIES, INC.	330,000	0.0366	%

## **DIVIDEND DECLARATION**

The Company has no earnings yet from commercial production pertaining to the oil exploration segment of the business hence there were no dividends declared for the period ended December 31, 2017 and two years ended December 31, 2016 and December 31, 2015.

#### RECENT SALE OF UNREGISTERED OR EXEMPT SECURITIES

There had been no sale of unregistered or exempt securities, including recent issuance of securities constituting an exempt transaction by the Company in the last three years.

## **Item 6: CORPORATE GOVERNANCE**

The Board of Directors and Management of the corporation hereby commit themselves to the principles and best practices contained in the **Revised Manual on Corporate Governance** and acknowledge that the same may guide the attainment of their corporate goals.

This Manual shall institutionalize the principles of good corporate governance in the entire organization. The Board of Directors and Management, employees and shareholders, believe that corporate governance is a necessary component of what constitutes sound strategic business management and will therefore undertake every effort necessary to create awareness within the organization.

An evaluation system is being set in place in relation to the provisions of the Manual on Corporate Governance to measure the level of compliance by directors and top management.

The company has been implementing its formal compliance program such that its officers and employees on various occasions attended training sessions and seminars provided by the PSE, SEC and other third party providers.

There has been no deviation from the company's Manual of Corporate Governance.

The Company believes that the current corporate governance of the Company is sufficient to address its needs.

The Company revised its Corporate Governance Manual in accordance with SEC Memorandum Circular No. 6 Series of 2009.

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## SOCRESOURCES, INC. AND SUBSIDIARY

Schedule 3: Other long term investments and other Investments Available for Sale Financial Assets As of December 31, 2017 In Philippine Peso unless stated

Name of Issuing Entity & Description of Investment	Number of Shares or Principal Amount of Bonds & Notes	Value Based on Market Quotations at the end of Reporting Period	Dividends, Interest Received from Investments not accounted for by the equity Method
Investment in Shares of Stocks			
Listed - Domestic			
Aboitiz Equity Ventures, Inc.	7,800	576,810	10,374
Lepanto Consolidated Mining Company "A"	2,078,000	311,700	
Manila Mining Corporation "A"	26,480,000	246,264	
Manila Water Company, Inc.	265,000	7,433,250	224,932
Petron	1,147,500	10,522,575	114,750
		19,090,599	350,056
Not Listed - Domestic			
Wackwack Golf & Country Club	1	24,000,000	
Southwest Resources, Inc.		3,333,500	
Mt. Malarayat Golf & Country Club	1	250,000	
		27,583,500	
Allowance for Impairment on AFS - Unlisted		(3,333,500)	
		24,250,000	
Unit Investment Trust Fund			
Chinabank Savings		10,105,371	
TOTAL AVAILABLE FOR SALE FINANCIAL ASS	ETS	53,445,970	

#### SOCResources, Inc. and Subsidiary

Schedule 4: Aging of Consolidated Accounts Receivable As of December 31,2017

		CUF	RRENT						
					7 Mos. To			5 Years -	Past due accounts
Accounts Receivable	Total	1 Month	2-3 Mos.	4-6 Mos.	1 Year	1-2 Years	3-5 Years	Above	& Items in Litigation
1 Installment Contract Receivable	74,438,231	65,297,170	446,765	363,909	3,162,086	5,168,301	-	-	
2 Advances to Suppliers & Contractors	6,153,014	647,771	-	203,835	283,388	5,018,021	-	-	
3 Officers and employees	19,792,193	698,921	63,022	29,371	880	15,000,000	-	4,000,000	
4 Dividends	90,488	10,374	-	-	8,268	2,660	69,186	-	
5 SSS	8,400	-	-	-	-	-	-	8,400	
6 Unit Owners	6,611,114	6,611,114	-	-	-	-	-	-	
7 Others	12,226,319	4,464,763	1,612,548	2,126,998	3,260,374	611,236	40,955	109,445	
Subtotal	119,319,759	77,730,113	2,122,335	2,724,112	6,714,995	25,800,217	110,141	4,117,845	
Less: Allow. For									
Impairment losses on receivables	-	-	-	-	-	-	-	-	-
A/R - net	119,319,759	77,730,113	2,122,335	2,724,112	6,714,995	25,800,217	110,141	4,117,845	NONE
			·		·	·		·	
Net Receivables	119,319,759	77,730,113	2,122,335	2,724,112	6,714,995	25,800,217	110,141	4,117,845	NONE

**Notes:** If the Company's collection period does not match with the above schedule and revision is necessary to make the schedule not misleading, the proposed collection period in this schedule may be changed to appropriately reflect the Company's actual collection period.

#### Accounts Receivable Description :

Type of A/R:	Nature/Description	Collection Period						
		monthly payment of interest &						
1) Amount owed by a related party	Receivable from third party IPI Industries, Inc. (Principal & Interest)	quarterly payment of principa						
2) Officers and employees	Advances to employees for emergency purpose on a 1 year term payable monthly	monthly						
3) Others	Receivable from third party	past due yet collectible						
Notes: Indicate a brief description of the nature and collection period of each receivable accounts with major balances								
or separate receivable captions, both for trade and non-trade accounts.								

Normal Operating Cycle: 1 (one) year

### SOCRESOURCES, INC. AND SUBSIDIARY

Schedule 5: Amounts Receivable from Related Parties which are eliminated during the consolidation of Financial Statements
As of December 31, 2017

	Beginning Balance	Deductions	Ending Balance
	December 31, 2016		December 31, 2017
SOC Land Development, Corp.	1,235,877,150	(125,348,249)	1,110,528,901

# ${\bf SOCRESOURCES, INC. \ AND \ SUBSIDIARY}$

Schedule 7: Key Performance Indicator

	KEY FINANCIAL RATIOS	December 31, 2017	December 31, 2016	December 31, 2015
I.	Current/Liquidity Ratios	12.32 x	13.87 x	10.77 x
II.	Solvency Ratio	-17.39%	24.02%	-12.14%
III.	Debt-to-equity ratio (in x)	0.0846 x	0.0719 x	0.0969 x
IV.	Asset to Equity Ratio	1.0846 x	1.0719 x	1.0969 x
٧.	Interest Rate Coverage Ratio	N/A	N/A	N/A
VI.	Profitability Ratio			
	Return on Equity (ROE)	-1.62%	1.56%	-1.32%
	Return on Assets (ROA)	-1.49%	1.46%	-1.20%
VII.	Other Relevant Ratios			
	Revenue Growth/ (Decline)	-60.36%	-22.18%	65.90%
	Net Income Growth/ (Decline)	-201.94%	220.90%	44.19%
	EBITDA	(23,842,405)	Php 28,450,135	(18,965,657)

#### SOCRESOURCES, INC. AND SUBSIDIARY

Schedule 8: Map of the Relationships of the Companies within the Group As of December 31, 2017 and December 31,2016

**SOCRESOURCES, INC.** (PARENT)



**SOC LAND DEVELOPMENT CORP.** (SUBSIDIARY 100% OWNED)

4th Flr. ENZO Building 399 Senator Gil Puyat Avenue, Makati City Metro Manila, Philippines 1200

#### STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of SOCResources, Inc. and subsidiary is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the years ended December 31, 2017 and 2016, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders.

SYCIP GORRES VELAYO & CO., the independent auditor appointed by the stockholders, has audited the financial statements of the company in accordance with Philippines Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

Signed under oath by the following:

EDĞARDO P. REYES Chairman/Chief Executive Officer

BELEN R. CASTRO Vice President/Treasurer WILFRIDO-P. REYES

President

ZOSIMO L. PADRO, JR. Vice President - Finance

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_\_ of 9 2018 2018 affiants exhibiting to me their valid government issued identification as follows:

Name	Type	No.	Date of Issue	Place of Issue	Expiry
Edgardo P. Reyes	OSCA	29858	March 25, 2009	Makati City	N/A
Wilfrido P. Reyes	Passport	EB8746273	Jul 23, 2013	DFA, Manila	Jul 22, 2018
Belen R. Castro	Passport	EB0366990	May 21,2014	DFA, Manila	May 20,2019
Zosimo L. Padro, Ir.	IBP	36869	N/A	Manila	N/A

Doc. No.:

Page No.:

Series of 2018.

ATTY. VIRGILIO R. BATALLA

NOTARY PUBLIC FOR MAKATI CITY
APPOINTMENT NO MARS

MCLE COMPLIANCE NO. V- 0020017 Public 13

BP O.R Mo.706762-LIFETIME MEMBER JAM. 29, 2007 PTR No. 6607619- JAN 03, 2018- MAKATI CITY

Telephone No. 804-1978/\* Telefa SNot 804-1977 ATI AVE., COR., JUPITER

# SOCResources, Inc. and Subsidiary

Consolidated Financial Statements December 31, 2017 and 2016 and Years Ended December 31, 2017, 2016 and 2015

# COVER SHEET

# for **AUDITED FINANCIAL STATEMENTS**

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**NOTE 1:** In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

<sup>2:</sup> All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies.

# SOCRESOURCES, INC. AND SUBSIDIARY

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	D	December 31
	2017	2016
ASSETS		
<b>Current Assets</b>		
Cash and cash equivalents (Note 4)	₽115,032,410	₽357,158,066
Short-term investments (Note 5)	255,823,471	_
Receivables (Note 6)	57,477,913	75,635,832
Real estate inventories (Note 7)	1,092,869,024	1,082,121,596
Prepayments and other current assets (Note 8)	59,023,903	68,390,280
Due from a related party (Note 18)	191,619	179,036
Total Current Assets	1,580,418,340	1,583,484,810
Noncurrent Assets		
Receivables - net of current portion (Note 6)	61,841,846	78,848,862
Available-for-sale (AFS) financial assets (Note 9)	53,445,971	40,860,708
Property and equipment (Note 10)	34,866,689	34,682,617
Other noncurrent asset (Note 11)	27,497,408	27,088,243
Total Noncurrent Assets	177,651,914	181,480,430
TOTAL ASSETS	P1,758,070,254	₽1,764,965,240
	, , ,	
LIABILITIES AND EQUITY		
Current Liabilities		
Accounts payable and other liabilities (Note 12)	₽128,277,782	₽114,205,459
Noncurrent Liabilities	, , ,	
Retirement benefit obligation (Note 16)	4,795,410	4,222,219
Deferred tax liability	4,022,694	-,222,217
Total Noncurrent Liabilities	8,818,104	4,222,219
Total Liabilities	137,095,886	118,427,678
	107,000,000	110,127,070
Equity Common stock - P1 par value (Note 19)		
Authorized - 1,000,000,000 shares		
Issued - 600,559,569 shares	600,559,569	600,559,569
Subscribed - 306,000,000 shares in 2017 and 2016	000,557,507	000,557,507
(net of subscription receivable of \$\mathbb{P}229,500,000		
in 2017 and 2016)	76,500,000	76,500,000
Additional paid-in capital	72,272,140	72,272,140
Retained earnings:	12,212,140	12,212,140
Appropriated (Note 19)	745,000,000	745,000,000
Unappropriated  Unappropriated	116,806,639	143,071,110
Other comprehensive income:	110,000,000	113,071,110
Unrealized valuation gains on AFS financial assets (Note 9)	14,449,049	13,712,536
Actuarial gains on defined benefit plan (Note 16)	348,621	383,857
Treasury stock (Note 19)	(4,961,650)	(4,961,650)
Equity	1,620,974,368	1,646,537,562
TOTAL LIABILITIES AND EQUITY	P1,758,070,254	P1,764,965,240

# SOCRESOURCES, INC. AND SUBSIDIARY

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Y	ears Ended Dec	eember 31
	2017	2016	2015
REVENUE			
Real estate sales	P64,931,959	₽156,770,447	₽250,260,691
Interest income (Notes 4, 5 and 6)	12,896,876	13,195,736	4,867,872
Dividend income (Note 9)	350,056	343,869	273,350
Gain on redemption of Unit Investment Trust Fund			
(UITF) (Note 9)	257,841	_	_
Foreign exchange gains - net	25,803	328,198	287,439
Other income - net (Note 15)	5,388,164	40,869,226	16,098,064
	83,850,699	211,507,476	271,787,416
COSTS AND EXPENSES			
Cost of real estate sales (Note 7)	(33,411,749)	(113,657,657)	(195,967,763)
General and administrative expenses (Note 13)	(50,802,952)	(56,370,938)	(66,942,563)
Sales and marketing expenses (Note 14)	(22,455,660)	(14,340,893)	(28,973,782)
	(106,670,361)	(184,369,488)	(291,884,108)
INCOME (LOSS) BEFORE INCOME TAX	(22,819,662)	27,137,988	(20,096,692)
PROVISION FOR INCOME TAX (Note 17)			
Current	1,276,648	1,373,128	1,213,840
Deferred	2,168,161	_	_
	3,444,809	1,373,128	1,213,840
NET INCOME (LOSS)	(26,264,471)	25,764,860	(21,310,532)
OTHER COMPREHENSIVE INCOME (LOSS)			
Other comprehensive income to be reclassified to profit			
or loss in subsequent periods:			
Net gains on AFS financial assets, net of			
deferred income tax (Note 9)	736,513	8,114,806	4,268,083
Other comprehensive income (loss) not to be reclassified			
to profit or loss in subsequent periods:			
Actuarial gains (loss) on defined benefit plan			
(Note 16)	(35,236)	195,764	78,566
	701,277	8,310,570	4,346,649
TOTAL COMPREHENSIVE INCOME (LOSS)	(P25,563,194)	₽34,075,430	(P16,963,883)
Basic/Diluted Earnings (Loss) Per Share (Note 20)	<b>(P0.0291)</b>	₽0.0284	(P0.0235)

# SOCRESOURCES, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS

	Y	ears Ended Dece	ember 31
	2017	2016	2015
CASH FLOWS FROM OPERATING ACTIVITIES			
Income (loss) before income tax	( <b>P22</b> ,819,662)	₽27,137,988	(\P20,096,692)
Adjustments for:	(1 22,012,002)	127,107,200	(1 20,00 0,00 2)
Depreciation and amortization (Note 10)	2,422,066	2,685,275	2,344,875
Provision for impairment loss on	, , ,	, ,	,- ,
AFS financial assets	_	_	7,835,749
Gain on redemption of UITF (Note 9)	(257,841)	_	
Unrealized foreign exchange gains	(25,803)	(328,198)	(287,439)
Dividend income (Note 9)	(350,056)	(343,869)	(273,350)
Interest income (Notes 4, 5 and 9)	(12,896,876)	(13,195,736)	(4,867,872)
Retirement benefit cost (Note 16)	543,738	561,193	507,064
Gain on repossession (Note 15)	(4,170,772)	(15,398,166)	(5,428,035)
Operating income (loss) before working capital changes	(37,555,206)	1,118,487	(20,265,700)
Decrease (increase) in:	. , , ,	, ,	, , , ,
Accounts receivables	35,263,823	48,007,270	(41,902,172)
Short-term investments	(255,823,471)	_	_
Due from a related party	(12,583)	(12,583)	(16,052)
Real estate inventories	(6,576,656)	44,560,196	162,735,641
Prepayments and other current assets	13,053,876	(9,306,128)	(7,272,650)
Increase (decrease) in accounts payable and other liabilities	14,072,323	(38,210,043)	(77,416,007)
Cash flows generated from (used in) operations	(237,577,894)	46,157,199	15,863,060
Interest received	12,896,876	13,174,504	4,867,872
Income taxes paid (including creditable withholding taxes)	(5,373,312)	(1,373,128)	(1,213,840)
Net cash flows from (used in) operating activities	(230,054,330)	57,958,575	19,517,092
CASH FLOWS FROM INVESTING ACTIVITIES			
Dividends received (Note 9)	251,168	343,869	273,350
Acquisitions of:	201,100	2.2,003	270,000
Property and equipment (Note 10)	(2,606,138)	(281,129)	(4,886,443)
AFS financial assets (Note 9)	(140,000,000)	(201,125)	(1,000,110)
Proceeds from sale of AFS financial assets	130,257,841	_	_
Net cash flows from (used in) investing activities	(12,097,129)	62,740	(4,613,093)
	(==,===,	,	(1,010,000)
CASH FLOWS FROM FINANCING ACTIVITY			
Proceeds from issuance of capital stock			52,500
EFFECT OF EXCHANGE RATE CHANGES			
ON CASH AND CASH EQUIVALENTS	25,803	328,198	287,439
NET INCREASE (DECREASE) IN CASH			
AND CASH EQUIVALENTS	(242,125,656)	58,349,513	15,243,938
CASH AND CASH EQUIVALENTS AT			
BEGINNING OF YEAR	357,158,066	298,808,553	283,564,615
CASH AND CASH EQUIVALENTS AT			
END OF YEAR (Note 4)	P115,032,410	£357,158,066	₽298,808,553
DID OF IDIN (11010 T)	F110,002,710	E337,130,000	-270,000,333

## SOCRESOURCES, INC. AND SUBSIDIARY

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2017, 2016 AND 2015

					_	Other Comprel	nensive Income	_	
						Unrealized			
						Valuation	Actuarial		
						Gains	Gains on		
						on AFS	Defined		
						Financial	Benefit	Treasury	
	Common S	Stock (Note 19)	Additional	Retained Ea	rnings (Note 19)	Assets - net	Plan	Stock	
	Issued	Subscribed	Paid-in Capital	Appropriated	Unappropriated	(Note 9)	(Note 16)	(Note 19)	Total
BALANCES AT DECEMBER 31, 2014	P600,489,569	<b>₽76,517,500</b>	₽72,272,140	<b>₽500,000,000</b>	P383,616,782	P1,329,647	₽109,527	( <b>P4,961,650</b> )	₽1,629,373,515
Net loss	_	_	_	_	(21,310,532)	_	_	_	(21,310,532)
Other comprehensive income	_	_	_	_	_	4,268,083	78,566	_	4,346,649
Total comprehensive income (loss)	_	_	_	_	(21,310,532)	4,268,083	78,566	_	(16,963,883)
Common stock issuance	70,000	(70,000)	_	_	_	_	_	_	_
Collection of subscription receivable	_	52,500			_	_	_	_	52,500
BALANCES AT DECEMBER 31, 2015	600,559,569	76,500,000	72,272,140	500,000,000	362,306,250	5,597,730	188,093	(4,961,650)	1,612,462,132
Net income	_	_	_	_	25,764,860	_	_	_	25,764,860
Other comprehensive income	_	_	_	_	_	8,114,806	195,764	_	8,310,570
Total comprehensive income	_	_	_	_	25,764,860	8,114,806	195,764	_	34,075,430
Appropriations for the Subsidiary's project	_	_	_	600,000,000	(600,000,000)	_	_	_	_
Appropriations for agricultural project	_	_	_	145,000,000	(145,000,000)	_	_	_	_
Reversal of prior appropriations	_			(500,000,000)	500,000,000	_	_	_	
BALANCES AT DECEMBER 31, 2016	600,559,569	76,500,000	72,272,140	745,000,000	143,071,110	13,712,536	383,857	(4,961,650)	1,646,537,562
Net loss	_	_	_	_	(26,264,471)	_	_	_	(26,264,471)
Other comprehensive income (loss)	_	_	_	_	_	736,513	(35,236)	_	701,277
Total comprehensive income (loss)					(26,264,471)	736,513	(35,236)		(25,563,194)
BALANCES AT DECEMBER 31, 2017	P600,559,569	P76,500,000	P72,272,140	P745,000,000	P116,806,639	P14,449,049	P348,621	(P4,961,650)	P1,620,974,368
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## SOCRESOURCES, INC. AND SUBSIDIARY

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# 1. Corporate Information, Status of Operations and Approval of the Consolidated Financial Statements

#### Corporate Information

SOCResources, Inc., (the Parent Company) was incorporated in the Philippines and registered with the Philippine Securities and Exchange Commission (SEC) on September 25, 1992, primarily to undertake oil and gas exploration, development and production. The Parent Company's shares of stock are publicly traded in the Philippine Stock Exchange (PSE).

In October 2003, the Philippine SEC approved the amendment of the Parent Company's articles of incorporation, particularly the change in its primary purpose of business. The Parent Company is now registered primarily to invest in, purchase, or otherwise acquire and own, hold, use, sell, assign, transfer, mortgage, pledge, exchange, or otherwise dispose of real and personal property of every kind and description, in particular shares of stocks, voting trust certificates, bonds, debentures, notes, evidences of indebtedness of associations and corporations, domestic or foreign, without being a stockbroker or dealer, and to issue in exchange therefore shares of the capital stock, bonds, notes, or other obligations and/or assets of the Parent Company and while the owner thereof, to exercise all the rights, powers, and privileges of ownership, including the right to vote any shares of stock or voting trust certificates so owned, and to do every act and thing that may generally be performed by entities known as "holding companies". The former primary purpose of oil and gas exploration was reclassified as among the secondary purposes of the Parent Company.

On April 25, 2014, the Board of Directors (BOD) approved the amendment in the articles of incorporation to change the name of the Parent Company from South China Resources, Inc. to SOCResources, Inc. The change was approved by the Philippine SEC on September 4, 2014.

SOC Land Development Corporation (SOC Land or the Subsidiary) was incorporated in the Philippines and registered with the Philippine SEC on November 25, 2010.

The registered office address of the Parent Company is 4th floor Enzo Building, 399 Senator Gil Puyat Avenue, Makati City 1200.

#### Status of Operations

#### Real Estate Development

In 2011, SOC Land undertook its maiden project called Anuva Residences (the Project). The Project involves the development of a 2.4-hectare community situated near Sucat Interchange and will have four tandem buildings. The total estimated cost of the Project is \$\mathbb{P}2.0\$ billion and is targeted for completion within five years from the start of its construction.

On July 12, 2011, the groundbreaking ceremony for the Project was held and construction for the Project's Tandem Building 1 (Anala) commenced thereafter. Anala was completed in 2014, together with the parking lots and the amenities facing the first building. In May 2016, the Group has started the turn over of Anala to its buyers.

On September 2, 2011, SOC Land's Phase 1 project was duly registered with the Board of Investments (BOI) as a New Developer of Low-Cost Mass Housing on a Non-pioneer Status under the Omnibus Investments Code of 1987 (Executive Order No. 226). With the registration, SOC Land is entitled to an Income Tax Holiday (ITH) for three years from October 2011 or actual start of commercial operations or selling, whichever is earlier, but in no case earlier than the date of registration. Under the

specific terms and conditions of the registration, SOC Land shall submit proof of compliance that it has developed socialized housing project and accomplished corporate social responsibility activities that were duly identified by BOI in conjunction with the entitlement of ITH.

On December 14, 2011, the Housing and Land Use Regulatory Board released SOC Land's License to Sell for the Project.

On August 14, 2013, SOC Land has opted to surrender the original coy of the Certificate of Registration No. 2011-193 issued to SOC Land as New Developer of Low-Cost Mass Housing Project which will cancel SOC Land's entitlement to an ITH for three years.

In 2014, SOC Land launched a house and lot/lots only project that will be known as Althea Residences (Althea) which is located in Binan, Laguna with an initial offer of 214 choice lots, commercial and residential combined.

The second tandem building of Anuva (Azalea) was formally launched in 2014 and is expected to have sales of 476 units combined of studio, 1 bedroom and 2 bedroom units.

#### Approval of the Consolidated Financial Statements

The consolidated financial statements as at December 31, 2017 and 2016 and for each of the three years in the period ended December 31, 2017 were approved and authorized for issue by the BOD on April 13, 2018.

#### 2. Summary of Significant Accounting Policies

#### **Basis of Preparation**

The consolidated financial statements have been prepared on a historical cost basis except for available-for-sale (AFS) financial assets that have been measured at fair value. The consolidated financial statements are presented in Philippine peso, which is the Parent Company and Subsidiary's functional currency. All values are rounded off to the nearest peso, except when otherwise indicated.

#### Statement of Compliance

The accompanying consolidated financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs).

#### **Basis of Consolidation**

The consolidated financial statements include the accounts of the Parent Company and its wholly owned subsidiary, SOC Land. Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Parent Company obtains control and continue to be consolidated until the date when such control ceases. The financial statements of the Subsidiary are prepared for the same reporting year as the Parent Company using consistent accounting policies.

Subsidiaries are entities over which the Parent Company has control or generally has an interest of more than one half of the voting rights of the entities. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Parent Company controls another entity. Control is achieved where the Parent Company has all of the following:

- a. power over the investee;
- b. exposure, or rights, to variable returns from its involvement with the investee; and
- c. the ability to use its power over the investee to affect the amount of investor's returns.

All intra-group balances, transactions, income and expenses, and profits and losses resulting from intra-group transactions that are recognized are eliminated in full.

#### Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of the first time amendments, which are effective for annual periods beginning on or after January 1, 2017. Except as otherwise indicated, the adoption of these amendments did not have any significant impact on the consolidated financial statements.

- Amendment to PFRS 12, Clarification of the Scope of the Standard (Part of Annual Improvements to PFRSs 2014 2016 Cycle)
- Amendments to Philippine Accounting Standards (PAS) 7, Statement of Cash Flows, Disclosure Initiative
- Amendments to PAS 12, Income Taxes, Recognition of Deferred Tax Assets for Unrealized Losses

# New Accounting Standards, Interpretations and Amendments to Existing Standards Effective Subsequent to December 31, 2017

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the consolidated financial statements are listed on the next page. The Group intends to adopt these standards when they become effective. Except as otherwise indicated, the adoption of these standards and interpretations are not expected to have significant impact on the consolidated financial statements.

Effective January 1, 2018

- Amendments to PFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment Transactions
- Amendments to PFRS 4, Insurance Contracts, Applying PFRS 9, Financial Instruments, with PFRS 4
- PFRS 9, Financial Instruments

PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.

The Group is currently assessing the impact of PFRS 9 and plans to adopt the new standard on the required effective date.

• PFRS 15, Revenue from Contracts with Customers

PFRS 15 establishes a new five-step model that will apply to revenue arising from contracts with customers. Under PFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in PFRS 15 provide a more structured approach to measuring and recognizing revenue.

The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under PFRSs. Either a full or modified retrospective application is

required for annual periods beginning on or after January 1, 2018. The Group is currently assessing the impact of PFRS 15 and plans to adopt the new standard on the required effective date.

- Amendments to PAS 28, Measuring an Associate or Joint Venture at Fair Value (Part of Annual Improvements to PFRSs 2014 2016 Cycle)
- Amendments to PAS 40, *Investment Property, Transfers of Investment Property* 
  - Philippine Interpretation on International Financial Reporting Interpretations Committee (IFRIC)-22, Foreign Currency Transactions and Advance Consideration

Effective beginning on or after January 1, 2019

- Amendments to PFRS 9, Prepayment Features with Negative Compensation
- PFRS 16. Leases

Under the new standard, lessees will no longer classify their leases as either operating or finance leases in accordance with PAS 17, *Leases*. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related liabilities for most leases on their balance sheets, and subsequently, will depreciate the lease assets and recognize interest on the lease liabilities in their profit or loss. Leases with a term of 12 months or less or for which the underlying asset is of low value are exempted from these requirements.

The accounting by lessors is substantially unchanged as the new standard carries forward the principles of lessor accounting under PAS 17. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value.

Entities may early adopt PFRS 16 but only if they have also adopted PFRS 15. When adopting PFRS 16, an entity is permitted to use either a full retrospective or a modified retrospective approach, with options to use certain transition reliefs. The Group is currently assessing the impact of adopting PFRS 16.

- Amendments to PAS 28, Long-term Interests in Associates and Joint Ventures
- Philippine Interpretation on IFRIC-23, *Uncertainty over Income Tax Treatments*

#### Deferred effectivity

• Amendments to PFRS 10 and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

#### Summary of Accounting Policies

#### Cash and Cash Equivalents

Cash includes cash on hand and with banks.

Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from date of placements and that are subject to an insignificant risk of change in value.

#### Short-term Investments

Short-term investments includes investments that the Group has made that is expected to be converted into cash within one year.

#### Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by reassessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

#### <u>Current versus Noncurrent Classification</u>

The Group presents assets and liabilities in the consolidated statement of financial position based on current/non-current classification. An asset is current when it is:

- expected to be realized or intended to be sold or consumed in normal operating cycle;
- held primarily for the purpose of trading;
- expected to be realized within 12 months after the reporting period; or
- cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period.

All other assets are classified as noncurrent.

#### A liability is current when:

- it is expected to be settled in normal operating cycle;
- it is held primarily for the purpose of trading;
- it is due to be settled within 12 months after the reporting period; or
- there is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period

The Group classifies all other liabilities as noncurrent.

Deferred income tax assets and liabilities are classified as noncurrent assets and liabilities.

#### **Financial Instruments**

#### Date of Recognition

Financial instruments are recognized in the consolidated statement of financial position when the Group becomes a party to the contractual provisions of the instrument. The Group determines the classification of its financial assets on initial recognition and, where allowed and appropriate, re-evaluates this designation at each reporting date.

All regular way purchases and sales of financial assets are recognized on the settlement date. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

#### *Initial Recognition of Financial Instruments*

Financial instruments are recognized initially at fair value of the consideration given (in the case of an asset) or received (in the case of a liability). Except for financial assets at fair value through profit or loss (FVPL), the initial measurement of financial assets includes transaction costs.

#### "Day 1" Difference

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a "Day 1" difference) in profit or loss unless it qualifies for the recognition as some other type of asset. In cases where use is made of data which is not observable, the difference between the transaction price and model value is only recognized in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the amount of "Day 1" difference.

#### Classification of Financial Instruments

Financial instruments are classified as liabilities or equity in accordance with the substance of the contractual arrangement. Interest, dividends, gains and losses relating to a financial instrument or a component that is a financial liability are reported as expense or income. Distributions to holders of financial instruments classified as equity are charged directly to equity, net of any related income tax benefits.

Financial assets are further classified into the following categories: financial assets at FVPL, loans and receivables, held-to-maturity (HTM) investments and AFS financial assets. Financial liabilities are classified as financial liabilities at FVPL or other financial liabilities.

The classification depends on the purpose for which the instruments are acquired and whether they are quoted in an active market. Management determines the classification at initial recognition and, where allowed and appropriate, re-evaluates this classification at every reporting date.

The Group has no financial assets or liabilities at FVPL and HTM as of December 31, 2017 and 2016.

#### Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, loans and receivables are subsequently carried at amortized cost using the effective interest rate, less any allowance for impairment. Amortized cost is calculated taking into account any discount or premium on acquisition and includes fees that are integral part of the effective interest and transaction costs. Gains and losses are recognized in profit or loss when the loans and receivables are derecognized or impaired, as well as through the amortization process. Loans and receivables are included in current assets if maturity is within 12 months from the reporting date. Otherwise, these are classified as noncurrent assets.

The Group's loans and receivables consist of cash and cash equivalents, receivables (excluding advances to suppliers and contractors), due from a related party and refundable deposits.

#### AFS Financial Assets

AFS financial assets include equity investments and debt securities. Equity investments classified as AFS are those which are neither classified as held for trading nor designated at FVPL. Debt securities under this category are those that are intended to be held for an indefinite period of time and that may be sold in response to needs for liquidity or in response to changes in market conditions.

After initial measurement, AFS financial assets are subsequently measured at fair value with unrealized gains or losses recognized as other comprehensive income in "Unrealized valuation gains (losses) on AFS financial assets" until the investment is derecognized, at which time the cumulative gain or loss is transferred to other income (expenses), or determined to be impaired, at which time the cumulative loss is recognized in profit or loss as other expenses. Interest earned while holding AFS financial assets is reported as interest income using the effective interest method.

The Group evaluates its AFS financial assets whether the ability and intention to sell them in the near term is appropriate. When the Group is unable to trade these financial assets due to inactive markets and management's intent to do significantly changes in the foreseeable future, the Group may elect to reclassify these financial assets. Reclassification to loans and receivables is permitted when the financial asset meets the definition of loans and receivables and has the intent and ability to hold these assets for the foreseeable future or maturity. Reclassification to the HTM category is permitted only when the entity has the ability and intent to hold the financial asset accordingly until maturity.

For a financial asset reclassified out of the AFS category, the fair value carrying amount at the date of reclassification becomes its new amortized cost and any previous gain or loss on the asset that has been recognized in other comprehensive income is amortized to profit or loss over the remaining life of the investment using effective interest method. Any difference between the new amortized cost and the maturity amount is also amortized over the remaining life of the asset using the effective interest method. If the asset is subsequently determined to be impaired, then the amount recorded in other comprehensive income is reclassified to profit or loss.

The Group's AFS financial assets consist of equity shares and golf club shares.

#### Other Financial Liabilities

Other financial liabilities pertain to issued financial instruments or their components that are not classified or designated at FVPL and contain contractual obligations to deliver cash or another financial asset to the holder or to settle the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

The components of issued financial instruments that contain both liability and equity elements are

accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.

This category includes loans and borrowings which are initially recognized at fair value of the consideration received less directly attributable transaction costs. After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the effective interest method. Gains or losses are recognized in profit or loss when the liabilities are derecognized, as well as through the amortization process.

The Group's other financial liabilities consist of accounts payable and other liabilities, excluding taxes payable to government agencies.

#### <u>Impairment of Financial Assets</u>

An assessment is made at each reporting date to determine whether there is objective evidence that a specific financial asset may be impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (an incurred "loss event") and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the contracted parties or a group of contracted parties is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization, and where observable data indicate that there is measurable decrease in the estimated future cash flows such as changes in arrears or economic conditions that correlate with defaults.

The Group has financial assets under the fair value hierarchy as of December 31, 2017 and 2016.

#### Financial Assets Carried at Amortized Cost

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in the collective assessment of impairment.

If there is objective evidence that an impairment loss on loans and receivables carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (the effective interest rate computed at initial recognition). If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate. The carrying amount of the asset shall be reduced either directly or through the use of an allowance account. The amount of the loss is recognized in profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in profit or loss, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

#### AFS Financial Assets Carried at Fair Value

In the case of equity investments, evidence of impairment would include a significant or prolonged decline in fair value of investments below its cost. "Significant" is evaluated against the original cost of the investment and "prolonged" against the period in which the fair value has been below its original cost. Where there is evidence of impairment, the cumulative loss, measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized, is removed from other comprehensive income and recognized in profit or loss. Impairment losses on equity investments are not reversed through profit or loss. Increases in fair value after impairment are recognized directly in other comprehensive income.

In the case of debt instruments classified as available for sale, impairment is assessed based on the same criteria as financial assets carried at fair value. However, the amount recorded for impairment is the cumulative loss measured as the difference between the amortized cost and the current fair value, less any impairment loss on that investment previously recognized in profit or loss.

Future interest income continues to be accrued based on the reduced carrying amount of the asset, using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded as part of finance income. If, in a subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss is reversed through profit or loss.

#### Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to set off the recognized amounts and there is intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The Group assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Group and all of the counterparties.

#### Derecognition of Financial Assets and Liabilities

Financial Assets

A financial asset (or, when applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired;
- the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a pass-through arrangement; or
- the Group has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to pay.

#### Financial Liabilities

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expired.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

#### Real Estate Inventories

Property acquired or being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, is held as inventory and is measured at the lower of cost and net realizable value (NRV).

#### Cost includes:

- Cost of land
- Amounts paid to contractors for construction
- Planning and design costs, costs of site preparation, professional fees, property transfer taxes, construction overheads and other related costs

NRV is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date, less estimated costs of completion and the estimated costs of sale. The amount of any write-down of inventories to NRV and all losses of inventories are recognized in profit or loss in the year the write-down or loss occurs.

The cost of inventory recognized in profit or loss on disposal is determined with reference to the specific costs incurred on the property sold and an allocation of any non-specific costs. The total costs are allocated pro-rata based on the relative size of the property sold.

#### Repossessed Inventories

Repossessed inventories represent the acquisition costs of properties sold but subsequently reacquired by the Group due to buyer's default on payment of monthly amortization. These are measured at fair value. Any resulting gain or loss is credited or charged to "Other income" in profit or loss.

#### **Prepayments**

Prepayments are carried at cost and are amortized on a straight-line basis over the period of expected usage, which is equal to or less than 12 months.

#### Advances to Suppliers and Contractors

Advances to suppliers and contractors represent advance payments on services to be incurred in connection with the Group's operations. Advances to suppliers and contractors are recognized under "Prepayments and other current assets" account in the consolidated statement of financial position. These are charged to expense in profit or loss, or capitalized to real estate inventories in the consolidated statement of financial position, as appropriate, when the services are rendered, which is normally within 12 months.

#### Creditable Withholding taxes (CWT)

CWTs are amounts withheld from income subject to expanded withholding taxes. CWTs can be utilized as payment for income taxes provided that these are properly supported by certificates of creditable tax withheld at source, subject to the rules on Philippine income taxation. CWTs which are expected to be utilized as payment for income taxes within 12 months are classified as current assets.

Otherwise, these are classified as other noncurrent asset. CWTs are classified in the "Prepayments and other current assets" account in the consolidated statement of financial position.

#### Value-added Tax (VAT)

Revenues, expenses, and assets are recognized net of the amount of VAT, if applicable. When VAT from sales of goods and/or services (output VAT) exceeds VAT passed on from purchases of goods or services (input VAT), the excess is recognized as payable in the consolidated statement of financial position. When VAT passed on from purchases of goods or services (input VAT) exceeds from sales of goods and/or services (output VAT), the excess is recognized as an asset in the consolidated statement of financial position to the extent of the recoverable amount.

The input VAT recoverable from the taxation authority is included as part of "Prepayments and other current assets" or "Other noncurrent asset", while output VAT payable to the taxation authority is included as part of "Accounts payable and other liabilities" accounts in the consolidated statement of financial position.

#### **Property and Equipment**

Property and equipment are stated at cost less accumulated depreciation and amortization and any impairment losses.

The initial cost of property and equipment comprises its purchase price including, import duties, nonrefundable purchase taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Such cost includes the cost of replacing part of such equipment when the recognition criteria are met. Expenditures incurred after the property and equipment have been put into operation, such as repairs and maintenance, are normally charged to income in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as an additional cost of property and equipment.

Depreciation commences when an asset is in the location and condition capable of being operated in the manner intended by management. Depreciation and amortization are computed on a straight-line basis over the estimated useful lives of the assets, except for leasehold improvements which are amortized on a straight-line basis over the term of the lease or the estimated lives of the improvements, whichever is shorter, as follows:

Asset Type	Number of years
Building	20
Office furniture and equipment	1-3
Transportation equipment	5

Leasehold improvements are amortized on a straight-line basis over the term of the lease or the estimated lives of the improvements except for, whichever is shorter.

Depreciation ceases at the earlier of the date that the asset is classified as held for sale (or included in a disposal group that is classified as held for sale) in accordance with PFRS 5, *Non-current Assets Held for Sale and Discontinued Operations*, and the date that the asset is derecognized.

The estimated useful lives and depreciation and amortization methods are reviewed periodically to ensure that the periods and method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset is derecognized. Fully depreciated items are retained as property and equipment until these are no longer in use.

#### Impairment of Nonfinancial Assets

The Group assesses at each reporting date whether there is an indication that nonfinancial assets may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs to sell and its value-in-use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value-in-use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, an appropriate valuation model is used. These calculations are corroborated by valuation multiples or other available fair value indicators. Impairment losses from continuing operations are recognized in profit or loss.

For nonfinancial assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased.

If such indication exists, the Group makes an estimate of recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss.

#### Common Stock

The Group has issued common stocks that are classified as equity. Common stock is measured at par value for all shares issued.

When the shares are sold at premium, the excess of the proceeds over the par value is credited to "Additional paid-in capital" account. Direct costs incurred related to equity issuance are chargeable to "Additional paid-in capital" account. If additional paid-in capital is not sufficient, the excess is charged against retained earnings.

Subscription receivable pertains to the uncollected portion of the subscribed shares.

#### **Retained Earnings**

The amount included in retained earnings includes profit (loss) attributable to the Group's stockholders and reduced by dividends. Dividends are recognized as a liability and deducted from equity when they are approved by the Group's stockholders. Interim dividends are deducted from equity when they are paid. Dividends for the year that are approved after the reporting date are dealt with as an event after

the reporting date. Retained earnings may also include effect of changes in accounting policy as may be required by the standard's transitional provisions.

Appropriated retained earnings represent that portion which has been restricted, and therefore, not available for dividend declaration. Unappropriated retained earnings represent that portion which can be declared as dividends to stockholders.

#### Other Comprehensive Income (OCI)

OCI comprises items of income and expenses, including reclassification adjustments, which are not recognized in profit or loss as required or permitted by other standards.

#### Treasury Stock

Own equity instruments which are reacquired (treasury stock) are recognized at cost and deducted from equity. No gain or loss is recognized in the consolidated statement of comprehensive income on the purchase, sale, issue or cancellation of the Group's own equity instruments. Any difference in the carrying amount and the consideration, if reissued, is recognized in additional paid-in capital. Voting rights related to treasury stock are nullified for the Group and no dividends are allocated to them respectively. When the stocks are retired, the common stock account is reduced by its par value and the excess of cost over par value upon retirement is debited to additional paid-in capital when the shares were issued and to retained earnings for the remaining balance.

#### Revenue and Cost Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. The Group assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. The Group has concluded that it is acting as a principal in all of its revenue arrangements. The following specific revenue recognition criteria should also be met before revenue is recognized.

#### Real Estate Sales

The Group assesses whether it is probable that the economic benefits will flow to the Group when the sales prices are collectible. Collectability of the sales price is demonstrated by the buyer's commitment to pay, which in turn is supported by substantial initial and continuing investments that give the buyer a stake in the property sufficient that the risk of loss through default motivates the buyer to honor its obligation to the seller. Collectability is also assessed by considering factors such as the credit standing of the buyer, age and location of the property.

The percentage-of-completion (POC) method is used to recognize income from sale of projects where the Group has material obligations under the sales contract to complete the project after the property is sold. The Group start recognizing income under POC when the equitable interest has been transferred to the buyer, construction is beyond the preliminary stage (i.e., engineering, design work, construction contracts execution, site clearance and preparation, excavation and the building foundation are finished), and the costs incurred or to be incurred can be measured reliable. Under this method, revenue is recognized as the related obligations are fulfilled, measured principally on the basis of actual costs incurred to date over the estimated total costs to complete the project.

When a sale of real estate does not meet the requirements for income recognition, the sale is accounted for under the deposit method. Under this method, revenue is not recognized and the receivable from the buyer is not recorded. The real estate inventory continues to be reported in the Group's consolidated statement of financial position as part of real estate inventories and the deposit as part of as "Customers' deposits" included under the "Accounts payable and other liabilities" account in the consolidated statement of financial position.

#### Cost of Real Estate Sales

Cost of real estate sales is recognized consistent with the revenue recognition method applied. Cost of subdivision land and condominium units sold before the completion of the development is determined on the basis of the acquisition cost of the land plus its full development costs, which include estimated costs for future development works, as determined by the Group's in-house technical staff.

The cost of real estate sales recognized in profit or loss on disposal is determined with reference to the specific costs incurred on the property, allocated to saleable area based on relative size and takes into account the POC used for revenue recognition purposes.

Any changes in estimated development costs used in the determination of the amount of revenue and cost are recognized in profit or loss in the period in which the change is made.

#### Interest Income

For all financial instruments measured at amortized cost and interest bearing financial assets classified as available for sale, interest income is recorded using the effective interest rate (EIR). EIR is the rate that exactly discounts the estimated future cash payments or receipts over the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or liability.

#### Dividend Income

Dividend income is recognized when the Group's right to receive the payment is established, usually upon declaration of the dividends.

#### Gain on Sale of AFS Financial Assets

Realized gain or loss on sale of AFS financial assets is recognized in profit or loss when the Group disposes its AFS financial assets.

#### Other Income

Other income pertains to the gain arising from forfeiture or cancellation of prior years' real estate sales.

#### Expense Recognition

Expenses are decreases in economic benefits during the accounting period in the form of outflows or depletions of assets or incurrences of liabilities that result in decreases in equity, other than those relating to distributions to equity participants.

#### *General and Administrative Expenses*

Expenses incurred in the general administration of day-to-day operation of the Group are generally recognized when the service is used or the expense arises.

#### Sales and Marketing Expenses

Expenses incurred in the direct selling and marketing activities are generally recognized when the service is incurred or the expense arises.

#### Commission Expense

Commissions paid to sales or marketing agents on the sale of pre-completed real estate units are deferred when recovery is reasonably expected and are charged to expense in the period in which the related revenue is recognized as earned. Accordingly, when the POC method is used, commissions are likewise charged to expense in the period the related revenue is recognized. Commission expense is included in the "Sales and marketing expenses" account in the consolidated statement of comprehensive income. Commission expense incurred but not yet paid as of reporting date is presented as part of "Accounts payable and other liabilities" in the consolidated statement of financial position.

#### Retirement Benefits Cost

The Group recognizes the net defined benefit liability or asset which is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit retirement plan is determined using the projected unit credit method.

Retirement benefits cost comprise the following:

- Service cost
- Net interest on the net defined benefit liability or asset
- Re-measurements of net defined benefit liability or asset

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset.

Net interest on the net defined benefit liability or asset is recognized as an expense or income in profit or loss.

Re-measurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in the consolidated statement of financial position with a corresponding debit or credit to retained earnings through OCI in the period in which they occur. Re-measurements are not reclassified to the consolidated statement in comprehensive loss in subsequent periods.

#### **Income Taxes**

Current Income Tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recoverable from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

Current income tax for current and prior periods shall, to the extent unpaid, be recognized as a liability and is presented as "Income tax payable" account in the consolidated statement of financial position. If the amount already paid in respect of current and prior periods exceeds the amount due for those periods, the excess shall be recognized as an asset and is presented as part of "Prepayments and other current assets" account in the consolidated statement of financial position.

#### Deferred Income Tax

Deferred income tax is provided, using the balance sheet liability method, on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognized for all taxable temporary differences. Deferred income tax assets are recognized for all deductible temporary differences, carryforward benefits of unused tax

credits from excess minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT) and unused net operating loss carryover (NOLCO), to the extent that it is probable that sufficient future taxable profits will be available against which the deductible temporary differences and carryforward benefits of unused MCIT and unused NOLCO can be utilized before their expiration.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred income tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Deferred income tax relating to items recognized directly in equity is recognized in equity and not in profit or loss. Deferred tax items are recognized in correlation to the underlying transaction either in other comprehensive income or directly in equity.

#### Basic/Diluted Earnings (Loss) Per Share

Basic earnings (loss) per share is computed by dividing net income (loss) for the year attributable to equity holders of the Group by the weighted average number of common shares outstanding during the year, after giving retroactive effect to any stock dividends or stock splits, if any, declared during the year.

Diluted earnings (loss) per share is computed in the same manner, with the net income (loss) for the year attributable to equity holders of the Group and the weighted average number of common shares outstanding during the year, adjusted for the effect of all dilutive potential common shares.

#### Foreign Currency-denominated Transactions

Transactions in foreign currencies are initially recorded in the functional currency rate ruling at the date of the transaction. Outstanding monetary assets and monetary liabilities denominated in foreign currencies are restated using the rate of exchange at the reporting date. Foreign currency gains or losses are recognized in profit or loss.

#### Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

A reassessment is made after inception of the lease only if one of the following applies:

- a. there is a change in contractual terms, other than a renewal or extension of the arrangement;
- b. a renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term;
- c. there is a change in the determination of whether fulfillment is dependent on a specified asset; or
- d. there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios (a), (c) or (d) above, and at the date of renewal or extension period for scenario (b).

Leases where the lessor retains substantially all the risks and rewards of ownership are classified as operating leases. Operating lease payments are recognized as an expense in the Group's profit or loss on a straight-line basis over the lease term. When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognized.

#### **Provisions**

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

#### Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed in the notes to consolidated financial statements when an inflow of economic benefits is probable.

#### **Events After the Reporting Date**

Post year-end events that provide additional information about the Group's position at the reporting date (adjusting events) are reflected in the consolidated financial statements when material. Post year-end events that are not adjusting events are disclosed in the notes to consolidated financial statements when material.

#### 3. Significant Accounting Judgments, Estimates and Assumptions

The consolidated financial statements prepared in accordance with PFRS requires management to make judgments, estimates and assumptions that affect amounts reported in the consolidated financial statements and related notes. The judgments, estimates and assumptions used in the consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the consolidated financial statements. Actual results could differ from such estimates.

#### **Judgments**

#### Revenue Recognition

Selecting the appropriate revenue recognition method for particular real estate transaction requires certain judgments based on the following, among others:

• Buyer's continuing commitment to the sales agreement
Collectability of the sales price is demonstrated by the buyer's commitment to pay, which in turn is supported by substantial initial and continuing investments that gives the buyer a sufficient stake in the property that risk of loss through default motivates the buyer to honor his obligation. Collectability is also assessed by considering factors such as the credit standing of the buyer, age, and location of the property.

For sale of real estate properties, in determining whether the sales prices are collectible, the Group considers that initial and continuing investments by the buyer of about 25% would demonstrate the buyer's commitment to pay.

#### • Stage of completion of the project

The Group commences the recognition of revenue from sale of uncompleted projects where the POC method is used when the POC, as determined by project engineers employed by the Group, is already beyond the preliminary stage (i.e., engineering, design work, construction contracts execution, site clearance and preparation, excavation and the house unit foundation are finished).

#### Classification of Financial Instruments

The Group exercises judgments in classifying a financial instrument on initial recognition either as a financial asset, a financial liability or an equity instrument in accordance with the substance of the contractual arrangement and the definitions of a financial asset, a financial liability or an equity instrument. The substance of a financial instrument, rather than its legal form, governs its classification in the consolidated statement of financial position (see Note 21).

#### Impairment of Nonfinancial Assets

The Group evaluates its impairment on nonfinancial assets whenever events or changes in circumstances indicate that the carrying amount of these assets may not be recoverable. The factors that the Group considers important which could trigger an impairment review include the following:

- Significant underperformance relative to expected historical or projected future operating results;
- Significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- Significant negative industry or economic trends.

An impairment loss is recognized whenever the carrying amount of an asset exceeds its estimated recoverable amount. The estimated recoverable amount is the higher of an asset's fair value less costs to sell and value-in-use. The value-in-use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life. Recoverable amounts are estimated for individual assets or, if it is not possible, for the cash-generating unit to which the asset belongs. For impairment loss on specific assets, the recoverable amount represents the fair value less costs to sell.

In determining the present value of estimated future cash flows expected to be generated from the continued use of the assets, the Group is required to make estimates and assumptions that can materially affect the consolidated financial statements.

As of December 31, 2017 and 2016, there were no impairment indicator that would lead to impairment analysis.

#### Operating Leases - The Group as Lessee

The Group has entered into a lease for its administrative office location. The Group has determined that all the significant risks and benefits of ownership of these properties remain with the lessors. Accordingly, these leases are accounted for as operating leases.

#### **Estimates and Assumptions**

The key estimates concerning the future and other key sources of estimation uncertainty at reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

#### Revenue and Cost Recognition

The Group's revenue recognition policies require management to make use of estimates and assumptions that may affect the reported amounts of revenue and costs. The Group's revenue and cost from real estate sales recognized based on the POC is determined based on actual costs incurred to date over the estimated total costs to complete the project reconciled with the project engineer's judgment and estimates on the physical portion of contract work done if the development if beyond the preliminary stage.

Real estate sales and cost of real estate sales amounted to \$\mathbb{P}64.9\$ million and \$\mathbb{P}33.4\$ million in 2017, \$\mathbb{P}156.8\$ million and \$\mathbb{P}13.7\$ million in 2016 and \$\mathbb{P}250.3\$ million and \$\mathbb{P}196.0\$ million in 2015, respectively.

#### Estimation of Allowance for Impairment of Loans and Receivables

The level of allowance for loans and receivables is evaluated by management based on past collection history and other factors which include, but are not limited to the length of the Group's relationship with the customer, the customer's payment behavior and known market factors that affect the collectability of the accounts.

There are no allowance for impairment losses on loans and receivables as of December 31, 2017 and 2016. Receivables and due from a related party amounted to £119.5 million and £154.7 million as of December 31, 2017 and 2016, respectively (see Notes 6 and 18).

#### Measurement of Net Realizable Value of Real estate Inventories

The Group adjusts the cost of its real estate inventories to NRV based on its assessment of the recoverability of the inventories. NRV in respect of real estate inventories under construction is assessed with reference to market prices at the reporting date for similar completed property, less estimated costs to complete construction and less estimated costs to sell. The amount and timing of recorded expenses for any period would differ if different judgments were made or different estimates were utilized.

Real estate inventories at cost amounted to \$\mathbb{P}1,092.9\$ million and \$\mathbb{P}1,082.1\$ million as of December 31, 2017 and 2016, respectively. In 2017 and 2016, the Group assessed that the NRV of real estate inventories is higher than cost, hence the Group did not recognize any losses on write down of real estate inventories (see Note 7).

#### Estimation of Useful Lives of Property and Equipment, Excluding Land

The Group estimates the useful lives of the significant parts of property and equipment based on the period over which the assets are expected to be available for use. The estimated useful lives are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets. In addition, the Group's estimation of the useful lives is based on collective assessment of industry practice, internal technical evaluation and experience with similar assets. It is possible, however, that future results of operations could be materially affected by changes in estimates brought about by changes in factors mentioned above. The amounts and timing of recorded expenses for any period would be affected by changes in these factors and circumstances.

There were no changes in the estimated useful life of property and equipment in 2017 and 2016. The carrying values of property and equipment amounted ₱18.5 million and ₱18.3 million as of December 31, 2017 and 2016, respectively (see Note 10).

#### Valuation of Financial Instruments

PFRS requires certain financial assets and liabilities to be carried at fair value, which requires extensive use of accounting estimates. While significant components of fair value measurement were determined using verifiable objective evidence, the amount of changes in fair value would differ if the Group utilized different valuation methodologies. Any changes in fair value of these financial assets would affect profit and loss and equity. The fair value of the Group's financial assets and liabilities are disclosed in Note 21.

#### Impairment of AFS Financial Assets

The Group treats AFS financial assets as impaired when there has been significant or prolonged decline in the fair value below its cost or where other objective evidence of impairment exists. The determination of what is 'significant' or when is 'prolonged' requires judgment. The Group treats 'significant' generally as 20% or more of the cost of AFS and 'prolonged' if greater than six months. In addition, the Group evaluates other factors, including normal and/or unusual volatility in share price for quoted equities and the future cash flows and the discount factors for unquoted equities. The Group also considers the ability of the investee to provide dividends.

As of December 31, 2017 and 2016, no impairment loss on AFS financial assets were recognized by the Group.

The carrying amounts of AFS financial assets amounted to ₱53.4 million and ₱40.9 million as of December 31, 2017 and 2016, respectively (see Note 9). The change in the fair value of the AFS financial assets is recorded as "Unrealized valuation gains on AFS financial assets" account in the equity section of the consolidated statement of financial position. As of December 31, 2017 and 2016, the unrealized valuation gain on AFS financial assets amounted to ₱14.4 million and ₱13.7 million, respectively (see Note 9).

#### Recognition of Deferred Income Tax Assets

The Group reviews the carrying amounts of deferred income tax assets at each financial reporting date and reduces the amounts to the extent that they are no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax assets to be utilized. However, there is no assurance that the Group will generate sufficient taxable income to allow all or part of its deferred income tax assets to be utilized.

The Group recognized deferred income tax asset amounting to \$\mathbb{P}5.6\$ million and \$\mathbb{P}11.2\$ million as of December 31, 2017 and 2016, respectively (see Note 17).

#### 4. Cash and Cash Equivalents

	2017	2016
Cash on hand and in banks	<b>P</b> 47,512,928	₽59,792,734
Cash equivalents	67,519,482	297,365,332
	P115,032,410	₽357,158,066

Cash in banks earn interest at the respective bank deposit rates. Cash equivalents are made for varying periods of up to three months depending on the immediate cash requirements of the Group and earn interest at the respective short-term deposit rates. Interest income earned amounted to \$\mathbb{P}1.7\$ million, \$\mathbb{P}2.6\$ million and \$\mathbb{P}2.1\$ million in 2017, 2016 and 2015, respectively.

#### 5. Short-Term Investments

In 2017, the Parent Company acquired investments in government securities bearing interest ranging from 2.85% to 3.00%, maturing in 2018. Interest earned during the year amounted to \$\mathbb{P}3.3\$ million.

#### 6. Receivables

	2017	2016
Installment contract receivables	P74,438,231	₽116,819,864
Advances to:		
Officers and employees	19,792,193	19,258,164
Suppliers and contractors	6,153,014	6,201,177
Agents	1,031,968	1,056,607
Other receivables	17,904,353	11,148,882
	119,319,759	154,484,694
Less current portion of receivables	(57,477,913)	(75,635,832)
	P61,841,846	₽78,848,862

a. Installment contract receivables arises from sale of real estate and is collectible in monthly installments over a period ranging from one to 10 years which bears interest rates of 14.0% to 16.0% in 2017 and 2016 computed on the diminishing balance.

Interest income earned amounted to \$\mathbb{P}7.9\$ million, \$\mathbb{P}10.6\$ million and \$\mathbb{P}2.8\$ in 2017, 2016 and 2015, respectively.

- b. Advances to officers and employees are noninterest-bearing and will generally be settled through liquidation and salary deduction, respectively. These receivables will be settled within the next financial year.
- c. Advances to suppliers and contractors are payments made to suppliers as contracts with them generally require advance payment. The amount will be applied as part of the full payment of the contracted price.
- d. Other receivables consists mostly of receivables from unit owners and condominium corporation.

#### 7. Real Estate Inventories

	2017	2016
Condominium and residential units	P592,595,104	₽577,738,822
Subdivision projects for development	340,795,837	334,782,960
Lot inventory	159,478,083	169,599,814
	P1,092,869,024	₽1,082,121,596

A summary of the movement in real estate inventories is set out below:

	2017	2016
Balances at beginning of year	P1,082,121,596	₽1,111,283,626
Development costs incurred (Note 24)	25,614,877	20,561,570
Repossessed inventories	18,544,300	63,934,057
Disposals recognized as cost of real estate sales	(33,411,749)	(113,657,657)
	P1,092,869,024	₽1,082,121,596

#### 8. Prepayments and Other Current Assets

	2017	2016
Input VAT - net of noncurrent portion (Note 11)	P33,215,691	₽46,813,687
Prepaid taxes	22,931,918	18,835,254
Refundable deposits (Note 24)	2,772,036	2,687,786
Others	104,258	53,553
	P59,023,903	₽68,390,280

Refundable deposits are composed of security deposits related to the Group's lease agreement and utility deposits to Manila Electric Corporation.

#### 9. **AFS Financial Assets**

	2017	2016
Shares of stock	P19,090,599	₽20,200,708
Golf club shares	24,250,000	20,660,000
Unit investment trust funds (UITF)	10,105,372	_
	P53,445,971	₽40,860,708

The Group's AFS financial assets pertain to investments in shares of stock of various publicly-listed companies, golf club shares and UITF investments.

The fair values of the shares of stock are based on the quoted market price that is readily and regularly available in the Philippine Stock Exchange. The price is indicative of actual and regularly occurring market transactions on an arm's length basis.

The fair value of quoted club share is determined by reference to published price quotation. The price is indicative of actual and regularly occurring market transactions on an arm's length basis.

Dividend income earned from equity securities classified as "AFS financial assets" amounted to  $\cancel{P}0.4$  million in 2017 and  $\cancel{P}0.3$  million in 2016 and 2015, respectively.

Gain on redemption of UITF amounted to ₱0.3 million in 2017.

The rollforward of net changes in fair value of AFS financial assets during the years ended December 31 are as follows:

	2017	2016
Balances at beginning of year	P13,712,536	₽5,597,730
Fair value adjustments, net of deferred income tax	736,513	8,114,806
Balances at end of year	P14,449,049	₽13,712,536

#### 10. Property and Equipment

#### December 31, 2017

			Office			
			Furniture and	Transportation	Leasehold	
	Land	Building	Equipment	Equipment	Improvements	Total
Cost						
Balances at beginning of year	P16,336,217	P18,734,059	P9,453,520	P13,762,035	P5,499,981	P63,785,812
Additions	_	_	1,330,345	1,275,793	_	2,606,138
Disposals	_	_	(215,446)	_	_	(215,446)
Balances at end of year	16,336,217	18,734,059	10,568,419	15,037,828	5,499,981	66,176,504
Accumulated depreciation and						
amortization						
Balances at beginning of year	_	4,471,145	8,964,331	13,762,035	1,905,684	29,103,195
Depreciation and amortization						
(Notes 13 and 14)	_	936,702	465,674	63,790	955,900	2,422,066
Disposals	_	_	(215,446)	_	_	(215,446)
Balances at end of year	-	5,407,847	9,214,559	13,825,825	2,861,584	31,309,815
Net book values	P16,336,217	P13,326,212	P1,353,860	₽1,212,003	P2,638,397	P34,866,689

#### December 31, 2016

			Office			
			Furniture and	Transportation	Leasehold	
	Land	Building	Equipment	Equipment	Improvements	Total
Cost						_
Balances at beginning of year	₽16,336,217	₽18,734,059	₽9,288,463	₽13,762,035	₽5,383,909	₽63,504,683
Additions	_	_	165,057	_	116,072	281,129
Balances at end of year	16,336,217	18,734,059	9,453,520	13,762,035	5,499,981	63,785,812
Accumulated depreciation and						
amortization						
Balances at beginning of year	_	3,534,442	8,254,248	13,675,577	953,653	26,417,920
Depreciation and amortization						
(Notes 13 and 14)	_	936,703	710,083	86,458	952,031	2,685,275
Balances at end of year	_	4,471,145	8,964,331	13,762,035	1,905,684	29,103,195
Net book values	₽16,336,217	₽14,262,914	₽489,189	₽–	₽3,594,297	₽34,682,617

As of December 31, 2017 and 2016, the cost of fully depreciated property and equipment amounted to \$\mathbb{P}\$22.1 million and \$\mathbb{P}\$20.2 million, respectively. These are retained in the records and still used by the Parent Company until these are disposed or the Parent Company vacate the leased premises.

#### 11. Other Noncurrent Asset

Other noncurrent asset consist of input VAT that is expected to be offset against output VAT in more than one year. As of December 31, 2017 and 2016 deferred input VAT amounted to \$\mathbb{P}\$27.5 million and \$\mathbb{P}\$27.1 million, respectively.

#### 12. Accounts Payable and Other Liabilities

	2017	2016
Customers' deposits	<b>P</b> 72,696,975	₽51,037,088
Accrued contractors' payables	38,117,214	40,003,016
Retention payables (Note 24)	6,579,480	7,278,248
Accrued expenses	5,881,972	4,866,227
Accounts payable - trade	4,187,366	4,876,900
Government payables	814,775	6,143,980
	P128,277,782	P114,205,459

- a. Customers' deposits include collections received from buyers which (a) have not met the revenue recognition criteria and/or (b) have met the revenue recognition criteria but the collections received are greater than the recognized instalment contracts receivable based on the percentage-of-completion.
- b. Accounts payable includes billings of various suppliers and contractors for liabilities incurred in relation to the project and office administrative functions. Accounts payable are noninterest-bearing with payment terms which are dependent on the suppliers' or contractors' credit terms, which is generally 30 to 60 days.
- c. Accrued contractors' payables represent accruals for billings of various contractors in relation to the Anuva and Althea Project. These accruals are reclassified to accounts payable once billings are actually received.
- d. Retention payables represent the amount retained by the Group as security for any defects and damages on the construction of Anala arising from or due to faulty workmanship and/or defective contractor-supplied materials before the final acceptance of the Anala and the payment of the last billing. Retention payable is expected to be settled within the next financial year.
- e. Government payables consist of mandatory contributions and payments to the Social Security System, Philippine Health Insurance Corporation, and the Home Development Mutual Fund, withholding tax payables and are remitted the month following the month of withholding.

## 13. General and Administrative Expenses

	2017	2016	2015
Personnel costs	P14,332,014	₽12,927,854	₽13,216,495
Travel and transportation	6,162,977	8,333,946	7,152,471
Taxes and licenses	4,800,610	4,402,618	6,176,227
Professional fees	4,539,331	4,102,886	3,816,688
Research and development expenses	3,237,382	2,894,414	4,033,140
Rent and utilities (Note 24)	2,672,171	3,992,098	5,519,119
Interest, penalties and charges	2,600,832	4,300,00	425,284
Outside services	2,049,722	2,688,842	6,059,891
Depreciation and amortization (Note 10)	2,417,031	2,604,688	2,075,998
Telecommunications and postage	1,085,619	1,133,431	981,633
Supplies	792,439	849,018	770,206
Dues and subscription	790,151	825,475	1,118,053

(Forward)

	2017	2016	2015
Repairs and maintenance	P613,383	₽669,447	₽462,000
Trainings and seminars	219,595	298,897	211,871
Entertainment and representation	186,617	746,425	252,580
Insurance	53,957	709,652	352,723
Provision for impairment loss on AFS			
financial assets	_	_	7,835,749
Property management expense	_	3,446,488	4,482,147
Others	4,249,121	1,444,759	2,000,288
	P50,802,952	₽56,370,938	₽66,942,563

Others include bank charges and other miscellaneous costs.

# Personnel costs consist of:

	2017	2016	2015
Salaries and wages	P12,355,838	₽11,029,065	₽11,278,801
Short term employee benefits	1,432,438	1,337,596	1,430,630
Retirement benefits cost (Note 16)	543,738	561,193	507,064
	P14,332,014	₽12,927,854	₽13,216,495

# 14. Sales and Marketing Expenses

	2017	2016	2015
Commissions and incentives	P8,365,312	₽4,830,254	₽18,073,326
Product presentation	4,485,533	4,350,491	910,093
Consultancy fees	7,268,606	2,958,462	6,599,886
Rent and utilities (Note 24)	914,643	833,708	1,615,338
Advertising	805,368	861,542	1,077,541
Telecommunications and postage	334,330	243,899	70,261
Travel and transportation	237,899	146,761	335,621
Depreciation and amortization (Note 10)	5,035	80,587	268,877
Others	38,934	35,189	22,839
	P22,455,660	₽14,340,893	₽28,973,782

Others include expenses from meetings, janitorial fees and other expenses directly attributable to sales and marketing.

# 15. **Other Income** - Net

	2017	2016	2015
Forfeited buyer deposits	<b>P7,312,900</b>	₽19,163,258	₽7,911,436
Gain on repossession	4,170,772	15,398,166	5,428,035
Penalty income and late payment charges	477,394	602,679	2,045,693
Write-off of other assets	(7,473,163)	_	_
Others - net	900,261	5,705,123	712,900
	P5,388,164	₽40,869,226	₽16,098,064

- a. Forfeited buyer deposits are recognized when the deposits from potential buyers are deemed nonrefundable due to prescription of the period for entering into a contracted sale.
- b. Gain on repossession represents the difference between the fair value of the repossessed inventories and the carrying value of the ICR and any amount refundable to the buyer at the date of repossession.
- c. Penalty are additional fees imposed on customers due to their failure to make payments on time.
- d. Others pertain to the write off of input VAT in 2017 and reversal of long outstanding payables as the Company assessed that these will no longer be collected by the suppliers in 2016, among others.

#### 16. Retirement Benefit Obligation

The Group has an unfunded, noncontributory defined benefit retirement plan which covers all of its regular employees. RA No. 7641 ("Retirement Pay Law"), an act amending article 287 of Presidential Decree No. 442 ("Labor Code of the Philippines"), requires a provision for retirement pay to qualified private sector employees in the absence of any retirement plan in the entity, provided, however, that the employee's retirement benefits under any collective bargaining and other agreements shall not be less than those provided under the law. The law does not require minimum funding of the plan. The latest actuarial valuation report is as at December 31, 2017.

Retirement benefits cost recognized in the consolidated statements of comprehensive income are as follows:

	2017	2016	2015
Current service cost	<b>P380,962</b>	₽382,704	₽316,836
Interest cost	162,776	178,489	190,228
	<b>P</b> 543,738	₽561,193	₽507,064

Amounts recognized in other comprehensive income pertaining to actuarial gain (loss) amounted to (P29,453), P96,525 and P78,566, in 2017, 2016 and 2015, respectively.

Changes in the present value of the retirement benefit obligation are as follows:

	2017	2016
Beginning	P4,222,219	₽3,757,551
Current service cost	380,962	382,704
Interest cost	162,776	178,489
Actuarial gain (loss) due to:		
Experience adjustments	183,250	(58,447)
Change in demographic assumptions	(15,237)	_
Change in assumptions	(138,560)	(38,078)
Ending	<b>£</b> 4,795,410	₽4,222,219

The principal assumptions as of used to determine retirement benefit obligations for the plan are shown below:

	2017	2016
Discount rate	4.30%-5.82%	3.60%-5.34%
Future salary increase	3.00%-10.00%	3.00%-10.00%

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation, assuming all other assumptions were held constant:

# December 31, 2017:

	Increase (decrease) in basis points (bps)	Effect on retirement benefit obligation
Discount rate	100 bps	(P216,058)
	(100 bps)	250,785
Future salary increase rate	100 bps	245,848
	(100 bps)	(216,237)
<u>December 31, 2016:</u>		
	Increase (decrease) in	Effect on retirement
	basis points (bps)	benefit obligation
Discount rate	100 bps	(P182,446)
	(100 bps)	211,934
Future salary increase rate	100 bps	207,367
	(100 bps)	(182,350)

The estimated weighted average duration of benefit payment is 17 years as of December 31, 2017 and 2016.

Shown below is the maturity profile of the undiscounted benefit payments:

	2017	2016
Less than one year	P2,394,725	₽2,293,732
More than one year to 10 years	1,824,727	1,789,573
More than 10 years to 30 years	14,347,825	11,589,990

# 17. **Income Taxes**

- a. The Parent Company has no provision for current income tax in 2017, 2016, and 2015. The Subsidiary's current provision for income tax represents MCIT in 2017, 2016 and 2015.
- b. The reconciliation of provision for (benefit from) income tax computed at the statutory income tax rate to provision for income tax shown in the consolidated statements of comprehensive income follows:

	2017	2016	2015
Provision for (benefit from) income tax computed at statutory tax rate Additions to (reductions in) income tax	( <b>P6</b> ,845,899)	₽8,141,396	(26,029,008)
resulting from: Nondeductible expenses Nontaxable income	5,479,081 (182,369)	3,580,517 (103,161)	3,219,028 (82,005)
Interest income subjected to final tax	(1,502,417)	(1,314,158)	(730,889)
(Forward)			

	2017	2016	2015
Movements in deductible			
temporary differences, NOLCO			
and excess MCIT over RCIT for			
which no deferred income tax			
assets were recognized	P6,496,413	( <del>P</del> 8,931,466)	₽4,836,714
Provision for income tax	P3,444,809	₽1,373,128	₽1,213,840

c. The components of the Group net deferred tax asset (liabilities) are as follows:

	2017	2016
Deferred income tax asset on:		
NOLCO	P1,397,404	₽11,199,511
Excess MCIT over RCIT	3,863,616	_
Retirement benefit obligation	301,916	_
	5,562,936	11,199,511
Deferred income tax liabilities on:		
Profit or loss		
Difference between tax and book basis of		
accounting for real estate transactions	(1,674,766)	(6,395,370)
Gain on repossession	(5,870,682)	(4,619,450)
Unrealized foreign exchange gain	(191,432)	(184,691)
Other comprehensive income		
Fair value changes of AFS financial assets	(1,848,750)	_
	(9,585,630	) (11,199,511)
	(P4,022,694)	₽–

d. The Group's deductible temporary differences, carryforward benefits of NOLCO and excess MCIT over RCIT for which no deferred income tax assets were recognized consists of the following:

	2017	2016
NOLCO	P40,049,413	₽55,653,959
Accrued expenses	_	4,453,774
Retirement benefit obligation	3,789,023	4,222,219
Excess MCIT over RCIT	_	2,959,109

e. Unused NOLCO and excess MCIT over RCIT that can be claimed as deduction against future taxable income and RCIT due, respectively, follows:

# **NOLCO**

	Balance as of			Balance as of		
Year	December 31,	Addition		December 31,		Available
Incurred	2016	(Applied)	Expired	2017	Tax effect	Until
2014	₽59,267,361	(P13,180,441)	(P46,086,920)	₽–	₽–	2017
2015	22,969,411	_	_	22,969,411	6,890,823	2018
2016	10,748,890		_	10,748,890	3,224,667	2019
2017	_	10,989,125	_	10,989,125	3,296,738	2020
	₽92,985,662	( <del>P</del> 2,191,316)	(P46,086,920)	₽44,707,426	₽13,412,228	

Excess MCIT over	er RCIT
------------------	---------

Year	Balance as of			Balance as of		Available
i ear	December 31,		1	December 31,		Available
Incurred	2016	Addition	Expired	2017	Tax effect	Until
2014	₽372,141	₽–	(£372,141)	₽–	₽–	2017
2015	1,213,840	_	_	1,213,840	1,213,840	2018
2016	1,373,128	_	_	1,373,128	1,373,128	2019
2017	_	1,276,648	_	1,276,648	1,276,648	2020
	₽2,959,109	₽1,276,648	(P372,141)	₽3,863,616	₽3,863,616	

f. On December 19, 2017, RA No. 10963 or the Tax Reform for Acceleration and Inclusion Act (TRAIN) was signed into law and took effect January 1, 2018, making the new tax law enacted as of the reporting date. Although the TRAIN changes existing tax laws and includes several provisions that will generally affect business on a prospective basis, management assessed that the same will not have any significant impact on the financial statement balances as of the reporting date, except for the deferred tax liability on unrealized gain on changes in fair value of the Group's investment in golf club shares which are subjected to the new capital gains tax rate of 15%.

## 18. Related Party Disclosures

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control or are controlled by, or are under common control with the Group, including holding companies, subsidiaries and fellow subsidiaries, are related parties of the Group. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the enterprise, key management personnel, including directors and officers of the Group and close members of the family of these individuals, and companies associated with these individuals also constitute related parties. In considering each possible related entity relationship, attention is directed to the substance of the relationship and not merely the legal form.

In the normal course of business, the Group has significant related party transactions as follows:

	Amount/vol	ume	Outstanding	g balance			
	2017	2016	2017	2016	Terms	Conditions	
South China Petroleum International (SCPI) Due from a related party	P12,583	₽12,583	<b>₽</b> 191,619	₽179,036	Due and demandable	Unsecured; No impairment	

- SCPI is a corporation established to prospect for, explore, extract, dig and drill for, exploit, produce, purchase, or otherwise obtain from the earth, any and all kinds of petroleum and petroleum products, rocks or carbon oils, natural gas and other volatile materials, chemical substance and salts, precious and base metals, diatomaceous earth as well as other minerals of whatever nature whether similar or dissimilar to those listed herein, and to manufacture, refine, prepare for market, buy, sell, import, export and transport and otherwise deal in petroleum and other minerals of whatever nature, whether similar or dissimilar thereto, their products, compounds and derivatives and other mineral and chemical substances in crude or refined condition, and to generally engage, as may be permitted by law, in the business of, and/or investing in mining, manufacturing, contracting and servicing, in addition to oil exploration. Receivable from SCPI pertains to the amount paid for SCPI's business permit and registration.
- Salaries and short-term employee benefits of key management personnel amounted to P4.2 million, P4.2 million and P4.3 million in 2017, 2016 and 2015, respectively.

## 19. Equity

#### a. Common Stock

The Parent Company's authorized, issued and outstanding common shares as of December 31 are as follows:

	No. of Shares	Amount
Authorized - P1 par value	1,000,000,000	₽1,000,000,000
Issued	600,559,569	600,559,569
Subscribed	306,000,000	306,000,000
Treasury	4,961,650	(4,961,650)
Total issued and outstanding		₽901,597,919

The Parent Company was registered on September 25, 1992 with authorized capital stock amounting to \$\mathbb{P}1.0\$ billion composed of one billion shares with par value \$\mathbb{P}1.0\$ per share.

In 2015, 70,000 shares subscribed shares were fully paid and issued. Collection from such shares in 2015 amounted to ₱52,500.

#### b. Retained Earnings

On April 7, 2010, the BOD approved a resolution earmarking \$\mathbb{P}500.0\$ million of the retained earnings for purposes of funding its investments in SOC Land related to the Anuva Residences and Diwalwal Mine Reserve projects. On December 21, 2011, the BOD approved a resolution for the reversal of the 2010 appropriation of retained earnings and further earmarking \$\mathbb{P}500.0\$ million in 2011 for purposes of funding its investments related to the Anuva Residences and other investment projects.

On December 8, 2016, the BOD approved a resolution for the reversal of the 2011 appropriation of retained earnings and further earmarking \$\mathbb{P}600.0\$ million and \$\mathbb{P}145.0\$ million of the Parent Company's retained earnings for purposes of funding its investments related to SOC Land's Althea and Azalea Project and the Parent Company's agricultural projects, respectively. The construction of the second tandem building of Anuva project, "Azalea" is expected to be completed on the 4th quarter of 2018.

The retained earnings are restricted for dividend declaration for the portion pertaining to deferred income tax assets and unrestricted earnings of subsidiaries.

#### c. Treasury Stock

On December 21, 2011, the Parent Company formalized its share repurchase program. Under the terms and conditions of the share repurchase program, 100,000,000 shares shall be repurchased from the market covering a period of twenty-four (24) months starting December 22, 2011. The total budget allocated for the share repurchase program is \$\mathbb{P}\$120.0 million. The program ended last December 22, 2013 purchasing a total of 4,639,000 shares for \$\mathbb{P}\$4.9 million.

## 20. Basic/Diluted Earnings (Loss) Per Share

	2017	2016	2015
Net income (loss)	(P26,270,254)	₽25,764,860	( <del>P</del> 21,310,532)
Weighted average number of shares	901,597,919	901,597,919	905,645,387
Basic/Diluted Loss per Share	( <b>P</b> 0.0291)	₽0.0286	( <del>P</del> 0.0235)

There are no dilutive potential common shares outstanding as of December 31, 2017, 2016 and 2015.

#### 21. Financial Instruments

#### Financial Risk Management Objectives and Policies

The Group has various financial assets and liabilities such as cash and cash equivalents, receivables, due from related parties, refundable deposits, AFS financial assets. The main purpose of the Group's financial instruments is to finance its operations. The Group has other financial instruments such as accounts payable and other liabilities which arise directly from its operations.

The BOD has overall responsibility for the establishment and oversight of the Group's risk management framework. The Group's risk management policies are established to identify and manage the Group's exposure to financial risks, to set appropriate transaction limits and controls, and to monitor and assess risks and compliance to internal control policies. Risk management policies and structure are reviewed regularly to reflect changes in market conditions and the Group's activities.

The Group has exposure to credit risk, liquidity risk, equity price risk and foreign exchange risk from the use of its financial instruments. The BOD reviews and approves the policies for managing each of these risks and they are summarized below.

#### Credit Risk

Credit risk refers to the potential loss arising from any failure by counterparties to fulfill their obligations, as and when they fall due. It is inherent to the business as potential losses may arise due to the failure of its counterparties to fulfill their obligations on maturity dates or due to adverse market conditions.

The Group is exposed to credit risk primarily because of its investing and operating activities. The Group is exposed to credit risk arising from the counterparties to its financial assets.

#### Credit Risk Management

In managing credit risk on these investments, capital preservation is paramount. The Group trades only with recognized, creditworthy third parties. It is the Group's policy that all counterparties who wish to trade on credit terms are subject to credit verification procedures. For investment in bonds, funds are invested in highly recommended, creditworthy debt instruments that provides satisfactory interest yield and capital appreciation. Investment in equities securities represent investments in companies with good dividend track record, as well as capital appreciation. The investment portfolio mix between debt and equity is reviewed by management.

With respect to credit risk arising from the other financial assets of the Group, which comprise of cash and cash equivalents, receivables, due from related parties and refundable deposits, management monitors these financial assets on an ongoing basis with the result that the Group's exposure to impairment losses is not significant.

#### Credit Risk Exposures

The maximum exposure to credit risk for financial assets, which is composed of cash and cash equivalents, receivables, due from related parties, AFS financial assets and refundable deposits, is equivalent to the carrying amount of these financial assets as carried in the consolidated statement of financial position. The maximum exposure to credit risk for due from related parties is equivalent to the carrying amount of these financial assets as carried in the consolidated statement of financial position, which is secured by collateral.

#### Credit Risk Concentration Profile

Given the Group's diverse base of counterparties, it is not exposed to large concentrations of credit risk.

# Credit Quality of Financial Assets

The credit quality of financial assets is managed by the Group using high quality and standard quality as internal credit ratings.

The tables below show the credit quality by class of financial asset based on the Group's rating system:

#### December 31, 2017

	Neither Past Due	Nor Impaired	Past Due	
	High Grade	Standard Grade	But Not Impaired	Total
Loans and receivables:				
Cash and cash equivalents*	<b>P114,912,497</b>	₽-	₽-	P114,912,497
Receivables	39,017	100,471,841	18,808,901	119,319,759
Due from a related party	_	191,619	_	191,619
Refundable deposits	2,772,036	· —	_	2,772,036
	P117,723,550	P100,663,460	P18,808,901	P237,195,911

<sup>\*</sup>Excluding cash on hand.

#### December 31, 2016

_	Neither Past Du	ue Nor Impaired	Past Due	
		Standard	But Not	
	High Grade	Grade	Impaired	Total
Loans and receivables:				
Cash and cash equivalents*	₽357,068,154	₽–	₽–	₽357,068,154
Receivables	29,500	116,819,863	37,635,331	154,484,694
Due from a related party	_	179,036	_	179,036
Refundable deposits	2,687,786	_	_	2,687,786
	₽359,785,440	₽116,998,899	₽37,635,331	₽514,419,670

<sup>\*</sup>Excluding cash on hand.

A high grade financial asset pertains to a counterparty that is not expected by the Group to default in settling its obligations, thus credit risk exposure is minimal. This normally includes large prime financial institutions, companies and government agencies. Standard grade financial assets pertain to other financial assets not belonging to high quality financial assets. Past due but not impaired financial assets are items with history of frequent default. Nevertheless, the amount due are still collectible.

The aging analysis of financial assets that are past due but not impaired as of December 31 follows:

	2017	2016
Less than 30 days	<b>£</b> 1,180,617	₽4,056,093
31-60 days	<del>-</del>	240,791
61-90 days	178,324	86,840
More than 90 days	17,449,960	33,251,607
	<b>₽18,808,901</b>	₽37,635,331

#### Liquidity Risk

Liquidity risk is the risk that the Group will not be able to settle or meet its obligations on time or at a reasonable price. Management is responsible for liquidity, funding as well as settlement management. In addition, liquidity and funding risks, related processes and policies are overseen by management. The Group manages its liquidity risk based on business needs, tax, capital or regulatory considerations, if applicable, through numerous sources of finance in order to maintain flexibility.

The tables below summarize the maturity profile of the Group's financial assets used for liquidity purposes based on contractual undiscounted cash flows, and the Group's financial liabilities based on contractual undiscounted payments.

#### December 31, 2017

	On Demand	Less than 3 Months	3 to 12 Months	More than 1 vear	Total
Financial Assets	Demand	Withins	Woltus	ycar	Total
Loans and receivables:					
Cash and cash equivalents	P115,032,410	P4,098,888	₽_	₽_	₽119,131,298
Receivables	18,808,901	25,317,940	7,198,058	61,841,846	113,166,745
Due from a related party	191,619	23,317,540	-	-	191,619
Refundable deposits	2,765,484	_	_	_	2,765,484
AFS financial assets:	,, .				,, -
Shares of stock	_	_	_	20,200,708	20,200,708
Golf club shares	_	10,105,372	24,250,000		34,355,372
	P136,798,414	P39,522,200	P31,448,058	P82,042,554	P289,811,226
Financial Liability					
Other financial liability:					
Accounts payable and					
other liabilities*	6,603,170	45,252,692	_	_	51,855,862
Liquidity position (gap)	P132,234,261	(P5,730,492)	P31,448,058	P99,049,570	P239,994,381

<sup>\*</sup>Excluding government payables and customers' deposits

#### December 31, 2016

			3 to		
	On	Less than 3	12		
	Demand	Months	Months	More than 1 year	Total
Financial Assets					
Loans and receivables:					
Cash and cash equivalents	₽357,158,066	₽–	₽–	₽–	₽357,158,066
Receivables	37,635,331	33,439,684	4,560,817	78,848,862	154,484,694
Due from a related party	179,036	_	_	_	179,036
Refundable deposits	2,687,786	_	_	_	2,687,786
AFS financial assets:					
Shares of stock	_	_	_	20,200,708	20,200,708
Golf club shares	_	_	_	20,660,000	20,660,000
	397,660,219	33,439,684	4,560,817	119,709,570	555,370,290
Financial Liability					
Other financial liability:					
Accounts payable and					
other liabilities*	9,277,895	47,746,496	_	_	57,024,391
Liquidity position (gap)	₽388,382,324	(P14,306,812)	P4,560,817	₽119,709,570	₽498,345,899

\*Excluding government payables and customers' deposits

#### Equity Price Risk

Equity price risk is the likelihood that the fair values of equities decrease as a result of changes in the levels of the equity indices and the values of individual stocks. The equity price risk exposure arises from the Group's AFS financial assets in equity securities. The Group measures the sensitivity of its domestic AFS financial assets by using stock market index fluctuations and its effect to respective share prices.

The Group measures the sensitivity of its domestic AFS financial assets by using stock market index fluctuations and its effect to respective share prices.

In 2017 and 2016, changes in fair value of equity instruments held as AFS financial assets due to a reasonably possible change in equity interest, with all other variables held constant, will increase other comprehensive income by \$\mathbb{P}5.3\$ million and \$\mathbb{P}4.1\$ million, respectively, if equity prices will increase by 10%. An equal change in the opposite direction would have decreased equity by the same amount.

#### Foreign Currency Risk

Foreign currency risk is the risk where the value of the Group's financial instrument diminishes due to changes in foreign exchange rates. The Group's foreign currency risk relates to its US\$-denominated cash. The Group seeks to mitigate the effect of its currency exposure by matching the level of return on investment with the magnitude of foreign exchange fluctuation. Management closely monitors the fluctuations in exchange rates so as to anticipate the impact of foreign currency risks associated with the financial instruments. The Group currently does not enter into derivative transactions to hedge its currency exposure.

The Group recognized foreign exchange gain (loss) of \$\mathbb{P}0.03\$ million \$\mathbb{P}0.3\$ million for the years ended December 31, 2017, 2016 and 2015. The exchange rate of Peso to US\$ as of December 31, 2017, 2016 and 2015 used in translating the US\$-denominated financial instruments is \$\mathbb{P}49.93\$, \$\mathbb{P}49.72\$ and \$\mathbb{P}47.06\$, respectively.

The following table demonstrates the impact on the Group's net loss before income tax of reasonably possible changes in the US\$ (all other variables held constant). There is no other impact on the Group's equity other than those already affecting profit or loss as follows:

.7				
	<b>Movement in</b>	Effect on	Movement in	Effect on
	<b>US</b> \$ rates	net income	US\$ rates	net income
	+3%	( <b>P185,369</b> )	+4%	( <del>P</del> 245,547)
	-3%	185,369	-4%	245,547

#### Fair Values of Financial Instruments

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate such value.

Cash and Cash Equivalents, Receivables, Due from a Related Party, Refundable Deposits and Accounts Payable and Other Liabilities

The carrying amounts of cash and cash equivalents, receivables, due from related parties, refundable deposits and accounts payable and other liabilities approximate their fair values due to the short-term maturities of these financial instruments.

#### AFS financial assets

Fair value of AFS financial assets is based on the quoted market bid prices at the close of business as

of the reporting date.

## Fair Value Hierarchy

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

- Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities;
- Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly; or
- Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

The Group's financial instrument carried at fair value consists of AFS financial assets amounting to \$\mathbb{P}29.2\$ million and \$\mathbb{P}20.2\$ million as of December 31, 2017 and 2016, respectively, which has been determined by reference to the price of the most recent transaction at the end of reporting period (Level 1). As of December 31, 2017 and 2016, the Group's financial instruments carried at fair value measured under Level 2 pertain to golf club shares amounted to \$\mathbb{P}24.3\$ million and \$\mathbb{P}20.7\$ million, respectively, which has been determined by reference to published price quotation at the end of reporting period. There were no financial instruments carried at fair value measured under Level 3.

As of December 31, 2017 and 2016, there were no transfers between Level 1 and Level 2 fair value measurements, and there were no transfers into and out of Level 3 fair value measurements.

## Capital Management

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize stockholder value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to stockholders, return capital to stockholders or issue new shares. No changes were made in the objectives, policies or processes in 2017 and 2016.

The following table pertains to the account balances which the Group considers as its core economic capital:

	2017	2016
Common stock	P600,559,569	₽600,559,569
Subscribed common stock - net	76,500,000	76,500,000
Additional paid-in capital	72,272,140	72,272,140
Retained earnings	861,800,856	888,071,111
Treasury stock	(4,961,650)	(4,961,650)
	P1,606,170,915	₽1,632,441,170

# 22. Segment Information

For management purposes, the Group is organized into business units based on its products and services and has two reportable segments, as follows:

- The real estate development segment, which is engaged in the real estate business.
- Investment pertain to the activities of the Parent Company as a holding entity.

No operating segments have been aggregated to form the above reportable operating segments. Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss which in certain respects is measured differently from operating income or loss in the consolidated financial statements. The Group's identified operating segments, which are consistent with the segments reported to the BOD, which is the Group's Chief Operating Decision Maker.

The following tables regarding business segments present assets and liabilities, revenue and profit information for each of the three years in the period ended December 31, 2017.

1,213,840

(P21,310,532)

322,298,000

P3,003,260,721

₽3,325,558,721

₽1,390,798,590

P2,344,875

Real Estate

1,213,840

(£940,313)

₽1,512,541,637

₽1,512,541,637

P1.386.928.338

₽2,331,976

(P20.370.219)

₽1,490,719,084

P1,813,017,084

322,298,000

₽3,870,252

₽12,899

December 31, 2017

income tax Provision for income tax

Segment assets

Segment liabilities

Depreciation and

Other segment information

Investments

Net loss

	Development	Investment	Consolidated	Eliminations	Total
	Development	III ( Comment	Jonesonantu	211111111111111111111111111111111111111	10111
Segment results	(D1 4 440 624)	(DO 250 5 44)	(DAA 010 <<<		(DAA 010 <<
Loss before income tax	(P14,440,921)	( <b>P8,378,741</b> )	(P22,819,661)	₽–	(P22,819,662
Provision for income tax	3,444,809	(D0 250 541)	3,444,809		3,444,809
Net loss	(P17,885,730)	(P8,378,741)	(P26,2644,471)	₽–	(P26,2644,471
Assets					
Segment assets	P1,481,505,794	P1,387,093,361	<b>P2,868,599,155</b>	(P1,110,528,901)	P1,758,070,254
Investments	_	322,298,000	322,298,000	(322,298,000)	_
	P1,481,505,794	P1,806,571,323	P3,196,435,550	(P1,432,826,901)	P1,763,608,649
Other segment information Segment liabilities	P1,240,925,460	<b>P</b> 6,699,327	P1,247,624,787	(P1,110,528,901)	P137,095,886
Depreciation and		, ,			
amortization	₽2,291,445	P130,821	<b>P</b> 2,422,066	₽–	P2,422,066
December 31, 2016	Real Estate Development	Investment	Total	Eliminations	Consolidated
Segment results					
Income (loss) before					
income tax	₽39,875,829	(P12,737,841)	₽27,137,988	₽–	₽27,137,988
Provision for income tax	1,373,128	_	1,373,128	_	1,373,128
Net income (loss)	₽38,502,701	(P12,737,841)	£25,764,860	₽–	₽25,764,860
Assets					
Segment assets	₽1,514,422,594	₽1,486,419,796	£3,000,842,390	(P1,235,877,150)	₽1,764,965,240
Investments		322,298,000	322,298,000	(322,298,000)	
	₽1,514,422,594	₽1,808,717,796	₽3,323,140,390	(P1,558,175,150)	P1,764,965,240
Other segment information	-	-	-	-	-
Segment liabilities	₽1,350,217,365	₽4,087,463	₽1,354,304,828	(P1,235,877,150)	₽118,427,678
Depreciation and					
amortization	₽2,664,760	₽20,515	₽2,685,275	₽–	₽2,685,275
December 31, 2015					
	Real Estate				
	Development	Investment	Total	Eliminations	Consolidated
Segment results					
Income (loss) before					
income tax	₽273,527	(P20,370,219)	(P20,096,692)	₽–	(P20,096,692)

(P1,234,526,298)

(P1,556,824,298)

(P1,234,526,298)

(322,298,000)

1,213,840

(P21,310,532)

₽1,768,734,423

P1,768,734,423

₽156.272.292

₽2,344,875

# 23. Registration with the BOI

As disclosed in Note 1, SOC Land's current project is the Anuva Residences. The Project has been divided into two development phases with Phase 1 comprising of Tandem Buildings 1 and 2 and Phase 2 comprising of the other two buildings.

On September 2, 2011, Phase 1 project was duly registered with the BOI as a New Developer of Low-Cost Mass Housing on a Non-pioneer Status under the Omnibus Investments Code of 1987 (Executive Order No. 226). With the registration, SOC Land is entitled to an ITH for three years from October 2011 or actual start of commercial operations or selling, whichever is earlier, but in no case earlier than the date of registration. Under the specific terms and conditions of the registration, SOC Land shall submit proof of compliance that it has developed socialized housing project and accomplished corporate social responsibility activities that were duly identified by BOI in conjunction with the entitlement of ITH. The compliance with the socialized housing requirement shall be completed within the ITH entitlement period of SOC Land.

On August 14, 2014, the Subsidiary has opted to surrender the original copy of the Certificate of Registration no. 2011-193 issued to the Subsidiary as New Developer of Low-Cost Mass Housing Project which will cancel the Subsidiary's entitlement to an ITH for three years.

#### 24. Contracts and Commitments

The Group has the following significant commitments and agreements:

#### Construction Agreements and Purchase Commitments

The Group entered into various construction-related contracts for the Anala and Althea Project. These contracts pertain to construction management, general construction works, exterior wall construction works, land development works, mechanical works and electrical and auxiliary works. The contracts for the Anala Project commenced on various dates in 2011 and 2012, with terms ranging from 3 weeks to 2 years. These contracts expired on various dates in 2012 until May 2015, the anticipated turnover date of Anala. The contracts relating to the Althea Project ranges from 120 to 180 days.

These agreements require down payment of 15% to 20% of the contract price while the balance will be settled through progress billings. The agreements also include a provision whereby the Group shall deduct 10% retention from every progress payment until full completion of the project work. Retention payable related to these contracts amounted to \$\mathbb{P}6.6\$ million and \$\mathbb{P}7.3\$ million as of December 31, 2017 and 2016, respectively (see Note 12). These are expected to be settled in 2018.

#### Lease Agreements

- a. In 2012, the Parent Company entered into a renewable lease contract with Haldane Investment NV, duly represented by E. Zobel, Inc. for the lease of the 4/F Unit of Enzo Building, located at No. 399 Gil J. Puyat Avenue, Makati City. The contract is for a term of eight months commencing on May 1, 2012 and expiring December 31, 2012. The lease is renewable every year for a period of 12 months. In line with the contract, the Parent Company paid a security deposit amounting \$\text{P86,184}\$, which is classified under "Prepayments and other current assets" (see Note 8). Minimum lease payments within a year under this contract is \$\text{P0.2 million}\$.
- b. On January 1, 2017, the Subsidiary entered into a lease contract with E. Zobel, Inc. for the lease of office space at 2/F Enzo Building, 399 Sen. Gil Puyat Avenue, Makati City. The contract is for the

period January 1, 2017 to December 31, 2017. The lease agreement is renewable on a yearly basis. The Subsidiary renewed the lease for another year.

The Group paid security deposit amounting to P0.3 million to answer for any and all damages to the leased premises and as security for the return of the leased premises in proper condition. Minimum lease payments within one year amounted to P1.7 million.

The Group also entered into a lease contract with a third party contractor to provide service vehicle to Company officers. The contract is renewable every six months. Minimum lease payments within one year amounted to \$\mathbb{P}0.7\$ million.

The related rent expense recognized by the Group amounted to \$\mathbb{P}3.6\$ million, \$\mathbb{P}4.8\$ million and \$\mathbb{P}7.1\$ million in 2017, 2016 and 2015, respectively (see Notes 13 and 14).

# SOCRESOURCES, INC. AND SUBSIDIARY

# SCHEDULE OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION FOR THE YEAR ENDED DECEMBER 31, 2017

Unappropriated retained earnings, beginning		P301,328,972
Add (less) adjustments:		
Non-actual/ unrealized loss (net of tax) from previous periods	35,119,593	
Treasury shares	(4,961,650)	30,157,943
Unappropriated retained earnings, as adjusted to available for		
dividend declaration, beginning		331,486,915
Net income during the period closed to retained earnings	(8,378,742)	
Less: Non-actual/unrealized income net of tax	_	
Unrealized actuarial gain	116,362	
Fair value adjustment (mark-to-market gains)	16,297,799	
Subtotal	16,414,161	
Net income actual/realized during the year		8,035,419
TOTAL RETAINED EARNINGS, AS ADJUSTED TO		
AVAILABLE FOR DIVIDEND DECLARATION, END		P339,522,334

# SOCRESOURCES, INC. AND SUBSIDIARY

# SCHEDULE OF ALL EFFECTIVE STANDARDS AND INTERPRETATIONS

INTERPRET	E FINANCIAL REPORTING STANDARDS AND FATIONS of December 31, 2017	Adopted	Not Early Adopted	Not Applicable
Statements	for the Preparation and Presentation of Financial ramework Phase A: Objectives and qualitative			
PFRS Praction	PFRS Practice Statement Management Commentary			
Philippine Fi	nancial Reporting Standards			
PFRS 1 (Revised)	First-time Adoption of Philippine Financial Reporting Standards			
	Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate			
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters			
	Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters			
	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters			
	Amendments to PFRS 1: Government Loans			
	Amendment to PFRS 1: Meaning of Effective PFRSs			
PFRS 2	Share-based Payment			
	Amendments to PFRS 2: Vesting Conditions and Cancellations			
	Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions			
	Amendment to PFRS 2: Definition of Vesting Condition			
	Amendments to PFRS 2: Classification and Measurement of Share-based Payment Transactions*			
PFRS 3	Business Combinations			
(Revised)	Amendment to PFRS 3: Accounting for Contingent Consideration in a Business Combination			
	Amendment to PFRS 3: Scope Exceptions for Joint Arrangements			
PFRS 4	Insurance Contracts			
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			
	Amendments to PFRS 4: Applying PFRS 9 with PFRS 4*			

<sup>\*</sup>These standards, interpretations and amendments to existing standards will become effective subsequent to December 31, 2017. The Parent Company did not early adopt these standards, interpretations and amendments.

INTERPRE	E FINANCIAL REPORTING STANDARDS AND TATIONS of December 31, 2017	Adopted	Not Early Adopted	Not Applicable
PFRS 5	Non-current Assets Held for Sale and Discontinued Operations			
	Amendment to PFRS 5: Changes in Methods of Disposal			
PFRS 6	Exploration for and Evaluation of Mineral Resources			
PFRS 7	Financial Instruments: Disclosures			
	Amendments to PFRS 7: Transition			
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets			
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition			
	Amendments to PFRS 7: Improving Disclosures about Financial Instruments			
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets			
	Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities			
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures			
	Amendment to PFRS 7: Servicing Contracts			
	Amendment to PFRS 7: Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements			
PFRS 8	Operating Segments			
	Amendments to PFRS 8: Aggregation of Operating Segments and Reconciliation of the Total of the Reportable Segments' Assets to the Entity's Assets			
PFRS 9	Financial Instruments*			
PFRS 10	Consolidated Financial Statements			
	Amendments to PFRS 10, PFRS 12 and PAS 28, Investment Entities: Applying the Consolidation Exception			
	Amendments to PFRS 10: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*			
PFRS 11	Joint Arrangements			
	Amendments to PFRS 11: Accounting for Acquisitions of Interests in Joint Operations			

<sup>\*</sup>These standards, interpretations and amendments to existing standards will become effective subsequent to December 31, 2017. The Parent Company did not early adopt these standards, interpretations and amendments.

INTERPRE	E FINANCIAL REPORTING STANDARDS AND CTATIONS of December 31, 2017	Adopted	Not Early Adopted	Not Applicable
PFRS 12	Disclosure of Interests in Other Entities			
	Amendments to PFRS 12: Investment Entities: Applying the Consolidation Exception			
	Amendment to PFRS 12, Clarification of the Scope of the Standard			
PFRS 13	Fair Value Measurement			
	Amendment to PFRS 13: Short-term Receivables and Payables			
	Amendment to PFRS 13: Portfolio Exception			
PFRS 14	Regulatory Deferral Accounts			
PFRS 15	Revenue from Contracts with Customers*			
PFRS 16	Leases*			
Philippine A	Accounting Standards			
PAS 1	Presentation of Financial Statements			
(Revised)	Amendment to PAS 1: Capital Disclosures			
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			
	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income			
	Amendments to PAS 1: Disclosure Initiative			
PAS 2	Inventories			
PAS 7	Statement of Cash Flows			
	Amendments to PAS 7: Disclosure Initiative			
PAS 8	Accounting Policies, Changes in Accounting Estimates and Errors			
PAS 10	Events after the Reporting Period			
PAS 11	Construction Contracts			
PAS 12	Income Taxes			
	Amendment to PAS 12 - Deferred Tax: Recovery of Underlying Assets			
	Amendments to PAS 12: Recognition of Deferred Tax Assets for Unrealized Losses			
PAS 16	Property, Plant and Equipment			
	Amendment to PAS 16: Revaluation Method - Proportionate Restatement of Accumulated Depreciation			
	Amendments to PAS 16: Clarification of Acceptable Methods of Depreciation and Amortization			
	Amendments to PAS 16: Bearer Plants			

<sup>\*</sup>These standards, interpretations and amendments to existing standards will become effective subsequent to December 31, 2017. The Parent Company did not early adopt these standards, interpretations and amendments.

INTERPRET	E FINANCIAL REPORTING STANDARDS AND TATIONS of December 31, 2017	Adopted	Not Early Adopted	Not Applicable
PAS 17	Leases			
PAS 18	Revenue			
PAS 19	Employee Benefits			
(Amended)	Amendments to PAS 19: Defined Benefit Plans: Employee Contribution			
	Amendments to PAS 19: Regional market issue regarding discount rate			
PAS 20	Accounting for Government Grants and Disclosure of Government Assistance			
PAS 21	The Effects of Changes in Foreign Exchange Rates			
	Amendment to PAS 21: Net Investment in a Foreign Operation			
PAS 23 (Revised)	Borrowing Costs			
PAS 24	Related Party Disclosures			
(Revised)	Amendments to PAS 24: Key Management Personnel			
<b>PAS 26</b>	Accounting and Reporting by Retirement Benefit Plans			
PAS 27	Separate Financial Statements			
(Amended)	Amendments to PAS 27: Equity Method in Separate Financial Statements			
PAS 28	Investments in Associates and Joint Ventures			
(Amended)	Amendments to PAS 28: Investment Entities			
	Amendments to PAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*			
	Amendments to PAS 28, Measuring an Associate or Joint Venture at Fair Value*			
PAS 29	Financial Reporting in Hyperinflationary Economies			
<b>PAS 32</b>	Financial Instruments: Disclosure and Presentation			
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			
	Amendment to PAS 32: Classification of Rights Issues			
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities			
PAS 33	Earnings per Share			
PAS 34	Interim Financial Reporting			
	Amendment to PAS 34: Disclosure of information 'elsewhere in the interim financial report'			

<sup>\*</sup>These standards, interpretations and amendments to existing standards will become effective subsequent to December 31, 2017. The Parent Company did not early adopt these standards, interpretations and amendments.

INTERPR	NE FINANCIAL REPORTING STANDARDS AND ETATIONS s of December 31, 2017	Adopted	Not Early Adopted	Not Applicable
PAS 36	Impairment of Assets			
	Amendments to PAS 36: Recoverable Amount Disclosures for Non-Financial Assets			
PAS 37	Provisions, Contingent Liabilities and Contingent Assets			
PAS 38	Intangible Assets			
	Amendments to PAS 38: Revaluation Method - Proportionate Restatement of Accumulated Amortization			
	Amendments to PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization			
PAS 39	Financial Instruments: Recognition and Measurement			
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities			
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions			
	Amendments to PAS 39: The Fair Value Option			
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets			
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition			
	Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives			
	Amendment to PAS 39: Eligible Hedged Items			
	Amendments to PAS 39: Novation of Derivatives and Continuation of Hedge Accounting			
PAS 40	Investment Property			
	Amendments to PAS 40: Clarifying the Interrelationship between PFRS 3 and PAS 40 when Classifying Property as Investment Property or Owner-Occupied Property			
	Amendments to PAS 40: Transfers of Investment Property*		0	
PAS 41	Agriculture			
	Amendments to PAS 41: Bearer Plants			

<sup>\*</sup>These standards, interpretations and amendments to existing standards will become effective subsequent to December 31, 2017. The Parent Company did not early adopt these standards, interpretations and amendments.

INTERPRET	E FINANCIAL REPORTING STANDARDS AND SATIONS of December 31, 2017	Adopted	Not Early Adopted	Not Applicable
Philippine In	terpretations			
IFRIC 1	Changes in Existing Decommissioning, Restoration and Similar Liabilities			
IFRIC 2	Members' Share in Co-operative Entities and Similar Instruments			
IFRIC 4	Determining Whether an Arrangement Contains a Lease			
IFRIC 5	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			
IFRIC 6	Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment			
IFRIC 7	Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies			
IFRIC 9	Reassessment of Embedded Derivatives			
	Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives			
IFRIC 10	Interim Financial Reporting and Impairment			
IFRIC 12	Service Concession Arrangements			
IFRIC 13	Customer Loyalty Programmes			
IFRIC 14	The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction			
	Amendments to Philippine Interpretations IFRIC-14, Prepayments of a Minimum Funding Requirement			
IFRIC 15	Agreements for the Construction of Real Estate			
IFRIC 16	Hedges of a Net Investment in a Foreign Operation			
IFRIC 17	Distributions of Non-cash Assets to Owners			
IFRIC 18	Transfers of Assets from Customers			
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments			
IFRIC 20	Stripping Costs in the Production Phase of a Surface Mine			
IFRIC 21	Levies			
IFRIC 22	Foreign Currency Transactions and Advance Consideration*			
SIC-7	Introduction of the Euro			
SIC-10	Government Assistance - No Specific Relation to Operating Activities			
SIC-15	Operating Leases - Incentives			
SIC-25	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders			

<sup>\*</sup>These standards, interpretations and amendments to existing standards will become effective subsequent to December 31, 2017. The Parent Company did not early adopt these standards, interpretations and amendments.

INTERPR	NE FINANCIAL REPORTING STANDARDS AND ETATIONS s of December 31, 2017	Adopted	Not Early Adopted	Not Applicable
Philippine	Interpretations			
SIC-27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease			
SIC-29	Service Concession Arrangements: Disclosures			
SIC-31	Revenue - Barter Transactions Involving Advertising Services			
SIC-32	Intangible Assets - Web Site Costs			

# SOCRESOURCES, INC. AND SUBSIDIARY

# INDEX TO THE CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES

Schedule I : Reconciliation of Retained Earnings Available for Dividend Declaration

(Part 1, 4C, Annex 68-C)

Schedule II : Schedule of All Effective Standards and Interpretations (Part 1, 4J)