# COVER SHEET \_\_\_\_

																				A	S	0	-	2		5 4	1 4	1	
																				S	SEC	Reg	gistr	atio	n N	umb	er		
S	О	С	R	Е	S	О	IJ	R	С	Е	S		Ι	N	С												I		
5			1.	L				10		L		,	1	11		•						 	 	1	1	1	<u> </u>	1	
	(Company's Full Name)																												
4	t	h		F	1	r			Е	N	Z	О		В	1	d	g			3	9	9		S	e	n	Ι.		
G	;	1		P	11	**	0	4		A		l		M	0	k	0	+	i		С	i	+	1					
U	1	1		Г	u	У	a	t		A	V	e		IVI	a	K	a	t	1		C	1	t	У					
								(D			1.1		N.T.	C,		G'	/ T		/ D										
								(Bu	sine	SS A	aar	ess:	NO.	, Stı	eet	City	/ 10	own	/ P1	OVII	ice)								
			R	onr	na (	C. D	De I	Leo	n									ſ		8	380	4-1	977	7/88	304	-19	<b>78</b>		
				C	onta	ct P	erso																Tel	eph	one	Nun	nbei		
								<u>P</u>	REI	<u> </u>	INA	ARY		FOI FOR				ST	ATI	EMI	ENT	-	(100	t Er	idox	, of	Ma	<b>7</b> 7)	
	1		2	Ī	3	1	1						j	FOR	.IVI	LIF	E						0		iuay 6	/ OI	1	<u>y)</u> 7	
		Iont		L		ay																		Iont	_	L	Da	ay	
		Fis	cal `	Year																			A	nnu	al M	leeti	ng		
												N	lot	Ap	plic	cabl	e												
									(	Sec	ond			ense				plic	able	•									
				1												Г													
	De	ent F	Reau	irin	g th	is D	ос									L	An	nenc	led	Arti	cles	Nui	nbe	r / S	ecti	on			
		r			9															oun									
				35	8												1	otai	ЛΠ	Oun	Г	DOI	IUW	mga	•				
	To	tal 1	No.			cholo	ders	_					Do	ome	stic						]	Fore	ign						
								То	ho (	2000	mn	lich	ad I	oy S	EC	Dor	con	nal	cor	cor	aad								
								10	טכ מ	_	mp	11811	icu i	ру Б	EC	I CI	SOH	1101	COL	ICCI)	icu								
																						_							
	Fil	le N	umb	er													I	.CU											
										1																			
	Do	ocur	nent	ID													Ca	shie	r			_							
į	. – . –	–						-·- <u>-</u>																					
!								!																					
!			ST	ΑN	ЛP	S		į																					
i								i																					
i								i				Rer	narl	ks: l	Plea	se ı	ıse	BLA	CK	ink	for	sca	nnir	ng p	urp	ose	S		

# **SECURITIES AND EXCHANGE COMMISSION**

# **SEC FORM 20-IS**

# INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE

1.

Check the appropriate box:

	<ul><li>[√] Preliminary Information Statement</li><li>[ ] Definitive Information Statement</li></ul>	
2.	Name of Registrant as specified in its charter (formerly known as SOUTH CHIR	:: SOCRESOURCES, INC. NA RESOURCES, INC.)
3.	Province, country or their jurisdiction of incor	poration or organization: Philippines
4.	SEC Identification Number: ASO92-6441	
5.	BIR Tax Identification Code: 001-945-016	
6.	Address of Principal Office: 4 <sup>th</sup> Floor ENZO Postal Co	
7.	Registrant's telephone number, including are	a code: <b>(632) 8804-1978 / 8804-1977</b>
8.	Date, time and place of the meeting of securi	ty holders:
	17 June 2022 at 2:00 p.m.  Meeting through Remote Communication	ation via Zoom
9.	Approximate date on which the Information holders: 27 May 2022	Statement is first to be sent or given to security
10.		and 12 of the Code or Sections 4 and 8 of the d amount of debt is applicable only to corporate
	Title of Each Class	Number of Shares of Common Stock Outstanding or Amount of Debt Outstanding
	Common Shares	901,920,568
11.	Are any or all registrant's securities listed on Yes: No:	a Stock Exchange?
	Name of Stock Exchange	Class of Securities Listed
	Philippine Stock Exchange	Unclassified Common Shares

## NOTICE OF ANNUAL STOCKHOLDERS' MEETING

#### To all Stockholders:

Notice is hereby given that the 2022 Annual Meeting of the stockholders of SOCResources, Inc. shall be held on 17 June 2022, at 2:00 P.M. Based on the resolution of the Board of Directors during its special meeting held on 12 April 2022, the Annual Meeting will be conducted virtually via Zoom.

The agenda for said meeting is as follows:

- 1. Proof of notice and quorum;
- 2. Reading and approval of previous Minutes;
- 3. Report of Management;
- 4. Ratification of the acts of the Board of Directors and Officers;
- 5. Election of Directors:
- 6. Appointment of Auditors;
- 7. Amendment of the Articles of Incorporation to increase the number of Directors;
- 8. Other Matters: and
- 9. Adjournment.

For the purpose of the meeting, only stockholders of record at the close of business on 19 May 2022 shall be entitled to notice of and to vote at the meeting.

In light of the COVID-19 global pandemic, the Company will not be conducting a physical Annual Stockholders' Meeting. The stockholders may only attend by remote communication, by voting in absentia, or by appointing the Chairman as proxy. Stockholders intending to participate via remote communications must notify the Corporation by sending an email to <a href="mailto:socinfo@socres.com.ph">socinfo@socres.com.ph</a>. Attached is the instruction for joining and participating in the virtual annual meeting.

If you cannot attend the meeting but would like to be represented thereat, you may appoint a proxy in writing and file the same, together with the appropriate Board resolution for corporate stockholders and Special Power of Attorney for individual stockholders, with the Corporation on or before 03 June 2022. Duly accomplished proxies may be sent to <a href="mailto:socinfo@socres.com.ph">socinfo@socres.com.ph</a> or hard copies at SOCResources, Inc. 4th Floor Enzo Bldg. 399 Sen. Gil Puyat Avenue Makati, City. Said proxies shall be validated until 5:00 pm of 09 June 2022.

The Organizational Meeting of the Board of Directors will immediately follow after the annual stockholders' meeting. It will likewise be conducted via remote communication.

WE ARE NOT SOLICITING PROXY.

Corporate Secretary

## PARTICIPATION VIA REMOTE COMMUNICATION

The annual stockholders' meeting will be conducted by remote communication via Zoom Application. Stockholders may attend and participate at the annual meeting by following the instructions below:

- 1. Stockholders who intend to participate remotely should notify the Corporation by sending an email to <a href="mailto:socinfo@socres.com.ph">socinfo@socres.com.ph</a> not later than 03 June 2022 at 5:00 pm.
- 2. An email confirmation, link for registration and other instructions for the registration and voting will be provided to the stockholders who will indicate their intention to participate at the annual meeting. All successfully registered Stockholders will receive an electronic invitation via email containing the Meeting link and password, including the rules and procedures for the meeting.
- 3. We advise all stockholders to log onto the meeting link at least 45 minutes before the meeting starts, to avoid any technical difficulty. The meeting broadcast will start promptly at 2:00 in the afternoon.
- 4. Only Stockholders (or their proxies), who have notified the Company of his/her/its intention to participate in the Meeting by remote communication, will be included in the determination of the existence of a quorum.
- 5. Further, the meeting shall be recorded in audio and video format and copies thereof shall be retained by the Corporation.



## **AGENDA DETAILS AND RATIONALE**

# 1. Proof of notice and quorum.

To inform the stockholders that notice requirements for the 2022 Annual Stockholders' Meeting (ASM) have been complied with in accordance with the Company's By-Laws and the Revised Corporation Code of the Philippines and that quorum exists for the transaction of business.

The corporate secretary, Atty. Magilyn T. Loja will certify that copies of this notice were sent to stockholders as of record date, 19 May 2022 and will certify the number of attendees for the purpose of determining the existence of quorum to validly transact business.

2. **Reading and approval of previous Minutes.** The approval of the previous year's Annual Stockholders' Meeting is made part of the agenda for transparency and in order to comply with the requirement of the Company's By-Laws, the Corporation Code and the rules and regulation of Securities and Exchange Commission. The resolution that will be submitted for approval of the stockholders' states as follows:

"RESOLVED, that the minutes of the meeting of the Stockholders Annual Meeting held on 28 May 2021, be, as they are hereby, APPROVED."

3. **Report of Management.** The report summarizes the key achievements, milestones, results and updates on operations as well as opportunities and future prospects for the company. The resolution that will be submitted for the approval of the stockholders states as follows:

"RESOLVED, that the report of Management on the operations of the Corporation for fiscal year ended 31 December 2021, as well as the Audited Financial Statements for the same period be, as they are hereby, approved."

4. Ratification of the acts of the Board of Directors and Officers. All acts of the Board of Directors are submitted for approval to the stockholders. The resolution that will be submitted for the approval of the stockholders states as follows:

"RESOLVED, that all acts of, and all transactions entered into by, the Board of Directors and Officers of the Corporation on the latter's behalf during the fiscal year ending 31 December 2021 and to date, be, as they are hereby, ratified and approved."

- 5. **Election of Directors.** The stockholders will approve the election of the regular and independent directors to hold office until the next Annual Stockholders' Meeting and until their respective successors have been qualified and elected. The nominees were evaluated on the basis of all qualifications required by By-Laws, and the new Manual on Corporate Governance and that no provision or disqualification would apply to them. Details on the candidates to the Board of Directors and Independent Directors are provided in the Information statement.
- 6. **Appointment of Auditors.** Upon the recommendation of the Audit Committee, the Board approved the reappointment of Sycip Gorres & Velayo (SGV) as the company's external auditor for the year 2022. The SGV's appointment is submitted for approval to the stockholders. Below is the text of the proposed resolution:

"RESOLVED, that the accounting firm of Sycip Gorres Velayo & Co. be, as it is hereby, reappointed as the Corporation's external auditors for the calendar year 2022."

- 7. Amendment of the Articles of Incorporation. The directors at its meeting held May 12, 2022, at which a quorum is present unanimously approved to amend the Sixth Article of the Amended Articles of Incorporation of the Company to change the number of Directors from Five (5) to Seven (7).
- 8. **Other Matters.** Stockholders' approval on the retention of Messrs. Manuel G. Arteficio and Francisco M. Bayot as Independent Directors of the company.

Messrs. Manuel G. Arteficio and Francisco M. Bayot served the company as independent directors for the last 9 years. They are trustworthy and their contribution to the company in terms of advice and direction have proven to be most beneficial having seen the company post growth over the years. Going beyond agro-forestry and land development, SOCResources, Inc. is seriously looking into mineral and energy exploration and the expertise of Messrs. Arteficio and Bayot will prove invaluable.

Mr. Arteficio has been past president and director of various mining companies. Mr. Arteficio's experience in exploration and mining come at an opportune time as the company wishes to venture into mineral exploration and development.

Mr. Bayot's coverage of a wide range of businesses as president/CEO/Director gives the Company access to a wealth of knowledge and experience not only in property development but in establishment of new corporate entities needed to grow the company.

Both Messrs. Arteficio's and Bayot's experiences are sought by the Company as the insights they give are at a high yet encompassing level needed for the strategic planning and operations which the Company needs in the coming years.

9. **Adjournment.** After all business has been considered and resolved, the Chairman shall declare the meeting adjourned.

# CERTIFICATION OF INDEPENDENT DIRECTORS

- I, Manuel G. Arteficio, Filipino, of legal age and a resident of Suite 201, Orient Mansion, 108 Tordesillas St., Salcedo Village, Makati City, after having been duly sworn to in accordance with law do hereby declare that:
  - 1. I am an Independent Director of SOCResources, Inc..
  - 2. I am affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service
Assissi Mining Corp.	President	1994- Present
Bonaventures Mining Corp.	President	1994- Present
Ignatius Mining Corp.	President	1994- Present
San Manuel Mining Corp.	Chairman Emeritus	2016- Present

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of SOCResources, Inc., as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations and other SEC issuances.
- 4. I am related to the following director/officer/substantial shareholder of (covered company and its subsidiaries and affiliates) other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (where applicable)

Name of Director/Officer/Substantial Shareholder	Company	Nature of Relationship
	Not applicable	

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding / I disclose that I am the subject of the following criminal/administrative investigation or proceeding (as the case may be):

Offense Charged/Investigated	Tribunal or Agency Involved	Status					
Not applicable							

6. (For those in government service/affiliated with a government agency or GOCC) I have the required written permission or consent from the (head of agency/department) to be an independent director in SOCResources, Inc.,

pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVIII of the Revised Civil Service Rules.

# NOT APPLICABLE.

- I shall faithfully and diligently comply with my duties and responsibilities as Independent Director under the Securities and Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- 8. I shall inform the Corporate Secretary of SOCResources, Inc. of any changes in the abovementioned information within five days from its occurrence.

Done, this \_\_\_ day of MAY 1 1 2022 at Makati City.

Affiant

SUBSCRIBED AND SWORN to before me \_\_\_\_ day of \_\_MAY 11 2022 at the city of Makati, affiant who is personally known to me, and/or has satisfactorily proven to me his identity through competent evidence, exhibiting to me his Social Security System identification No. 03-1866028-4 issued at Makati City.

Doc. No. 3.6
Page No. 0,9
Book No. 201
Series No. 200

ATTY.GEORGE DAVID D. SITON

ROLL NO. 68402 / MGLE COMPLIANCE NO. VII-0010136/2-15-2022

ROLL NO. 68402 / MGLE COMPLIANCE NO. VII-0010136/2-15-2022

IBP O.R No.002282-LIFETIME MEMBER MAY 5, 2017

PTR No.8852066 JAN 03, 2022-MAKATI CITY
EXEC , TIVE BLDG. CENTER MAKATI AVE., COR. JUPITER ST., MAKATI CITY

# CERTIFICATION OF INDEPENDENT DIRECTORS

- I, Francisco M. Bayot, Jr., Filipino, of legal age and a resident of 94 11<sup>th</sup> Street, New Manila, Quezon City, after having been duly sworn to in accordance with law do hereby declare that:
  - 1. I am an Independent Director of SOCResources, Inc..
  - 2. I am affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service
PGA Sompo Insurance Corp.	Independent Director	2018- present
Cebu Beacon Storage Corporation	President/Director	2015- present
Madrigal-Bayot Dev. Corp.	President/Director	2008- present
Madrigal Business Park Association, Inc.	President/Director	1994- present
Porep Realty, Inc.	President/Director	1993- present
Septimo Realty, Inc.	President/Director	1993- present
Susana Realty, Inc.	President/Director	1993- present
Madrigal Condominium Corp. I	President/Director	1992- present
Madrigal Condominium Corp. II	President/Director	1992- present
JM Investment Corp.	President/Director	1990- present
Josue Corp.	President/Director	1990- present
Alabang Commercial Corp.	Director	1990- present

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of SOCResources, Inc., as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations and other SEC issuances.
- 4. I am related to the following director/officer/substantial shareholder of (covered company and its subsidiaries and affiliates) other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (where applicable)

Name of Director/Officer/Substantial Shareholder	Company	Nature of Relationship
	Not applicable	

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding / I disclose that I am the subject of the following criminal/administrative investigation or proceeding (as the case may be):

Offense	Tribunal or Agency						
Charged/Investigated	Involved	Status					
Not applicable							

6. (For those in government service/affiliated with a government agency or GOCC) I have the required written permission or consent from the (head of agency/department) to be an independent director in SOCResources, Inc., pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVIII of the Revised Civil Service Rules.

# NOT APPLICABLE.

- 7. I shall faithfully and diligently comply with my duties and responsibilities as Independent Director under the Securities and Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- 8. I shall inform the Corporate Secretary of SOCResources, Inc. of any changes in the abovementioned information within five days from its occurrence.

1011	
Done, this day of	, at Makati City.
	mest b
	Francisco M. Bayot, Jr.
	Affiant

SUBSCRIBED AND SWORN to before me \_\_\_\_\_\_ danyof\_ 1 2022 at the city of Makati, affiant who is personally known to me, and/or has satisfactorily proven to me his identity through competent evidence, exhibiting to me his Passport No. P5712402B issued on 04 November 2020, valid until 03 November 2030 and issued at DFA, NCR South.

Doc. No. 24.
Page No. 09
Book No. 180
Series No. WW

ATTY.GEORGE DAVID D. SITON

NOT ARY PUBLIC FOR MAKATI-CITY
APPT NO. M-061 - UNTIL DEC. 31, 2023
ROLL NO. 68402 / ACLE COMPLIANCE NO. VII-0010136/2-15-2022
IBP O.R NO.002282-LIFETIME MEMBER MAY 5, 2017
PTR NO.8852066 JAN 03, 2022-MAKATI CITY
EXEC., TIVE BLDG. CENTER MAKATI AVE., COR. JUPITER ST., MAKATI CITY

#### CERTIFICATION

I, Magilyn T. Loja, Filipino, of legal age and with office address at 4th Floor S&L Building, Dela Rosa corner Esteban Streets, Legaspi Village, Makati City, Metro Manila, after having been duly sworn to in accordance with law do hereby certify that:

- 1. I am the Corporate Secretary of **SOCResources, Inc.**, (the "Corporation", a corporation duly organized and existing under and by virtue of laws of the Philippines with principal office address at 4<sup>th</sup> Floor Enzo Building 399 Senator Gil Puyat Avenue, Makati City.
- 2. To the best of my knowledge , none of the foregoing directors and key officers of the Corporation is currently employed in any government office of the Republic of the Philippines:

NAME	POSITION
Edgardo P. Reyes	Chairman/CEO
Wilfrido P. Reyes	President
Belen R. Castro	VicePresident - Treasurer
Manuel G. Arteficio	Independent Director
Francisco M. Bayot, Jr.	Independent Director
David R. Baladad	Vice President Operations
Zosimo L. Padro, Jr.	Vice President - Finance

IN WITNESS WHEREOF, I have hereunto set my hand this \_\_\_\_\_\_\_ in Makati City, Metro Manila.

MAGILYN T. LOJA Corporate Secretary

SUBSCRIBED AND SWORN to before me \_\_\_\_ day of \_\_\_\_ at the city of Makati, affiant who is personally known to me, and/or has satisfactorily proven to me her identity through competent evidence, exhibiting to me Driver's License No. N02-94237237 expiring on 6 May 2032.

LORI

Doc. No. 452 Page No. 90; Book No. 11; Series No. 2022;

Espectra à Sicherett le laces

4th & 5th Floore, SEL Balting d'est le Posa corner
Esteban Sts., Legospi Village, Makari City 1229

PTR No. 8855875/01-05-22/Makati City
IBP No. 179048/01-05-22/Makati City Chapter
Roll No. 75037

#### A. GENERAL INFORMATION

# Item 1: DATE, TIME, AND PLACE OF MEETING OF SECURITY HOLDERS

The annual stockholders' meeting shall be held at the Company's Principal Office at 4th Floor ENZO Bldg. 399 Sen. Gil Puyat Avenue, Makati City on Friday, 17 June 2022 at 2:00 p.m. through remote communication via Zoom application.

In light of the COVID-19 global pandemic, the Company will not be conducting a physical Annual Stockholders' Meeting.

The Company's Principal Office is at 4th Floor ENZO Bldg. 399 Sen. Gil Puyat Avenue, Makati City.

May 27, 2022 (Friday) is the approximate date on which the Information Statement is first to be sent or given to security holders.

A copy of the Notice of Meeting will be published on the Business Section of the Philippine Daily Inquirer and Business World (online and in print on May 16-17, 2022 in compliance with SEC Notice dated 16 February 2022.

## PARTICIPATION VIA REMOTE COMMUNICATION

The annual stockholders' meeting will be conducted by remote communication via Zoom Application. Stockholders may attend and participate at the annual meeting by following the instructions below:

- 1. Stockholders who intend to participate remotely should notify the Corporation by sending an email to socinfo@socres.com.ph not later than 03 June 2022 at 5:00 pm.
- 2. An email confirmation, link for registration and other instructions for the registration and voting will be provided to the stockholders who will indicate their intention to participate at the annual meeting. All successfully registered Stockholders will receive an electronic invitation via email containing the Meeting link and password, including the rules and procedures for the meeting.
- 3. We advise all stockholders to log onto the meeting link at least 45 minutes before the meeting starts, to avoid any technical difficulty. The meeting broadcast will start promptly at 2:00 in the afternoon.
- 4. Only Stockholders (or their proxies), who have notified the Company of his/her/its intention to participate in the Meeting by remote communication, will be included in the determination of the existence of a quorum.
- 5. Further, the meeting shall be recorded in audio and video format and copies thereof shall be retained by the Corporation.
- 6. Stockholders who intend to vote in absentia are required to submit their vote through the online voting portal to be provided by the company upon confirmation of their registration. Votes should be submitted not later than June 10, 2022 at 5:00 pm.
- 7. Stockholders who intend to attend and vote by proxy should submit their respective proxies by mail at SOCResources, Inc. 4th Floor Enzo Bldg. 399 Sen. Gil Puyat Avenue Makati, City or by email to <a href="mailto:socinfo@socres.com.ph">socinfo@socres.com.ph</a> not later than June 03, 2022 at 5:00 pm. No further changes on the proxies will be accommodated after the deadline.

# WE ARE NOT ASKING YOU FOR A PROXY AND YOU ARE REQUESTED NOT TO SEND US A PROXY.

# Item 2: DISSENTERS' RIGHT OF APPRAISAL

A stockholder may exercise the right of appraisal (i.e. the right to dissent and demand payment of the fair value of his shares) in the instances provided under the Revised Corporation Code of the Philippines ("Revised Code"), as follows: a) in case any amendment to the Articles of Incorporation has the effect of changing or restricting the rights of any stockholders or class of shares, or of authorizing preferences in any respect superior to those of outstanding shares of any class, or of extending or shortening the term of corporate existence; b) in case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets; c) in case of merger or consolidation; and d) investment of corporate funds in another corporation or business. (Section 80 of the Revised Corporation Code) SOCResources, Inc. (SOC) adopts the procedure laid down in Section 81, Title X, of the Revised Corporation Code of the Philippines for a valid exercise of appraisal right.

No corporate actions, however, will be taken up during the meeting involving any of the foregoing instances in which a stockholder may exercise the right of appraisal.

#### Item 3: INTEREST OF CERTAIN PERSONS IN OR OPPOSITION TO MATTERS TO BE ACTED UPON

- (a) No director, nominee for election as director, associate of the nominee or executive officer of the company at any time since the beginning of the last fiscal years has had any substantial interest, direct or indirect, by security holdings or otherwise, in any of the matters to be acted upon in the meeting, other than election to the office.
- (b) No director has informed the company that he intends to oppose any action to be taken by the company at the meeting.

#### **B. CONTROL AND COMPENSATION INFORMATION**

#### **Item 4: VOTING SECURITIES AND PRINCIPAL HOLDERS**

The Registrant has 901,920,568 unclassified common shares issued and outstanding (excluding treasury shares which total to 4,639,000) as of April 30, 2022. Total foreign equity ownership is 8,240,271 common shares representing 0.91% of the total issued and outstanding shares. Each common share shall be entitled to one vote with respect to all matters to be taken up during the annual stockholders' meeting.

Pursuant to the Revised Corporation Code, each share being held by every stockholder is entitled to one vote for as many persons as there are directors or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares shall equal, or he may distribute them on the same principle among as many candidates he shall see fit; provided, that the total number of votes cast by him shall not exceed the number of shares owned by him multiplied by the number of directors to be elected.

#### **RECORD DATE**

For the purpose of the meeting, only stockholders of record at the close of business on 19 May 2022 shall be entitled to notice of and to vote at the meeting.

No solicitation shall be conducted and no proxies shall be solicited for the annual stockholders' meeting.

# (1) Security Ownership of Certain Record and Beneficial Owners and Management As of April 30, 2022 (owning more than 5% of any class of voting securities)

Title of Class	Name & Address of Record Owner	Relationship with Issuer	Name of Beneficial Ownership & Relationship w/ Record Owner	Citizen ship	No. of Shares Held	Percent
Common	Belen R. Castro 4889 Pasay Road Dasmariñas Villa. Makati	Director	Belen R. Castro same person	Filipino	231,531,122	25.67%
Common	Edgardo P. Reyes 1371 Caballero St. Dasmariñas Vill. Makati	Director	Edgardo P. Reyes same person	Filipino	229,853,123	25.48%
Common	Wilfrido P. Reyes 1545 Mahogany St., Dasmariñas Vill. Makati	Director	Wilfrido P. Reyes same person	Filipino	226,853,123	25.15%
Common	PCD Nominee Corp. (Filipino) G/F MKSE Bldg., 6767 Ayala Ave., Makati	Stockholder	PCD Nominee Corp. (Filipino), depository agent	Filipino	166,667,229	18.48%

There are no beneficial owners of more than 5% under the PCD Nominee Corporation (Filipino), which owns 18.48% of the total shares of the Company.

# (2) Security Ownership of Management Directors as of April 30, 2022:

Title of Class	Name	No. of Shares Held	Nature of Beneficial	Citizenship	Percent of Class
			Ownership		
Common	Belen R. Castro	231,531,122	Direct	Filipino	25.67%
Common	Edgardo P. Reyes	229,853,123	Direct	Filipino	25.48%
Common	Wilfrido P. Reyes	226,853,123	Direct	Filipino	25.15%
Common	Franciso M. Bayot, Jr.	400,000	Direct	Filipino	0.04%
Common	Manuel G. Arteficio	100,000	Direct	Filipino	0.01%
TOTAL	_	688,737,368			76.36%

## **Executive Officers**

Title of Class	Name	No. of Shares Held	Nature of Beneficial Ownership	Citizenship	Percent of Class
Common	David R. Baladad	50,000	Direct, Record and Beneficial	Filipino	0.0055%
TOTAL		50,000	-		0.0055%

#### **Directors and Officers as a Group**

Title	Name of	Amount of	Percent
of	Beneficial	Beneficial	of
Class	Owner	Ownership	Class
Common	Directors as a Group	688,737,368	76.36%
Common	Executive Officers as a Group	50,000	0.01%
TOTAL		688,787,368	76.37%

# (1) Voting Trust Holders of 5% or More

No person holding more than 5% of a class is under a voting trust or similar agreement.

The Company has no arrangements which may result in a change in control of the registrant.

#### Item 5: DIRECTORS AND EXECUTIVE OFFICERS (Information for the last five years)

# Directors and Executive Officers (Information for the last five years)

NAME	POSITION	BIRTHDATE
Edgardo P. Reyes	Chairman/CEO	December 2, 1945
Wilfrido P. Reyes	President	January 21, 1947
Belen R. Castro	VP & Treasurer	April 9, 1948
Manuel G. Arteficio	Independent Director	January 13, 1945
Francisco M. Bayot, Jr.	Independent Director	January 29, 1954
Magilyn T. Loja	Corporate Secretary	May 06, 1968
David R. Baladad	VP – Operations	September 13, 1956
Zosimo L. Padro, Jr.	VP – Finance	August 3, 1959

**EDGARDO P. REYES**, 76 years of age, Filipino, has been the CHAIRMAN of the Board of Directors of the Company since 1992.; PRESIDENT of International Pipe Industries Corp., Pipe Machinery Corp., Apo Pipe Industries Corp., Reyson Realty & Development Corp., Puyat Flooring Products Inc., Proleo Realty Inc., and BenePara Realty Inc.; SENIOR VICE PRESIDENT of PFM Agro-Industrial Development Corp. and Armorply Concrete Forming Systems Inc.; and, DIRECTOR of Surigao Development Corp., and Puyat Investment & Realty for the past five (5) years. Mr. Reyes is the brother of Mr. Wilfrido P. Reyes and Ms. Belen R. Castro.

WILFRIDO P. REYES, 75 years of age, Filipino, has been the PRESIDENT of the Company since 1992. CHAIRMAN/PRESIDENT of Astranniquin Corp.; EXECUTIVE VICE PRESIDENT/DIRECTOR of Gonzalo Puyat & Sons Inc.; EVP/GENERAL MANAGER of Philippine Flour Mills; SENIOR EXECUTIVE VICE PRESIDENT/DIRECTOR of Puyat Steel Corporation; TREASURER/DIRECTOR of Surigao Development Corp.; SECRETARY/DIRECTOR of Surigao

Marine Products, Inc. PRESIDENT of Proleo Realty Inc., and TREASURER/DIRECTOR of International Pipe Industries Corp. for the past five (5) years. Mr. Reyes is the brother of Mr. Edgardo P. Reyes and Ms. Belen R. Castro.

**BELEN R. CASTRO**, 74 years of age, Filipino, has been the VICE PRESIDENT, TREASURER & DIRECTOR of the Company since 1992 up to the present and DIRECTOR & ASST. TREASURER of Gonzalo Puyat & Sons, Inc. for the past five(5) years. She is the sister of Mr. Edgardo P. Reyes and Mr. Wilfrido P. Reyes.

MANUEL G. ARTEFICIO, 78 years of age, Filipino, has been an INDEPENDENT DIRECTOR of the Company since 2007. He has been PRESIDENT of San Manuel Mining Corp. from 1990 to 2016; Assissi Mining Corp., Bonaventures Mining Corp. and Ignatius Mining Corp., all three from 1994 to present.

FRANCISCO M. BAYOT, JR., 68 years of age, Filipino, has been an INDEPENDENT DIRECTOR of the Company since 2008.; He is the DIRECTOR of Alabang Commercial Corp. since 1990; PRESIDENT/DIRECTOR of Josue Corp since 1990; PRESIDENT/DIRECTOR of Madrigal Condominium Corp. I & Madrigal Condominium Corp. II since 1992; PRESIDENT/DIRECTOR of Susana Realty, Inc., Septimo Realty, Inc., Porep Realty Inc., and Perop Realty, Inc. since 1993; PRESIDENT/DIRECTOR of Madrigal Business Park Association, Inc. since 1994; PRESIDENT/DIRECTOR of Madrigal-Bayot Dev. Corp. since 2008; PRESIDENT/DIRECTOR of Cebu Beacon Storage Corporation since 2015 and INDEPENDENT DIRECTOR of PGA Sompo Insurance Corp. since 2018.

MAGILYN T. LOJA., 53 years of age, Filipino, has been the CORPORATE SECRETARY of the Company since 2010. She is a Senior Partner of the Esguerra & Blanco Law Offices. Atty. Loja obtained his Bachelor of Science in Business Administration and Accountancy and Bachelor of Laws from the University of the Philippines. Atty. Loja since 1996, and during the last five (5) years, has been engaged in the practice of law.

**DAVID R. BALADAD**, 65 years of age, Filipino, has been the WCE PRESIDENT FOR OPERATIONS of the Company since 1994. He obtained his Bachelor of Science in Geology in the University of the Philippines and he is also a licensed Geologist. Prior to joining the Company, Mr. Baladad was the Chief of the Oil and Gas Division of the former Office of Energy Affairs (now DOE) and a consultant to other local exploration companies. He has been directing the operating activities of the Company since 1994 and for the last five (5) years.

**ZOSIMO L. PADRO, JR.**, 62 years of age, Filipino, has been the VICE PRESIDENT FOR FINANCE of the Company since January 2010. He obtained his Bachelor of Science in Business Administration Major in Accounting from the University of Eastern Philippines and Bachelor of Laws from Jose Rizal College. Atty. Padro is also the Vice President for Finance of International Pipe Industries Corp. Atty. Padro since 1990, and during the last five (5) years, has been engaged in the practice of law. He is also a Certified Public Accountant.

# **Nomination of Directors& Independent Directors**

On the stockholders' annual meeting held last May 28, 2021, Mr. Francisco M. Bayot, Jr., an independent director has been designated as chairman of the Nomination & Remuneration Committee with Mr. Wilfrido P Reyes and Ms. Belen R. Castro as members for the ensuing year 2021 – 2022.

The Nomination committee reported that the following individuals have been nominated for election on 2021 Annual Stockholders' Meeting as members of the Board of Directors for the ensuing year 2021-2022:

- (1) Edgardo P. Reyes;
- (2) Wilfrido P. Reyes;
- (3) Belen R. Castro;
- (4) Manuel G. Arteficio &
- (5) Francisco M. Bayot, Jr.

The stockholders at their annual meeting held on May 28, 2021, have re-elected the following Directors for the ensuing year 2021-2022:

- (1) Edgardo P. Reyes;
- (2) Wilfrido P. Reyes;
- (3) Belen R. Castro;
- (4) Manuel G. Arteficio &
- (5) Francisco M. Bayot, Jr.

Among the directors stated above, Mr. Manuel G. Arteficio and Mr. Francisco M. Bayot, Jr. are Independent Directors. All Directors were elected for the term of one (1) year and until their successors are elected.

Pursuant to SEC Memorandum Circular No. 9 in relation to Section 38 of the Securities Regulation Code (Republic Act No. 8799), and in order to enhance the effectiveness of independent directors and encourage the infusion of fresh ideas in the board of directors, the company adopted the following rules on the election of independent Directors effective January 02, 2012.

- 1. There shall be no limit in the number of covered companies that a person may be elected as Independent Director (ID), except in business conglomerate where an ID can be elected to only five (5) companies of the conglomerate. (i.e., parent company, subsidiary or affiliate);
- IDs can serve as such for five (5) consecutive years, provided that service for a period of at least six (6) months shall be equivalent to one (1) year, regardless of the manner by which the ID position was relinquished or terminated:
- 3. After completion of the five-year service period, an ID shall be ineligible for election as such in the same company unless the ID has undergone "cooling off" period of two (2) years, provided, that during such period, the ID concerned has not engaged in any activity that under existing rules disqualifies a person from being elected as ID in the same company;
- 4. An ID re-elected as such in the same company after the "cooling off" period can serve for another five (5) consecutive years under the conditions mentioned in the paragraph 2 above;
- 5. After serving as ID for ten (10) years, the ID shall be perpetually barred from elected as such in the same company, without prejudice to being elected as ID in other companies outside of the business conglomerate, where applicable, under the same conditions provided for in this circular;
- All previous terms prior to January 02, 2012 served by existing IDs shall not be included in the application of the term limits as provided by this circular.

Mr. Manuel G. Arteficio and Mr. Francisco M. Bayot, Jr. were elected Independent Directors during the 2021 Annual Stockholders' Meeting. Both Mr. Arteficio and Mr. Bayot are qualified to be nominated and elected as Independent Directors of the Company in accordance with the qualifications specified with SEC Circular No. 16 Series of 2002 and SEC Circular No. 16 Series of 2006.

#### **Nominees for Election of Directors**

The Nominations Committee screened the nominees to determine whether they have all of the qualifications and none of the disqualification for election to the Board of Directors in accordance with the company's Revised Code of Corporate Governance. The Committee assessed the candidates' background, educational qualifications, work experience, expertise and stature as would enable them to effectively participate in the deliberations of the Board.

In the case of Independent directors, the Committee reviewed their business relationships and activities to ensure that they have all the qualifications and none of the disqualifications for Independent directors as set forth in the Company's Revised Code of Corporate Governance, the Securities Regulation Code (SRC) and the SRC implementing Rules and Regulations.

The Nomination Committee reported that the following individuals have been nominated for election on 2022 Annual Stockholders' Meeting as members of the Board of Directors for the ensuing year 2022-2023:

- 1. Edgardo P. Reyes (Executive Director);
- 2. Wilfrido P. Reyes (Executive Director);
- 3. Belen R. Castro (Executive Director);
- 4. Manuel G. Arteficio (Independent Director); and
- 5. Franciso M. Bayot, Jr. (Independent Director)

The Nomination Committee reported Mr. Arteficio and Mr. Bayot as independent directors to be elected on the 2022 Annual Stockholders' Meeting, upon the nomination of Mr. David R. Baladad and Ms. Remedios J. Manguiat who are not related to the nominees. Both Mr. Arteficio and Mr. Bayot are qualified to be nominated and elected as Independent Directors of the Company in accordance with the qualifications specified with SEC Circular No. 16 Series of 2002 and SEC Circular No. 16 Series of 2006.

SOCResources, Inc. has adopted the provisions of Rule 38 of the SRC on nominations and election of independent directors. (Article III, Section 3 of the Amended By-Laws, as approved by the SEC on October 05, 2011)

Directors elected in the annual stockholders' meeting have a term of office of one (1) year and serve as such until their successors are elected and qualified in the succeeding annual meeting of stockholders.

No director has resigned or declined to stand for re-election to the board of directors since the date of the last annual meeting of security holders because of a disagreement with the company on any matter relating to the its operations, policies or practices. Furthermore, there is no director who has furnished the company with a letter describing such disagreement and requesting that the matter be disclosed.

## (1) Significant Employees

While all employees are expected to make a significant contribution to the Company, there is no one particular employee, not an executive officer, expected to make a significant contribution to the business of the Company on his own.

#### (2) Family Relationships

Mr. Edgardo P. Reyes, Chairman and CEO; Mr. Wilfrido P. Reyes, President; and Ms. Belen R. Castro, Vice President, Treasurer and Director of the Company are brothers and sister. All other Directors and Executive Officers are not related to each other. Other than the ones disclosed, there are no other family relationships known to the registrant.

# (3) Involvement in Certain Legal Proceedings

None of the directors, nominees for election as a director, executive officers or control persons of the Company have been involved in any legal proceeding required to be disclosed under Part IV paragraph (A)(4) of SRC Rule 12 (Annex C, Amended), including without limitation being the subject of any:

- (a) bankruptcy petition filed by or against any business of which such person was a general partner or executive officer either at the time of the bankruptcy or within two years prior to that time;
- (b) conviction by final judgment, including the nature of the offense, in a criminal proceeding, domestic or foreign, or being subject to a pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses;
- (c) order, judgment or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining barring, suspending or otherwise limiting his involvement in any type of business, securities commodities or banking activities; and
- (d) order or judgment of a domestic or foreign court of competent jurisdiction (in a civil action), the Commission or comparable foreign body, or a domestic or foreign Exchange or other organized trading

market or self-regulatory organization finding him/her to have violated a securities or commodities law or regulation, for the past five (5) years up to the latest date, that is material to the evaluation of the ability or integrity to hold the relevant position in the Company.

#### (4) Certain Relationship and Related Transactions

The company has adopted a comprehensive and extensive policy for its related party transactions in compliance with the regulatory requirements of the Securities & Exchange Commission. A copy of the policy is available in the company's website at this link http://socres.com.ph/index.php/related-party-transactions-policy/.

Please refer to Note 19 of 2021 Audited Consolidated Financial Statements for details on related party transaction.

# INFORMATION REQUIRED BY PART I(C) OF "ANNEX C, AS AMENDED"

The following cases were filed by the Company regarding the Makati City's assessment of alleged deficiency business taxes:

 South China Resources, Inc. v. Office of the City Treasurer and/or Makati City Civil Case No. 14-165 Regional Trial Court, Makati City, Branch 66

CTA Case No. AC-NO-197 CTA-EB No. 2154 Court of Tax Appeals, Quezon City

This is a petition under Section 195 of the Local Government Code (LGC) of 1991 assailing the: (a) City Treasurer of Makati's "Notice of Assessment No. 13-00381" dated 12 November 2013 issued against SOCResources, Inc., for the amount of P4,872,182.45, allegedly representing deficiency local business taxes, fees and surcharges; and (b) the

"Notice of Assessment for South China Resources, Inc. under Letter of Authority No. 2013-0502" dated 8 January 2014, which denied SOCResources, Inc.'s Protest dated 21 December 2013.

On 12 February 2014, SOCResources, Inc. filed its Petition dated 11 February 2014. Respondents then filed a "Motion for Bill of Particulars" dated 18 March 2014, which the Regional Trial Court (RTC) denied in its Order dated 13 June 2014 for lack of merit. Thus, respondents submitted their "Answer/Reply-Memorandum" dated 21 July 2014. Thereafter, SOCResources, Inc. filed its "Motion to Admit Rejoinder" and "Rejoinder" both dated 22 August 2014, which the RTC granted in its Order dated 4 November 2014.

After trial and submission of the parties of their respective memoranda, the RTC, in its Order dated 14 March 2017, submitted the case for resolution. Then, the RTC in its Decision dated 11 October 2017, dismissed both Civil Case No. 14-165 and M-7835. Aggrieved, SOCResources, Inc. filed its "Petition for Review" dated 7 February 2018 with the Court of Tax Appeals (CTA), which granted the Petition in its Decision dated 30 April 2019. Thereafter, respondents filed their "Respondent's Motion for Reconsideration" dated 21 May 2019, which the CTA denied in its Resolution dated 30 August 2019 for lack of merit.

Thus, the respondents filed their "Petition for Review (of the Decision dated 30 August 2019)" dated 18 September 2019 with the CTA-En Banc. SOCResources, Inc. then filed its "Comment [On Petitioner's "Petition for Review (of the Decision dated 30 August 2019)" dated 18 September 2019] dated 28 November 2019. Thereafter, in its Decision dated 11 November 2020, the CTA-En Banc issued its Decision in favor of SOCResources, Inc. This urged respondents to file their "Motion for Reconsideration" dated 20 January 2021, which SOCResources, Inc. opposed in its "Opposition (To Petitioners' "Motion for Reconsideration" dated 20 January 2021) dated 3 February 2021.

 South China Resources, Inc. v. Office of the City Treasurer and/or Makati City S.P. Proc. No. M-7835 Regional Trial Court, Makati City, Branch 147

CTA-EB No. 2077 CTA AC No. 196 Court of Tax Appeals, Quezon City G.R. No. 252929 Supreme Court, Manila, 3rd Division

This is a petition under Section 195 of the LGC of 1991, assailing: (a) the Billing Assessment dated 13 January 2015 issued by the Business Permits Office of the City of Makati against petitioner for the amount of P981,478.00, allegedly representing local business taxes and fees in connection with SOCResources, Inc.'s application for business permit renewal for 2015; and (b) respondent Treasurer's inaction on SOCResources, Inc.'s Letter Protest dated 25 February 2015.

The Regional Trial Court (RTC) in its Decision dated 11 October 2017, dismissed both Civil Case No. 14-165 and M-7835. SOCResources, Inc. then filed its "Motion for Reconsideration" dated 10 November 2017, which the RTC denied in its Order dated 8 January 2018, upon finding of no cogent reason to reconsider their decision. Aggrieved, SOCResources, Inc. filed its "Petition for Review" dated 14 February 2018 with the Court of Tax Appeals (CTA). In the Decision dated 17 October 2018, the CTA granted the Petition and cancelled all billing assessments dated 13 January 2015 against SOCResources, Inc. The CTA likewise ordered respondents to credit SOCResources, Inc.'s payment in the amount of Php981,478.90 to its future business tax and regulatory fee obligations. Respondents filed their "Motion for Reconsideration" dated 19 November 2018, which the CTA denied in its Resolution dated 29 April 2019, for lack of merit.

Thus, the respondents filed their "Petition for Review (of the Decision dated April 16, 2019)" dated 4 June 2019 with the CTA-En Banc. Then, in its Resolution dated 16 September 2019, the CTA dismissed respondents' Petition for Review, which urged them to file a "Motion for Reconsideration (of the decision dated September 16, 2019)" dated 4 October 2019 (the "Motion for Reconsideration"). SOCResources, Inc. then filed its "Opposition with Motion to Expunge" dated 18 October 2019 (the "Opposition"), to which respondents filed their "Comment/Opposition" dated 28 November 2019. Thereafter, SOCResources, Inc. filed its Reply dated 13 December 2019. The CTA, in its Resolution dated 15 July 2020: (a) denied respondents' Motion for Reconsideration, for lack of merit; (b) affirmed its Resolution dated 16 September 2019; and (c) noted our Opposition.

Respondents then filed a "Petition for Review on Certiorari" dated 19 August 2020, which the Supreme Court denied in its Resolution dated 7 October 2020. Aggrieved, respondents filed their "Motion for Reconsideration" dated 4 February 2021 with the Supreme Court.

The following case was likewise filed by the Company in relation to its application for the registration of the trademark "Bluemoon":

 Application for the Registration of Trademark for "Bluemoon" Application No.: 4-2018-017704 Intellectual Property Office, Taguig City

This is an application for the registration of the trademark "Bluemoon", Class 30, dated 3 October 2018, which SOCResources, Inc. filed with the Intellectual Property Office (IPO). The IPO then sent its Registrability Report dated 26 October 2018, directing SOCResources, Inc. to file its Responsive Action dated 2 January 2019. Thereafter, the IPO sent its "Notice of Allowance" dated 19 January 2018 requiring SOCResources, Inc. to pay the first and second publication fee and insurance fee in the aggregate amount of Php3,151.60, which SOCResources, Inc. complied with in its letter dated 26 February 2019 enclosing its payment of the said amount.

On 24 May 2019, the IPO issued SOCResources, Inc.'s Certificate of Registration, with the following details: (a) Registration Number 4/2018/00017704; (b) Registered on 4 April 2019; and (c) for a term of ten years or until 4 April 2029.

Aside from the disclosed legal proceedings, there are no other material legal proceedings to which the registrant or its subsidiary is a party.

#### DIRECTORS' DISCLOSURES ON SELF-DEALING AND RELATED PARTY TRANSACTIONS

To the best of the Company's knowledge, there is no undisclosed transaction that was undertaken by the Company involving any director, executive officer, or any nominee for election as director with which such director, executive officer, or nominee for director was involved or had material interest.

Directors and members of the Management are required to disclose any business or family-related transactions with the Company to ensure that the Board of Directors and Management are apprised of any possible conflict of interest.

# APPRAISALS AND PERFORMANCE REPORT OF THE MEMBERS OF THE BOARD OF DIRECTORS

#### **DIRECTOR'S PERFORMANCE EVALUATION SHEET**

Under a prescribed form entitled Director's Performance Evaluation Sheet, the Company requires every member of the Board of Directors to provide a self-assessment of his/her performance based on enumerated standards, by indicating whether or not he or she is compliant with each of the standard. In case of non-compliance to a particular standard, the director is required to disclose the same and state the reason for the non-compliance. The duly accomplished Director's Performance Evaluation Sheet is submitted to the Company's Executive Committee through the Corporate Secretary.

During the year 2021, the members of the Company's Board of Directors indicated their compliance with the following standards set forth in the Director's Performance Evaluation. Sheet:

# **DISCHARGE OF BOARD FUNCTIONS**

- 1. Whether he or she possesses all the qualifications required of a director and do not possess any of the permanent and/or temporary disqualifications as set forth in the Corporation's Manual on Corporate Governance.
- 2. Whether he or she attends the special/regular meetings of the Board of Directors and/or the Stockholders regularly.
- Whether he or she provides and/or gives due consideration to independent views during Board Meeting.
- 4. Whether he or she recommends sound strategic advice on programs relating to the Corporation's business plans, operating budgets, and Management's overall performance.

- 5. Whether he or she participates on critical matters before the Board and the Board Committees of which he or she is a member.
- 6. Whether he or she maintains a harmonious working relationship with the other members of the Board of Directors.
- 7. Whether he or she receives appropriate training for his or her duties as Director and how to discharge the duties by his or her regular attendance of a seminar on corporate governance.
- 8. Whether he or she has working knowledge on the Corporation's regulatory framework.
- 9. Whether he or she observes confidentiality when required on matters relating to the business of the Corporation.
- 10. Whether he or she appoints qualified members of the Management and monitors their efficiency based on the results of the Corporation's annual financial and operational performance.
- 11. Whether he or she ensures that his or her personal interest does not bias his or her vote on matters submitted for the approval of the Board.
- 12. Whether he or she discloses all relevant information necessary to assess any potential conflict of interest that might affect his or her judgment on board matters.
- 13. Whether he or she recognizes and puts importance on the promotion of a mutually beneficial relationship that allows the Corporation to grow its business while contributing to the advancement of the society where it operates.

#### Item 6: COMPENSATION OF DIRECTORS AND EXECUTIVE OFFICERS

There are no bonuses, profit sharing or other compensation plan, contract or arrangement in which any director, nominee for election as a director, or executive officer of the registrant will participate.

The Company has no pension or retirement plan in which any such person will participate. There are no employment contract arrangements for this year.

The Aggregate compensation paid or accrued during the last two calendar years and to be paid in the ensuing calendar year to the Chief Executive Officer and four most highly compensated executive officers are as follows:

Name and Principal Position	Year	Salary (P)	Bonus (P)	Other Annual Compensation
Edgardo P. Reyes Chairman / CEO				
David R. Baladad VP-Operations				
Zosimo L. Padro VP-Finance				
Ronna C. De Leon Accounting Manager				
Aggregate compensation – CEO & all other officers and Directors as a group unnamed	2022 2021 2020	2,300,000(est.) 2,290,385 2,203,720	550,000(est.) 530,640 530,640	N/A N/A N/A

There are no Directors per diem paid for the year 2021. Among the directors and officers of the company, only the four (4) stated above are being compensated. Only one Director is compensated for the year 2021 receiving a total of P300,000 annual compensation.

#### Information on Independent Public Accountant

SyCip Gorres Velayo & Co. ("SGV") has acted as the Corporation's external auditors since the company's incorporation in November 1992 and has not resigned, been dismissed, or nor has its services ceased since its appointment. The engagement partner who conducted the audit for calendar year 2021 is Mr. Albert R. Bon and was appointed starting from the audit period of 31 December 2015. In accordance with the five-year rotation requirement of external auditors pursuant to SRC Rule 68 (3)(b)(ix), there is still no need to change the audit partner assigned to the Corporation at this time. Similarly, the two-year cooling off period for the re-engagement of the same audit partner assigned to the Corporation pursuant to the same rule finds no application at this time.

The company has had no material disagreement with SGV on any matter of accounting principle or practices or disclosures in the company's financial statements.

The Company, through its Audit Committee, recommends the re-appointment of Sycip Gorres Velayo & Co. as the Principal Accountant of the Corporation. The Company's Audit Committee is composed of Mr. Manuel G. Arteficio as Chairman, Mr. Edgardo P. Reyes, Member, and Mr. Wilfrido P. Reyes, Member.

Representatives of Sycip Gorres Velayo & Co. are expected to be present on the company's upcoming annual stockholders' meeting on June 17, 2022. They will be given the opportunity to make a statement if they desire to do so and are expected to respond to appropriate questions.

#### **Item 8: COMPENSATION PLANS**

No action is to be taken with respect to any plan pursuant to which cash or non-cash compensation may be paid or distributed.

#### C. ISSUANCE AND EXCHANGE OF SECURITIES

#### Item 9: AUTHORIZATION OR ISSUANCE OF SECURITIES OTHER THAN FOR EXCHANGE

There is no matter or action to be taken with respect to the authorization or issuance of any securities.

#### **Item 10: MODIFICATION OR EXCHANGE OF SECURITIES**

There are no actions to be taken with respect to the modification of any class of securities of the registrant, or the issuance or authorization for issuance of one class of securities of the registrant in exchange for outstanding securities of another class.

#### **Item 11: FINANCIAL AND OTHER INFORMATION**

- (1) The Tentative Audited Consolidated Financial Statements of the Company are attached.
- (2) The Management's Discussion & Analysis is incorporated in the Management Report.
- (3) There are no changes in and disagreements with independent accountants on accounting and financial disclosure and no change in the Company's independent accountants during the two most recent fiscal years or any subsequent interim period.
- (4) Representatives of the external auditor, Sycip Gorres Velayo & Co. are expected to be present at the Annual Stockholders' Meeting and they will have the opportunity to make a statement if they desire to do so and are expected to be available to respond to appropriate questions from the stockholders.

## Item 12: MERGERS, CONSOLIDATIONS, ACQUISITIONS AND SIMILAR MATTERS

This is not applicable to the group.

# **Item 13: ACQUISITION OR DISPOSITION OF PROPERTY**

There is no acquisition/disposition of property that is to be included in the agenda of the annual stockholders' meeting. There is no matter or action to be taken with respect to the acquisition/disposition of property by the company.

#### Item 14: RESTATEMENT OF ACCOUNTS

There are no actions to be taken with respect to the restatement of any asset, capital, or surplus account.

## D. OTHER MATTERS

# **Item 15: Action with Respect to Reports**

Section 49 of the Revised Corporation Code (RCC) pertains to the Regular and Special Meetings of stockholders. Regular meeting of the stockholders is being held annually every last Friday of May. Written notice of meeting is provided to the stockholders at 10 trading days before the record date.

The following are the actions that needs approval by the majority of stockholders on the company's annual meeting on 17 June 2022.

- A. Approval of the Minutes of the Annual Stockholders' Meeting held on May 28, 2021. The salient matters are summarized as follows:
- (1) Approval of the Minutes of the Stockholders' Meeting held on July 24, 2020;
- (2) Report of the Management for the year 2020;
- (3) Ratification of Acts of the Board of Directors for the Previous Year
- (4) Election of Directors, including the Independent Directors
- (5) Election of the External Auditor
- B. Approval of the Annual Report of Management and the Audited Financial Statements for the year ending December 31, 2021.

The report summarizes the key achievements, milestones, results and updates on operations as well as opportunities and future prospects for the company. The resolution that will be submitted for the approval of the stockholders states as follows:

"RESOLVED, that the report of Management on the operations of the Corporation for fiscal year ended 31 December 2021, as well as the Audited Financial Statements for the same period be, as they are hereby, approved."

C. Ratification of Acts of the Board of Directors for the year 2021

All acts of the Board of Directors are submitted for approval to the stockholders. The resolution that will be submitted for the approval of the stockholders states as follows:

"RESOLVED, that all acts of, and all transactions entered into by, the Board of Directors and Officers of the Corporation on the latter's behalf during the fiscal year ending 31 December 2021 and to date, be, as they are hereby, ratified and approved."

## D. Appointment of External Auditors

Upon the recommendation of the Audit Committee, the Board approved the reappointment of Sycip Gorres & Velayo (SGV) as the company's external auditor for the year 2022. The SGV's appointment is submitted for approval to the stockholders. Below is the text of the proposed resolution:

"RESOLVED, that the accounting firm of Sycip Gorres Velayo & Co. be, as it is hereby, re-appointed as the Corporation's external auditors for the calendar year 2022."

## RESULTS OF THE COMPANY'S MOST RECENT REGULAR STOCKHOLDERS' MEETING

The Company's previous stockholders' meeting was held virtually through Zoom on May 28, 2021. The meeting was attended by the Corporation's shareholders, Directors, Management, External Auditor and External Counsel. The shareholders were allowed to vote on each item presented to them for approval. Moreover, stockholder participation was encouraged by the panelists who opened the floor for comments/ questions or comments during the meeting.

All members of the Board of Directors were present during the 2021 Annual Stockholders' Meeting (ASM):

- 1. Edgardo P. Reyes Chairman/CEO
- 2. Wilfrido P. Reyes President
- 3. Belen R. Castro Vice President Treasurer
- 4. Manuel G. Arteficio Independent Director
- 5. Francisco M. Bayot, Jr. Independent Director

In addition to the Board of Directors, the following were also present during the 2021 ASM:

- 1. David R. Baladad Vice President Operations
- 2. Zosimo L. Padro, Jr. Vice President Finance
- 3. Erwin De Guzman General Manager, SOCLand Development Corp.
- 4. Kristopher Catalan SGV Partner Auditor
- 5. Magilyn T. Loja Corporate Secretary

The results of the voting for each of the agenda item were as follows:

#### 1. Certification of Notice and Quorum

Upon the request of the Chairman, the Corporate Secretary certified that notices for the annual meeting were published on the business section of two (2) newspapers of general circulation, Business World and Philippine Daily Inquirer, on 29 and 30 April 2021, respectively, in accordance with the Securities and Exchange Commission Notice dated 16 March 2021, and that a quorum was present because stockholders representing 689,197,386 shares out of the 901,920,568 shares outstanding and entitled to vote, or seventy-six point forty one percent (76.41%) were present in person or by proxy.

2. Reading and Approval of the Minutes of the Annual Stockholders' Meeting on July 24, 2020

The Chairperson then stated that the first item on the agenda was the reading and approval of the Minutes of the 2020 annual stockholders' meeting held on 24 July 2020. There being no comments on the Minutes, with votes of 76.41% of the total shares outstanding and entitled to vote, on motion duly made and seconded, adopted the following resolution:

"RESOLVED, that the minutes of the meeting of the Stockholders Annual Meeting held on 24 July 2020, be, as they are hereby, APPROVED."

The details of the final tally of votes were:

Response	Number of Votes Cast	Percentage of Total Outstanding Shares
1. Yes/Approved	689,197,386 shares	76.41%
2. No/Against	0	0
3. Abstain	0	0
Total Votes Cast	689.197.386 shares	76.41%

#### Ratification of the Acts of the Board of Directors/Corporate Officers 3.

The Chairman then stated that the next item on the agenda was the ratification of all acts of the Board of Directors and Officers. Whereupon, on motion duly made and seconded, the following resolution was unanimously approved and adopted with total votes of 76.41% of the total shares outstanding and entitled to vote:

"RESOLVED, that all acts of, and all transactions entered into by, the Board of Directors and Officers of the Corporation on the latter's behalf during the fiscal year ending 31 December 2020 and to date, be, as they are hereby, ratified and approved."

The details of the final tally of votes were:

Response	Number of Votes Cast	Percentage of Total Outstanding Shares
1. Yes/Approved	689,197,386 shares	76.41%
2. No/Against	0	0
3. Abstain	0	0
Total Votes Cast	689,197,386 shares	76.41%

#### 4. **Election of Directors**

The next item on the agenda being the election of Directors. Whereupon the following were nominated as Directors of the Company for the ensuing year:

- 1. Edgardo P. Reyes (Executive Director);

- Wilfrido P. Reyes (Executive Director);
   Belen R. Castro (Executive Director);
   Manuel G. Arteficio (Independent Director); and
- 5. Franciso M. Bayot, Jr. (Independent Director)

There being no other nominations, and upon motion duly made and seconded, the Chairman declared the nominations closed and thereupon directed the Corporate Secretary to cast the 689,197,386 shares or 76.41% % of the total shares outstanding in favor of the five (5) candidates who were then declared unanimously elected.

#### 5. Annual Report by the Chairman

The Chairman then stated that the next item on the agenda was the report of Management. Chairman proceeded to read the Chairman's Statement. Thereafter, and on motion duly made and seconded, the following resolution was unanimously approved and adopted with the vote of the 76.41% of the total shares outstanding.

"RESOLVED, that the report of Management on the operations of the Corporation for fiscal year ended 31 December 2020, as well as the Audited Financial Statements for the same period be, as they are hereby, approved."

The details of the final tally of votes were:

Response	Number of Votes Cast	Percentage of Total Outstanding Shares
1. Yes/Approved	689,197,386 shares	76.41%
2. No/Against	0	0
3. Abstain	0	0
Total Votes Cast	689,197,386 shares	76.41%

#### 6. Election of the External Auditor

The Chairman then stated that the next item on the agenda was the appointment of the Company's external auditors. Whereupon, on motion duly made and seconded, the following resolution was unanimously approved and adopted with the votes of 76.41% of the total shares outstanding.

"RESOLVED, that the accounting firm of Sycip Gorres Velayo & Co. be, as it is hereby, re-appointed as the Corporation's external auditors for the calendar year 2021 with Mr. Albert R. Bon as the Engagement Partner."

The details of the final tally of votes were:

Response	Number of Votes Cast	Percentage of Total Outstanding Shares
1. Yes/Approved	689,197,386 shares	76.41%
2. No/Against	0	0
3. Abstain	0	0
Total Votes Cast	689,197,386 shares	76.41%

Stockholders were given the opportunity to submit their questions or comments either prior to the meeting or during the meeting through the chatbox located at the bottom of the screen. The Chairman then opened the floor for the stockholders to ask questions from the Management regarding the state of the Corporation. There were no questions submitted and asked during the meeting. Thereafter, there being no further business to handle, the meeting was, on motion duly made and seconded, adjourned.

Attached herewith as ANNEX B is the Corporation Certification of Board Attendance for the year 2021 indicating the attendance of each Director for all of the regular and special meeting held during the year 2021.

The following Corporation's incumbent Directors attended every meeting of the Board of Directors held during the year 2021:

- 1. Edgardo P. Reyes Chairman/CEO;
- 2. Wilfrido P. Reyes President;
- 3. Belen R. Castro Vice President Treasurer;
- 4. Manuel G. Arteficio Independent Director; and
- 5. Francisco M. Bayot, Jr.- Independent Director.

The Corporation had the following meetings for the year ended 31 December 2021:

Kind of Meeting	Date Held
Board of Directors – Special Meeting	08 March 2021
Board of Directors – Special Meeting	19 April 2021
Board of Directors – Special Meeting	5 May 2021
Stockholders – Annual Meeting	28 May 2021
Organizational Meeting	28 May 2021
Board of Directors – Special Meeting	26 August 2021
Board of Directors – Special Meeting	20 September 2021
Board of Directors – Special Meeting	27 September 2021

# **Item 16: MATTERS NOT REQUIRED TO BE SUBMITTED**

There are no actions to be taken with respect to any matter which is not required to be submitted to a vote of security holders.

#### Item 17: AMENDMENTS OF CHARTER, BY-LAWS, AND OTHER DOCUMENTS

There are no actions to be taken with respect to any amendment of the charter, by-laws, and other documents.

# **Item 18: OTHER PROPOSED ACTION**

List of Corporate acts and resolutions of the board of directors and management of the Corporation for the year 2021 to be approved by the majority of the stockholders is attached on this report as ANNEX TO INFORMATION STATEMENT.

- 1. The approval of the minutes of the last stockholders meeting and the report of management, ratification of the acts and transactions of the Board of Directors, election of Directors and appointment of Independent Public Accountant will require approval of a majority of all the stockholders present or represented during the annual meeting. The vote required for the election of Directors shall be through cumulative voting. The voters will be counted by viva voce facilitated by the Corporate Secretary unless a request by a security holder is made that the election of directors be by ballot.
- 2. Only stockholders of record as of record date, May 19, 2022 shall be entitled to vote or be voted at the Meeting to be conducted via remote communication. The stockholders of record may participate in voting on the items listed in the agenda for Meeting by appointing the Chairman of the Meeting as their proxy or by Voting in absentia through the online voting system to be provided by the Corporation.
- 3. Each stockholder shall be entitled to vote in person and by proxy and, unless otherwise provided by law, he shall have one (1) vote for each share of stock entitled to vote and recorded in his name in the books of the Company.
- 4. The right to vote of stockholders may be exercised through audio or video conference (and such other means of electronic communication). The voting instructions will be included in the confirmation email upon successful registration by the stockholder.
- 5. The Corporate Secretary shall be responsible to count and validate the votes.

#### UNDERTAKING TO PROVIDE ANNUAL REPORT

THE COMPANY UNDERTAKES TO PROVIDE WITHOUT CHARGE A COPY OF ITS ANNUAL REPORT ON SEC FORM 17-A UPON WRITTEN REQUEST ADDRESSED TO:

# ATTY. MAGILYN T. LOJA CORPORATE SECRETARY

SOCRESOURCES, INC., 4<sup>TH</sup> FLOOR ENZO BLDG. 399 SEN. GIL PUYAT AVENUE MAKATI CITY 1200

# UNDERTAKING TO PROVIDE 1ST QUARTER 2022 UNAUDITED FINANCIAL STATEMENTS

A COPY OF THE INTERIM UNAUDITED FINANCIAL STATEMENTS (IUFS) WITH MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE 1ST QUARTER OF 2022 WILL BE POSTED IN THE COMPANY'S WEBSITE AT LEAST FIVE (5) CALENDAR DAYS BEFORE THE SCHEDULED DATE OF ANNUAL STOCKHOLDERS' MEETING. UPON REQUEST BY ANY STOCKHOLDER, THE COMPANY SHALL PROVIDE A HARD COPY OF THE IUFS AS SOON AS AVAILABLE BUT NOT LATER THAN AT LEAST FIVE (5) CALENDAR DAYS BEFORE THE SCHEDULED DATE OF MEETING. IN THE CASE THAT THE REQUEST WAS MADE AT A LATER DATE, THE COMPANY SHALL ENDEAVOR TO PROVIDE SUCH REPORT AS SOON AS POSSIBLE.

The Company's Annual Report, Definitive SEC Form 20-IS and 1st Quarter 2022 report will be uploaded to the Company's website (http://socres.com.ph/ and PSE EDGE, for your reference.

# **SIGNATURE**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Makati on  $\frac{\text{MAY 12, 2022}}{\text{MAY 12, 2022}}$ .

Ву:

Corporate Secretary

#### MANAGEMENT REPORT

# Item1: CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

There are no changes in and disagreements with independent accountants on accounting and financial disclosure and no change in the Company's independent accountants during the two most recent fiscal years or any subsequent interim period.

#### Item 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

#### **BUSINESS**

The Securities and Exchange Commission (SEC), on October 30, 2003, approved the amendment of the Company's Articles of Incorporation to change the primary purpose thereof to that of a holding company and to include its then primary purpose of oil exploration as among the secondary purposes of the Company.

On April 25, 2014, the Board of Directors approved the amendment in the Articles of Incorporation to change the name of South China Resources, Inc. to SOCResources, Inc. (SOC). The change was approved by the Philippine SEC on September 04, 2014.

SOC was incorporated and registered with the SEC on September 25, 1992 primarily to undertake oil and gas exploration, development and production and became one of the leading exploration companies upon its listing in 1994. Starting in 1995, SOC opted to strengthen its core business by diversifying into other investments. After two decades, the company has now turned out to be one of the strongest holding companies in the market having had investments in real estate, steel fabrication, banking, telecommunications, and energy exploration.

The diversification process, brought on by the financial crisis of the 90's, and honed through the years, allowed SOC to invest in technology based and long-term ventures. This gave the company the means to weather the lows of the period.

In response to the growing need for affordable housing for Filipinos, SOC followed on through the real estate business by acquiring on May 26, 2010 a 2.4-hectare plot in Buli, Muntinlupa strategically located along the South Luzon Expressway. It formed SOC Land Development Corporation (SOC Land), a wholly owned subsidiary, that put up quality homes at affordable prices SOC Land Development Corporation (SOC Land) is a wholly-owned subsidiary of the issuer with an authorized capital stock of One Hundred Sixty Million Pesos (PHP 160,000,000.00), a subscribed capital stock of Forty Million Pesos (PHP 40,000,000.00) and a paid-up capital of Ten Million Pesos (PHP 10,000,000.00). The subsidiary is the property development arm of the company, that is developing a 2.4-hectare community, called Anuva Residences (the Project), situated near Sucat Interchange. It will have four (4) tandem buildings. The total estimated cost of the Project is ₱4.0 billion

The first tandem building of ANUVA RESIDENCES, the "ANALA", projects a Fun Zone image showcasing the Wet and Dry Play Area for children. There are 533 units of which 499 have been sold of September 2021 corresponding to 93.62% of the total inventory. 478 units have been turned over to end users.

Amenities facing Anala including the wading pool, children's playground, al fresco area, cascading water, pond and Trellis Park have been finished as of end 2016 for the residents' use and enjoyment as well as the parking slots in the lower ground floor for the residents to use.

The second tandem building known as AZALEA is currently in a preselling stage focusing on the Green Urban Living image with amenities like the reflecting pool, adult and kiddie pool, cascades, picnic groves, clubhouse, garden party and BBQ area. Azalea has sold 432 of its 618 units that correspond to 69.90% of the total inventory. Construction commenced on the third quarter of 2021 for turnover and deliver in late 2023.

SOC Land's horizontal residential development, ALTHEA RESIDENCES is situated in Brgy. Zapote, Biñan City, Laguna and featuring modern homes with tranquil vibe spread in 4.3 hectares of land. Althea Residences offers a total of 228 lots, house & lots and townhouse packages of which 225 have been sold. The subsequent expansion into Phase 2 of

ALTHEA RESIDENCES targeting the middle-income market segment was launched in 2020 covering an area of 2.2 hectares and offering an additional one hundred thirty-two house and lot packages to the middle -income market segment. Land development is expected to be completed in February 2022.

SOC has identified other areas for potential investment. To address a growing population, now estimated at 100 million Filipinos and increasing every year, SOC looks at food production. The Company believes that a rising population coupled with rising incomes will drive greater food consumption. Opportunities have been identified to get in this value chain to grow a long-term business that will allow expansion laterally and vertically.

The Company entered into an agreement with the Palawan IP group Campong It Mapangarapan It Palawano (CAMPAL) of Rizal, Palawan to undertake agro-industrial development of their ancestral land. The National Commission for Indigenous Peoples (NCIP) handed over to the Company the Certificate of Pre-condition with FPIC (Free Prior Informed Consent) for the agreement last June 2016. The Company has completed project documentation with the LGUs (Local Government Units). SOC and CAMPAL conferred with the LGUs and the Palawan Council for Sustainable Development (PCSD) to secure the Strategic Environmental Plan (SEP) Clearance needed for the agro-industrial development with coffee as the initial undertaking. The PCSD in 2018 issued the SEP Clearance Certificate for the development of 3212 hectares of the IP area. The Company together with CAMPAL are still securing documentation for an ECC for the project.

Coffee and coconut are envisioned to be the main crops of the area. Coffee is the second most traded commodity worldwide. The Philippines consumes about 170,000 metric tons of coffee (Phil. Coffee Board) and is a net importer of coffee. It imports almost 70% of its coffee needs.

While the Company waits for the Palawan project to start, it has acquired green coffee beans from select farms located in Mindanao. It will have a coffee product line under the Blue Moon trademark issued by the IPO (Intellectual Property Office) in May 2019 under SOCBluemoon registered in SEC on Nov 19, 2020. The Blue Moon website went online this late September 2021 to offer a coffee product line.

The Company continues to review potential energy resources as it explores entry into opportunities in other conventional and renewable energy resources.

The Company applied for an Exploration Permit Application with the Mines and Geosciences Bureau Regional Office No. VII covering an area of 843 hectares, completing payment of application fees last August 5, 2020. The application is undergoing evaluation by MGB Region VII office.

The global situation in recent years presents opportunities for the Company to seek entry into the mineral resource based sector.

Principal products or services and their distribution; competition in the industry; sourcing of raw materials and principal suppliers; dependence on one or few customers; transactions with and/or related parties; and patents, trademarks, licenses, franchises, concessions, royalty agreement, or labor contracts are not applicable with the registrant at this time.

The Company's subsidiary is SOC Land Development Corporation and SOCBluemoon, Inc. as of December 31, 2021.

The Company does not expect any significant changes in its number of employees. Presently, the Company has a total of six (6) officers and employees, all working full-time, one (1) Chairman, one (1) Vice-President for Operations, one (1) Vice-President for Finance, one (1) Accounting Manager, one (1) Accounting Assistant and one (1) Messenger. The Company has no Collective Bargaining Agreements (CBA).

## **External Audit Fees and Services**

In compliance with SEC Memo Circular No. 14 Series of 2004, External Audit Fees, year ended 2021 audit progress billing for SOCResources, Inc. and subsidiary, SOC Land Development amounted to P571,200 and ₱868,000, respectively. External Audit Fees, year ended 2020 audit for SOCResources, Inc. and subsidiary, SOC Land Development amounted to P609,840 and ₱926,805 respectively. No other services were provided and billed for by the external auditors for the last two (2) fiscal years.

The Company's Audit Committee is composed of Mr. Manuel G. Arteficio as Chairman, Mr. Edgardo P. Reyes, Member, and Mr. Wilfrido P. Reyes, Member.

# The Audit Committee's approval of policies and procedures for the above services:

The Audit Committee approves the terms of engagement and scope of services of the independent auditors as endorsed by Management. For non-audit services, Management is required to disclose to the Audit Committee any non-audit engagement for the appointed independent auditors to ensure that their independence will not be compromised.

#### Item 3: RESULTS OF OPERATIONS & FINANCIAL POSITION

The Company's financial statements have been prepared in compliance with Philippine Financial Reporting Standards (PFRS).

# CONSOLIDATED RESULTS OF OPERATIONS 2021 VS 2020 (AUDITED)

(in Philippine pesos)

ACCOUNTS	December 31, 2021	December 31, 2020	% CHANGE
REVENUES	320,170,421	70,952,646	351.25%
COST AND EXPENSES	281,564,180	79,210,470	255.46%
INCOME (LOSS) BEFORE INCOME TAX	38,606,241	(8,257,824)	567.51%
PROVISION FOR INCOME TAX	15,328,388	(320,178)	4887.46%
NET INCOME/(LOSS)	23,277,853	(7,937,646)	393.26%
OTHER COMPREHENSIVE INCOME (LOSS)	8,420,732	805,631	945.23%
TOTAL COMPREHENSIVE INCOME/(LOSS)	31,698,585	(7,132,015)	544.45%

#### 2021 VS 2020: RESULTS OF OPERATIONS

Revenue for the year ended 2021 consists of: (1) recognized sale on real estate for SOC Land amounting to \$\mathbb{P}\$310.77M;(2) Interest Income on time deposits, savings account and installment sales of real estate amounting to \$\mathbb{P}\$8.64M and;(3) Dividend Income from domestic shares of stocks amounting to \$\mathbb{P}\$0.14M. The increase in the total cost and expenses is attributable to the 5X increase in the recognized Cost of Sales, 43% increase in general and administrative expenses of the group and the 248% increase in the sales and marketing expense. Other comprehensive income for the current year 2021 pertains to the increase in market value of equity holdings by the parent company and the consolidated actuarial losses.

# CONSOLIDATED RESULTS OF OPERATIONS 2020 VS 2019 (AUDITED)

(in Philippine pesos)

ACCOUNTS	December 31, 2020	December 31, 2019	% CHANGE
REVENUES	70,952,646	136,590,509	-48.05%
COST AND EXPENSES	79,210,470	139,460,732	-43.20%
INCOME (LOSS) BEFORE INCOME TAX	(8,257,824)	(2,870,223)	-187.71%
PROVISION FOR INCOME TAX	(320,178)	(449,582)	28.78%
NET INCOME/(LOSS)	(7,937,646)	(2,420,641)	-227.92%
OTHER COMPREHENSIVE INCOME (LOSS)	805,631	(9,835,701)	108.19%
TOTAL COMPREHENSIVE INCOME/(LOSS)	(7,132,015)	(12,256,342)	41.81%

#### 2020 VS 2019: RESULTS OF OPERATIONS

Revenue for the year ended 2020 consists of: (1) recognized sale on real estate for SOC Land amounting to ₱51.05M;(2) Interest Income on time deposits, savings account and installment sales of real estate amounting to ₱12.31.M and;(3) Dividend Income from domestic shares of stocks amounting to ₱0.12M. The decrease in the total cost and expenses is attributable to the 24% decrease in the general and administrative expenses of the group coupled

with the 50% decrease in the sales and marketing expense. Other comprehensive loss for the current year 2020 pertains to the decrease in market value of equity holdings by the parent company and the consolidated actuarial losses

# CONSOLIDATED RESULTS OF OPERATIONS 2019 VS 2018 (AUDITED)

(in Philippine pesos)

ACCOUNTS	December 31, 2019	December 31, 2018	% CHANGE
REVENUES	136,590,509	164,398,236	-16.91%
COST AND EXPENSES	139,460,732	151,311,532	-7.83%
INCOME (LOSS) BEFORE INCOME TAX	(2,870,223)	13,086,704	-121.93%
PROVISION FOR INCOME TAX	(449,582)	5,250,251	-108.56%
NET INCOME/(LOSS)	(2,420,641)	7,836,453	-130.89%
OTHER COMPREHENSIVE INCOME (LOSS)	(9,835,701)	8,180,637	-220.23%
TOTAL COMPREHENSIVE INCOME/(LOSS)	(12,256,342)	16,017,090	-176.52%

## 2019 VS 2018: RESULTS OF OPERATIONS

Revenue for the year ended 2019 consists of: (1) recognized sale on real estate for SOC Land amounting to ₱112.58M;(2) Interest Income on time deposits, savings account and installment sales of real estate amounting to ₱23.13.M and;(3) Dividend Income from domestic shares of stocks amounting to ₱0.39M. The decrease in the total cost and expenses is attributable to the 4% decrease in the general and administrative expenses of the group coupled with the 45% decrease in the sales and marketing expense. Other comprehensive loss for the current year 2019 pertains to the decrease in market value of equity holdings by the parent company and the consolidated actuarial losses.

# CONSOLIDATED FINANCIAL POSITION 2021 VS 2020 (AUDITED)

(in Philippine pesos)

ACCOUNTS	December 31, 2021	December 31, 2020	% CHANGE
CURRENT ASSETS	1,817,820,045	1,793,508,957	1.36%
NONCURRENT ASSETS	181,090,561	127,110,296	42.47%
TOTAL ASSETS	1,998,910,606	1,920,619,253	4.08%
CURRENT LIABILITIES	171,090,174	186,210,044	-8.12%
NONCURRENT LIABILITIES	177,896,246	116,183,608	53.12%
TOTAL LIABILITIES	348,986,420	302,393,652	15.41%
EQUITY	1,649,924,186	1,618,225,601	1.96%
TOTAL LIABILITIES AND EQUITY	1,998,910,606	1,920,619,253	4.08%

# 2021 VS 2020: FINANCIAL CONDITION

The net effect of the following has caused the 1.36% increase in the current assets of the group: (1) 100% increase in short-term investments;(2) Receivable's decrease was brought about by reclassification to contract assets;(3) Contract asset increased by 53% due to the net effect of decrease in inventory of related sold units for both Anala and Althea units, payments to designs contractors for Azalea Project;(4) Decrease in Real Estate Inventories due to the recognition of cost of sales.

# CONSOLIDATED FINANCIAL POSITION 2020 VS 2019 (AUDITED)

(in Philippine pesos)

ACCOUNTS	December 31, 2020	December 31, 2019	% CHANGE
CURRENT ASSETS	1,793,508,957	1,754,219,202	2.24%
NONCURRENT ASSETS	127,110,296	118,451,229	7.31%
TOTAL ASSETS	1,920,619,253	1,872,670,431	2.56%
CURRENT LIABILITIES	186,210,044	189,278,712	-1.62%
NONCURRENT LIABILITIES	116,183,608	58,034,103	100.20%
TOTAL LIABILITIES	302,393,652	247,312,815	22.27%
EQUITY	1,618,225,601	1,625,357,616	-0.44%
TOTAL LIABILITIES AND EQUITY	1,920,619,253	1,872,670,431	2.56%

#### 2020 VS 2019: FINANCIAL CONDITION

The net effect of the following has caused the 2.24% increase in the current assets of the group: (1) 7% increase in cash and cash equivalents as against 2019 due to the interest income earned from investments and collections made by the subsidiary, SOCLand from sale of real estate;(2) Receivable's decrease was brought about by reclassification to contract assets;(3) Contract asset increased by 28% to the net effect of decrease in inventory of related sold units for both Anala and Althea units, payments to designs contractors for Azalea Project.;(4) Decrease in Real Estate Inventories due to the recognition of cost of sales and (5) Other current assets increased due to commissions paid on units recognized as sales, offset of creditable income tax against tax payable and amortization of prepayments. As at December 31, 2020, contract liabilities amounted to P81.78M. These are expected to be recognized as revenue in the following year.

Increase in noncurrent liabilities refers to the recognized retirement liability for the year 2020, deferred tax liabilities and reclassification of contract liabilities to noncurrent.

# CONSOLIDATED FINANCIAL POSITION 2019 VS 2018 (AUDITED)

(in Philippine pesos)

ACCOUNTS	December 31, 2019	December 31, 2018	% CHANGE
CURRENT ASSETS	1,754,219,202	1,661,737,122	5.57%
NONCURRENT ASSETS	118,451,229	138,928,258	-14.74%
TOTAL ASSETS	1,872,670,431	1,800,665,380	4.00%
CURRENT LIABILITIES	189,278,712	132,367,316	43.00%
NONCURRENT LIABILITIES	58,034,103	31,306,606	85.37%
TOTAL LIABILITIES	247,312,815	163,673,922	51.10%
EQUITY	1,625,357,616	1,636,991,458	-0.71%
TOTAL LIABILITIES AND EQUITY	1,872,670,431	1,800,665,380	4.00%

#### 2019 VS 2018: FINANCIAL CONDITION

The net effect of the following has caused the 6% increase in the current assets of the group: (1) 2% increase in cash and cash equivalents as against 2018 due to the interest income earned from investments and collections made by the subsidiary, SOCLand from sale of real estate; (2) Receivable's decrease was brought about by reclassification of P26.74 million to contract assets; (3) Contract asset increased by 14% or P3.6 million to the net effect of decrease in inventory of related sold units for both Anala and Althea units, payments to designs contractors for Azalea Project.; (5) Decrease in Real Estate Inventories due to the recognition of cost of sales amounting to P66M and (5) Other current assets

increased by P15.47 million due to advance commissions paid on units not yet recognized as sales, offset of creditable income tax against tax payable of P1.25 million and amortization of prepayments. As at December 31, 2019, contract liabilities amounted to P178.56M. These are expected to be recognized as revenue in the following year. Contract liabilities as of December 31, 2018 amounting to P97.84M were recognized as revenue in 2019.

Decrease in noncurrent liabilities refers to the recognized retirement liability for the year 2019 and the deferred tax liabilities.

## **KEY PERFORMANCE INDICATORS**

The following are the major financial ratios of the Company for the years ended December 31, 2021, 2020 and 2019 and the manner by which the Company calculates the foregoing indicators:

## FINANCIAL SOUNDNESS INDICATOR

Ratio	December 31	
	2021	2020
Current	10.62	9.63
Asset-to-equity	1.22	1.19
Debt-to-equity	0.21	0.18
Asset-to-liability	5.73	6.35
Solvency	0.08	(0.02)
Interest rate coverage	-	-
Acid-test ratio	4.41	3.62
Return on equity(%)	1.41%	(0.49%)
Basic/Diluted earnings per share	<b>₽</b> 0.0258	(₱0.0088)

Manner of Calculation:				
Current ratio	=	Total Current Assets / Total Current Liabilities		
Asset-to-equity ratio		Total Assets		
	=	Total equity (net of net changes in fair value of financial assets at fair value through other comprehensive income and accumulated remeasurement on defined benefit plan)		
Debt-to-equity ratio		Accounts payable and other liabilities + Contract liabilities		
	=	Total equity (net of net changes in fair value of financial assets at fair value through other comprehensive income and accumulated remeasurement on defined benefit plan)		
Asset-to-liability ratio	=	Total Assets / Total Liabilities		
Solvency ratio	=	Net Income after Tax + Depreciation Expense		
		Total Liabilities		
Interest rate coverage ratio	=	Net Income Before Tax + Depreciation Expense + Interest Expense		
		Interest Expense		
		Cash and Cash Equivalents + Short-term Investments +Installment		
Acid-test ratio	=	Contracts Receivable, current + Contract Assets, current + Other Receivables, current		
		Total Current Liabilities		
Return on equity ratio	=	Net Income after Tax		
		Stockholder's Equity		
Basic/Diluted earnings per share	=	Net Income after Tax		
		Outstanding shares		

# 2020 VS 2019

The 3% increase in current assets and 27.5% decrease in current liabilities as of year ended 2020 has caused the current ratio to go up by 3.83 x as against year ended 2019.

A slight increase on the asset to equity ratio was due to the increase in the total assets of the group.

The increase in debt to equity ratio was mostly driven by the recognition of deferred tax liabilities pertaining to difference between tax and book basis of accounting for real estate transactions, gain on repossession, unrealized foreign exchange gain and fair value changes of equity investments at fair value through other comprehensive income.

## 2019 VS 2018

The 5.6% and 43% increase in current assets and current liabilities respectively as of year ended 2019 has caused the current ratio to go down by 3.28 x as against year ended 2018.

A slight increase on the asset to equity ratio was due to the increase in the total assets of the group.

The increase in debt to equity ratio was mostly driven by the recognition of deferred tax liabilities pertaining to difference between tax and book basis of accounting for real estate transactions, gain on repossession, unrealized foreign exchange gain and fair value changes of equity investments at fair value through other comprehensive income.

#### 2018 VS 2017

The 4.94% and 15.7% increase in current assets and current liabilities as of year ended 2018 has caused the current ratio to go down by 1.1 x as against year ended 2017.

There has been an outstanding 96.06% revenue growth as of year ending 2018 as against the negative 60.36% the prior year. The subsidiary posted a net income of P 13.52 million a 176% turnaround from last year's net loss of P17.89 million. Total sales recognized for the Anala and Althea is at P25.74 million and P111.92, respectively, for the year 2018.

A 6.51% solvency ratio for the group, 0.48% return on equity and 0.44% return on assets was due to the ₱7.8M net income as of year ended December 31, 2018.

A slight increase on the asset to equity ratio was due to the increase in the total assets of the group.

The increase in debt to equity ratio was mostly driven by the recognition of deferred tax liabilities pertaining to difference between tax and book basis of accounting for real estate transactions, gain on repossession, unrealized foreign exchange gain and fair value changes of equity investments at fair value through other comprehensive income.

# PROSPECTS FOR THE FUTURE

The outlook for SOC in the coming years is quite optimistic. Even with the refocus in business interests, new opportunities seem to look very promising and are discussed below.

# (1) Prospects for SOC Land Development Corporation

SOC's investment into property development is seen as an important aspect in enhancing its shareholder value. In November 2010, SOC diversified its business and invested into real property development through SOC Land Development Corporation (SOC Land), a wholly-owned subsidiary with the primary purpose of dealing and engaging in real estate business.

The flagship project of SOC Land is a 2.4 hectare community called Anuva Residences. It is situated along the South Luzon Expressway between the Sucat and Alabang interchange and will have four (4) tandem buildings with a total of about 2,000 units. The 533-unit ANALA Building was completed last May 16, 2015 during turnover rites.

The second tandem building, AZALEA's 618 units is currently under preselling stage and broke ground for construction last August 2021 and targeted for completion in January 2024. The third (AURORA) and fourth (ARIA) buildings are in the planning stage and are set for sales launch in the 4Q of 2022 and the 1Q 2025 respectively, with potential inventory of about 8 billion pesos.

SOC Land officially launched in Nov. 15, 2015, its first horizontal residential development project, Althea Residences. It is situated in Brgy. Zapote, Biñan City, Laguna and will feature 228 modern homes with a tranquil vibe spread in 4.3 hectares of land. Homeowners can choose from four (4) housing options and the subdivision offers a variety of first class amenities. It is strategically located near schools, churches, commercial establishments and malls, hospitals and government offices.

The COVID19 pandemic has greatly affected SOC Land Development Corp. with cancellations of sales from affected clients. The challenge of end user financing also looms in the horizon as banks revise their criteria and loan policies. SOC Land is still fortunate that it caters mostly to the enduser market that is expected to be least affected by the recession. Moreover, there is a move to enter the economic housing sector for sustainability as it is historically the least affected market during financial crisis.

#### (2) Prospects for Agri-based businesses

The Company entered into an agreement with the Palawan ICC (Indigenous Cultural Community) Campong It Mapangarapan It Palawano (CAMPAL) of Rizal, Palawan to undertake agro-industrial development of their ancestral land. The National Commission for Indigenous Peoples (NCIP) awarded the Company the Certificate of Pre-condition with FPIC (Free Prior Informed Consent) for the agreement last June 2016. The Company has completed project documentation with the LGUs (Local Government Units). SOC and CAMPAL conferred with the LGUs and the Palawan Council for Sustainable Development (PCSD) to secure the Strategic Environmental Plan (SEP) Clearance needed for the agro-industrial development with coffee as the initial undertaking. On March 8, 2018 the PCSD issued the SEP Clearance Certificate for the development of 3212 hectares of the IP area. The Company together with CAMPAL are securing documentation needed for an ECC for the project.

Coffee and coconut are envisioned to be the main crops of the area. Coffee is the second most traded commodity worldwide. The Philippines consumes about 170,000 metric tons of coffee (Phil. Coffee Board) and is a net importer of coffee. It imports almost 70% of its coffee needs at a cost of P7B.

While the Company waits for the Palawan agro-forestry project to start, it has acquired green coffee beans from select Mindanao farms. It had a soft launch of a coffee product line in the third quarter of 2021 under the Blue Moon trademark issued by the IPO (Intellectual Property Office) in May 2019 under SOCBluemoon which registered in Nov 19, 2020.

Coconut, also called the "tree of life" is an established commercial plant wherein its derived products are used domestically and internationally.

The Company is also investigating the possibility into entering the dairy/livestock industry.

## (3) Prospects for Other Energy, Mineral and Other Resource Based Opportunities

The Company continues to review potential energy resources as it explores entry into opportunities in other conventional and renewable energy resources.

The Company applied for an Exploration Permit Application with the Mines and Geosciences Bureau Regional Office No. VII covering an area of 843 hectares, making payment of application fees last August 5, 2020. The application is undergoing evaluation by MGB Region VII office.

The global situation in recent years presents opportunities for the Company to seek entry into the mineral resource based sector.

#### KEY VARIABLE AND OTHER QUALITATIVE AND QUANTITATIVE FACTORS

There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

There are no any material commitments for capital expenditures during the reporting period.

There are no material trends, events or uncertainties that are reasonably expected to occur in the next twelve months that will have a material favorable or unfavorable impact on the results of the Company's liquidity. Should there be material changes in working capital it would be advances from the management to support the Company's operation or a sale of non-current assets.

There are no significant elements of income or loss that did not arise from the Company's continuing operations. There are no events that will trigger direct or contingent financial obligation that is material to the Company, including any default or accumulation of an obligation.

There were no seasonal aspects that had a material effect on the financial condition or results of operations of the Company.

The Company has no plans of changing the number of employees for the next twelve months.

The material changes for this year in comparison with the prior year-end based on line items in the comparative financial statements as of December 31, 2021, 2020 and 2019 are summarized as follows:

ACCOUNTS For the Period December 31 % CHANGE					ANCE	
In Millions	2020 2019 2018		2020 vs 2019	2019 vs 2018		
Statement of Financial Position						
Cash & Cash Equivalents	599.22	557.46	455.63	7.49%	22.35%	
Receivables	40.55	30.73	39.39	31.97%	-21.98%	
Contract Assets - current	33.65	46.93	26.74	-28.29%	75.48%	
ReaL estate inventories	1,061.68	1,058.27	1,066.91	0.32%	-0.81%	
Prepayments & Other Current Assets	58.40	60.58	72.83	-3.60%	-16.83%	
Receivables - net of current portion	-	15.00	15.00	-100.00%	0.00%	
Equity investments at FVTOCI	43.87	43.21	52.29	1.54%	-17.37%	
Contract Assets - net of current portion	32.36	24.12	32.71	34.16%	-26.26%	
Property & Equipment	36.57	37.96	35.98	-3.68%	5.51%	
Other noncurrent assets	5.73	13.16	17.95	-56.49%	-26.67%	
Accounts Payable & other Liabilities	56.12	60.18	50.58	-6.75%	18.98%	
Contract liabilities	130.09	129.10	81.79	0.77%	57.84%	
Retirement benefit obligation	6.62	5.78	4.28	14.46%	35.05%	
Deferred Tax Liability	-	1.87	10.97	-100.00%	-82.98%	
Retained Earnings - Unappropriated	-	122.33	124.75	-100.00%	-1.94%	
Statement of Comprehensive Income						
REVENUES						
Interest Income	12.31	23.13	17.66	-46.77%	31.01%	
Real estate sales from contract with customers	51.05	112.58	137.58	-54.66%	-18.17%	
Dividend Income	0.12	0.39	0.4096	-67.67%	-5.69%	
COST AND EXPENSES						
Cost of real estate sales	28.24	66.17	65.72	-57.33%	0.69%	
Sales and marketing expenses	6.67	13.43	24.51	-50.35%	-45.21%	
General and Administrative Expenses	44.30	58.13	61.08	-23.78%	-4.84%	
Provision for Income Tax	3.09	(0.07)	5.25	-4413.18%	-101.37%	

#### Discussion for 2020 VS 2019

# Cash & Cash Equivalents

Collection of payments from the unit owners of Anala Building as well as reservation fees for the Althea, late payment penalties, forfeited payments, interest earned on in house financing, interest income from short term investments and time deposits and dividend income has caused the increase in cash.

#### Receivables

Increase in Receivable was due to the reclassification of account and the decrease in receivables from unit owners and condominium corp.

#### Real Estate inventories

Increase in Real estate inventories was due to the increase in the inventory of units sold.

#### Prepayments & other Assets

Decrease is mainly due to the net effect of the increase in input VAT, advance payment of commission on units sold not recognized yet as sales, offset of creditable income tax as against payable and amortization of prepayments.

#### Available for Sale Financial Assets

The increase in the market value of domestic stock holdings of the company.

#### Accounts Payable & Other Liabilities

Increase was due to increase in customers' deposits and payment of other liabilities.

#### Retirement Benefit Obligation

The group recognized  $\stackrel{\frown}{=} 0.79$ M benefit obligation for the retirement plan of the group under defined benefit plans for the year 2020. The group has unfunded, noncontributory defined benefit retirement plan which covers all of its regular employees. The benefits are based on years of service and compensation on the last years of employment. Normal retirement is the attainment of age 60 and completion of at least 5 years of service.

#### Other Income

This consists of forfeited buyer deposits, gain on repossession, penalty income and late charges.

#### Sales and Marketing Expense

55% of the total sales and marketing expense pertains to the commissions and incentives amounting to ₱3.69M;22.34% pertains to consultancy fees amounting to ₱1.49M; 7.72% pertains to product presentation amounting to ₱0.51M and 4.70% makes up for the other expense amounting to P0.31M.

#### General and Administrative Expenses

The following expenses took the biggest share in the general and administrative expenses: Personnel Cost amounting to ₱18.13M (40.92%); Travel and transportation amounting to ₱5.32M (12.02%); Professional fees amounting to ₱3.58M (8.09%) and Rent and Utilities amounting to ₱3.09M (6.98%).

# Discussion for 2019 VS 2018

#### Cash & Cash Equivalents

Collection of payments from the unit owners of Anala Building as well as reservation fees for the Althea, late payment penalties, forfeited payments, interest earned on in house financing, interest income from short term investments and time deposits and dividend income has caused the increase in cash.

#### Receivables

Receivable decreased by 22% due to the decrease in receivables from unit owners and condominium corp.

#### Real Estate inventories

Real estate inventories dropped by 0.81% due to the decreased in the inventory of units sold.

#### Prepayments & other Assets

Decrease is mainly due to the net effect of the increase in input VAT, advance payment of commission on units sold not recognized yet as sales, offset of creditable income tax as against payable and amortization of prepayments.

#### Available for Sale Financial Assets

The decrease in the market value of domestic stock holdings of the company.

#### Accounts Payable & Other Liabilities

Increase was due to increase in customers' deposits.

# Retirement Benefit Obligation

The group recognized ₱0.67M benefit obligation for the retirement plan of the group under defined benefit plans for the year 2019. The group has unfunded, noncontributory defined benefit retirement plan which covers all of its regular employees. The benefits are based on years of service and compensation on the last years of employment. Normal retirement is the attainment of age 60 and completion of at least 5 years of service.

#### Other Income

This consists of forfeited buyer deposits, gain on repossession, penalty income and late charges.

# Sales and Marketing Expense

46% of the total sales and marketing expense pertains to the commissions and incentives amounting to ₱6.16M,18.43% pertains to consultancy fees amounting to ₱2.4M, 20.87% pertains to product presentation amounting to ₱2.8M and 7.29% makes up for the advertising expense amounting to P0.98M.

#### General and Administrative Expenses

The following expenses take the biggest share in the general and administrative expenses: Personnel Cost amounting to ₱21.29M (37.08%), Property Management Expense amounting to ₱3.47M(6.04%), Professional fees amounting to ₱3.46M (6.02%), Travel and transportation amounting to ₱6.9M (12.08%) and Taxes & Licenses amounting to ₱3.44M (5.99%).

#### Discussion for 2018 VS 2017

# Cash & Cash Equivalents

Collection of payments from the unit owners of Anala Building as well as reservation fees for the Althea, late payment penalties, forfeited payments, interest earned on in house financing, interest income from short term investments and time deposits and dividend income has caused the increase in cash. The increase in cash equivalent is due to the investment of proceeds from sale of treasury bills to time deposit.

#### Receivables

Receivable decreased by 47.11% brought about by reclassification of P26.74 million to contract assets.

# Real Estate inventories

Real estate for sale dropped by 2.38% or P25.96 million due to the decreased in the inventory of units sold.

#### Prepayments & other Assets

Decrease is mainly due to the increase in input VAT and refundable deposits.

#### Available for Sale Financial Assets

The decrease in the market value of domestic stock holdings of the company.

#### Accounts Payable & Other Liabilities

Increase was due to increase in customers' deposits.

# Retirement Benefit Obligation

The group recognized  $\stackrel{\bullet}{=} 0.65$ M benefit obligation for the retirement plan of the group under defined benefit plans for the year 2017. The group has unfunded, noncontributory defined benefit retirement plan which covers all of its regular employees. The benefits are based on years of service and compensation on the last years of employment. Normal retirement is the attainment of age 60 and completion of at least 5 years of service.

#### Other Income

This consists of forfeited buyer deposits, gain on repossession, penalty income and late charges.

#### Sales and Marketing Expense

44% of the total sales and marketing expense pertains to the commissions and incentives amounting to ₱10.9M,33% pertains to consultancy fees amounting to ₱8.14M, 9.58% pertains to product presentation amounting to ₱2.35M and 7.62% makes up for the advertising expense amounting to 7.3M.

# General and Administrative Expenses

The following expenses take the biggest share in the general and administrative expenses: Personnel Cost amounting to ₱17.15M (28%), Property Management Expense amounting to ₱15.06M(24.65%), Professional fees amounting to ₱4.84M (7.93%), Research and development cost amounting to ₱4.47M (7.32%), Travel and transportation amounting to ₱4.1M (6.73%) and Depreciation amounting to ₱2.82M (4.61%)

#### **RESULTS AND PLANS OF OPERATIONS**

#### Real Estate: SOC Land

SOC Land's vertical residential development project, ANUVA RESIDENCES located at Muntinlupa City has completed its first tandem building project known as ANALA. As of April 30, 2022, 503 of the 533 units have been sold corresponding to 94% of the inventory. Out of this, 472 units have been accepted by unit owners and 457 are occupied.

AZALEA the second tandem building of ANUVA RESIDENCES is still in a pre-selling stage which is focusing on the Green Urban Living image. Azalea has sold 475 of its 618 units that correspond to 77.51% of the total inventory.

SOC Land's horizontal residential development project, ALTHEA RESIDENCES located at Biñan City Laguna has sold a total of 228 of 228 units, a combination of townhouses, lots and house & lots that correspond to 100% of the total inventory. Eighty-one (81) units have already constructed, all of which have been turned over to end-users. In addition, there are nine (9) more units being constructed, and the target completion will be in 2022.

Althea Residences Phase 2, officially launched in October 2019 has just recently finished land development with all of the 132 house and lot packages sold. Construction of houses shall commence in May 2022 and completed by batches by 4Q 2023. Althea Residences Phase 3 expansion called the Althea Villas project is in the planning stage for launch in the 3Q 2022 offering 134 townhouse units and is expected to sell out a few months after sales launch.

#### Other Energy, Mineral and Resource Based Opportunities

The Company entered into an agreement with the Palawan IP group Campong It Mapangarapan It Palawano (CAMPAL) of Rizal, Palawan to undertake agro-industrial development of their ancestral land. The National Commission for Indigenous Peoples (NCIP) handed over to the Company the Certificate of Pre-condition with FPIC (Free Prior Informed Consent) for the agreement last June 2016. The Company has completed project documentation with the LGUs (Local Government Units). SOC and CAMPAL conferred with the LGUs and the Palawan Council for Sustainable Development (PCSD) to secure the Strategic Environmental Plan (SEP) Clearance needed for the agro-industrial development with coffee as the initial undertaking. The PCSD in 2018 issued the SEP Clearance Certificate for the development of 3212 hectares of the IP area. As of yearend, the Company together with CAMPAL were still trying to secure a PAMB (Protected Area Management Board) endorsement needed for securing an ECC for the project.

The global situation in recent years presents opportunities for the Company to seek entry into mineral exploration and exploitation sector.

The Company applied for an Exploration Permit Application with the Mines and Geosciences Bureau Regional Office No. VII covering an area of 843 hectares, making payment of application fees last August 5, 2020. Due to the pandemic lockdowns in 2020 and 2021 the Company was still undergoing the NCIP's FPIC process to obtain a Certificate Precondition.

The Company is in a favorable situation wherein its current cash position allows it to review other businesses wherein it may invest.

Agri-Business	\$3MM
Other Energy, Mineral & Resources Based Opportunities	\$ 300K for Assessment Studies

#### Item 5: MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

# (1) Market Information

The Principal Market where the Issuer's common equity is traded is in the Philippine Stock Exchange.

As of the 1st quarter ending March 31, 2022, the high, low and closing price is at \$0.57, \$0.57, and \$0.57 respectively. As of the trading date April 30, 2022 the high, low and closing price is at \$0.57, \$0.56 and \$0.56 respectively. The Corporation has no securities to be issued about an acquisition, business combination or other re-organization. Furthermore, the following are the high and low sales prices for each quarter within the last two years (2021 and 2020).

#### **Stock Prices**

0004	I II ada	1	
2021	High	Low	
First Quarter	0.71	0.68	
Second Quarter	0.79	0.75	
Third Quarter	0.74	0.74	
Fourth Quarter	0.66	0.66	
2020	High	Low	
First Quarter	0.63	0.63	
Second Quarter	0.64	0.60	
Third Quarter	0.65	0.64	
Fourth Quarter	0.76	0.72	

# (2) Holders

The number of shareholders of record as of April 30, 2022 was 358. Common shares issued as of April 30,2022 were 906,559,568. Total number of common shares outstanding as of April 30,2022 were 901,920,568.

# Top Twenty (20) Stockholders

As of April 30, 2022

	HOLDER NAME	TOTAL SHARES	% OWNED
1	CASTRO, BELEN R.	231,531,122	25.6709%
2	REYES, EDGARDO P.	229,853,123	25.4849%
3	REYES, WILFRIDO P.	226,853,123	25.1522%
4	PCD NOMINEE CORP FILIPINO (EXCLUDING TREASURY SHARES)	166,667,229	17.9648%
5	CHUA, BENJAMIN UY	10,551,500	1.1699%
6	PCD NOMINEE CORP. (NON-FILIPINO)	7,806,271	0.8655%
7	R. COYIUTO SECURITIES, INC.	1,825,000	0.2023%
8	DE VILLA, LUISMI GALA	808,000	0.0896%
9	ESCALER, MICHAEL	630,000	0.0699%
10	PEREZ, MA. GEORGINA V.	610,000	0.0676%
11	MANGUIAT, REMEDIOS J.	580,000	0.0643%
12	CRUZ, BENITO T. DELA	520,000	0.0577%
13	MERCADO, TERESITA P.	500,000	0.0554%
14	CHUA, ROJAS	500,000	0.0554%
15	MITRA, RAMON	500,000	0.0554%
16	OSMENA, RAMON	500,000	0.0554%
17	CABANES, LORETO	500,000	0.0554%
18	ESTRADA, JOSEPH	500,000	0.0554%
19	LAYOSA, EDNA L.	500,000	0.0554%
20	F. YAP SECURITIES, INC.	440,000	0.0488%

#### **DIVIDEND DECLARATION**

The Company has no earnings yet from commercial production pertaining to the oil exploration segment of the business hence there were no dividends declared for the period ended December 31, 2021 and two years ended December 31, 2020 and December 31, 2019.

The Corporation has a dividend policy to declare dividends to stockholders of record, which are paid out of its unrestricted retained earnings. The declaration and payment of cash dividends are subject to approval by the Board of Directors without any further need for stockholders' approval. On the other hand, the declaration and payment of stock dividends require the further approval of the stockholders representing no less than two-thirds (2/3) of the Corporation's outstanding capital stock.

#### RECENT SALE OF UNREGISTERED OR EXEMPT SECURITIES

There had been no sale of unregistered or exempt securities, including recent issuance of securities constituting an exempt transaction by the Company in the last three years.

#### **Item 6: CORPORATE GOVERNANCE**

The Board of Directors and Management of the corporation hereby commit themselves to the principles and best practices contained in the **Revised Manual on Corporate Governance** and acknowledge that the same may guide the attainment of their corporate goals.

This Manual shall institutionalize the principles of good corporate governance in the entire organization. The Board of Directors and Management, employees and shareholders, believe that corporate governance is a necessary component of what constitutes sound strategic business management and will therefore undertake every effort necessary to create awareness within the organization.

An evaluation system is being set in place in relation to the provisions of the Manual on Corporate Governance to measure the level of compliance by directors and top management.

The company has been implementing its formal compliance program such that its officers and employees on various occasions attended training sessions and seminars provided by the PSE, SEC and other third-party providers.

There has been no deviation from the company's Manual of Corporate Governance.

The Company believes that the current corporate governance of the Company is sufficient to address its needs.

The Company revised its Corporate Governance Manual in accordance with SEC Memorandum Circular No. 6 Series of 2009.

\*\*\*\*\*

4<sup>th</sup> Flr. ENZO Building 399 Senator Gil Puyat Avenue, Makati City Metro Manila, Philippines 1200

#### STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of SOCResources, Inc. and subsidiary is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the years ended December 31, 2021 and 2020, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein and submits the same to the stockholders.

SYCIP GORRES VELAYO & CO., the independent auditor appointed by the stockholders, has audited the financial statements of the company in accordance with Philippines Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

Signed under oath by the following:

EDGARDO F. REYES Chairman/Chief Executive Officer

BELEN R. CASTRO Vice President/Treasurer WILFUDO P. REYES
President

/ MW

ZOSIMO L. PADRO, JR. Vice President - Finance

SUBSCRIBED AND SWORN to before me this AY 1 day of 22 2022 affiants exhibiting to me their valid government issued identification as follows:

Name	Type	No.	Date of Issue	Place of Issue	Expiry
Edgardo P. Reyes	OSCA	29858	Mar 25, 2009	Makati City	N/A
Wilfrido P. Reyes	OSCA	14683	Feb 05, 2007	Makati City	N/A
Belen R. Castro	OSCA	23231	Apr 29, 2008	Makati City	N/A
Zosimo L. Padro, Jr.	IBP	36869	N/A	Manila	/ N/A

Doc. No.: 31;
Page No.: 68;
Book No.: 783;

Series of 2022.

ATTY. GEORGE DAY B. S.

NOTARY PUBLIFOR MAKATICITY

APPT, NO. M. 61 - UNTIL DEC. 91, 2023

ROM-NO. 68402 / FACLE COMPLIANCE NO. VII-6010256/2-15-2022

IBP O.R NO. COZZ NOTATY Publices 320 MAY 5, 2017

PTR NO. 885206: JAN 03, 2022-MAKATI CITY

EXEC ... TVE BLDG. CENTER MAKATI AVE., COR. JUPITER ST., MAKATI CITY

# SOCResources, Inc. and Subsidiaries

Consolidated Financial Statements December 31, 2021 and 2020 and Years Ended December 31, 2021, 2020 and 2019

and

Independent Auditor's Report

# COVER SHEET

# for AUDITED FINANCIAL STATEMENTS

SEC Registration Number 6 COMPANY NAME  $\mathbf{E}$  $\mathbf{S}$  $\mathbf{C}$ U R  $\mathbf{E}$ S Ι N  $\mathbf{S}$  $\mathbf{U}$ В I I R I  $\mathbf{E}$ S S D A PRINCIPAL OFFICE (No. / Street / Barangay / City / Town / Province) F l  $\mathbf{E}$ B i l d i 0 n n 0 r Z u g 3 9 9 P S G e n a 0 r i l u a A v e n u e i C 2 0 0 M a k a t i t y 1 Department requiring the report Secondary License Type, If Applicable  $\mathbf{C} \mid \mathbf{R} \mid \mathbf{M} \mid \mathbf{D}$ / A COMPANY INFORMATION Company's Email Address Mobile Number Company's Telephone Number socinfo@socres.com.ph (02) 8804-1978 N/A No. of Stockholders Annual Meeting (Month / Day) Fiscal Year (Month / Day) 358 05/28 12/31 **CONTACT PERSON INFORMATION** The designated contact person <u>MUST</u> be an Officer of the Corporation Name of Contact Person **Email Address** Telephone Number/s Mobile Number (02) 8804-1977 09175364732 Ronna C. De Leon info@socres.com.ph **CONTACT PERSON'S ADDRESS** 4th Floor Enzo Building, 399 Senator Gil Puyat Avenue, Makati City 1200

**NOTE 1:** In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2: All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.

# SOCRESOURCES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	December 31	
	2021	2020
ASSETS		
Current Assets		
Cash and cash equivalents (Note 4)	<b>£</b> 491,205,716	₽599,223,662
Short-term investments (Note 5)	187,677,472	_
Receivables (Note 6)	24,771,579	40,551,972
Contract assets and costs to obtain contracts - current portion (Note 22)	51,402,262	33,652,339
Real estate inventories (Note 7)	1,014,769,820	1,061,683,139
Prepayments and other current assets (Note 8)	47,993,196	58,397,845
Total Current Assets	1,817,820,045	1,793,508,957
Noncurrent Assets		
Equity investments at fair value through other comprehensive income		
(FVTOCI) (Note 9)	55,553,235	43,874,723
Financial assets at fair value through profit or loss (FVTPL) (Note 10)	28,751,199	_
Contract assets and costs to obtain contracts - net of current portion		
(Note 22)	45,541,054	32,362,241
Property and equipment (Note 11)	33,756,828	36,565,773
Deferred income tax assets - net (Note 18)	8,986,044	8,580,915
Other noncurrent assets (Note 12)	8,502,201	5,726,644
Total Noncurrent Assets	181,090,561	127,110,296
TOTAL ASSETS	₽1,998,910,606	₽1,920,619,253
LIABILITIES AND EQUITY		
Current Liabilities		
Accounts payable and other liabilities (Note 13)	71,352,195	56,120,295
Contract liabilities (Note 22)	99,737,979	130,089,749
Total Current Liabilities	171,090,174	186,210,044
Noncurrent Liabilities		
Retirement benefit obligation (Note 17)	9,029,148	6,618,727
Contract liabilities - net of current portion (Note 22)	168,867,098	109,564,881
Total Noncurrent Liabilities	177,896,246	116,183,608
Total Liabilities	348,986,420	302,393,652
Equity (Note 20)		
Common stock		
Issued	601,389,569	601,389,569
Subscribed	76,292,500	76,292,500
Additional paid-in capital	72,272,140	72,272,140
Retained earnings:		
Appropriated	745,000,000	745,000,000
Unappropriated	137,668,030	114,390,177
Other comprehensive income (Notes 9 and 17)	22,263,597	13,842,865
Treasury stock	(4,961,650)	(4,961,650)
Equity	1,649,924,186	1,618,225,601
TOTAL LIABILITIES AND EQUITY	P1,998,910,606	₽1,920,619,253

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Years Ended December 31		
	2021	2020	2019
REVENUE FROM REAL ESTATE SALES			
(Note 22)	<b>₽310,774,950</b>	₽51,046,755	₽112,582,130
OTHER INCOME - net			
Interest income (Notes 4, 5 and 6)	8,637,248	12,312,471	23,132,313
Dividend income (Note 9)	140,715	124,890	386,287
Gain on fair value change of financial assets at			
FVTPL (Note 10)	246,990	_	_
Foreign exchange gain - net	370,518	_	_
Other income - net (Note 16)	_	9,435,001	731,251
	9,395,471	21,872,362	24,249,851
COSTS, EXPENSES and			
OTHER CHARGES - net			
Cost of real estate sales (Note 7)	(186,896,963)	(29,878,217)	(67,905,972)
General and administrative expenses (Note 14)	(63,287,843)	(44,306,542)	(58,125,285)
Sales and marketing expenses (Note 15)	(23,220,577)	(6,667,281)	(13,429,475)
Foreign exchange loss - net	_	(324,901)	(241,472)
Other charges - net (Note 16)	(8,158,797)	0	_
	(281,564,180)	(81,176,941)	(139,702,204)
INCOME (LOSS) BEFORE INCOME TAX	38,606,241	(8,257,824)	(2,870,223)
PROVISION FOR (BENEFIT FROM)			
INCOME TAX (Note 18)			
Current	17,362,301	9,942,115	8,579,821
Deferred	(2,033,913)	(10,262,293)	(9,029,403)
	15,328,388	(320,178)	(449,582)
NET INCOME (LOSS)	23,277,853	(7,937,646)	(2,420,641)
OTHER COMPREHENSIVE INCOME			
(LOSS)			
Other comprehensive income (loss) not to be			
reclassified to profit or loss in subsequent			
periods:			
Unrealized valuation gains (losses) on equity			
investments at FVTOCI (Note 9)	10,157,553	816,265	(9,081,578)
Actuarial losses on defined benefit plan, net of	, ,	,	,
deferred income tax (Note 17)	(1,736,821)	(10,634)	(754,123)
	8,420,732	805,631	(9,835,701)
TOTAL COMPREHENSIVE INCOME			
(LOSS)	P31,698,585	(¥7,132,015)	(P12,256,342)
Posic/Diluted Formings (Loss) Post Classes			
Basic/Diluted Earnings (Loss) Per Share (Note 21)	<b>P</b> 0.0258	(¥0.0088)	( <del>P</del> 0 0027)
(11016 21)	£0.0250	(£0.0008)	( <del>P</del> 0.0027)

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2021, 2020 AND 2019

						Other Comprehensive		
	Common Stoo	ck (Note 20)	Additional	Retained Earn	ings (Note 20)	Income	Treasury Stock	
	Issued	Subscribed	Paid-in Capital	Appropriated	Unappropriated	(Notes 9 and 17)	(Note 20)	Total
BALANCES AT JANUARY 1, 2019	P600,559,569	<b>₽76,500,000</b>	₽72,272,140	₽745,000,000	P124,748,464	₽22,872,935	( <b>P4</b> ,961,650)	P1,636,991,458
Additional issuance	830,000	(207,500)	_	-	-	_	_	622,500
Net loss	-	_	_		(2,420,641)	_	_	(2,420,641)
Other comprehensive income	_	_	_	_		(9,835,701)	_	(9,835,701)
BALANCES AT DECEMBER 31, 2019	601,389,569	76,292,500	72,272,140	745,000,000	122,327,823	13,037,234	(4,961,650)	1,625,357,616
Net loss	-	_	_	_	(7,937,646)	_	_	(7,937,646)
Other comprehensive income	-	_	-	-	-	805,631	_	805,631
Total comprehensive loss	_	_	_	_	(7,937,646)	805,631	_	(7,132,015)
BALANCES AT DECEMBER 31, 2020	601,389,569	76,292,500	72,272,140	745,000,000	114,390,177	13,842,865	(4,961,650)	1,618,225,601
Net income	-	_	-	-	23,277,853	-	_	23,277,853
Other comprehensive income	-	_	_			8,420,732	_	8,420,732
Total comprehensive income	_	_	-	_	23,277,853	8,420,732	_	31,698,585
BALANCES AT DECEMBER 31, 2021	P601,389,569	P76,292,500	P72,272,140	P745,000,000	P137,668,030	P22,263,597	(P4,961,650)	P1,649,924,186

See accompanying Notes to Consolidated Financial Statements.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

	Years Ended December 31		
	2021	2020	2019
CASH FLOWS FROM OPERATING			
ACTIVITIES			
Income (loss) before income tax	P38,606,241	( <del>P</del> 8,257,824)	( <del>P</del> 2,870,223)
Adjustments for:	100,000,211	(10,257,021)	(12,070,220)
Interest income (Notes 4, 5 and 6)	(8,637,248)	(12,312,471)	(23,132,313)
Depreciation and amortization	(0,007,210)	(12,512,171)	(23,132,313)
(Notes 11, 14 and 15)	4,282,009	2,545,515	3,939,323
Loss (gain) on repossession (Note 16)	11,717,456	363,970	(464,520)
Net changes in retirement benefit obligation	11,717,100	303,770	(101,520)
(Note 17)	781,425	790,070	673,183
Dividend income (Note 9)	(140,715)	(124,890)	(386,287)
Gain fair value change of financial assets at	(110,710)	(121,000)	(500,207)
FVTPL (Note 10)	(246,990)	_	_
Unrealized foreign exchange loss (gains)	(370,518)	324,901	241,472
Operating income (loss) before working capital	(670,610)	321,701	211,172
changes	45,991,660	(16,670,729)	(21,999,365)
Decrease (increase) in:	43,771,000	(10,070,72))	(21,777,303)
Receivables	15,567,000	(10,094,780)	8,706,605
Contract assets	(30,928,736)	5,038,760	(11,596,314)
Real estate inventories	35,195,863	(3,772,807)	9,098,466
Other current assets	7,236,045	4,190,750	13,763,766
Increase (decrease) in:	7,230,043	4,170,730	13,703,700
Accounts payable and other liabilities	15,231,900	(4,061,454)	9,601,794
Contract liabilities	28,950,447	60,172,965	81,639,196
Net cash flows generated from operations	117,244,179	34,802,705	89,214,148
Interest received	8,850,641	12,837,740	23,051,543
Income taxes paid, including creditable	0,050,041	12,037,740	23,031,343
withholding taxes	(15,111,762)	(2.402.170)	(5 211 000)
		(3,403,170)	(5,211,990)
Net cash flows from operating activities	110,983,058	44,237,275	107,053,701
CASH FLOWS FROM INVESTING			
ACTIVITIES			
Acquisitions of property and equipment			
(Note 11)	(1,473,064)	(1,150,398)	(5,920,922)
Acquisition of short-term investments (Note 5)	(187,677,472)	_	_
Dividends received (Note 9)	140,715	114,750	407,277
Financial assets at FVTPL (Note 10)	(28,504,209)	_	_
Payment of advances to agricultural projects	, , , ,		
(Note 12)	(1,857,492)	(1,115,262)	(91,125)
Net cash flows used in investing activities	(219,371,522)	(2,150,910)	(5,604,770)
			, , , , ,
CASH FLOWS FROM A FINANCING			
ACTIVITY			(00 500
Proceeds from additional issuance of stock	_	_	622,500

	Years Ended December 31			
	2021	2020	2019	
(Forward)				
	Y	ears Ended Decer	nber 31	
	2021	2020	2019	
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	P370,518	( <del>P</del> 324,901)	( <del>P</del> 241,472)	
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(108,017,946)	41,761,464	101,829,959	
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	599,223,662	557,462,198	455,632,239	
CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 4)	P491,205,716	P599,223,662	₽557,462,198	

See accompanying Notes to Consolidated Financial Statements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# 1. Corporate Information, Status of Operations and Approval and Authorization for Issuance of the Consolidated Financial Statements

# **Corporate Information**

SOCResources, Inc., (the Parent Company) was incorporated in the Philippines and registered with the Philippine Securities and Exchange Commission (SEC) on September 25, 1992. The Parent Company's shares of stock are publicly traded in the Philippine Stock Exchange (PSE). The Parent Company is currently registered primarily to invest in, purchase, or otherwise acquire and own, hold, use, sell, assign, transfer, mortgage, pledge, exchange, or otherwise dispose of real and personal property of every kind and description, in particular shares of stocks, voting trust certificates, bonds, debentures, notes, evidences of indebtedness of associations and corporations, domestic or foreign, without being a stockbroker or dealer, and to issue in exchange therefore shares of the capital stock, bonds, notes, or other obligations and/or assets of the Parent Company and while the owner thereof, to exercise all the rights, powers, and privileges of ownership, including the right to vote any shares of stock or voting trust certificates so owned, and to do every act and thing that may generally be performed by entities known as "holding companies".

The Parent Company has two subsidiaries – SOC Land Development Corporation (SOC Land) and SOCBluemoon, Inc. (SOCBluemoon).

SOC Land was incorporated in the Philippines and registered with the Philippine SEC on November 25, 2010.

SOCBluemoon was incorporated in the Philippines and registered with the Philippine SEC on November 19, 2020.

The registered office address of the Parent Company is 4th Floor Enzo Building, 399 Senator Gil Puyat Avenue, Makati City 1200.

# Status of Operations

# Real Estate Development

In 2011, SOC Land undertook its maiden project called "Anuva Residences" in Barangay Buli, Alabang, Muntinlupa City. The project involves the development of a 2.4 hectare parcel of land that will have four tandem buildings and an estimated investment cost of \$\mathbb{P}5.0\$ billion to generate approximately \$\mathbb{P}7.0\$ billion in sales over its production cycle. Initially targeted for completion within five years from launch, the production cycle of the project is extended and re-planned for completion by 2025.

On July 12, 2011, the groundbreaking ceremony for the first tower, Anala was held and the structural works was completed in 2014.

On September 2, 2011, SOC Land's Phase 1 project was duly registered with the Board of Investments (BOI) as a New Developer of Low - Cost Mass Housing on a Non-Pioneer Status under the Omnibus Investments Code of 1987 (Executive Order No. 226). With the registration, SOC Land was entitled to an Income Tax Holiday (ITH) for three years from October 2011 or actual start of commercial operations or selling, whichever is earlier, but in no case earlier than the date of registration. Under the specific terms and conditions of the registration, the SOC Land shall submit proof of compliance that it has developed socialized housing project and accomplished corporate social responsibility activities that were duly identified by BOI in conjunction with the entitlement of ITH. The compliance with the socialized housing requirement shall be completed within the ITH entitlement period of SOC Land.

On December 14, 2011, the Housing and Land Use Regulatory Board released the SOC Land's License to Sell for the Anala Tower with targeted completion date in 2015.

On August 14, 2013, SOC Land opted to surrender the original copy of the Certificate of Registration No. 2011-193 issued as New Developer of Low-Cost Mass Housing Project, which cancelled SOC Land's entitlement to an ITH for three years.

In 2014, SOC Land ventured into horizontal housing development through Althea Residences in Binan, Laguna with an initial offering of 214 commercial and residential lots and house and lot packages and covered by Housing and Land Use Regulatory Board (HLURB) License To Sell No. 029073 released on September 22, 2014. On the same year, the second tower of Anuva Residences, the Azalea Tower with 618 units of combined studio, 1-bedroom and 2-bedroom units was offered for sale and a License To Sell was issued by HLURB on July 31, 2015.

In 2018, a portion of Althea Residences was reconfigured from 17 commercial lots into 32 townhouse and lots units that offered a better return for SOC Land. Althea was also geared for expansion on the adjoining 2.2 hectare property offering an additional 132 residential lots and house and lot packages with the necessary permits and license.

As of the end of 2021, SOC Land is studying the feasibility of developing in other areas such as Baguio City, Manila City and Quezon City, among other places.

Approval and Authorization for Issuance of the Consolidated Financial Statements
The consolidated financial statements as at December 31, 2021 and 2020 and for each of the three
years in the period ended December 31, 2021 were approved and authorized for issue by the
BOD on

# 2. Basis of Preparation, Statement of Compliance and Summary of Significant Accounting Policies

#### **Basis of Preparation**

The consolidated financial statements have been prepared on a historical cost basis except for equity investments at fair value through other comprehensive income (FVTOCI) and financial assets at fair value through profit or loss (FVTPL) that have been measured at fair value. The consolidated financial statements are presented in Philippine peso, which is the Parent Company and Subsidiary's functional currency. All values are rounded off to the nearest peso, except when otherwise indicated.

The accompanying consolidated financial statements have been prepared under the going concern assumption. The Group believes that its real estate business would remain relevant despite challenges posed by the Corona Virus Disease (COVID 19) pandemic.

# Statement of Compliance

The accompanying consolidated financial statements of the Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs), as modified by the application of the following

financial reporting reliefs issued and approved by the SEC in response to the COVID-19 pandemic:

Deferral of the provisions of Philippine Interpretations Committee (PIC) Question and Answer (Q&A) 2018-12, PFRS 15, Revenue from contracts with customers, Implementation Issues Affecting the Real Estate Industry

- a. Assessing if the transaction price includes a significant financing component (as amended by PIC Q&A 2020-04);
- b. Treatment of land in the determination of the percentage-of-completion (POC); and
- c. Application of IFRIC Agenda Decision on Over Time Transfer of Constructed Goods (PAS 23, Borrowing Cost).

Item b was already implemented by the Group prior to the issuance of the PIC Q&A 2018-12 and the Group continued its accounting treatment despite the deferral mentioned.

The financial statements also include the availment of relief under SEC MC No. 4-2020 to defer the adoption of *IFRIC Agenda Decision on Over Time Transfers of Constructed Goods under PAS 23, Borrowing Cost* (the IFRIC Agenda Decision on Borrowing Cost) until December 31, 2020.

In December 2020, the SEC issued MC No. 34-2020, allowing the further deferral of the adoption of provisions (a) and (b) above of *PIC Q&A 2018-12* and the IFRIC Agenda Decision on Borrowing Cost, for another other (three) 3 years or until December 31, 2023.

The details and the impact of the adoption of the above financial reporting reliefs are discussed in the *Changes in Accounting Policy* section.

# Basis of Consolidation

The consolidated financial statements include the accounts of the Parent Company and its wholly owned subsidiaries, SOC Land and SOCBluemoon. Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Parent Company obtains control and continue to be consolidated until the date when such control ceases. The financial statements of the Subsidiary are prepared for the same reporting year as the Parent Company using consistent accounting policies.

Subsidiaries are entities over which the Parent Company has control or generally has an interest of more than one half of the voting rights of the entities. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Parent Company controls another entity. Control is achieved where the Parent Company has all of the following:

- a. power over the investee;
- b. exposure, or rights, to variable returns from its involvement with the investee; and
- c. the ability to use its power over the investee to affect the amount of investor's returns.

All intra-group balances, transactions, income and expenses, and profits and losses resulting from intra-group transactions that are recognized are eliminated in full.

# Adoption of New or Revised Standards, Amendments to Standards and Interpretations

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of new accounting pronouncements starting January 1, 2021. The Group has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

Unless otherwise indicated, adoption of these pronouncements did not have any significant impact on the consolidated financial statements of the Group.

The Group adopted these amendments beginning January 1, 2021.

• Adoption of PIC Q&A 2018-12-H, PFRS 15 - Accounting for Common Usage Service (CUSA) Charges

On February 14, 2018, PIC Q&A 2018-12-H was issued providing guidance on accounting for common usage service which concludes that real estate developers are generally acting as principal for CUSA charges. Under SEC MC No. 3-2019, the adoption of PIC Q&A No. 2018-12-H was deferred until December 31, 2020. After the deferral period, real estate companies will adopt PIC Q&A No. 2018-12-H and any subsequent amendments thereto retrospectively or as the SEC will later prescribe.

As at January 1, 2021, the Group adopted PIC Q&A 2018-12-H retrospectively. For the condominium units, a separate condominium corporation collects and accounts for CUSA. For the house and lots, the Group accounts for any collections as a liability to the homeowners' association that is expected to be incorporated in 2022.

The adoption did not impact the consolidated statements of financial position and consolidated statements of cash flows.

• Adoption of PIC Q&A 2018-14, Accounting for Cancellation of Real Estate Sales (as amended by PIC Q&A 2020-05)

On June 27, 2018, PIC Q&A 2018-14 was issued providing guidance on accounting for cancellation of real estate sales. Under SEC MC No. 3-2019, the adoption of PIC Q&A No. 2018-14 was deferred until December 31, 2020. After the deferral period, real estate companies should adopt PIC Q&A No. 2018-14 and any subsequent amendments thereto retrospectively or as the SEC will later prescribe.

On November 11, 2020, PIC Q&A 2020-05 was issued which supersedes PIC Q&A 2018-14. This PIC Q&A adds a new approach where the cancellation is accounted for as a modification of the contract (i.e., from non-cancellable to being cancellable). Under this approach, revenues and related costs previously recognized shall be reversed in the period of cancellation and the inventory shall be reinstated at cost. PIC Q&A 2020-05 will have to be applied prospectively from approval date of the Financial Reporting Standards Council which was November 11, 2020.

The adoption of this PIC Q&A did not impact the consolidated financial statements of the Group as the Group's policy is already consistent with Approach 1 of the PIC Q&A 2018-14 (as amended by PIC Q&A 2020-05).

• Amendment to PFRS 16, Leases, COVID-19-related Rent Concessions beyond 30 June 2021

The amendment provides relief to lessees from applying the PFRS 16 requirement on lease modifications to rent concessions arising as a direct consequence of the COVID-19 pandemic. A lessee may elect not to assess whether a rent concession from a lessor is a lease modification if it meets all of the following criteria:

- o The rent concession is a direct consequence of COVID-19;
- The change in lease payments results in a revised lease consideration that is substantially the same as, or less than, the lease consideration immediately preceding the change;

- o Any reduction in lease payments affects only payments originally due on or before June 30, 2022; and
- o There is no substantive change to other terms and conditions of the lease.

A lessee that applies this practical expedient will account for any change in lease payments resulting from the COVID-19 related rent concession in the same way it would account for a change that is not a lease modification, i.e., as a variable lease payment. This amendment does not have an impact to the consolidated financial statements as the Group does not have lease agreements that would necessitate recognition of right-of-use assets and lease liabilities.

 Amendments to PFRS 9, Financial Instruments, PAS 39, Financial Instruments Recognition and Measurement, PFRS 7, Financial Instruments Disclosures, PFRS 4, Insurance Contracts and PFRS 16, Interest Rate Benchmark Reform – Phase 2

The amendments provide the following temporary reliefs which address the financial reporting effects when an interbank offered rate (IBOR) is replaced with an alternative nearly risk-free interest rate (RFR):

- Practical expedient for changes in the basis for determining the contractual cash flows as a result of IBOR reform
- o Relief from discontinuing hedging relationships
- o Relief from the separately identifiable requirement when an RFR instrument is designated as a hedge of a risk component

The Group shall also disclose information about:

- The nature and extent of risks to which the entity is exposed arising from financial instruments subject to IBOR reform, and how the entity manages those risks; and
- Their progress in completing the transition to alternative benchmark rates, and how the entity is managing that transition

The Group adopted the amendments beginning January 1, 2021. The amendments have no significant impact to the Group.

# Standards Issued but not yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Group does not expect that the future adoption of the said pronouncements will have a significant impact on its consolidated financial statements. The Group intends to adopt the following pronouncements when they become effective.

Effective beginning on or after January 1, 2022

• Amendments to PFRS 3, Business Combinations, Reference to the Conceptual Framework

The amendments are intended to replace a reference to the Framework for the Preparation and Presentation of Financial Statements, issued in 1989, with a reference to the Conceptual Framework for Financial Reporting issued in March 2018 without significantly changing its requirements. The amendments added an exception to the recognition principle of PFRS 3 to avoid the issue of potential 'day 2'gains or losses arising for liabilities and contingent liabilities that would be within the scope of PAS 37, *Provisions, Contingent Liabilities and Contingent Assets* or Philippine-IFRIC 21, *Levies*, if incurred separately.

At the same time, the amendments add a new paragraph to PFRS 3 to clarify that contingent assets do not qualify for recognition at the acquisition date.

The amendments are effective for annual reporting periods beginning on or after January 1, 2022 and apply prospectively.

• Amendments to PAS 16, Property, Plant and Equipment: Proceeds before Intended Use

The amendments prohibit entities deducting from the cost of an item of property, plant and equipment, any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the costs of producing those items, in profit or loss.

The amendment is effective for annual reporting periods beginning on or after January 1, 2022 and must be applied retrospectively to items of property, plant and equipment made available for use on or after the beginning of the earliest period presented when the entity first applies the amendment.

• Amendments to PAS 37, Provisions, Contingent Liabilities, Onerous Contracts – Costs of Fulfilling a Contract

The amendments specify which costs an entity needs to include when assessing whether a contract is onerous or loss-making. The amendments apply a "directly related cost approach". The costs that relate directly to a contract to provide goods or services include both incremental costs and an allocation of costs directly related to contract activities. General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract.

The amendments are effective for annual reporting periods beginning on or after January 1, 2022. The Group will apply these amendments to contracts for which it has not yet fulfilled all its obligations at the beginning of the annual reporting period in which it first applies the amendments.

- Annual Improvements to PFRSs 2018-2020 Cycle
  - Amendments to PFRS 1, First-time Adoption of Philippines Financial Reporting Standards, Subsidiary as a first-time adopter

The amendment permits a subsidiary that elects to apply paragraph D16(a) of PFRS 1 to measure cumulative translation differences using the amounts reported by the parent, based on the parent's date of transition to PFRS. This amendment is also applied to an associate or joint venture that elects to apply paragraph D16(a) of PFRS 1.

The amendment is effective for annual reporting periods beginning on or after January 1, 2022 with earlier adoption permitted.

o Amendments to PFRS 9, Fees in the '10 per cent' test for derecognition of financial liabilities

The amendment clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. An entity applies the amendment to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment.

The amendment is effective for annual reporting periods beginning on or after January 1, 2022 with earlier adoption permitted. The Group will apply the amendments to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment.

o Amendments to PAS 41, Agriculture, Taxation in fair value measurements

The amendment removes the requirement in paragraph 22 of PAS 41 that entities exclude cash flows for taxation when measuring the fair value of assets within the scope of PAS 41.

An entity applies the amendment prospectively to fair value measurements on or after the beginning of the first annual reporting period beginning on or after January 1, 2022 with earlier adoption permitted.

Effective beginning on or after January 1, 2023

• Amendments to PAS 12, Income Taxes, Deferred Tax related to Assets and Liabilities arising from a Single Transaction

The amendments narrow the scope of the initial recognition exception under PAS 12, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences.

The amendments also clarify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgement (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognized in the financial statements (and interest expense) or to the related asset component (and interest expense).

An entity applies the amendments to transactions that occur on or after the beginning of the earliest comparative period presented for annual reporting periods on or after January 1, 2023.

• Amendments to PAS 8, Changes in Accounting Estimates and Errors, Definition of Accounting Estimates

The amendments introduce a new definition of accounting estimates and clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, the amendments clarify that the effects on an accounting estimate of a change in an input or a change in a measurement technique are changes in accounting estimates if they do not result from the correction of prior period errors.

An entity applies the amendments to changes in accounting policies and changes in accounting estimates that occur on or after January 1, 2023 with earlier adoption permitted.

• Amendments to PAS 1, *Presentation of Financial Statements*, and PFRS Practice Statement 2, *Disclosure of Accounting Policies* 

The amendments provide guidance and examples to help entities apply materiality judgements to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by:

- Replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies, and
- O Adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures

The amendments to the Practice Statement provide non-mandatory guidance. Meanwhile, the amendments to PAS 1 are effective for annual periods beginning on or after January 1, 2023. Early application is permitted as long as this fact is disclosed.

Effective beginning on or after January 1, 2024

• Deferral of Certain Provisions of PIC Q&A 2018-12, PFRS 15 Implementation Issues Affecting the Real Estate Industry (as amended by PIC Q&As 2020-04)

On February 14, 2018, the PIC issued PIC Q&A 2018-12 which provides guidance on some implementation issues of PFRS 15 affecting the real estate industry. On October 25, 2018 and February 8, 2019, the Philippine SEC issued SEC Memorandum Circular No. 14, Series of 2018, and SEC Memorandum Circular No. 3, Series of 2019, respectively, providing relief to the real estate industry by deferring the application of the following provisions of the above PIC Q&A for a period of 3 years until December 31, 2020. On December 15, 2020, the Philippine SEC issued SEC Memorandum Circular No. 34, Series of 2020, which further extended the deferral of certain provisions of this PIC Q&A until December 31, 2023.

A summary of the PIC Q&A provisions covered by the SEC deferral follows:

		Deferral Period
a.	Assessing if the transaction price includes a significant financing	Until
	component as discussed in PIC Q&A 2018-12-D (as amended by PIC	December 31, 2023
	Q&A 2020-04)	
b.	Treatment of land in the determination of the POC discussed in PIC	Until
	Q&A 2018-12-E	December 31, 2023

In November 2020, the PIC issued the following Q&As which provide additional guidance on the real estate industry issues covered by the above SEC deferrals:

- PIC Q&A 2020-04 on determining whether the transaction price includes a significant financing component.
- PIC Q&A 2020-02 on determining which uninstalled materials should not be included in calculating the POC.

On July 8, 2021, the SEC issued SEC MC No. 8, series of 2021 amending the transition provision of the above PIC Q&A providing real estate companies the accounting policy option of applying either the full retrospective approach or modified retrospective approach. With this, real estate companies are finally able to fully comply with PFRS 15 and revert to full PFRS financial reporting for the calendar year 2021.

After the deferral period, real estate companies have an accounting policy option of applying either the full retrospective approach or modified retrospective approach as provided under SEC MC No. 8-2021.

The Group availed of the SEC relief to defer the above specific provision of PIC Q&A No. 2018-12-D (as amended by PIC Q&A 2020-04) in determining whether the transaction price

includes a significant financing component. Had this provision been adopted, the mismatch between the POC of the real estate projects and right to an amount of consideration based on the schedule of payments provided for in the contract to sell might constitute a significant financing component. In case of the presence of significant financing component, the guidance should have been applied retrospectively and would have resulted in restatement of prior year financial statements in case a full retrospective approach is applied. Depending on the approach of adoption, the adoption of this guidance would have impacted interest income, interest expense, revenue from real estate sales, contract assets, provision for deferred income tax, deferred tax asset or liability for all years presented (full retrospective approach), and the opening balance of retained earnings (full retrospective approach and modified retrospective approach). The Group has yet to assess if the mismatch constitutes a significant financing component for its contracts to sell. The above would have impacted the cash flows from operations and cash flows from financing activities for all years presented in case of a full retrospective approach. The Group has yet to decide on whether the adoption will be using a full retrospective or modified retrospective approach.

• Deferment of Implementation of *IFRIC Agenda Decision on Over Time Transfer of Constructed Goods* (IAS 23, *Borrowing Cost*) for the Real Estate Industry

In March 2019, IFRIC published an Agenda Decision on whether borrowing costs can be capitalized on real estate inventories that are under construction and for which the related revenue is/will be recognized over time under par. 35(c) of IFRS 15. IFRIC concluded that borrowing costs cannot be capitalized for such real estate inventories as they do not meet the definition of a qualifying asset under IAS 23 considering that these inventories are ready for their intended sale in their current condition.

On February 21, 2020, the Philippine SEC issued Memorandum Circular No. 4, Series of 2020, providing relief to the Real Estate Industry by deferring the mandatory implementation of the above IFRIC Agenda Decision until December 31, 2020. Further, on December 15, 2020, the Philippine SEC issued SEC MC No. 34-2020, which extends the relief on the application of the IFRIC Agenda Decision provided to the Real Estate Industry until December 31, 2023. Effective January 1, 2024, the Real Estate Industry will adopt the IFRIC agenda decision and any subsequent amendments thereto retrospectively or as the SEC will later prescribe. A real estate company may opt not to avail of the deferral and instead comply in full of the requirements of the IFRIC agenda decision.

For real estate companies that avail of the deferral, the SEC requires disclosure in the Notes to the Financial Statements of the accounting policies applied, a discussion of the deferral of the subject implementation issues, and a qualitative discussion of the impact in the financial statements had the IFRIC agenda decision been adopted.

The Group opted to avail of the relief as provided by the SEC. The adoption has no significant impact to the Group since the Group has no borrowings for which capitalization of interest may be applicable.

• Amendments to PAS 1, Classification of Liabilities as Current or Non-current

The amendments clarify paragraphs 69 to 76 of PAS 1, *Presentation of Financial Statements*, to specify the requirements for classifying liabilities as current or non-current. The amendments clarify:

- O What is meant by a right to defer settlement
- o That a right to defer must exist at the end of the reporting period
- o That classification is unaffected by the likelihood that an entity will exercise its deferral right

• That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification

The amendments are effective for annual reporting periods beginning on or after January 1, 2023 and must be applied retrospectively. However, in November 2021, the International Accounting Standards Board (IASB) tentatively decided to defer the effective date to no earlier than January 1, 2024.

Effective beginning on or after January 1, 2025

# • PFRS 17. Insurance Contracts

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

- o A specific adaptation for contracts with direct participation features (the variable fee approach)
- o A simplified approach (the premium allocation approach) mainly for short-duration contracts

On December 15, 2021, the FRSC amended the mandatory effective date of PFRS 17 from January 1, 2023 to January 1, 2025. This is consistent with Circular Letter No. 2020-62 issued by the Insurance Commission which deferred the implementation of PFRS 17 by two (2) years after its effective date as decided by the IASB.

PFRS 17 is effective for reporting periods beginning on or after January 1, 2025, with comparative figures required. Early application is permitted.

# Deferred effectivity

• Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the IASB completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such

transactions and of other aspects of accounting for associates and joint ventures.

The Group continues to assess the impact of the above new and amended accounting standards and interpretations effective subsequent to the December 31, 2021 consolidated financial statements. Additional disclosures required by these amendments will be included in the consolidated financial statements when these amendments are adopted.

# **Summary of Accounting Policies**

The significant accounting policies that have been used in the preparation of the consolidated financial statements are summarized below. These accounting policies have been consistently applied to all the years presented, unless otherwise stated.

# Current versus Noncurrent Classification

The Group presents assets and liabilities in the consolidated statement of financial position based on whether it is current and noncurrent classification.

An asset is current when it is:

- expected to be realized or intended to be sold or consumed in normal operating cycle;
- held primarily for the purpose of trading;
- expected to be realized within 12 months after the reporting period; or
- cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period.

All other assets are classified as noncurrent.

A liability is current when:

- it is expected to be settled in normal operating cycle;
- it is held primarily for the purpose of trading;
- it is due to be settled within 12 months after the reporting period; or
- there is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period.

The Group classifies all other liabilities as noncurrent.

Deferred tax assets and deferred tax liabilities are classified as noncurrent assets and liabilities, respectively.

# Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability, or
- in the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level of input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level of input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level of input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by reassessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

# **Financial Instruments**

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

# a. Financial assets

Initial recognition and measurement

Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, FVTPL and FVTOCI.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. The Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables are measured at the transaction price determined under PFRS 15.

In order for a financial asset to be classified and measured at amortized cost or FVTOCI, it needs to give rise to cash flows that are 'solely for payment of principal and interest' SPPI on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognized on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

# Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments)
- FVTOCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets designated at FVTOCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at FVTPL

As at December 31, 2021 and 2020, the Group does not have any financial assets at FVTOCI with recycling of cumulative gains and losses (debt instruments).

# Financial assets at amortized cost (debt instruments)

This category is the most relevant to the Group. The Group measures financial assets at amortized cost if both of the following conditions are met:

- the financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that SPPI and interest on the principal amount outstanding.

Financial assets at amortized cost are subsequently measured using the EIR method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

The Group's financial assets at amortized cost includes cash and cash equivalents, short-term investments, receivables, excluding advances to agents, and refundable deposits presented under Prepayments and other current assets.

# Financial assets at FVTPL

Financial assets at FVTPL include financial assets held for trading, financial assets designated upon initial recognition at FVTPL, or financial assets mandatorily required to be measured at fair value. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are accounted for as financial assets at FVTPL unless they are designated as effective hedging instruments. Financial assets with cash flows that are not SPPI are classified and measured at FVTPL, irrespective of the business model. Notwithstanding the criteria for debt instruments to be classified at amortized cost or at FVTOCI, as described above, debt instruments may be designated at FVTPL on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.

Financial assets at FVTPL are carried in the consolidated statement of financial position at fair value with net changes in fair value presented as "gain on debt instruments at FVTPL" (positive net changes in fair value) or "loss on debt instruments at FVTPL" (negative net changes in fair value) in profit or loss.

As of December 31, 2021, this category includes the Group's investments in unit investment trust fund (UITF). The fair value of the investment in UITF as of December 31, 2021 is based on the Net Asset Value per Unit (NAVPU) which reflect the current market prices of the instruments that make up the UITF (Level 2).

Financial assets designated at FVTOCI (equity instruments)

Upon initial recognition, the Group can elect to classify irrevocably its equity investments as equity instruments designated at FVTOCI when they meet the definition of equity under PAS 32, *Financial Instruments: Presentation* and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to profit or loss. Dividends are recognized in profit and loss when the right of payment has been established, except when the Group benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in OCI. Equity instruments designated at FVTOCI are not subject to impairment assessment.

The Group elected to classify irrevocably its listed equity investments and golf club shares under this category.

# Cash and Cash Equivalents

Cash includes cash on hand and in banks.

Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from date of placements and that are subject to an insignificant risk of change in value.

#### Short-term Investments

Short-term investments include investments that the Group Company has made that is expected to be converted into cash within one year.

# Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e., removed from the Group's balance sheet) when:

- the rights to receive cash flows from the asset have expired; or,
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognize the transferred asset to the extent of its continuing involvement. In that case, the Group also recognized an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

# Modification of financial assets

The Group derecognizes a financial asset when the terms and conditions have been renegotiated to the extent that, substantially, it becomes a new asset, with the difference between its carrying amount and the fair value of the new asset recognized as a derecognition gain or loss in profit or loss, to the extent

that an impairment loss has not already been recorded.

The Group considers both qualitative and quantitative factors in assessing whether a modification of financial asset is substantial or not. When assessing whether a modification is substantial, the Group considers the following factors, among others:

- Change in currency
- Introduction of an equity feature
- Change in counterparty
- If the modification results in the asset no longer considered "solely payment for principal and interest"

The Group also performs a quantitative assessment similar to that being performed for modification of financial liabilities. In performing the quantitative assessment, the Group considers the new terms of a financial asset to be substantially different if the present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective interest rate, is at least 10% different from the present value of the remaining cash flows of the original financial asset.

When the contractual cash flows of a financial asset are renegotiated or otherwise modified and the renegotiation or modification does not result in the derecognition of that financial asset, the Group recalculates the gross carrying amount of the financial asset as the present value of the renegotiated or modified contractual cash flows discounted at the original EIR (or credit-adjusted EIR for purchased or originated credit-impaired financial assets) and recognizes a modification gain or loss in profit and loss.

When the modification of a financial asset results in the derecognition of the existing financial asset and the subsequent recognition of a new financial asset, the modified asset is considered a 'new' financial asset. Accordingly, the date of the modification shall be treated as the date of initial recognition of that financial asset when applying the impairment requirements to the modified financial asset. The newly recognized financial asset is classified as Stage 1 for ECL measurement purposes, unless the new financial asset is deemed to be originated as credit impaired.

# Impairment of financial assets

The Group recognizes an allowance for expected credit losses (ECLs) for all debt instruments not held at FVTPL. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original EIR. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

The ECL allowance is based on the credit losses expected to arise over the life of the asset, unless there has been no significant increase in credit risk since origination, in which case, the allowance is based on the 12 months' ECL. Both life time ECL and 12 months' ECL are calculated on either an individual basis or a collective basis, depending on the nature of the financial instruments.

For cash and cash equivalents and short-term investments, the Group applies the low credit risk simplification. The probability of default and loss given defaults are publicly available and are considered to be low credit risks investments. It is the Group's policy to measure ECLs on such instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL. The Group uses the ratings from the external credit rating agencies to determine whether the debt instruments has significantly increased in credit risk and estimate ECLs.

For receivables and contract assets, an impairment analysis is performed at each reporting date using vintage analysis to measure ECLs. The Group used the vintage analysis accounts for expected credit losses by calculating the cumulative loss rates of a given installment contract receivable (ICR)/contract asset pool. The calculation reflects the probability-weighted outcome, the time value of money, and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions.

In addition to life of loan loss data, primary drivers like macroeconomic indicators of qualitative factors to incorporate forward-looking data were added to the expected loss calculation to reach a forecast supported by both quantitative and qualitative data points.

The probability of default is applied to the estimate of the loss arising on default which is based on the difference between the contractual cash flows due and those that the Group would expect to receive, including from the repossession of the subject real estate property, net of cash outflows. For purposes of calculating loss given default, accounts are segmented based on facility/collateral type and completion. In calculating the recovery rates, the Group considered collections of cash and/or cash from resale of real estate properties after foreclosure, net of direct costs of obtaining and selling the real estate properties after the default event such as commission, association dues, refurbishment, payment required under *Maceda Law*, and cost to complete (for incomplete units).

For its other financial assets subject to ECL, the Group applies the general approach in calculating ECLs. The Group considers the probability of default upon initial recognition of asset and whether there has been a significant increase in credit risk on an ongoing basis throughout each reporting period. The Group determines probability of default and loss-given default based on available data, adjusted for forward-looking factors specific to the debtors and the economic environment.

The Group considers a financial asset to be in default when a counterparty fails to pay its contractual obligations on time (i.e., when contractual payments are 90 days past due), or there is a breach of other contractual terms, such as covenants. In certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

# b. Financial liabilities

# Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at FVTPL, liabilities at amortized cost, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognized initially at fair value and, in the case of liabilities at amortized cost, net of directly attributable transaction costs.

The Group's financial liabilities include accounts payable and other current liabilities (excluding government payables).

# Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:

# Liabilities at amortized cost

This is the category most relevant to the Group. After initial recognition, interest-bearing liabilities at amortized cost are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance costs in the profit or loss in the consolidated statement of comprehensive income.

# Derecognition

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the profit or loss in the consolidated statement comprehensive income.

# c. Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realize the assets and settle the liabilities simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the consolidated statement of financial position. The Group has currently enforceable right when if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Group and all of the counterparties.

# Real Estate Inventories

Property acquired or being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, is held as inventory and is measured at the lower of cost and net realizable value (NRV).

# Cost includes:

- Acquisition cost of subdivision land;
- Amounts paid to contractors for construction and development of subdivision land, residential houses and lots and condominium units;
- Planning and design costs, costs of site preparation, professional fees for legal services, property transfer taxes, construction overheads and other related costs; and

NRV is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date, less estimated costs of completion and the estimated costs of sale. The carrying amount of inventories is reduced through the use of allowance account and the amount of loss is charged to profit or loss.

The cost of inventory recognized in profit or loss on disposal is determined with reference to the specific costs incurred on the property sold and an allocation of any non-specific costs. The total costs are allocated pro-rata based on the relative size of the property sold.

# Repossessed Inventories

Repossessed inventories represent the acquisition costs of properties sold but subsequently reacquired by the Group due to buyer's default on payment of monthly amortization. These are measured at fair value at the time of repossession. Any resulting gain or loss arising from the difference between the fair value at the time of repossession and the remaining receivable due from the buyers is credited or charged to "Other income" in the profit or loss.

# **Prepayments**

Prepayments are carried at cost and are amortized on a straight-line basis over the period of expected usage, which is equal to or less than 12 months.

# Advances to Suppliers and Contractors

Advances to suppliers and contractors represent advance payments on services to be incurred in connection with the Group's operations. Advances to suppliers and contractors are recognized under "Prepayments and other current assets" account in the consolidated statement of financial position. These are charged to expense in profit or loss, or capitalized to real estate inventories in the consolidated statement of financial position, as appropriate, when the services are rendered, which is normally within 12 months.

# Creditable Withholding Taxes (CWT)

CWTs are amounts withheld from income subject to expanded withholding taxes. CWTs can be utilized as payment for income taxes provided that these are properly supported by certificates of creditable tax withheld at source, subject to the rules on Philippine income taxation. CWTs which are expected to be utilized as payment for income taxes within 12 months are classified as current assets. Otherwise, these are classified as other noncurrent assets. CWTs are classified in the "Prepayments and other current assets" account in the consolidated statement of financial position.

# Value-added Tax (VAT)

Revenues, expenses, and assets are recognized net of the amount of VAT, if applicable. When VAT from sales of goods and/or services (output VAT) exceeds VAT passed on from purchases of goods or services (input VAT), the excess is recognized as payable in the consolidated statement of financial position. When VAT passed on from purchases of goods or services (input VAT) exceeds from sales of goods and/or services (output VAT), the excess is recognized as an asset in the consolidated statement of financial position to the extent of the recoverable amount.

Any excess which will be claimed as tax credits or recoverable from the taxation authority within twelve (12) months or within the normal operating cycle is presented as part of "Prepayments and other current assets" in the statement of financial position. Otherwise, these are classified as other noncurrent assets. Input VAT is stated at its estimated net realizable value. Output VAT payable to the taxation authority is included as part of "Accounts payable and other liabilities" account in the consolidated statement of financial position.

# **Property and Equipment**

Property and equipment, except for land, are stated at cost less accumulated depreciation and amortization and any impairment losses. Land is stated at cost less any accumulated impairment losses.

The initial cost of property and equipment comprises its purchase price including, import duties, nonrefundable purchase taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Such cost includes the cost of replacing part of such

equipment when the recognition criteria are met. Expenditures incurred after the property and equipment have been put into operation, such as repairs and maintenance, are normally charged to income in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as an additional cost of property and equipment.

Depreciation commences when an asset is in the location and condition capable of being operated in the manner intended by management. Depreciation and amortization are computed on a straight-line basis over the estimated useful lives of the assets, except for leasehold improvements which are amortized on a straight-line basis over the term of the lease or the estimated lives of the improvements, whichever is shorter, as follows:

Asset Type	Number of years
Building	20
Office furniture and equipment	2-5
Transportation equipment	5
Leasehold improvements	2 or lease term, whichever is shorter

Depreciation ceases at the earlier of the date that the asset is classified as held for sale (or included in a disposal group that is classified as held for sale) in accordance with PFRS 5, *Non-current Assets Held for Sale and Discontinued Operations*, and the date that the asset is derecognized.

The estimated useful lives and depreciation and amortization methods are reviewed periodically to ensure that the periods and method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset is derecognized. Fully depreciated items are retained as property and equipment until these are no longer in use.

# Impairment of Nonfinancial Assets

The Group assesses at each reporting date whether there is an indication that nonfinancial assets may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs to sell and its value-in-use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value-in-use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, an appropriate valuation model is used. These calculations are corroborated by valuation multiples or other available fair value indicators. Impairment losses from continuing operations are recognized in profit or loss.

For nonfinancial assets, an assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the Group makes an estimate of recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying

amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss

# Retirement Benefits Cost

The Group has an unfunded, non-contributory, defined benefit retirement obligation.

The Group recognizes the net defined benefit liability or asset which is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit retirement plan is determined using the projected unit credit method.

Retirement benefits cost comprise the following:

- Service cost
- Net interest on the net defined benefit liability or asset
- Re-measurements of net defined benefit liability or asset

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset.

Net interest on the net defined benefit liability or asset is recognized as an expense or income in profit or loss.

Re-measurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in the consolidated statement of financial position with a corresponding debit or credit to retained earnings through OCI in the period in which they occur. Re-measurements are not reclassified to the consolidated statement in comprehensive loss in subsequent periods.

# Common Stock and Additional Paid-in Capital

The Group has issued common stocks that are classified as equity. Common stock is measured at par value for all shares issued.

When the shares are sold at premium, the excess of the proceeds over the par value is credited to "Additional paid-in capital" account. Direct costs incurred related to equity issuance are chargeable to "Additional paid-in capital" account. If additional paid-in capital is not sufficient, the excess is charged against retained earnings.

Subscription receivable pertains to the uncollected portion of the subscribed shares. Subscription receivable is presented as deduction from equity if the subscription receivable is not expected to be

collected within 12 months after reporting period. Otherwise, the subscription receivable is presented as current asset.

# **Retained Earnings**

The amount included in retained earnings includes profit (loss) attributable to the Group's stockholders and reduced by dividends. Dividends are recognized as a liability and deducted from equity when they are approved by the Group's stockholders. Interim dividends are deducted from equity when they are paid. Dividends for the year that are approved after the reporting date are dealt with as an event after the reporting date. Retained earnings may also include effect of changes in accounting policy as may be required by the standard's transitional provisions.

Appropriated retained earnings represent the portion which has been restricted, and therefore, not available for dividend declaration. Unappropriated retained earnings represent accumulated earnings which can be declared as dividends to stockholders.

# Other Comprehensive Income (OCI)

OCI comprises items of income and expenses, including reclassification adjustments, which are not recognized in profit or loss as required or permitted by other standards.

# Treasury Stock

Own equity instruments which are reacquired (treasury stock) are recognized at cost and deducted from equity. No gain or loss is recognized in the consolidated statement of comprehensive income on the purchase, sale, issue or cancellation of the Group's own equity instruments. Any difference in the carrying amount and the consideration, if reissued, is recognized in additional paid-in capital. Voting rights related to treasury stock are nullified for the Group and no dividends are allocated to them respectively. When the stocks are retired, the common stock account is reduced by its par value and the excess of cost over par value upon retirement is debited to additional paid-in capital when the shares were issued and to retained earnings for the remaining balance.

# Revenue Recognition

Revenue from Contract with Customers

Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. The Group has generally concluded that it is the principal in its revenue arrangements.

The disclosures of significant accounting judgments, estimates and assumptions relating to revenue from contracts with customers are provided in Note 3.

#### Real estate sales

The Group derives its real estate revenue from sale of lots, house and lot, condominium units and parking lot. Revenue from the sale of these real estate projects under pre-completion stage are recognized over time during the construction period (or percentage of completion) since based on the terms and conditions of its contract with the buyers, the Group's performance does not create an asset with an alternative use and the Group has an enforceable right to payment for performance completed to date.

In measuring the progress of its performance obligation over time, the Group uses input method. Input methods recognize revenue on the basis of the entity's efforts or inputs to the satisfaction of a performance obligation. Progress is measured based on actual resources consumed such as materials, labor hours expended and actual overhead incurred relative to the total expected inputs to the satisfaction of that performance obligation, or the total estimated development costs of the real estate

project. The Group uses the cost accumulated by the accounting department to determine the actual resources used. Input method exclude the effects of any inputs that do not depict the entity's performance in transferring control of goods or services to the customer.

Estimated development costs of the real estate project include costs of land development, building costs, professional fees, depreciation of equipment directly used in the construction, payments for permits and licenses. Revisions in estimated development costs brought about by increases in projected costs in excess of the original budgeted amounts form part of total project costs on a prospective basis and are allocated between costs of sales and real estate inventories.

Any excess of progress of work over the right to an amount of consideration is recognized as installment contract receivables (unconditional) or contract asset (conditional) in the asset section of the statement of financial position.

Any excess of collections over the total of recognized installment contract receivables is included in the "contract liabilities" account in the liabilities section of the consolidated statement of financial position.

#### Contract Balances

#### Receivables

A receivable represents the Group's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

#### Contract assets

A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Group performs by transferring goods or services to a customer before the customer pays the consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional.

#### Contract liabilities

A contract liability is the obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Group transfers goods or services to the customer, a contract liability is recognized when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Group performs under the contract.

The contract liabilities also include payments received by the Group from the customers for which revenue recognition has not yet commenced.

#### Costs to obtain contract

The incremental costs of obtaining a contract with a customer are recognized as an asset if the Group expects to recover them. The Group has determined that commissions paid to marketing agents on the sale of pre-completed real estate units are deferred when recovery is reasonably expected and are charged to expense in the period in which the related revenue is recognized as earned. Commission expense is included in the "Selling and marketing expense" account in profit or loss.

Costs incurred prior to obtaining contract with customer are not capitalized but are expensed as incurred.

### Contract fulfillment assets

Contract fulfillment costs are divided into: (i) costs that give rise to an asset; and (ii) costs that are expensed as incurred. When determining the appropriate accounting treatment for such costs, the Group

firstly considers any other applicable standards. If those standards preclude capitalization of a particular cost, then an asset is not recognized under PFRS 15.

If other standards are not applicable to contract fulfillment costs, the Group applies the following criteria which, if met, result in capitalization: (i) the costs directly relate to a contract or to a specifically identifiable anticipated contract; (ii) the costs generate or enhance resources of the entity that will be used in satisfying (or in continuing to satisfy) performance obligations in the future; and (iii) the costs are expected to be recovered. The assessment of this criteria requires the application of judgement, in particular when considering if costs generate or enhance resources to be used to satisfy future performance obligations and whether costs are expected to be recoverable.

The Group's contract fulfillment assets pertain to connection fees and land acquisition costs.

Amortization, derecognition and impairment of contract fulfillment assets and capitalized costs to obtain a contract

The Group amortizes contract fulfillment assets and capitalized costs to obtain a contract over the expected construction period using percentage of completion following the pattern of real estate revenue recognition. The amortization is included within cost of sales.

A contract fulfillment asset or capitalized costs to obtain a contract is derecognized either when it is disposed of or when no further economic benefits are expected to flow from its use or disposal.

At each reporting date, the Group determines whether there is an indication that contract fulfillment asset or cost to obtain a contract may be impaired. If such indication exists, the Group makes an estimate by comparing the carrying amount of the assets to the remaining amount of consideration that the Group expects to receive less the costs that relate to providing services under the relevant contract. In determining the estimated amount of consideration, the Group uses the same principles as it does to determine the contract transaction price, except that any constraints used to reduce the transaction price will be removed for the impairment test.

Where the relevant costs or specific performance obligations are demonstrating marginal profitability or other indicators of impairment, judgment is required in ascertaining whether or not the future economic benefits from these contracts are sufficient to recover these assets. In performing this impairment assessment, management is required to make an assessment of the costs to complete the contract. The ability to accurately forecast such costs involves estimates around cost savings to be achieved over time, anticipated profitability of the contract, as well as future performance against any contract-specific performance indicators that could trigger variable consideration, or service credits. Where a contract is anticipated to make a loss, judgments are also relevant in determining whether or not an onerous contract provision is required and how this is to be measured.

#### Interest Income

For all financial instruments measured at amortized cost and interest bearing financial assets classified as available for sale, interest income is recorded using the EIR. EIR is the rate that exactly discounts the estimated future cash payments or receipts over the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or liability.

### Other Income

Other income includes gain arising from forfeiture or cancellation of prior years' real estate sales.

# Cost and Expense Recognition

Costs and expenses are decreases in economic benefits during the accounting period in the form of

outflows or depletions of assets or incurrences of liabilities that result in decreases in equity, other than those relating to distributions to equity participants.

#### Cost of Real Estate Sales

The Group recognizes costs relating to satisfied performance obligations as these are incurred. These include costs of land, land development costs, building costs, professional fees, depreciation, permits and licenses and capitalized borrowing costs. These costs are allocated to the saleable area, with the portion allocable to the sold area being recognized as costs of sales while the portion allocable to the unsold area being recognized as part of real estate inventories.

In addition, the Group recognizes as an asset only costs that give rise to resources that will be used in satisfying performance obligations in the future and that are expected to be recovered.

Cost of real estate sales is recognized consistent with the revenue recognition method applied. Cost of subdivision land and condominium units sold before the completion of the development is determined on the basis of the acquisition cost of the land plus its full development costs, which include estimated costs for future development works, as determined by the Group's in-house technical staff.

The cost of real estate sales recognized in profit or loss on disposal is determined with reference to the specific costs incurred on the property, allocated to saleable area based on relative size and takes into account the POC used for revenue recognition purposes.

Any changes in estimated development costs used in the determination of the amount of revenue and cost are recognized in the profit or loss in the period in which the change is made.

### General and Administrative Expenses

Expenses incurred in the general administration of day-to-day operation of the Group are generally recognized when the service is used or the expense arises.

#### Sales and Marketing Expenses

Expenses incurred in the direct selling and marketing activities are generally recognized when the service is incurred or the expense arises.

Research and Development Costs. Research costs are expensed as incurred. Development expenditures on an individual project are recognized as an intangible asset when the Group can demonstrate:

- the technical feasibility of completing the intangible asset so that the asset will be available for use or sale
- its intention to complete and its ability to use or sell the asset
- how the asset will generate future economic benefits
- the availability of resources to complete the asset
- the ability to measure reliably the expenditure during development

Following initial recognition of the development expenditure as an asset, the asset is carried at cost less any accumulated amortization and accumulated impairment losses. Amortization of the asset begins when development is complete and the asset is available for use.

#### **Income Taxes**

#### Current Income Tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recoverable from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

Current income tax for current and prior periods shall, to the extent unpaid, be recognized as a liability and is presented as "Income tax payable" account in the consolidated statement of financial position. If the amount already paid in respect of current and prior periods exceeds the amount due for those periods, the excess shall be recognized as an asset and is presented as part of "Prepayments and other current assets" account in the consolidated statement of financial position.

#### Deferred Income Tax

Deferred income tax is provided, using the balance sheet liability method, on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognized for all taxable temporary differences, including asset revaluations. Deferred tax liability is not recognized when it arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit or loss nor taxable profit or loss. However, deferred tax liabilities are not provided on non-taxable temporary differences associated with investments in subsidiaries.

Deferred income tax assets are recognized for all deductible temporary differences, carryforward benefits of unused tax credits from excess minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT) and unused net operating loss carryover (NOLCO), to the extent that it is probable that sufficient future taxable profits will be available against which the deductible temporary differences and carryforward benefits of unused MCIT and unused NOLCO can be utilized before their expiration, except:

- where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- with respect to deductible temporary differences associated with investments in subsidiaries, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred income tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Deferred income tax relating to items recognized directly in equity is recognized in equity and not in profit or loss. Deferred tax items are recognized in correlation to the underlying transaction either in other comprehensive income or directly in equity.

#### Basic/Diluted Earnings (Loss) Per Share

Basic earnings (loss) per share is computed by dividing net income (loss) for the year attributable to

equity holders of the Group by the weighted average number of common shares outstanding during the year, after giving retroactive effect to any stock dividends or stock splits, if any, declared during the year.

Diluted earnings (loss) per share is computed in the same manner, with the net income (loss) for the year attributable to equity holders of the Group and the weighted average number of common shares outstanding during the year, adjusted for the effect of all dilutive potential common shares.

#### Foreign Currency-denominated Transactions

Transactions in foreign currencies are initially recorded in the functional currency rate ruling at the date of the transaction. Outstanding monetary assets and monetary liabilities denominated in foreign currencies are restated using the rate of exchange at the reporting date. Foreign currency gains or losses are recognized in profit or loss.

#### Leases

# The Group as a lessee

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group's lease contracts qualify as a short-term leases.

#### Short-term leases and Low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases of office space (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the leases of low-value assets recognition exemption, where applicable, to leased assets that are considered of low value. Lease payments on short-term leases and low-value assets are recognized as expense on a straight-line basis over the lease term.

#### Operating leases

Leases where the lessor retains substantially all the risks and rewards of ownership are classified as operating leases. Operating lease payments are recognized as an expense in the Group's profit or loss on a straight-line basis over the lease term. When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognized.

#### **Provisions**

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

# Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed in the notes to the consolidated financial statements when an inflow of economic benefits is probable. Contingent assets are assessed continually to ensure that developments are appropriately reflected in the consolidated financial statements. If it has become virtually certain that an inflow of economic benefits will arise, the asset and the related income are recognized in the consolidated financial statements.

# **Segment Reporting**

The Group's operating segments are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

#### **Events After the Reporting Date**

Post year-end events that provide additional information about the Group's position at the reporting date (adjusting events) are reflected in the consolidated financial statements when material. Post year-end events that are not adjusting events are disclosed in the notes to consolidated financial statements when material.

# 3. Significant Accounting Judgments, Estimates and Assumptions

The consolidated financial statements prepared in accordance with PFRS requires management to make judgments, estimates and assumptions that affect amounts reported in the consolidated financial statements and related notes. The judgments, estimates and assumptions used in the consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the consolidated financial statements. Actual results could differ from such estimates.

Management has considered the potential impact of COVID-19 pandemic on the Group's significant accounting judgments and estimates and there are no changes to the significant judgements and estimates in the consolidated financial statements as at and for the year ended December 31, 2021 from those applied in previous financial years, other than for those disclosed under this section.

#### **Judgments**

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have a significant effect on the amounts recognized in the consolidated financial statements:

#### Determination of Existence of an Enforceable Contract

The Group's primary document for a contract with a customer is a signed contract to sell. It has determined, however, that in cases wherein contract to sell are not signed by both parties, the combination of its other signed documentation such as reservation agreement, official receipts, quotation sheets and other relevant documents, would contain all the criteria to qualify as contract with the customer under PFRS 15.

# Evaluation of the Probability that the Entity will Collect the Consideration from the Buyer

Part of the assessment process of the Group before revenue recognition is to assess the probability that the Group will collect the consideration to which it will be entitled in exchange for the real estate property that will be transferred to the customer. In evaluating whether collectability of an amount of consideration is probable, an entity considers the significance of the customer's initial payments in relation to the total contract price. Collectability is also assessed by considering factors such as past history customer, age and pricing of the property. Management regularly evaluates the historical cancellations and back-outs if it would still support its current threshold of customers' equity before commencing revenue recognition.

#### Determination of the Revenue Recognition Method and Measure of Progress

The Group concluded that revenue for real estate sales is to be recognized over time because (a) the Group's performance does not create an asset with an alternative use; and (b) the Group has an enforceable right for performance completed to date. The promised property is specifically identified in the contract and the contractual restriction on the Group's ability to direct the promised property for

another use is substantive. This is because the property promised to the customer is not interchangeable with other properties without breaching the contract and without incurring significant costs that otherwise would not have been incurred in relation to that contract. In addition, under the current legal framework, the customer is contractually obliged to make payments to the developer up to the performance completed to date.

The Group has determined that input method used in measuring the progress of the performance obligation faithfully depicts the Group's performance in transferring control of real estate development to the customers.

#### Identifying Performance Obligation

The Group has various contracts to sell covering (a) serviced lot, (b) serviced lot and house, (c) condominium unit and (d) parking lot. The Group concluded that there is one performance obligation in each of these contracts because, for serviced lot, the developer integrates the plots it sells with the associated infrastructure to be able to transfer the serviced land promised in the contract. For the contract covering service lot and house and condominium unit, the developer has the obligation to deliver the house or condominium unit duly constructed in a specific lot and fully integrated into the serviced land in accordance with the approved plan. Included also in this performance obligation is the Group's service to transfer the title of the real estate unit to the customer.

# Distinction between investment properties and owner-occupied properties

The Group determines whether a property qualifies as investment property. In making its judgment, the Group considers whether the property generates cash flow largely independent of the other assets held by an entity. Owner-occupied properties generate cash flows that are attributable not only to property but also to the other assets used in the production or supply process.

Certain properties comprise a portion that is held to earn rentals or for capital appreciation and another portion that is held for use in the production or supply of goods or services or for administrative purposes. If these portions cannot be sold separately as of the financial reporting date, the property is accounted for as investment property only if an insignificant portion is held for use in the production or supply of goods or services or for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Group considers each property separately in making its judgment.

#### Assessment of Impairment of Nonfinancial Assets

The Group assesses impairment on other current assets and property and equipment whenever events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable.

The factors that the Group considers important which could trigger an impairment review include the following:

- Significant underperformance relative to expected historical or projected future operating results;
- Significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- Significant negative industry or economic trends.

An impairment loss is recognized whenever the carrying amount of an asset exceeds its estimated recoverable amount. The estimated recoverable amount is computed using the asset's fair value less costs to sell or value-in-use. The fair value less costs to sell is the amount obtainable from the sale of an asset in an arm's length transaction less the costs of disposal while value-in-use is the present value of estimated future net cash inflows expected to arise from the continuing use of an asset and from its

disposal at the end of its useful life. Recoverable amounts are estimated for individual assets or, if it is not possible, for the cash-generating unit to which the asset belongs.

In determining the present value of estimated future cash flows expected to be generated from the continued use of the assets, the Group is required to make estimates and assumptions that can materially affect the consolidated financial statements.

As of December 31, 2021 and 2020, there were no impairment indicators that would lead to impairment analysis.

#### **Estimates and Assumptions**

The key estimates concerning the future and other key sources of estimation uncertainty at reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

# Revenue and Cost Recognition

The Group's revenue recognition policies require management to make use of estimates and assumptions that may affect the reported amounts of revenue and costs. The Group's revenue and cost from real estate sales recognized based on the percentage of completion is determined based on actual costs incurred to date over the estimated total costs to complete the project reconciled with the engineer's judgment and estimates on the physical portion of contract work done if the development if beyond the preliminary stage.

In measuring the progress of its performance obligation over time, the Group uses input method. Under this method, progress is measured based on actual costs incurred on materials, labor, and actual overhead relative to the total estimated development costs of the real estate project. The Group uses the cost accumulated by the accounting department to determine the actual costs incurred. The estimation of the total costs of the real estate project requires technical inputs by project engineers.

Real estate sales and cost of real estate sales amounted to \$\mathbb{P}310.77\$ million and \$\mathbb{P}174.48\$ million in 2021, \$\mathbb{P}51.05\$ million and \$\mathbb{P}28.24\$ million in 2020 and \$\mathbb{P}112.58\$ million and \$\mathbb{P}67.91\$ million in 2019, respectively (see Notes 7 and 22).

#### Estimation of the Provision for ECL

The Group uses a vintage analysis to calculate ECLs for trade receivables and contract assets. The Group used the vintage analysis accounts for expected credit losses by calculating the cumulative loss rates of a given receivable/contract asset pool.

The vintage analysis is initially based on the Group's historical observed default rates. The Group calibrates the vintage to adjust the historical credit loss experience with forward-looking information. For instance, if forecast economic conditions are expected to deteriorate over the next year which can lead to an increased number of defaults in the real estate sector, the historical default rates are adjusted. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

The assessment of the correlation between historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future. The information about the ECLs on the Group's trade receivables and contract assets is disclosed in Note 6.

For its other financial assets subject to ECL, the Group applies the general approach in calculating ECLs.

The Group recognized allowance for ECL amounting to \$\textstyle{2}15.00\$ million in 2021 (nil in 2020). The carrying values of receivables as of December 31, 2021 and 2020 amounted to \$\textstyle{2}4.77\$ million and \$\textstyle{2}40.55\$ million, respectively (see Note 6). The carrying values of contract assets are \$\textstyle{2}96.94\$ million and \$\textstyle{2}66.01\$ million as of December 31, 2021 and 2020, respectively (see Note 22).

#### Measurement of Net Realizable Value of Real Estate Inventories

The Group adjusts the cost of its real estate inventories to NRV based on its assessment of the recoverability of the inventories. NRV in respect of real estate inventories under construction is assessed with reference to market prices at the reporting date for similar completed property, less estimated costs to complete construction and less estimated costs to sell. The amount and timing of recorded expenses for any period would differ if different judgments were made or different estimates were utilized.

Real estate inventories at cost amounted to \$\text{P1},014.77\$ million and \$\text{P1},061.68\$ million as of December 31, 2021 and 2020, respectively. In 2021 and 2020, the Group assessed that the NRV of real estate inventories is higher than cost, hence the Group did not recognize any losses on write down of real estate inventories (see Note 7).

# Estimation of Useful Lives of Property and Equipment, excluding Land

The Group estimates the useful lives of the significant parts of property and equipment based on the period over which the assets are expected to be available for use. The estimated useful lives are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets. In addition, the Group's estimation of the useful lives is based on collective assessment of industry practice, internal technical evaluation and experience with similar assets. It is possible, however, that future results of operations could be materially affected by changes in estimates brought about by changes in factors mentioned above. The amounts and timing of recorded expenses for any period would be affected by changes in these factors and circumstances.

There were no changes in the estimated useful life of property and equipment in 2021 and 2020. The carrying values of depreciable property and equipment amounted \$\mathbb{P}\$17.42 million and \$\mathbb{P}\$20.23 million as at December 31, 2021 and 2020, respectively (see Note 11).

#### Estimation of Retirement Benefits Liability and Expense

The determination of the obligation and cost of retirement benefits is dependent on the selection of certain assumptions used by the actuary in calculating such amounts. Those assumptions include among others, discount rate and salary increase rate. Actual results that differ from the Group's assumptions are accumulated and amortized over future periods and therefore, generally affect the recognized expense and liability in such future period. While the Group believes that the assumptions are reasonable and appropriate, significant differences between actual experience and assumptions may materially affect retirement benefits expense and liability. Retirement benefits costs charged to operations for the years ended December 31, 2021, 2020 and 2019 amounted to \$\mathbb{P}0.78\$ million, \$\mathbb{P}0.79\$ million, and \$\mathbb{P}0.67\$ million, respectively. Retirement benefits liability amounted to \$\mathbb{P}9.03\$ million and \$\mathbb{P}6.62\$ million as of December 31, 2021 and 2020, respectively (see Note 17).

#### Recognition of Deferred Income Tax Assets

The Group reviews the carrying amounts of deferred income tax assets at each financial reporting date and reduces the amounts to the extent that they are no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax assets to be utilized. However, there is no

assurance that the Group will generate sufficient taxable income to allow all or part of its deferred income tax assets to be utilized.

The Group recognized deferred income tax assets amounting to £19.16 million and £18.36 million as of December 31, 2021 and 2020, respectively (see Note 18).

#### Provisions and contingencies

The estimate of probable costs of resolution of possible claims has been developed in consultation with legal counsels handling the Group's defense in these matters and is based upon an analysis of potential results. The Group is a party to some probable claims arising from the ordinary course of business. Provision for probable claims amounted to \$\mathbb{P}10.95\$ million in 2021 (nil in 2020) (see Note 13).

#### 4. Cash and Cash Equivalents

	2021	2020
Cash on hand	P30,000	₽30,000
Cash in banks	60,636,723	52,513,679
Cash equivalents	430,538,993	546,679,983
	<b>₽</b> 491,205,716	₽599,223,662

Cash in banks earn interest at the respective bank deposit rates. Cash equivalents are made for varying periods of up to three months depending on the immediate cash requirements of the Group and earn interest at the respective short-term deposit rates. Interest income earned amounted to \$\mathbb{P}2.55\$ million, \$\mathbb{P}9.39\$ million and \$\mathbb{P}18.85\$ million in 2021, 2020 and 2019, respectively.

#### 5. Short-Term Investments

In 2021, the Group acquired investments in treasury bills bearing interest ranging from 1.29% to 1.47%, and maturing in 2022. Interest earned during in 2021 amounted to \$\mathbb{P}2.79\$ million.

# 6. Receivables

	2021	2020
Installment contract receivables (Note 22)	P3,079,472	₽12,775,747
Advances to:		
Officers and employees	19,114,527	19,080,905
Agents	1,616,547	1,473,731
Due from a related party (Note 19)	270,903	256,445
Accrued interest	119,931	333,324
Other receivables	15,570,199	6,631,820
	39,771,579	40,551,972
Less provision for ECL (Note 14)	15,000,000	
	<b>P24,771,579</b>	₽40,551,972

- a. Installment contract receivables arises from sale of real estate and is collectible in monthly instalments over a period ranging from one to 10 years which bears monthly interest rates of 14.0% to 16.0% in 2021 and 2020 computed on the diminishing balance.
  - Interest income earned amounted to \$\mathbb{P}3.29\$ million, \$\mathbb{P}2.92\$ million and \$\mathbb{P}4.28\$ million in 2021, 2020 and 2019, respectively.
- b. Advances to officers and employees are noninterest-bearing and will generally be settled through liquidation and salary deduction, respectively. These receivables will be settled within the next financial year. In 2021, the Group recognized provision for ECL amounting to P15.00 million (nil in 2020) (see Note 14).
- c. Other receivables consist mostly of receivables from Home Development Mutual Fund (HDMF), and unit owners for electricity and other utilities.

#### 7. Real Estate Inventories

	2021	2020
Condominium and residential units	P428,869,754	₽559,091,328
Subdivision projects for development	444,942,850	362,152,410
Lot inventory	140,957,216	140,439,401
	P1,014,769,820	₽1,061,683,139

A summary of the movement in real estate inventories is set out below:

	2021	2020
Balances at beginning of year	P1,061,683,139	₽1,058,274,302
Development costs incurred	136,560,140	29,177,454
Disposals recognized as cost of real estate sales	(186,896,963)	(29,878,217)
Repossessed inventories	3,423,504	4,109,600
	P1,014,769,820	₽1,061,683,139

# 8. Prepayments and Other Current Assets

	2021	2020
Input VAT - net of noncurrent portion	P29,187,183	₽37,493,355
Creditable withholding taxes	15,201,855	17,452,394
Refundable deposits (Note 26)	3,413,881	3,273,166
Advances to suppliers and contractors	68,348	46,180
Others	121,929	132,750
	P47,993,196	₽58,397,845

Refundable deposits are composed of security deposits related to the Group's lease agreement and utility deposits to Manila Electric Corporation.

Advances to suppliers and contractors are payments made to suppliers as contracts with them generally require advance payment. The amount will be applied as part of the full payment of the contracted price.

# 9. Equity Investments at FVTOCI

	2021	2020
Golf club shares	<b>P44,350,000</b>	₽34,250,000
Listed equity investments	11,203,235	9,624,723
	₽55,553,235	₽43,874,723

As of December 31, 2021 and 2020, the Group's equity investments at FVTOCI pertain to investments in golf club shares and shares of stock of various publicly-listed companies.

The fair values of the shares of stock are based on the quoted market price that is readily and regularly available in the Philippine Stock Exchange.

The fair value of quoted club share is determined by reference to published price quotation.

Dividend income earned from equity investments amounted to \$\mathbb{P}0.14\$ million, \$\mathbb{P}0.12\$ million and \$\mathbb{P}0.39\$ million in 2021, 2020 and 2019, respectively.

The rollforward of net changes in fair value of equity investments at FVTOCI are as follows:

	2021	2020
Balance at beginning of year	₽13,377,801	₽12,561,536
Fair value adjustments	10,157,553	816,265
Balances at end of year	<b>P</b> 23,535,354	₽13,377,801

# 10. Financial Assets at FVTPL

This account pertains to investment in UITF from China Banking Corporation (CBC), classified and measured as financial assets at FVTPL. The movement of the carrying amounts of financial assets at FVTPL for the year ended December 31, 2021 follows:

Balance at beginning of year	₽_
Additions	28,504,209
Fair value adjustments	246,990
Balances at end of year	₽28,751,199

The fair value adjustments were recognized in the consolidated statement of comprehensive income in 2021.

# 11. Property and Equipment

# December 31, 2021

			Office			
			Furniture and	Transportation	Leasehold	
	Land	Building	Equipment	Equipment	Improvements	Total
Cost						
Balances at beginning of year	P16,336,217	P20,377,418	P18,474,072	P16,251,840	<b>£</b> 5,718,202	<b>₽77,157,749</b>
Additions	_	_	1,473,064	_	_	1,473,064
Balances at end of year	16,336,217	20,377,418	19,947,136	16,251,840	5,718,202	78,630,813
Accumulated depreciation and						
amortization						
Balances at beginning of year	_	8,344,368	11,348,883	15,180,523	5,718,202	40,591,976
Depreciation and amortization						
(Notes 14 and 15)	_	1,063,116	2,724,323	494,570	_	4,282,009
Balances at end of year	-	9,407,484	14,073,206	15,675,093	5,718,202	44,873,985
Net book values	P16,336,217	P10,969,934	P5,873,930	P576,747	₽–	P33,756,828

# December 31, 2020

			Office			
			Furniture and	Transportation	Leasehold	
	Land	Building	Equipment	Equipment	Improvements	Total
Cost						
Balances at beginning of year	₽16,336,217	₽20,377,418	₽17,323,674	₽16,251,840	₽5,718,202	₽76,007,351
Additions	_	_	1,150,398	_	_	1,150,398
Balances at end of year	16,336,217	20,377,418	18,474,072	16,251,840	5,718,202	77,157,749
Accumulated depreciation and						
amortization						
Balances at beginning of year	_	7,281,253	10,564,273	14,673,471	5,527,464	38,046,461
Depreciation and amortization						
(Notes 14 and 15)	_	1,063,115	784,610	507,052	190,738	2,545,515
Balances at end of year	_	8,344,368	11,348,883	15,180,523	5,718,202	40,591,976
Net book values	₽16,336,217	₽12,033,050	₽7,125,189	₽1,071,317	₽–	₽36,565,773

As of December 31, 2021 and 2020, the cost of fully depreciated property and equipment amounted to \$\mathbb{P}24.29\$ million and \$\mathbb{P}23.40\$ million, respectively. These are retained in the records and still used by the Group until these are disposed or the Group vacates the leased premises.

# 12. Other Noncurrent Assets

	2021	2020
Deferred input VAT	5,426,947	4,508,882
Advances for agricultural projects.	3,075,254	1,217,762
	P8,502,201	₽5,726,644

# 13. Accounts Payable and Other Liabilities

	P71,352,195	₽56,120,295
Government payables	942,085	644,988
Retention payables (Note 26)	2,996,364	1,262,334
Accounts payable - trade	15,679,953	14,005,616
Accrued expenses	15,842,149	3,764,864
Accrued contractors' payables	<b>P</b> 35,891,644	₽36,442,493
	2021	2020

- a. Accrued contractors' payables represent accruals for billings of various contractors in relation to the Anuva and Althea Project. These accruals are reclassified to accounts payable once billings are actually received.
- b. Accrued expenses include provisions for contingencies amounting to ₱10.95 million as at December 31, 2021, representing management's best estimate of probable cost of claims arising from the normal course of business that has been developed in consultation with the Group's legal counsel and is based upon an analysis of potential results. As allowed under PAS 37, detailed information on the provisions is not disclosed as it may prejudice the Group's negotiations with the third party.
- c. Accounts payable includes billings of various suppliers and contractors for liabilities incurred in relation to the project and office administrative functions. Accounts payable are noninterest-bearing with payment terms which are dependent on the suppliers' or contractors' credit terms, which is generally 30 to 60 days.
- d. Retention payables represent the amount retained by the Group as security for any defects and damages on the construction of Anala arising from or due to faulty workmanship and/or defective contractor-supplied materials before the final acceptance of the Anala and the payment of the last billing. Retention payable is expected to be settled within the next financial year.
- e. Government payables consist of mandatory contributions and payments to the Social Security System, Philippine Health Insurance Corporation, and the Home Development Mutual Fund, withholding tax payables and are remitted the month following the month of withholding.

# 14. General and Administrative Expenses

	2021	2020	2019
Personnel costs	P20,588,197	₽18,127,970	₽21,285,540
Provision for ECL (Note 6)	15,000,000	_	_
Travel and transportation	5,223,042	5,324,807	6,932,529
Professional fees	4,506,868	3,584,315	3,457,550
Depreciation and amortization (Note 11)	4,167,731	2,374,098	3,767,906
Short-term lease (Note 26)	2,678,728	2,573,767	2,343,169
Outside services	2,260,155	2,208,215	2,129,431
Taxes and licenses	1,154,394	2,465,172	3,436,845
Property management expense	1,208,081	1,169,199	3,468,033
Dues and subscription	1,001,920	962,758	938,764
Telecommunications and postage	895,289	1,012,940	1,125,538
Exploration cost	633,512	79,680	1,127,290
Supplies	612,139	584,501	699,083
Repairs and maintenance	513,749	914,218	933,091
Utilities	344,409	519,718	530,623
Research and development expenses	308,085	686,178	3,435,115
Entertainment and representation	129,657	51,793	195,002
Insurance	90,554	105,124	56,061
Trainings and seminars	49,185	27,087	188,343
Others	1,922,148	1,535,002	2,075,372
	P63,287,843	₽44,306,542	₽58,125,285

Others include bank charges and other miscellaneous costs.

#### Personnel costs consist of:

	2021	2020	2019
Salaries and wages	P17,236,759	₽15,019,496	₽18,541,831
Short term employee benefits	2,570,013	2,318,404	2,070,526
Retirement benefits cost (Note 17)	781,425	790,070	673,183
	P20,588,197	₽18,127,970	₽21,285,540

# 15. Sales and Marketing Expenses

	2021	2020	2019
Commissions and incentives	P19,019,526	₽3,691,984	₽6,158,776
Consultancy fees	1,582,764	1,489,286	2,475,152
Advertising	1,366,504	703,360	978,721
Product presentation	465,450	238,213	2,802,579
Utilities	242,558	261,262	579,224
Travel and transportation	174,907	91,434	148,598
Telecommunications and postage	118,699	_	7,674
Depreciation and amortization (Note 11)	114,278	171,417	171,417
Others	135,891	20,325	107,334
	₽23,220,577	₽6,667,281	₽13,429,475

Others include expenses from meetings, janitorial fees and other expenses directly attributable to sales and marketing.

# 16. Other Income (Charges) - net

	2021	2020	2019
Input VAT on exempt sales	(P10,756,936)	<b>(P</b> 3,332,531)	<b>(P</b> 4,677,452)
Forfeited buyer deposits	10,336,197	10,894,562	7,811,274
Penalty income and late payment charges	1,737,335	1,249,078	613,748
Gain (loss) on repossession	702,504	1,277,600	464,520
Others - net	(10,177,897)	(653,708)	(3,480,839)
	( <b>P8,158,797</b> )	₽9,435,001	₽731,251

- a. Gain (loss) on repossession represents the difference between the fair value of the repossessed inventories and the carrying value of the ICR/contract asset and any amount refundable to the buyer at the date of repossession. This includes the difference between the fair value and original cost of the repossessed inventories upon subsequent resale.
- b. Forfeited buyer deposits are recognized when the deposits from potential buyers are deemed nonrefundable due to prescription of the period for entering into a contracted sale. These pertain to deposits that did not reach the collection threshold.
- c. Penalties are additional fees imposed on customers due to their failure to make payments on time.
- d. Other charges included within "Others net" mainly pertain deficiency taxes paid and costs related to the incorporation of SOCBluemoon.

# 17. Retirement Benefit Obligation

The Group has an unfunded, noncontributory defined benefit retirement plan which covers all of its regular employees. RA No. 7641 ("Retirement Pay Law"), an act amending article 287 of Presidential Decree No. 442 ("Labor Code of the Philippines"), requires a provision for retirement pay to qualified private sector employees in the absence of any retirement plan in the entity, provided, however, that the employee's retirement benefits under any collective bargaining and other agreements shall not be less than those provided under the law. The law does not require minimum funding of the plan. The latest actuarial valuation report is as at December 31, 2021.

Retirement benefits cost recognized in the consolidated statements of comprehensive income are as follows:

	2021	2020	2019
Current service cost	₽558,154	₽527,133	₽344,914
Interest cost	223,271	262,937	328,269
	<b>P</b> 781,425	₽790,070	₽673,183

Amounts recognized in other comprehensive income pertaining to remeasurement losses amounted to \$\text{P1,628,996}\$, \$\text{P46,323}\$ and \$\text{P827,679}\$ in 2021, 2020 and 2019, respectively.

Movement in the actuarial gains (losses) on defined benefit plan is as follows (net of deferred income tax recognized):

	2021	2020	2019
Balances at beginning of year	P465,064	₽475,698	₽1,229,821
Actuarial losses during the year	(1,736,821)	(10,634)	(754,123)
Balances at end of year	( <b>P1,271,757</b> )	₽465,064	₽475,698

Changes in the present value of the retirement benefit obligation are as follows:

	2021	2020
Beginning	<b>P</b> 6,618,727	₽5,782,334
Current service cost	558,154	527,133
Interest cost	223,271	262,937
Actuarial loss (gain) due to:		
Experience adjustments	1,970,305	(280,527)
Change in assumptions	(341,309)	326,850
Ending	<b>₽</b> 9,029,148	₽6,618,727

The principal assumptions as of used to determine retirement benefit obligations for the plan as at January 1 are shown below:

	2021	2020
Discount rate	3.30%-3.68%	4.50%-4.84%
Future salary increase	3.00%-5.00%	3.00%-5.00%

The discount rate and projected salary increase rate as of December 31, 2021 ranged between 3.80%-5.08% and 3.00%-5.00%, respectively.

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation, assuming all other assumptions were held constant:

# December 31, 2021:

	Increase (decrease) in basis points (bps)	Effect on retirement benefit obligation
Discount rate	100 bps	( <b>P321,944</b> )
	(100  bps)	372,815
Future salary increase rate	100 bps	70,533
•	(100 bps)	(17,677)

# December 31, 2020:

	Increase (decrease) in	Effect on retirement
	basis points (bps)	benefit obligation
Discount rate	100 bps	( <del>P</del> 285,851)
	(100 bps)	335,976
Future salary increase rate	100 bps	336,999
	(100 bps)	(291,862)

The estimated weighted average duration of benefit payment range between 4.7-15.97 years and 5.2-15.91 years as of December 31, 2021 and 2020, respectively.

Shown below is the maturity profile of the undiscounted benefit payments:

	2021	2020
Less than one year	<b>₽</b> 7,627,411	₽5,275,792
More than one year to 10 years	1,676,409	1,656,989
More than 10 years to 30 years	13,638,757	10,727,346

#### 18. **Income Taxes**

- a. The Parent Company has no provision for current income tax in 2021, 2020 and 2019. The Subsidiary's current provision for income tax represents RCIT in 2021, 2020 and 2019.
- b. Major components of provision for (benefit from) income tax expense for the respective years are:

	2021	2020	2019
For the current financial year:			
Current income tax	P18,164,810	₽9,942,115	₽8,579,821
Deferred income tax	(2,033,913)	(10,262,293)	(9,029,403)
Effect of change in tax rate	(802,509)	_	_
Provision for (benefit from) income tax	P15,328,388	( <del>P</del> 320,178)	( <del>P</del> 449,582)

The reconciliation of provision for (benefit from) income tax computed at the statutory income tax rate to provision for (benefit from) income tax shown in the consolidated statements of comprehensive income follows:

	2021	2020	2019
Provision for (benefit from) income tax			
computed at statutory tax rate 25%			
in 2021 and 30% both in 2020 and			
2019	P10,371,032	( <del>P</del> 2,477,347)	( <del>P</del> 861,066)
Additions to (reductions in) income tax			
resulting from:			
Movements in deductible			
temporary differences, NOLCO			
and excess MCIT over RCIT for			
which no deferred income tax			
assets were recognized	2,478,908	2,984,453	4,118,162
Interest income subjected to			
final tax	(1,336,701)	(2,818,002)	(5,655,910)
Nondeductible expenses	2,721,682	2,028,185	1,836,762
Nontaxable dividend income	(35,179)	(37,467)	(115,886)
Change in tax rate as a result of			
Corporate Recovery and Tax			
Incentives for Enterprises			
(CREATE) Act	1,128,646	_	_
Current tax of prior periods			228,356
Provision for (benefit from) income tax	P15,328,388	( <b>P320,178</b> )	( <del>P</del> 449,582)

The components of the Group net deferred income tax assets (liabilities) are as follows:

	2021	2020
Deferred income taxes recognized in profit or loss		
Deferred income tax assets:		
Difference between tax and book basis of		
accounting for real estate transactions	<b>P12,041,145</b>	₽17,791,634
Allowance for ECL	3,750,000	_
Retirement benefit obligation	634,075	569,891
	16,425,220	18,361,525
Deferred income tax liabilities: Gain on repossession	(2,274,905) 14,150,315	(6,245,123) 12,116,402
Deferred income tax liabilities recognized in other comprehensive income:  Fair value changes of equity investments		
at FVTOCI	(4,869,710)	(3,348,750)
Actuarial gains on defined benefit plan	(294,562)	(186,737)
	(5,164,272)	(3,535,487)
	<b>P8,986,043</b>	₽8,580,915

c. The Group's deductible temporary differences, carryforward benefits of NOLCO for which no deferred income tax assets were recognized consists of the following:

_	2021		2020	
	<b>Gross Amount</b>	Tax Effect	Gross Amount	Tax Effect
NOLCO	P31,843,943	<b>₽7,960,986</b>	P35,037,605	P10,511,282
Pension liability	7,671,097	1,917,774	5,341,547	1,602,464
Unrealized foreign exchange loss	195,855	48,964	566,373	169,912
	P39,710,895	₽9,927,724	P40,945,525	P12,283,658

d. On September 30, 2020, the BIR issued Revenue Regulations No. 25-2020 implementing Section 4(bbbb) of "Bayanihan to Recover As One Act" which states that the NOLCO incurred for taxable years 2020 and 2021 can be carried over and claimed as a deduction from gross income for the next five (5) consecutive taxable years immediately following the year of such loss.

As of December 31, 2021, the Group has incurred NOLCO before taxable year 2020 which can be claimed as deduction from the regular taxable income for the next three (3) consecutive taxable years, as follows:

Year	Balance as of				Balance as of		Available
Incurred	December 31, 2020	Addition	Expiration	Utilization	December 31, 2021	Tax effect	Until
2018	₽12,839,075	₽–	₽12,839,075	₽–	₽_	₽–	2021
2019	13,010,731	_	_	_	13,010,731	3,252,683	2022
'	£25,849,806	₽–	₽12,839,075	₽–	₽13,010,731	₽3,252,683	

As of December 31, 2021, the Group has incurred NOLCO after taxable year 2020 which can be claimed as deduction from the regular taxable income for the next five (5) consecutive taxable years pursuant to the Bayanihan to Recover as One Act, as follows:

Year	Balance as of				Balance as of		Available
Incurred	December 31, 2020	Addition	Expiration	Utilization	December 31, 2021	Tax effect	Until
2020	₽9,187,799	₽–	₽–	₽–	₽9,187,799	₽2,296,950	2025
2021	_	9,645,413	_	_	9,645,413	2,411,353	2026
	₽9,187,799	₽9,645,413	₽–	₽–	₽18,833,212	₽4,708,303	

- e. Corporate Recovery and Tax Incentives for Enterprises Act
  - On March 26, 2021, the President of the Philippines signed into law Republic Act No. 11534, REATE Act, which took effect on April 11, 2021. The CREATE Act introduces reforms to the corporate income tax and incentive systems by implementing changes to the current tax regulations. Some of these changes, which became effective beginning July 1, 2020, are as follows:
  - Reduction in the RCIT from 30% to 25% for all other corporations;
  - Reduction in the MCIT rate from 2% to 1% of gross income for 3 years or until June 30, 2023;
  - Repeal of the imposition of 10% improperly accumulated earnings tax (IAET).

#### 19. Related Party Disclosures

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control or are controlled by, or are under common control with the Group, including holding companies, subsidiaries and fellow subsidiaries, are related parties of the Group. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the enterprise, key management personnel, including directors and officers of the Group

and close members of the family of these individuals, and companies associated with these individuals also constitute related parties. In considering each possible related entity relationship, attention is directed to the substance of the relationship and not merely the legal form. The Group has approval process and established limits when entering into material related party transactions.

In the normal course of business, the Group has significant related party transactions as follows:

	Amount/volume		Outstanding balance			
_	2021	2020	2021	2020	Terms	Conditions
Entity under common control South China Petroleum International (SCPI)						
Due from a related party	P14,458	₽13,058	<b>P</b> 270,903	₽256,445	Due and demandable	Non-interest bearing; Unsecured; Settled in cash; No impairment
Due from officers and directors (included as part of "Advances to officers and employees" under Receivables)	-	_	-	15,000,000	Due and demandable	Non-interest bearing; Unsecured; Settled through liquidation; Impaired

SCPI is a corporation established to prospect for, explore, extract, dig and drill for, exploit, produce, purchase, or otherwise obtain from the earth, any and all kinds of petroleum and petroleum products, rocks or carbon oils, natural gas and other volatile materials, chemical substance and salts, precious and base metals, diatomaceous earth as well as other minerals of whatever nature whether similar or dissimilar to those listed herein, and to manufacture, refine, prepare for market, buy, sell, import, export and transport and otherwise deal in petroleum and other minerals of whatever nature, whether similar or dissimilar thereto, their products, compounds and derivatives and other mineral and chemical substances in crude or refined condition, and to generally engage, as may be permitted by law, in the business of, and/or investing in mining, manufacturing, contracting and servicing, in addition to oil exploration. Receivable from SCPI pertains to the amount paid for SCPI's business permit and registration.

In 2021, the Group recognized provision for ECL on due from officers and directors amounting to \$\mathbb{P}\$15.00 million (see Note 6).

Compensation of key management personnel is as follows:

	2021	2020	2019
Salaries and short-term benefits	P9,289,018	₽7,707,207	₽10,413,222
Retirement benefits	333,211	185,379	155,212
	₽9,622,229	₽7,892,586	₽10,568,434

No other employee benefits were incurred for key management personnel.

# 20. Equity

#### a. Common Stock

The Parent Company's authorized, issued and outstanding common shares as of December 31, 2021 and 2020 are as follows:

	No. of Shares	Amount
Authorized - P1 par value	1,000,000,000	₽1,000,000,000
Issued	601,389,569	₽601,389,569
Subscribed*	305,170,000	305,170,000
Treasury - at cost	(4,639,000)	(4,961,650)
Total issued and outstanding	901,920,569	<b>₽</b> 901,597,919

<sup>\*</sup>Includes subscription receivable amounting to £228.88 million as of December 31, 2021 and 2020.

#### Track Record

The Parent Company was registered on September 25, 1992 with authorized capital stock amounting to \$\mathbb{P}1.0\$ billion composed of one billion shares with par value \$\mathbb{P}1.0\$ per share.

The Parent company has 358 shareholders as at December 31, 2021 and 2020.

# b. Retained Earnings

On December 8, 2016, the BOD approved a resolution earmarking \$\overline{9}600.0\$ million and \$\overline{2}145.0\$ million of the Parent Company's retained earnings for purposes of funding its investments related to SOC Land's Althea and Azalea projects with a target completion in 2024 and the Parent Company's agricultural projects from 2020 to 2025, respectively.

The Group's retained earnings account includes a restricted amount to the extent of the cost of shares held in treasury amounting to \$\mathbb{P}4.64\$ million as at December 31, 2021 and 2020, and accumulated deficit of the Parent Company's subsidiaries amounting to \$\mathbb{P}145.78\$ million and \$\mathbb{P}171.38\$ million as at December 31, 2021 and 2020, respectively, which are not available for dividend declaration as the subsidiaries are still in a deficit position after considering reconciling items to arrive at retained earnings available for dividend declaration. Retained earnings is further restricted for the payment of dividends to the extent of deferred income tax assets recognized that reduced the income tax expense, increased net income and decreased deficit as of December 31, 2021 and 2020.

# 21. Basic/Diluted Earnings (Loss) Per Share

	2021	2020	2019
Net income (loss)	P23,277,853	( <del>P</del> 7,937,646)	( <del>P</del> 2,420,641)
Weighted average number of shares	901,920,569	901,920,569	901,920,569
Basic/Diluted Earnings (Loss) per Share	<b>P</b> 0.0258	( <b>P</b> 0.0088)	( <b>P</b> 0.0027)

There are no dilutive potential common shares outstanding as of December 31, 2021, 2020 and 2019.

#### 22. Revenue from Contracts with Customers

# a. Disaggregated Revenue Information

The Group derives its real estate revenue from sale of lots, house and lot, condominiums and parking space.

The Group's disaggregation of each sources of revenue from contracts with customers are presented below:

	For the year ended December 31		
Segments	2021	2020	2019
Type of goods			
Sale of lot and house and lot	<b>P79,643,450</b>	<b>P</b> 25,046,083	<b>₽</b> 73,665,505
Sale of condominium unit	196,072,000	15,147,486	33,341,625
Sale of parking lot	5,700,000	3,100,000	5,575,000
Sale of townhouse	29,359,500	7,753,186	_
Total	P310,774,950	₽51,046,755	₽112,582,130
Timing of revenue recognition			
Goods transferred over time	P310,774,950	₽51,046,755	₽112,582,130

#### b. Contract balances

The Group's contract balances as at December 31, 2021 and 2020 are as follows:

	2021	2020
Receivables (Note 6)	<b>P</b> 3,079,472	₽12,775,747
Contract assets	96,943,316	66,014,580
Contract liabilities	268,605,077	239,654,630

#### Contract assets

A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Group performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional.

Breakdown as to current and noncurrent portion of the amount recorded under "Contract assets" account as of December 31, 2021 and 2020 are as follows:

	2021	2020
Contract assets - current	P51,402,262	₽33,652,339
Contract assets - noncurrent	45,541,054	32,362,241
	₽96,943,316	₽66,014,580
Contract liabilities	2021	2020
Contract liabilities - current	₽99,737,979	₽130,089,749
Contract liabilities - noncurrent	168,867,098	109,564,881
	<b>P</b> 268,605,077	₽239,654,630

The increase in the Group's contract assets is attributable to more sales in 2021. The increase in the Group's contract liabilities is attributable to the continued deposits of existing customers who have not yet reached the Group's revenue recognition policy on the buyer's initial payments in relation to the total contract price, as well as new customers in 2021.

The Group recognized additional \$\mathbb{P}\$159.04 million worth of contract liabilities in 2021 (\$\mathbb{P}\$189.27 million in 2020). As at December 31, 2021, contract liabilities amounting to \$\mathbb{P}\$99.74 million are expected to be recognized as revenue in the following year. Contract liabilities as of December 31, 2020 and 2019 amounting to \$\mathbb{P}\$130.09 million and \$\mathbb{P}\$129.10 million, respectively, were recognized as revenue in 2021 and 2020, respectively.

# c. Performance obligations (PO)

The following are the PO of the Group:

#### (a) House and lot

For sale of house and lot, house and lot are separately identifiable promises but are expected to be combined as one performance obligation since these are not distinct within the context of the contract. The obligation to deliver the house duly constructed in a specific lot is fully integrated in the lot in accordance with the approved plan. If sale occurs upon completion, the Group expects the revenue recognition to occur at a point in time when control of the asset is transferred to the customer, generally on delivery of the house and lot. If sale occurs prior to completion, the Group expects the revenue recognition to occur over time when satisfying the criterion of which the Group's performance does not create an asset with an alternative use and the Group has an enforceable right to payment for performance completed to date.

#### (b) Lot

The developer performs significant activities of land development in accordance with the approved subdivision plan. This includes, but is not limited to, provision of drainage, sewerage, water and electricity system which integrates the common areas and saleable lots. These development activities, however, are not distinct promises but rather necessary and required inputs relative to the developer's promise to deliver the residential lot.

# (c) Condominium

For contracts covering condominium units, the developer has the obligation to deliver the condominium unit duly constructed in a specific lot and fully integrated into the serviced land in accordance with the approved plan. The sale of real estate unit covers condominium unit and the Company concluded that there is one performance obligation in each of the contracts.

#### d. Cost to obtain contracts

The balances below pertain to the cost to obtain contracts as of December 31, 2021 and 2020 as presented in the statements of financial position:

	2021	2020
Balance at beginning of year	<b>P</b> 36,063,509	₽22,319,161
Additions	21,516,330	16,696,534
Amortization	(13,580,429)	(2,952,186)
Balance at end of year	43,999,410	36,063,509
Less noncurrent portion	27,068,960	13,942,993
Current portion	P16,930,450	₽22,120,516

#### 23. Financial Instruments

#### Financial Risk Management Objectives and Policies

The Group has various financial assets and liabilities such as cash and cash equivalents, short term investments, receivables, refundable deposits, financial assets at FVTPL, equity investments at FVTOCI and accounts payable and other liabilities (excluding statutory liabilities). The main purpose of the Group's financial instruments is to finance its operations. The Group has other financial instruments such as accounts payable and other liabilities which arise directly from its operations.

The BOD has overall responsibility for the establishment and oversight of the Group's risk management framework. The Group's risk management policies are established to identify and manage the Group's exposure to financial risks, to set appropriate transaction limits and controls, and to monitor and assess risks and compliance to internal control policies. Risk management policies and structure are reviewed regularly to reflect changes in market conditions and the Group's activities.

The Group has exposure to credit risk, liquidity risk, equity price risk and foreign exchange risk from the use of its financial instruments. The BOD reviews and approves the policies for managing each of these risks and they are summarized below.

#### Credit Risk

Credit risk arises when a customer or counterparty fails to discharge an obligation and cause the Group to incur a financial loss.

The Group trades only with recognized, creditworthy third parties. Customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis. In the real estate industry, title to the property is transferred only upon full payment of the purchase price. There is also a provision in the sales contract which allows forfeiture of installments/deposits made by the customer in favor of the Group. These measures minimize the credit risk exposure or any margin loss from possible default in the payment of installments.

The maximum exposure to credit risk for financial assets, which is composed of cash and cash equivalents, short-term investments, receivables, excluding advances to agents (reduced by the expected fair value of the repossessed collaterals), and refundable deposits, is equivalent to the carrying amount of these financial assets in the consolidated statement of financial position. Given the Group's diverse base of counterparties, it is not exposed to large concentrations of credit risk.

With respect to credit risk arising from financial assets, the Group's exposure to credit risk arises from default of the counterparties, with a maximum exposure as of December 31, 2021 and 2020 equal to the carrying value of the instruments reduced by the expected fair value of the repossessed collaterals upon default. Receivables from sale of real estate have minimal credit risk and are effectively collateralized by the respective units sold since the title to the real estate properties are not transferred to the buyers until full payment is made. Consequently, an impairment analysis is performed at each reporting date using a vintage analysis to measure ECL. The mechanics of the ECL calculations and the key elements are, as follows:

- a. Probability of default (PD) is an estimate of the likelihood of default over a given time horizon.
- b. Exposure at default (EAD) is an estimate of the exposure at a future default date taking into account expected changes in the exposure after the reporting date.
- c. Loss given default (LGD) is an estimate of the loss arising in the case where a default occurs at a given time.

For cash and cash equivalents, the Group applies the low credit risk simplification. The probability of

default and loss given defaults are publicly available and are considered to be low credit risks investments. It is the Group's policy to measure ECLs on such instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL. The Group uses the ratings from the external credit rating agencies to determine whether the debt instruments has significantly increased in credit risk and estimate ECLs.

For receivables and contract assets, an impairment analysis is performed at each reporting date using vintage analysis to measure ECLs. The Group used the vintage analysis accounts for expected credit losses by calculating the cumulative loss rates of a given ICR/contract asset pool. The calculation reflects the probability-weighted outcome, the time value of money, and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions.

In its ECL models, the Group relies on a broad range of forward-looking information as economic inputs. The inputs and models used for calculating ECLs may not always capture all characteristics of the market at the date of the financial statements. To reflect this, qualitative adjustments or overlays are occasionally made as temporary adjustments when such differences are significantly material. Based on the Group's credit risk experience, expected credit loss rate increases as the age of the receivables increase.

The Group evaluated the credit quality of the ICR/contract assets pool through a ratio of default occurrences of each month for the past 5 years to the number of receivable issuances during each year.

The following tables below summarize the credit quality of the Group's financial assets (gross of allowance for impairment losses) as at December 31:

				2021			
		Current			Past Due		
	Minimal	Average			More than	Credit	='
	Risk	Risk	High Risk	1-90 Days	90 days	Impaired	Total
Financial assets							
Cash and cash equivalents*	P491,175,716	₽-	₽-	₽-	₽-	₽-	P491,175,716
Short-term investments	187,677,472	_	_	_	_	_	187,677,472
Trade and other receivables							
Installment contract receivables	-	_	_	2,658,016	421,456	_	3,079,472
Accrued interest	119,931	_	_	_	_	_	119,931
Due from a related party	270,903	_	_	_	_	_	270,903
Other receivables	15,570,199	_	_	_	_	_	15,570,199
Refundable deposits	3,413,881	_	_	_	_	_	3,413,881
Contract assets	52,943,906	_	_	_	_	_	52,943,906
	P751,172,008	₽–	₽-	P2,658,016	₽421,456	P15,000,000	P754,251,480

<sup>\*</sup>Excludes cash on hand.

				2020			
		Current			Past Due	;	
	Minimal Risk	Average Risk	High Risk	1-90 Days	More than 90 days	Credit Impaired	Total
Financial assets							
Cash and cash equivalents* Trade and other receivables	₽599,193,662	₽-	₽-	₽–	₽–	₽–	₽599,193,662
Installment contract receivables	_	_	_	3,443,785	9,331,962	_	12,775,747
Accrued interest	333,324	_	_	_	_	_	333,324
Due from a related party	256,445	_	_	_	_	_	256,445
Other receivables	6,631,820	_	_	_	_	_	6,631,820
Refundable deposits	3,273,166	_	_	_	_	_	3,273,166
Contract assets	29,951,071	_	_	_	_	_	29,951,071
	₽639,639,488	₽15,000,000	₽-	₽3,443,785	₽9,331,962	₽-	₽652,415,235

<sup>\*</sup>Excludes cash on hand.

The Group classifies credit quality risk as follows:

Minimal risk - accounts with a high degree of certainty in collection, where counterparties have consistently displayed prompt settlement practices, and have little to no instance of defaults or discrepancies in payment.

Average risk - active accounts with minimal to regular instances of payment default, due to ordinary/common collection issues, but where the likelihood of collection is still moderate to high as the counterparties are generally responsive to credit actions initiated by the Group.

High risk - accounts with low probability of collection and can be considered impaired based on historical experience, where counterparties exhibit a recurring tendency to default despite constant reminder and communication, or even extended payment terms.

The analysis resulted to low PD rates as the Group experienced minimal default occurrences in the past. In addition, the Group expects to recover the defaulted accounts through subsequent disposal of repossessed inventories at an amount higher than the contractual cash flows due and defaulted.

No provision for credit losses in 2021 and 2020 using the ECL model has been recorded except for the provision for ECL for the advances to employees amounting to \$\mathbb{P}\$15.00 million in 2021 (see Note 6).

The following tables summarize the staging considerations of the Group's financial assets and contract assets as at December 31:

			2021		
	12-Month ECL	Lifetime ECL Not Credit Impaired	Lifetime ECL Credit Impaired	Vintage Analysis	Total
Financial Assets at					
Amortized Cost					
Cash in banks and cash					
equivalents*	<b>₽</b> 491,175,716	₽-	₽-	₽-	P491,175,716
Short-term investments	187,677,472	_	_	_	187,677,472
Installment contract					
receivables	_	_	_	3,079,472	3,079,472
Accrued interest	119,931	_	_	<del>-</del>	119,931
Due from a related party	270,903	_	_	_	270,903
Other receivables	15,570,199	_	_	_	15,570,199
Refundable deposits	3,413,881	_	_	_	3,413,881
Contract assets	_	_	_	52,943,906	52,943,906
	P698,228,102	₽-	₽-	P56,023,378	P754,251,480

<sup>\*</sup>Excludes cash on hand.

			2020		
		Lifetime ECL	Lifetime ECL		
		Not Credit	Credit	Vintage	
	12-Month ECL	Impaired	Impaired	Analysis	Total
Amortized Cost					
Cash in banks and cash					
equivalents*	₽599,193,662	₽-	₽-	₽–	₽599,193,662
Installment contract					
receivables	_	_	_	12,775,747	12,775,747
Accrued interest	333,324	_	_	_	333,324
Due from a related party	256,445	_	_	_	256,445
Other receivables	6,631,820	_	_	_	6,631,820
Refundable deposits	3,273,166	_	_	_	3,273,166
Contract assets	_	_	_	29,951,071	29,951,071
·	₽609,688,417	₽-	₽–	₽42,726,818	₽652,415,235

<sup>\*</sup>Excludes cash on hand.

Set out below is the information about credit risk exposure on the Group's financial assets using a vintage analysis:

#### December 31, 2021

			Days Pa	st Due		Total Receivables
	Current	0-30 Days	31-60 Days	61-90 Days	Over 90 Days	And Contract Assets and ECL
Estimated total gross carrying amount at	D52 042 007	D222 #10	D210 (41	D2/2 027	P2 172 102	DEC 022 255
default Expected credit loss	P52,943,906	P323,710	₽319,641	<b>P</b> 263,927	P2,172,193	₽56,023,377
rate	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Expected credit loss	₽–	₽–	₽–	₽–	₽–	P-
December 31, 2020			Days Past Du	ıe		Total Receivables and Contract
	Current	0-30 Days	31-60 Day	s 61-90 Da	Over 9 Lys Day	
Estimated total gross carrying amount at default	₽29,951,071	₽440,093	₽831,678	8 <b>₽</b> 2,172,0	14 <b>₽</b> 9,331,96	52 <b>₽</b> 42,726,818

# Liquidity Risk

rate

Expected credit loss

Expected credit loss

Liquidity risk is the risk that the Group will not be able to settle or meet its obligations on time or at a reasonable price. Management is responsible for liquidity, funding as well as settlement management. In addition, liquidity and funding risks, related processes and policies are overseen by management. The Group manages its liquidity risk based on business needs, tax, capital or regulatory considerations, if applicable, through numerous sources of finance in order to maintain flexibility.

0.00%

₽-

0.00%

₽-

0.00%

₽-

0.00%

₽-

0.00%

₽-

0.00%

₽-

The following tables summarize the maturity profile of the Group's financial assets and contract assets used for liquidity purposes based on contractual undiscounted cash flows, and the Group's financial liabilities based on contractual undiscounted payments.

December	31.	2021

December 31, 2021	On Demand	Less than 3 Months	3 to 12 Months	More than 1 year	Total
Financial Assets					
Financial assets at amortized cost:					
Cash and cash equivalents	P60,666,723	P430,538,993	₽–	₽–	P491,205,716
Short-term investments	_	57,908,152	129,769,320		187,677,472
Receivables*	5,120,770	4,638,130	6,168,487	7,227,645	23,155,032
Refundable deposits	3,413,881	_	_	_	3,413,881
Contract assets	_	_	34,471,812	18,472,094	52,943,906
	69,201,374	493,085,275`	170,409,619	25,699,746	758,396,007
Financial Liabilities					
Liabilities at amortized cost:					
Accounts payable and					
other liabilities**	(41,861,596)	(36,499,040)	(2,996,364)	_	(81,357,000)
Liquidity position	P27,339,778	P456,586,235	P167,413,255	P25,699,746	P677,039,007

<sup>\*</sup>Excluding advances to agents

<sup>\*\*</sup>Excluding government payables and unearned income

#### December 31, 2020

	On	Less than 3	3 to 12	More than	
	Demand	Months	Months	1 year	Total
Financial Assets					
Financial assets at amortized cost:					
Cash and cash equivalents	₽52,543,679	£546,679,983	₽–	₽–	₽599,223,662
Receivables*	34,953,091	37,424	_	4,087,726	39,078,241
Refundable deposits	3,273,166	_	_	_	3,273,166
Contract assets	_	_	11,531,823	18,419,248	29,951,071
	90,769,936	546,717,407	11,531,823	22,506,974	671,526,140
Financial Liabilities					
Liabilities at amortized cost:					
Accounts payable and					
other liabilities**	17,072,319	37,140,654	1,262,334	-	55,475,307
Liquidity position	₽73,697,617	₽509,576,753	₽10,269,489	₽66,381,697	₽616,050,833

<sup>\*</sup>Excluding advances to agents

#### Equity Price Risk

Equity price risk is the likelihood that the fair values of equities decrease as a result of changes in the levels of the equity indices and the values of individual stocks, as well as its investments in UITF which are managed by professional fund managers and are invested in various financial instruments such as money market securities, bonds, equity securities. The equity price risk exposure arises from the Group's equity investments at FVTOCI and financial assets at FVTPL. The Group measures the sensitivity of its domestic equity investments at FVTOCI by using stock market index fluctuations and its effect to respective share prices. The Group also closely monitors the performance of its UITF investments, as measured in net asset value per unit (NAVPU).

In 2021 and 2020, changes in fair value of financial assets as FVTPL and equity instruments held as equity investments at FVTOCI due to a reasonably possible change in equity interest, with all other variables held constant, will increase net income by \$\mathbb{P}2.88\$ million in 2021 (nil in 2020), and other comprehensive income by \$\mathbb{P}5.56\$ million and \$\mathbb{P}4.40\$ million, respectively, if equity prices will increase by 10%. An equal change in the opposite direction would have decreased equity by the same amount.

### Foreign Currency Risk

Foreign currency risk is the risk where the value of the Group's financial instrument diminishes due to changes in foreign exchange rates. The Group's foreign currency risk relates to its US\$-denominated cash. The Group seeks to mitigate the effect of its currency exposure by matching the level of return on investment with the magnitude of foreign exchange fluctuation. Management closely monitors the fluctuations in exchange rates so as to anticipate the impact of foreign currency risks associated with the financial instruments. The Group currently does not enter into derivative transactions to hedge its currency exposure.

The Group recognized foreign exchange gain of \$\mathbb{P}0.37\$ million in 2021 and foreign exchange losses of \$\mathbb{P}0.32\$ million and \$\mathbb{P}0.24\$ million in 2020 and 2019, respectively. The exchange rate of Peso to US\$ as of December 31, 2021, 2020 and 2019 used in translating the US\$-denominated financial instruments is \$\mathbb{P}50.99\$, \$\mathbb{P}48.02\$ and \$\mathbb{P}50.64\$, respectively.

<sup>\*\*</sup>Excluding government payables and unearned income

The following table demonstrates the impact on the Group's net loss before income tax of reasonably possible changes in the US\$ (all other variables held constant). There is no other impact on the Group's equity other than those already affecting profit or loss as follows:

 2	021	2020		
	Effect on		_	
Movement in	net income and	Movement in	Effect on	
<b>US</b> \$ rates	equity	US\$ rates	net loss and equity	
 +6%	393,590	+5%	(£308,879)	
-6%	(393,590)	-5%	308,879	

#### Fair Values of Financial Instruments

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate such value.

Cash and Cash Equivalents, Short-term Investments, Refundable Deposits and Accounts Payable and Other Liabilities

The carrying amounts of cash and cash equivalents, short-term investments, refundable deposits and accounts payable and other liabilities approximate their fair values due to the short-term maturities of these financial instruments.

#### Receivables

Fair value is based on the present value of expected future cash flows using the applicable discount rates based on current market rates of identical or similar instruments. Due to its short-term maturity, its carrying amount approximates its fair value.

#### Financial Assets at FVTPL/Equity Instruments at FVTOCI

Fair value of financial assets at FVTPL/equity instruments at FVTOCI are based on closing prices, published price and net asset value per unit as of the reporting date.

#### Fair Value Hierarchy

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

- Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities;
- Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly; or
- Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

The following table presents the fair value of the Group's financial instruments carried at fair value:

	20	21	2020		
	Carrying Value	Fair Value	Carrying Value	Fair Value	
Financial Assets				_	
Equity instruments at FVTPL:					
UITF	P28,751,199	P28,751,199	₽–	₽–	
Equity investments at FVTOCI					
Golf club shares	44,350,000	44,350,000	34,250,000	34,250,000	
Shares of stock	11,203,235	11,203,235	9,624,723	9,624,723	
Total	P84,304,434	P84,304,434	₽43,874,723	₽43,874,723	

The Group's financial instrument carried at fair value consists of equity shares which has been determined by reference to the price of the most recent transaction at the end of reporting period (Level 1) and golf club shares which has been determined by reference to published price quotation and investments in UITF which are measured in NAVPU (Level 2).

As of December 31, 2021 and 2020, there were no transfers between Level 1 and Level 2 fair value measurements, and there were no transfers into and out of Level 3 fair value measurements.

# 24. Capital Management

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize stockholder value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to stockholders, return capital to stockholders or issue new shares. No changes were made in the objectives, policies or processes in 2021 and 2020.

The following table pertains to the account balances which the Group considers as its core economic capital:

	2021	2020
Common stock	P601,389,569	₽601,389,569
Subscribed common stock - net	76,292,500	76,292,500
Additional paid-in capital	72,272,140	72,272,140
Retained earnings	874,457,862	859,390,177
Treasury stock	(4,961,650)	(4,961,650)
	P1,619,450,421	₽1,604,382,736

### 25. Segment Information

For management purposes, the Group is organized into business units based on its products and services and has two reportable segments, as follows:

- The real estate development segment, which is engaged in the real estate business.
- Investment pertain to the activities of the Parent Company as a holding entity.

No operating segments have been aggregated to form the above reportable operating segments.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss which in certain respects is measured differently from operating income or loss in the consolidated financial statements. The Group's identified operating segments, which are consistent with the segments reported to the BOD, which is the Group's Chief Operating Decision Maker.

The following tables regarding business segments present assets and liabilities, revenue and profit information for each of the three years in the period ended December 31, 2021.

# December 31, 2021

	Real Estate Development	Investments	Total	Eliminations	Consolidated
Segment results Revenue from real estate sales	P310,774,950	₽–	P310,774,950	₽_	310,774,950
Income (loss) before income tax	38,190,438	(10,531,088)	27,659,350		27,659,350
Provision for income tax	12,591,665	(10,551,000)	12,591,665	_	12,591,665
Net income/(loss)	P25,598,773	(P10,531,088)	P15,067,685	₽–	P15,067,685
Other segment information: Additions to property and equipment Depreciation and amortization Interest income Other non-cash items pertaining to	P1,435,693 3,605,967 4,218,282	P37,371 676,042 4,418,966	P1,473,064 4,282,009 8,637,248	<b>P</b> - - -	P1,473,064 4,282,009 8,637,248
provisions for contingencies and allowance for ECL	25,946,891	_	25,946,891	_	25,946,891

#### December 31, 2020

	Real Estate				
	Development	Investments	Total	Eliminations	Consolidated
Segment results					
Revenue from real estate sales	₽51,046,755	₽–	₽–	₽–	₽51,046,755
Loss before income tax	(4,690,378)	(3,567,446)	(8,257,824)	_	(8,257,824)
Benefit from income tax	(320,178)	_	(320,178)	_	(320,178)
Net loss	(P4,370,200)	(P3,567,446)	(P7,937,646)	₽–	( <del>P</del> 7,937,646)
Other segment information					
Additions to property and equipment	₽1,126,862	₽23,536	₽1,150,298	₽–	₽1,150,298
Depreciation and amortization	1,677,736	867,779	2,545,515	_	2,545,515
Interest income	3,296,840	9,015,631	12,312,471	_	12,312,471

# December 31, 2019

	Real Estate Development	Investments	Total	Eliminations	Consolidated
Segment results	P112 502 120		D.		D112 502 120
Revenue from real estate sales	₽112,582,130	₽–	₽–	₽–	₽112,582,130
Income (loss) before income tax	(4,828,018)	1,957,795	(2,870,223)	_	(2,870,223)
Benefit from income tax	(449,582)	_	(449,582)	_	(449,582)
Net income (loss)	(₽4,378,436)	₽1,957,795	( <del>P</del> 2,420,641)	₽–	( <del>P</del> 2,420,641)
Other segment information					
Additions to property and equipment	£5,543,564	₽377,358	₽5,920,922	₽–	₽5,920,922
Depreciation and amortization	3,236,852	702,471	3,939,323	_	3,939,323
Interest income	4,853,320	18,278,993	23,132,313	_	23,132,313

# 26. Contracts and Commitments

The Group has the following significant commitments and agreements:

# Construction Agreements and Purchase Commitments

The Group entered into various construction-related contracts for the Anala, Azalea and Althea Projects. These contracts pertain to construction management, general construction works, exterior wall construction works, land development works, mechanical works and electrical and auxiliary works.

#### Condominium units

Anala. The contracts for the Anala Project commenced on various dates in 2011 and 2012, with terms ranging from 3 weeks to 2 years. These contracts expired on various dates in 2012 until May 2015.

Azalea. The contract for the Azalea Project commenced the works starting July 26, 2021 and must be completed no later that January 26, 2024.

#### House and lot and lots

Althea. The contracts relating to the Althea Project ranges from 120 to 180 days.

All agreements require down payment of 10% to 20% of the contract price while the balance will be settled through progress billings. The agreements also include a provision whereby the Group shall deduct 10% retention from every progress payment until full completion of the project work. Retention payable related to these contracts amounted to \$\mathbb{P}3.00\$ million and \$\mathbb{P}1.26\$ million as of December 31, 2021 and 2020, respectively (see Note 13). These are expected to be settled in 2022.

#### Lease Agreements

- a. In 2012, the Parent Company entered into a renewable lease contract with Haldane Investment NV, duly represented by E. Zobel, Inc. for the lease of the 4/F Unit of Enzo Building, located at No. 399 Gil J. Puyat Avenue, Makati City. The contract is for a term of eight months commencing on May 1, 2012 and expiring December 31, 2012. The lease is renewable every year for a period of 12 months, which is still effective in 2021. In line with the contract, the Parent Company paid a refundable deposit, which is classified under "Prepayments and other current assets" (see Note 8). Minimum lease payments within a year under this contract is \$\mathbb{P}0.2\$ million.
- b. On June 16, 2015, the Subsidiary entered into a new lease contract with E. Zobel, Inc. for the transfer of office space from 4th Floor to 2nd Floor of Enzo Building, located at No. 399 Senator Gil Puyat Avenue, Makati City for a period of six months. The lease agreement is renewable on a yearly basis subject to the mutual agreement of the parties. In January 2021, the Subsidiary renewed the lease for another year. The Subsidiary paid security deposit amounting to \$\mathbb{P}0.3\$ million to answer for any and all damages to the leased premises and as security for the return of the leased premises in proper condition. Minimum lease payments within one year amounted to \$\mathbb{P}1.7\$ million.

The Group recognized short-term lease amounted to \$\mathbb{P}2.68\$ million, \$\mathbb{P}2.57\$ million and \$\mathbb{P}2.34\$ million in 2021, 2020 and 2019, respectively (see Note 14).

# INDEX TO THE CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES DECEMBER 31, 2021

Annex I: Reconciliation of Retained Earnings Available for Dividend Declaration

Annex II: Map Showing the Relationships Between and Among the Company and its Ultimate Parent Company, Middle Parent, Subsidiaries or Co-subsidiaries, Associates, Wherever Located or Registered

Annex III: Supplementary Schedules Required by Annex 68-J

- O Schedule A. Financial Assets
- Schedule B. Amounts Receivable from Directors, Officers, Employees, Related Parties, and Principal Stockholders (Other than Related Parties)
- Schedule C. Amounts Receivable from Related Parties which are Eliminated During the Consolidation of Financial Statements
- o Schedule D. Long-term Debt
- o Schedule E. Indebtedness to Related Parties
- Schedule F. Guarantees of Securities of Other Issuers Schedule G. Capital Stock

# ANNEX 1: SCHEDULE OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION

FOR THE YEAR ENDED DECEMBER 31, 2021

Unappropriated retained earnings, beginning	₽285,765,213
Less: Treasury shares	(4,961,650)
Unappropriated retained earnings, as adjusted to available for	
dividend declaration, beginning	280,803,563
Net loss during the period closed to retained earnings	(7,406,212)
TOTAL RETAINED EARNINGS, AS ADJUSTED TO	
AVAILABLE FOR DIVIDEND DECLARATION, END	₽273,397,351

Note: In accordance with SEC Financial Reporting Bulletin No. 14, the reconciliation is based on the separate/parent company financial statements of SOCResources, Inc.

ANNEX II: MAP SHOWING THE RELATIONSHIPS BETWEEN AND AMONG THE COMPANY AND ITS ULTIMATE PARENT COMPANY, MIDDLE PARENT, SUBSIDIARIES, CO-SUBSIDIARIES, ASSOCIATES, WHEREVER LOCATED OR REGISTERED DECEMBER 31, 2021



# ANNEX III, SCHEDULE A: FINANCIAL ASSETS DECEMBER 31, 2021

Name of Issuing Entity and Association of Each Issue	Number of Shares or Principal Amount of bonds and Notes	Amount shown in the Statement of Financial Position	Value based on Market Quotation at End of Reporting Period	Income Received and Accrued
--	---	--	---	-----------------------------------



ANNEX III, SCHEDULE B: AMOUNTS RECEIVABLE FROM DIRECTORS, OFFICERS, EMPLOYEES, RELATED PARTIES, AND PRINCIPAL STOCKHOLDERS (OTHER THAN RELATED PARTIES)

DECEMBER 31, 2021



ANNEX III, SCHEDULE C: AMOUNTS RECEIVABLE FROM RELATED PARTIES WHICH ARE ELIMINATED DURING THE CONSOLIDATION OF FINANCIAL STATEMENTS DECEMBER 31, 2021

			Deducti	ons			
Name and Designation of Debtor	Balance at the Beginning of Period	Additions	Amounts Collected	Amounts Written Off	Current	Non-Current	Balance at end of Period

ANNEX III, SCHEDULE D: LONG-TERM DEBT DECEMBER 31, 2021

Not applicable. The Group does not have any long-term debt.



ANNEX III, SCHEDULE E: INDEBTEDNESS TO RELATED PARTIES (LONG-TERM LOANS FROM RELATED COMPANIES) DECEMBER 31, 2021

Not applicable. The Group does not have any long-term loans from related companies.



ANNEX III, SCHEDULE F: GUARANTEES OF SECURITIES OF OTHER ISSUERS DECEMBER 31, 2021

Name of Issuing Entity of	Title of Issue of		Amount Owned	
Securities Guaranteed by the	each class of	Total Amount	by Person for	
Company for which this	Securities	Guaranteed and	which Statement	Nature of
Statement is Filed	Guaranteed	Outstanding	is Filed	Guarantee
Not applicable. Th	e Group does not hav	e guarantees of sec	urities of other issue	rs.



ANNEX III, SCHEDULE G: CAPITAL STOCK DECEMBER 31, 2021

		<b>Number of Shares</b>		Numb	oer of Shares Held By	
		<b>Issued and Outstanding</b>	Number of Shares			
	Number of	at shown under related	Reserved for Options,			
	Shares	Statement of Financial	Warrants, Conversion		<b>Directors, Officers</b>	
Title of Issue	Authorized	<b>Position Caption</b>	and Other Rights	Affiliates	and Employees	Others
Common Stock - P1 par						
value						

# SUPPLEMENTAL SCHEDULES OF FINANCIAL SOUNDNESS INDICATORS AS OF DECEMBER 31, 2021

		December 31					
Ratio	Formula	2021	2020				
Current	Total Current Assets Total Current Liabilities	9.99	9.63				
Asset-to-equity	Total Assets  Total equity (net of net changes in fair value of financial assets at fair value through other comprehensive income and accumulated re-measurement on defined benefit plan)	1.24	1.20				
Debt-to-equity	Accounts payable and other liabilities  + Contract liabilities  Total equity (net of net changes in fair value of financial assets at fair value through other comprehensive income and accumulated re-measurement on defined benefit plan)	0.22	0.18				
Asset-to-liability	Total Assets Total Liabilities	5.56	6.35				
Solvency	Net Income after Tax + Depreciation  Expense  Total Liabilities	0.05	(0.02)				
Interest rate coverage	Net Income Before Tax + Depreciation Expense + Interest Expense Interest Expense	-	_				
Acid-test ratio	Cash and Cash Equivalents + Short- term Investments + Installment Contracts Receivable, current + Contract Assets, current + Other Receivables, current Total Current Liabilities	4.11	3.50				
Return on equity (%)	Net Income after Tax Stockholder's Equity	0.92%	(0.49%)				

# COVER SHEET

																				A								1		
																				,	SEC	Re	gistr	atio	n Ni	umb	er			
S	0	C	R	e	S	0	u	r	c	e	S		Ι	n	c															
								1										l	l			l	l					1		
												(Co	mpa	any's	s Fu	ll N	ame	)												
4	t	h		F	1	r			Е	N	Z	О		В	1	d	g			3	9	9		S	e	n				
G	i	1		P	u	у	a	t		A	V	e		M	a	k	a	t	i		С	i	t	y						
								(Bu	sine	ss A	ddr	ess:	No	., Stı	eet	City	/ T	own	/ P	rovi	nce)									
			R			<u>C. I</u>			n										TF									197	7	
		C	ERT			act P <b>TE</b>			ARI	0 (	F D	IRE	СТ	OR	s' A	ТТ	ENI	OAN	ICE							Nun S H I				
	•												R T	HE	YEA	AR 2	202											-		
														FOR	МΊ			D	T		100	4 Ε.	: 40.	. of	Ma	\				
	1		2	ſ	3	1	1									(A	s pe	пь	y-L	aws	las	ιΓI	iuay	(		<u>5</u>			2	7
		Iont		L		ay																			/ /Ion				D	
		Fis	cal `	Year		•																	A	nnua	al M	eeti	ng			•
												N	lot	Ap	plio	cab	le													
									(	Sec	cond			ense				plic	cable	e										
		1														Γ													]	
	De	ept I	Requ	irin	g th	is D	oc									L	Ar	nen	ded	Arti	cles	Nu	nbe	r / S	ecti	on			j	
		•	•	•													Т	'otal	An	our	t of	Bor	row	ings	<u>.</u>					
				35	8													0 1111				201	10	<u>-</u>	<u> </u>				1	
	To	tal 1	No.	of S	tock	chol	ders						D	ome	stic						]	Fore	ign						4	
								То	be a	acco	mn	lish	ed	by S	EC	Pe	sor	nel	cor	icer	ned									
									-	<b></b>	,,,,,	11011	···		·LC	10			•	1001	1100									
	1731	I. NI	1															CI	r			_								
	F1.	le N	umb	er													1	LCU												
	Do	ocur	nent	ID		•											Ca	shie	r											
:																														
!								!																						
!			ST	ΑN	ЛP	S		!																						
- !								!				_			D.			<b>D</b>	<b></b>		,									
1								į				Ren	nar	ks:	Plea	ise i	use	RL	ACK	ınk	tor	sca	nnir	ng p	urp	ose	S			
Ę		<b>.</b>		<b>-</b>				:																						

#### CERTIFICATE OF ATTENDANCE

- I, **MAGILYN T. LOJA**, Filipino, of legal age with office address at the 4<sup>th</sup> Floor S & L Building, Dela Rosa cor. Esteban Streets, Legaspi Village, Makati City, hereby certify:
- 1. That I am the Corporate Secretary of SOCResources, Inc. (the "Corporation"), a corporation duly organized and existing under the laws of the Philippines, with principal office address at the 4<sup>th</sup> Floor ENZO Building, 399 Senator Gil Puyat, Makati City;
- 2. That each of said Corporation's incumbent Directors attended all of the meetings of the Board of Directors held during the year 2021; and
- 3. That the Corporation had the following meetings for the year ended 31 December 2021:

Kind of Meeting	Date Held
rectors - Special Meeting	08 March 2021
rectors - Special Meeting	19 April 2021
rectors – Special Meeting	5 May 2021
s – Annual Meeting	28 May 2021
nal Meeting	28 May 2021
rectors – Special Meeting	26 August 2021
rectors - Special Meeting	20 September 2021
rectors - Special Meeting	27 September 2021
rectors – Special Meeting	

JAN 3 1 2022

IN WITNESS WHEREOF, I have hereunto affixed my signature this \_\_\_\_\_ day of January 2022 at Makati City.

MAGILYN T. LOJA Corporate Secretary

JAN 3 1 2022

SUBSCRIBED AND SWORN to before me this \_\_\_\_ day of \_\_\_\_\_\_, affiant, who is personally known to me, and/or has satisfactorily proven to me her identity through competent evidence, exhibiting to me her Community Tax Certificate No. 26724916 issued at Makati City on 9 March 2021 and Driver's License No. N02-94-237237 valid until 6 May 2022.

Doc. No.: 31;

Page No.: 77; Book No.: 86;

Series of 2022.

ATTY, CUFF RICHARD E GENESELA

Notate Commercion No. 2020-151 Tosued on 12-19-200 (1-0) 12-31-2021 Notate Under Supreme Court Std. No. 3155 extended from Jon 1 to 12-33-2021

Under Supreme Court Bith. No. 5199 externate voint data: 10 12 180 No. 1905.
IBP No. 165316 issued on Oct. 25, 2021 Unit Dec. 31, 2022 Postig City: Rev. No. 1905.
PTR No.0097471 Issued on Jan. 3, 2022 Uniti Dec. 31, 2022 Identia
MCLE No. VI - 0022902 Valid From April 4, 2019 Uniti April 44, 2022
Office Add. Mazanin San Luis Bildg. 1006 Orosa St., Ermita, Manila